



### VISITOR SATISFACTION STUDY Q2 2023

State of Hawaiʻi Department of Business, Economic Development & Tourism

> Prepared By: [ANTHOLOGY®] RESEARCH www.AnthologyResearch.com

### **Table of Contents**

- Section 1 Visitor Satisfaction (slide 6)
- Section 2 Activities (slide 30)
- Section 3 Travelers with Disabilities (slide 39)
- Section 4 Alternative Messaging (slide 51)
- Section 5 Island of Oʻahu (slide 58)
- Section 6 Island of Kaua'i (slide 79)
- Section 7 Island of Maui (slide 102)
- Section 8 Island of Hawai'i (slide 121)
- Section 9 Visitor Profile (slide 144)
- Section 10 Island Survey Methodology (slide 154)



# Survey Methodology

The Visitor Satisfaction and Activity Survey (VSAT) is a survey of visitors from eight visitor markets who recently completed a trip to Hawai'i. Statistics presented in this Quarter 2, 2023 report included survey results from: U.S. West (Alaska, California, Oregon, Washington, Arizona, Colorado, Idaho, Montana, Nevada, New Mexico, Utah, and Wyoming), U.S. East (all other states in the Continental U.S.), Japan, Canada, Oceania, Korea. Samples collected for China were too limited to report.

Visitor market	Completed	Margin of Error <u>+</u>	Response Rate	
U.S. West	1,684	2.39	17.74	
U.S. East	1,799	2.31	19.07	
Japan	140	8.28	19.07	
Canada	884	3.30	21.36	
Oceania	414	4.82	18.23	
China	37	16.11	4.74	
Korea	529	4.26	43.77	
All visitor markets	5,487	1.32	17.14	



## Survey Methodology (cont.)

Monthly samples of visitors who stayed for at least two days were drawn from the completed Domestic In-Flight and International Departure Intercept surveys. Selected U.S. visitors were sent an email invitation with a link to complete the survey online. Intercept surveys were also conducted by trained interviewers with departing visitors from Korea and Japan at the Daniel K. Inouye International Airport in Honolulu.

Collected data were statistically adjusted to reflect the distribution of cases by island and first-time/repeat visitor status in the In-Flight and International Departure surveys. Data were statistically adjusted to be representative of the population of visitor parties entering Hawai'i during the quarter. Data were reported as weighted data based on weights generated for Quarter 2, 2023. The VSAT weighting system was developed to adjust for disproportionate sampling across all visitor markets.

Note: Some results are presented with very small sample sizes that produce statistics with sample error estimates greater than 10 points. Please exercise caution in interpreting results based on small bases.



### Effect of COVID-19 Pandemic

#### **COVID-19 Travel Restrictions**

At the time of the Quarter 2, 2023 VSAT Survey, there were no travel requirements for visitors who arrived to Hawai'i on domestic flights. In accordance with U.S. international arrival rules, travelers from foreign countries were no longer required to have a negative pre-travel test, regardless of vaccination status. However, foreign visitors (non-U.S. citizens) who arrived on international flights to Hawai'i were still required to show proof of full vaccination. There continued to be reduced direct flights to Hawai'i from Japan, Korea, and Oceania compared to pre-pandemic 2019 levels. There have been no direct flights from China since service ended in February 2020.



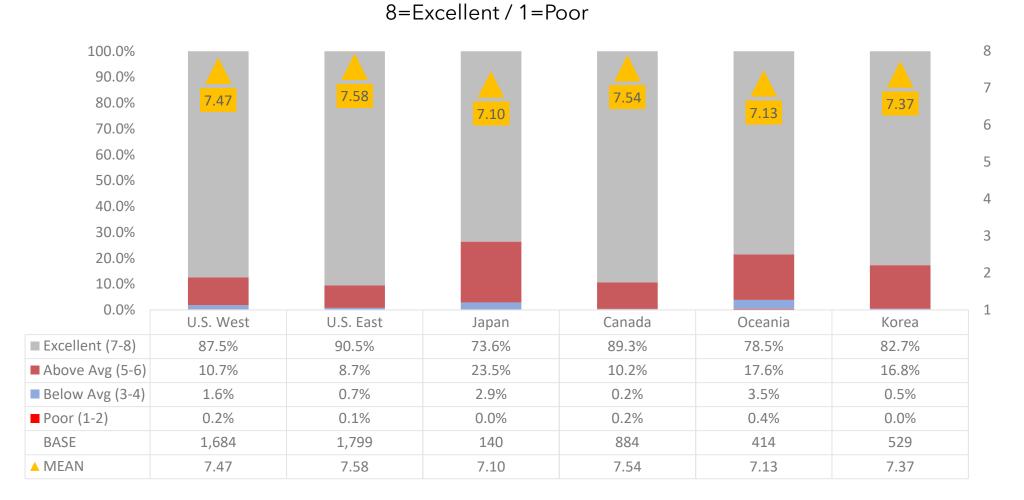
# Section 1 – Visitor Satisfaction



RESEARCH

### Satisfaction - State of Hawai'i by Visitor Market

8-pt Rating Scale





RESEARCH

Q. How would you rate your most recent trip to the state of Hawai'i? How would you rate your experience on\_\_\_?

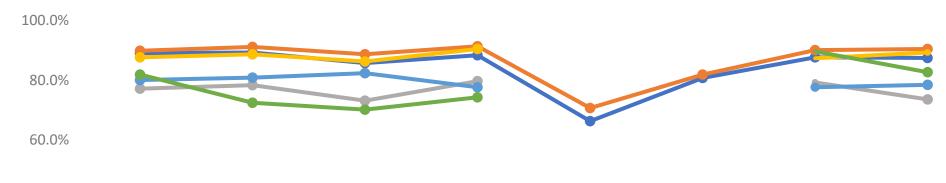
### Satisfaction - State of Hawai'i by Visitor Market

- *Gender*: Female respondents from U.S. West and U.S. East gave higher satisfaction scores than male respondents from these markets.
- *Age:* Younger travelers (18-34) from U.S. West and U.S. East gave statistically higher satisfaction scores compared to senior visitors (65+) from these visitor markets.
- **Islands visited:** Visitors from U.S. West whose trip consisted of visiting a single island were more satisfied with their stay compared to those who visited multiple islands during their visit. Conversely, Japanese visitors who stayed on multiple islands during their trip gave higher satisfaction scores compared to those whose trip consisted of visiting just a single island.



#### Satisfaction - State of Hawai'i by Visitor Market

Tracking Data – Rating of "Excellent" (7-8)



40.0%

20.0%

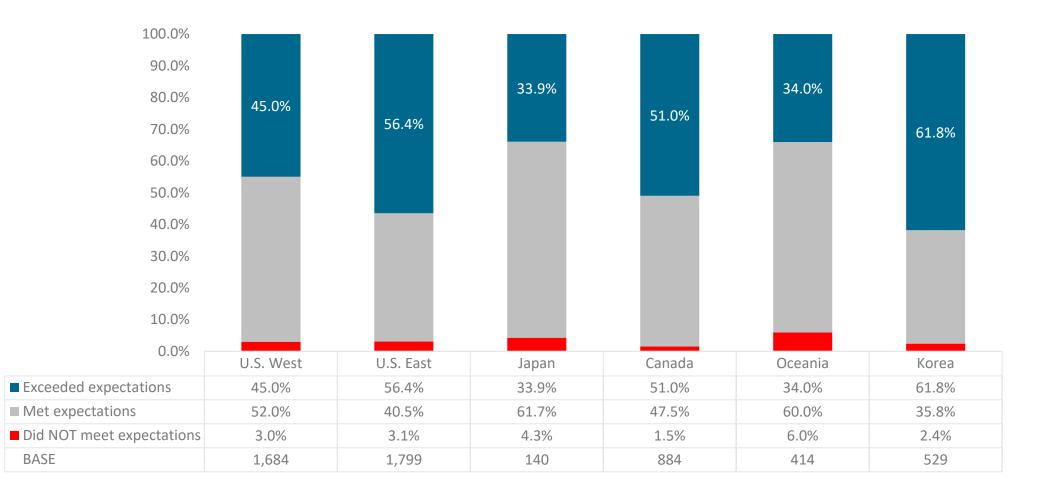
0.0%								
0.070	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020	Q2 2021	Q2 2022	Q2 2023 P
-U.S. West	89.1%	89.3%	85.8%	88.4%	66.3%	80.8%	87.7%	87.5%
U.S. East	89.9%	91.2%	88.7%	91.4%	70.7%	81.9%	90.1%	90.5%
Japan	77.2%	78.4%	73.2%	79.7%			79.3%	73.6%
Canada	87.7%	88.7%	86.3%	90.5%			87.4%	89.3%
Oceania	80.1%	80.9%	82.4%	77.7%			77.7%	78.5%
Korea	81.9%	72.5%	70.2%	74.3%			89.7%	82.7%

P= Preliminary Data



Q. How would you rate your most recent trip to the state of Hawai'i? How would you rate your experience on\_\_\_?

#### SATISFACTION - HAWAI'I TRIP EXPECTATIONS



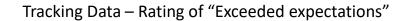


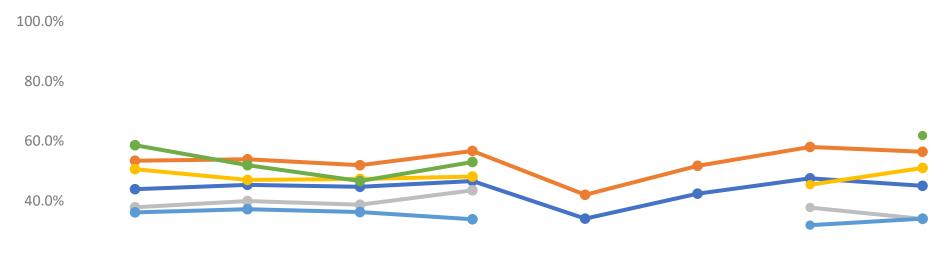
#### SATISFACTION - HAWAI'I TRIP EXPECTATIONS

- **Trips to Hawai'i:** First-time visitors from the following visitor markets gave higher mean scores than repeat visitors: U.S. West, U.S. East, Oceania, Japan, and Canada.
- Age: Younger respondents (between 18 34 years old) from U.S. West, U.S. East, Japan, and Canada were more likely to respond that their trip exceeded expectations compared to visitors from these markets in other age groups. Agreement with this sentiment tended to decline with age.
- **Gender:** Female visitors from U.S. West and U.S. East gave higher mean satisfaction scores compared to male visitors.
- **Islands visited:** Visitors from Japan whose stay consisted of visiting multiple islands were more likely to state that their trip exceeded their expectations compared to those whose trip was limited to visiting a single island.



#### SATISFACTION - HAWAI'I TRIP EXPECTATIONS



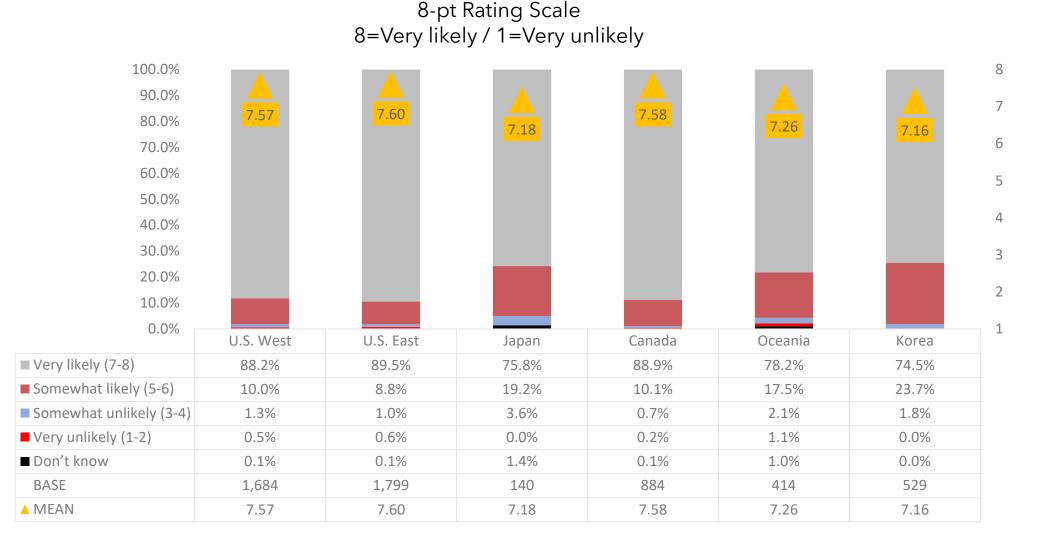


20.0%

0.0%								
0.070	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020	Q2 2021	Q2 2022	Q2 2023 P
-U.S. West	43.9%	45.3%	44.7%	46.6%	34.0%	42.4%	47.5%	45.0%
U.S. East	53.4%	53.9%	51.9%	56.7%	42.0%	51.7%	58.0%	56.4%
Japan	37.8%	39.9%	38.7%	43.5%			37.7%	33.9%
Canada	50.6%	47.0%	47.3%	48.1%			45.4%	51.0%
Oceania	36.1%	37.2%	36.2%	33.8%			31.8%	34.0%
Korea	58.6%	51.9%	46.6%	53.0%			53.6%	61.8%



#### **BRAND/ DESTINATION - ADVOCACY**







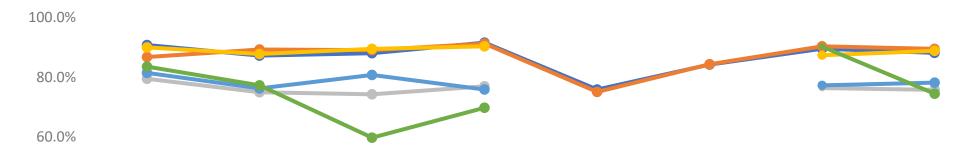
#### **BRAND/ DESTINATION - ADVOCACY**

- **Islands visited:** Those from U.S. West whose trip consisted of visiting a single island gave higher mean advocacy scores compared to those who visited multiple islands during their stay.
- **Gender:** Females from U.S. West and U.S. East were more likely to recommend the state to others than males from these visitor markets.



#### **BRAND/ DESTINATION - ADVOCACY**

Tracking Data – Rating of "Very Likely" (7-8)

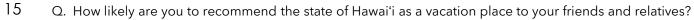


40.0%

20.0%

0.0%								
0.070	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020	Q2 2021	Q2 2022	Q2 2023 P
-U.S. West	90.8%	87.3%	88.1%	91.6%	75.9%	84.3%	89.6%	88.2%
U.S. East	86.8%	89.3%	89.1%	91.3%	75.1%	84.4%	90.4%	89.5%
Japan	79.5%	75.0%	74.3%	77.0%			76.4%	75.8%
Canada	90.0%	87.8%	89.5%	90.4%			87.4%	88.9%
Oceania	81.5%	76.3%	80.8%	75.9%			77.3%	78.2%
Korea	83.6%	77.3%	59.8%	69.8%			90.3%	74.5%

P= Preliminary Data







#### LIKELIHOOD OF RETURN VISIT

8-pt Rating Scale

8=Very likely / 1=Very unlikely 100.0% 8 90.0% 7 80.0% 7.02 6.81 6 70.0% 6.69 6.55 6.36 60.0% 5 50.0% 4 40.0% 30.0% 3 20.0% 2 10.0% 0.0% 1 U.S. West U.S. East Canada Japan Oceania Korea ■ Very likely (7-8) 79.9% 60.1% 59.7% 64.4% 58.1% 71.1% Somewhat likely (5-6) 14.2% 24.5% 27.0% 20.8% 24.4% 21.5% Somewhat unlikely (3-4) 3.3% 7.6% 4.9% 7.9% 9.6% 5.0% Very unlikely (1-2) 4.6% 6.8% 1.5% 5.3% 2.1% 1.1% Don't know 1.0% 2.4% 6.3% 2.3% 1.1% 1.3% BASE 1,684 1,799 140 884 414 529 ▲ MEAN 7.31 6.55 6.81 6.69 6.36 7.02



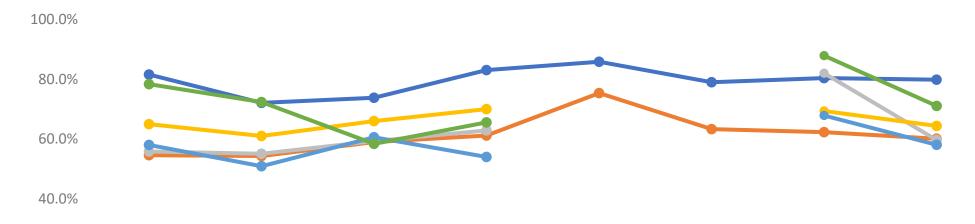


#### LIKELIHOOD OF RETURN VISIT

- **Trips to Hawai'i:** Repeat visitors from the following visitor markets expressed a greater likelihood of returning to the state than first-time visitors: U.S. West, U.S. East, Japan, and Canada.
- *Gender:* Females from U.S. West expressed a stronger likelihood to return than males from this visitor market.
- *Household income (U.S.\$):* More affluent visitors from U.S. West and U.S. East expressed a greater likelihood of returning to the state than less affluent travelers from these visitor markets.
- **Islands visited:** Visitors from U.S. West, U.S. East, and Canada whose trip consisted of visiting a single island expressed a higher likelihood of returning to the state than those who visited multiple islands during their stay.
- *Age:* Travelers under the age of 50 from U.S. East were more likely to indicate a likelihood to return compared to seniors (65+).

#### LIKELIHOOD OF RETURN VISIT

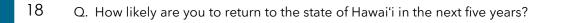
Tracking Data – Rating of "Very Likely" (7-8)



20.0%

0.0%								
01070	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020	Q2 2021	Q2 2022	Q2 2023 P
-U.S. West	81.6%	72.1%	73.8%	83.1%	85.9%	79.0%	80.4%	79.9%
-U.S. East	54.6%	54.3%	59.0%	61.2%	75.4%	63.3%	62.3%	60.1%
Japan	55.8%	55.1%	59.3%	62.9%			82.0%	59.7%
Canada	65.0%	61.0%	66.0%	70.0%			69.4%	64.4%
Oceania	58.0%	50.9%	60.6%	54.0%			67.9%	58.1%
Korea	78.4%	72.4%	58.4%	65.6%			87.9%	71.1%

P= Preliminary Data







#### UNLIKELY TO RETURN – TOP REASONS U.S. WEST

Q2 2022	Q2 2023 P
<ul> <li>56.0% Too expensive</li> <li>36.4% Poor value</li> <li>32.0% Want to go someplace new</li> <li>26.6% Too commercialized/ overdeveloped</li> <li>25.3% Too crowded/ congested/ traffic</li> <li>19.4% No reason to return/ nothing new</li> <li>14.6% Unfriendly people/ felt unwelcome</li> </ul>	<ul> <li>61.6% Too expensive</li> <li>42.5% Want to go someplace new</li> <li>34.3% Poor value</li> <li>31.2% Too crowded/ congested/ traffic</li> <li>17.1% Too commercialized/ overdeveloped</li> <li>15.2% Five years is too soon</li> <li>13.1% Unfriendly people/ felt unwelcome</li> <li>11.1% No compelling reason to return</li> </ul>

P= Preliminary Data



#### UNLIKELY TO RETURN – TOP REASONS U.S. EAST

Q2 2022	Q2 2023 P
<ul> <li>55.0% Too expensive</li> <li>41.9% Flight too long</li> <li>39.7% Want to go someplace new</li> <li>19.4% Five years is too soon</li> <li>14.0% Poor value</li> <li>13.3% Too crowded/ congested/ traffic</li> <li>11.8% Other financial obligations</li> <li>10.3% Too commercialized/ overdeveloped</li> </ul>	<ul> <li>59.6% Too expensive</li> <li>44.5% Flight too long</li> <li>36.8% Want to go someplace new</li> <li>21.0% Five years is too soon</li> <li>16.1% Poor value</li> <li>15.1% Too crowded/ congested/ traffic</li> <li>10.4% Other financial obligations</li> </ul>

P= Preliminary Data



#### UNLIKELY TO RETURN – TOP REASONS JAPAN

Q2022*	Q2 2023 P**
50.0% Too expensive 50.0% Poor value 50.0% Other financial obligations 50.0% No compelling reason to return 50.0% Overrated/ did not meet expectations	<ul> <li>79.3% Too expensive</li> <li>31.3% Want to go someplace new</li> <li>25.8% Five years is too soon</li> <li>20.7% Other financial obligations</li> <li>15.8% Poor value</li> <li>10.6% Poor health/ age</li> <li>10.3% Too crowded/ congested/ traffic</li> <li>10.3% No compelling reason to return</li> </ul>

\*Caution small base (n=2) in Q2 2022.

\*\*Caution small base (n=19) in Q2 2023.

P= Preliminary Data



#### UNLIKELY TO RETURN – TOP REASONS CANADA

Q2 2022	Q2 2023 P
<ul> <li>60.3% Too expensive</li> <li>44.9% Want to go someplace new</li> <li>36.4% Flight too long</li> <li>22.0% Poor value</li> <li>21.1% Five years is too soon</li> <li>18.2% Too crowded/ congested/ traffic</li> <li>14.1% Other financial obligations</li> <li>13.5% No compelling reason to return</li> <li>11.0% Too commercialized/ overdeveloped</li> </ul>	<ul> <li>54.7% Too expensive</li> <li>41.2% Want to go someplace new</li> <li>35.7% Flight too long</li> <li>19.0% Five years is too soon</li> <li>15.7% Poor value</li> <li>13.8% Other financial obligations</li> <li>10.4% Too crowded/ congested/ traffic</li> </ul>

P= Preliminary Data



#### UNLIKELY TO RETURN – TOP REASONS OCEANIA

Q2 2022*	Q2 2023 P
51.6% Too expensive	50.7% Too expensive
36.4% Want to go someplace new	36.5% Want to go someplace new
33.4% Poor value	27.1% Poor value
24.0% No compelling reason to return	22.5% Too commercialized/ overdeveloped
18.9% Too commercialized/ overdeveloped	17.2% No compelling reason to return
17.8% Too crowded/ congested/ traffic	12.3% Five years is too soon
15.6% Poor service	10.6% Too crowded/ congested/ traffic
12.3% Flight too long	10.0% Flight is too long

\*Caution small base (n=37).

P= Preliminary Data



#### UNLIKELY TO RETURN – TOP REASONS KOREA

Q2 2022*	Q2 2023 P**
100.0% Too expensive 100.0% Want to go someplace new 100.0% Poor value 100.0% Too crowded/ congested/ traffic 100.0% Five years is too soon	<ul> <li>78.0% Too expensive</li> <li>36.7% Flight too long</li> <li>35.6% Poor value</li> <li>26.0% No compelling reason to return</li> <li>24.8% Other financial obligations</li> <li>24.3% Five years is too soon</li> <li>24.5% Wort to go compellant power</li> </ul>
	21.5% Want to go someplace new 13.0% Too crowded/ congested/ traffic

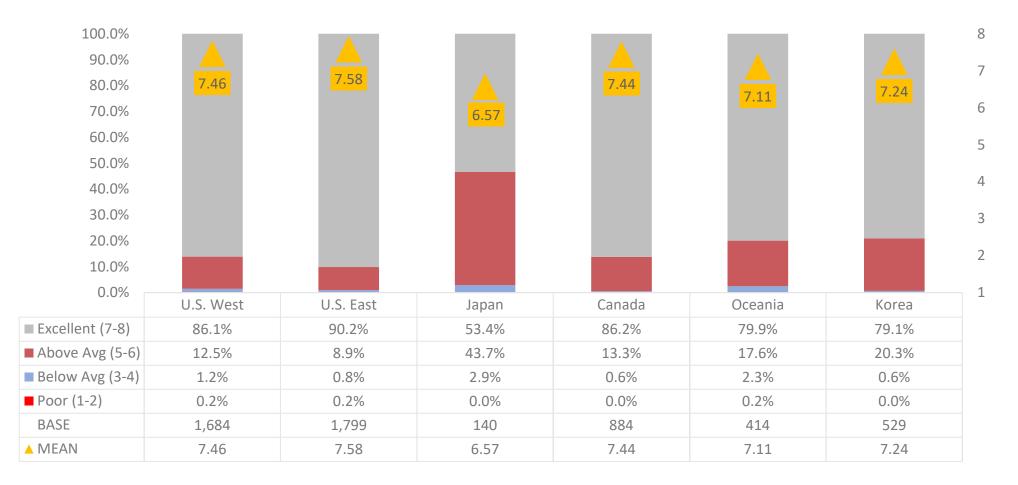
\*Caution only 1 Korean visitors responded to this question in 2022.

\*\*Caution small base (n=39).

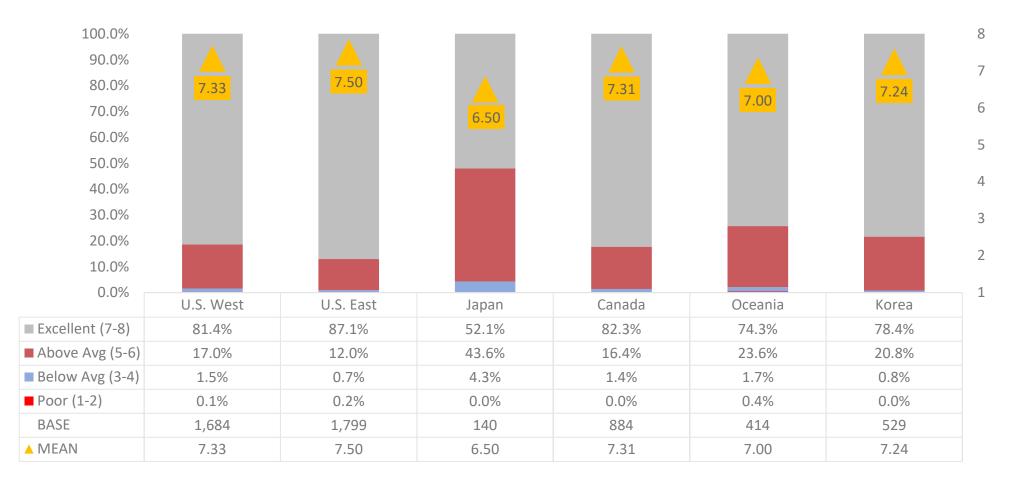
P= Preliminary Data



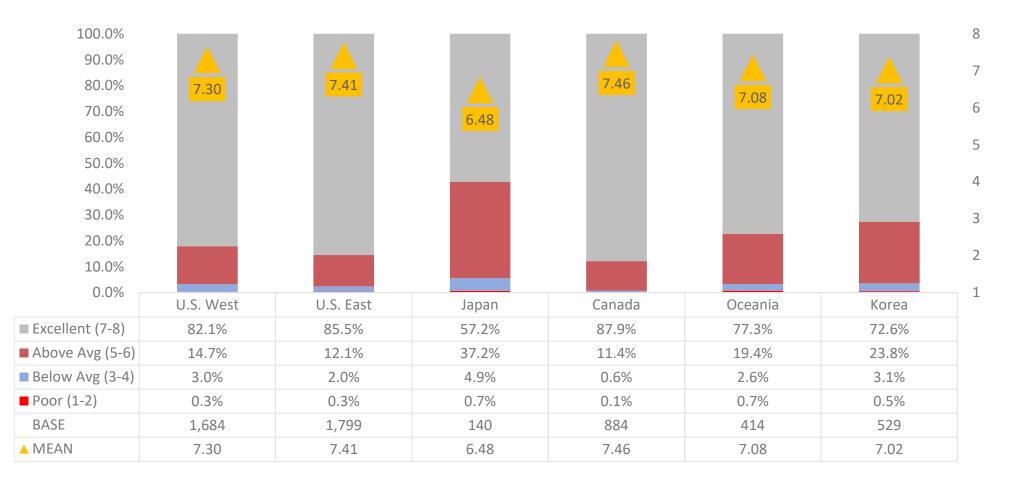
#### **OFFERING A VARIETY OF EXPERIENCES**



#### NUMBER OF DIFFERENT/ UNIQUE EXPERIENCES

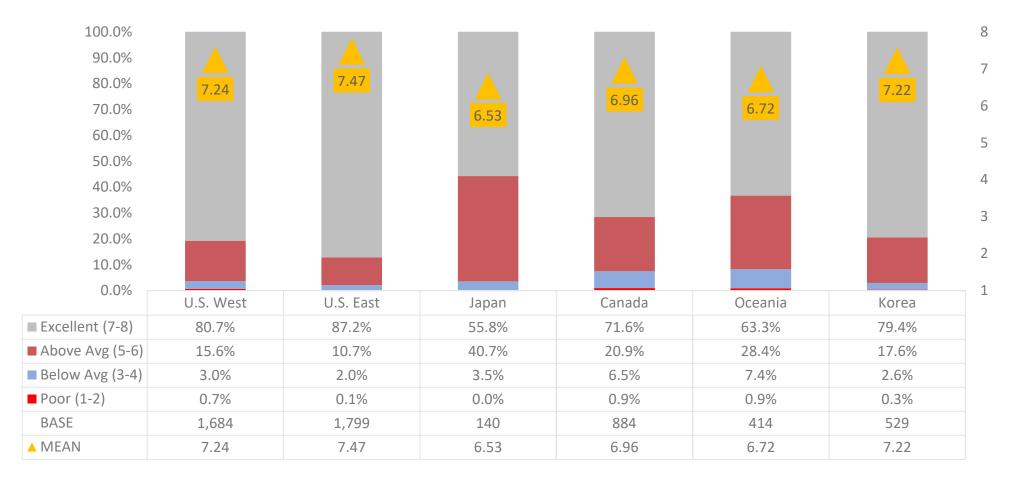


#### SAFE AND SECURE DESTINATION



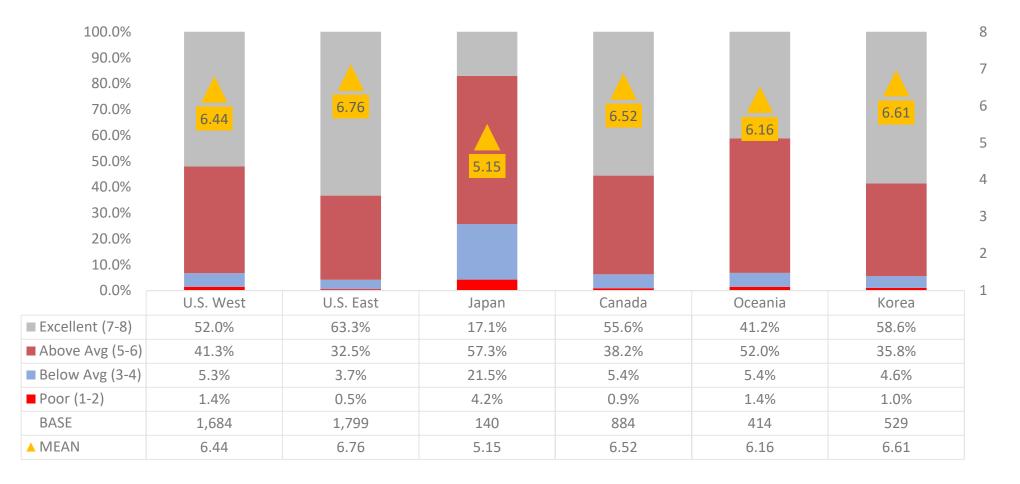


#### **ENVIRONMENTALLY FRIENDLY/ SUSTAINABLE**





#### **VOLUNTEER/ GIVE-BACK OPPORTUNITIES**





# Section 2 – Activities





#### **ACTIVITIES - SIGHTSEEING**

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea
TOTAL	97.6%	99.2%	97.1%	98.1%	92.6%	100.0%
On own (self-guided)	83.3%	81.3%	72.8%	81.5%	46.3%	80.7%
Helicopter ride/ airplane tour	3.5%	7.3%	0.7%	4.9%	3.1%	4.1%
Boat tour/ submarine ride/ whale watching	26.8%	31.7%	7.8%	25.7%	16.6%	30.2%
Visit towns/communities	54.1%	54.1%	36.0%	52.1%	27.0%	36.2%
Private limousine/ van tour/ tour bus	7.9%	17.0%	5.0%	11.5%	26.0%	10.2%
Scenic views/ natural landmarks	60.1%	71.3%	19.3%	65.7%	45.5%	59.1%
Movie/ TV/ film location tours	5.3%	7.7%	3.5%	5.2%	8.9%	18.9%

#### **ACTIVITIES - RECREATION**

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea
TOTAL	96.6%	97.3%	94.2%	97.9%	92.2%	98.9%
Beach/ sunbathing	85.6%	87.3%	66.1%	87.5%	77.1%	81.5%
Bodyboarding	11.5%	7.3%	2.2%	10.0%	3.0%	2.8%
Standup paddle boarding	5.2%	5.1%	4.2%	4.3%	3.2%	3.8%
Surfing	7.3%	6.2%	8.6%	9.5%	5.5%	13.0%
Canoeing/ kayaking	6.2%	5.9%	1.5%	6.2%	2.4%	5.5%
Swim in the ocean	68.8%	67.7%	31.4%	72.7%	61.2%	52.6%
Snorkeling	46.7%	43.7%	13.5%	47.9%	24.4%	56.6%
Freediving	2.4%	1.2%	0.7%	1.9%	0.0%	1.9%
Windsurfing/ Kitesurfing	0.2%	0.0%	0.0%	0.1%	0.0%	0.5%
Jet skiing/ Parasailing	1.6%	2.1%	1.4%	0.8%	0.5%	2.0%
Scuba diving	2.3%	2.3%	0.7%	2.4%	1.3%	2.3%
Fishing	2.3%	3.6%	0.7%	1.8%	0.8%	0.5%
Golf	6.0%	6.5%	5.1%	7.0%	3.6%	3.5%



#### **ACTIVITIES - RECREATION (continued)**

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea
TOTAL	96.6%	97.3%	94.2%	97.9%	92.2%	98.9%
Running/jogging/fitness/walking	26.8%	22.7%	19.5%	28.5%	20.9%	12.2%
Cycling	3.0%	3.4%	3.5%	4.4%	1.5%	2.3%
Spa	8.3%	8.6%	4.3%	4.7%	6.2%	5.6%
Hiking	45.1%	50.0%	20.6%	50.3%	19.4%	23.4%
Backpacking/ camping	1.5%	1.6%	0.7%	2.8%	0.3%	1.5%
Agritourism	12.0%	15.9%	2.8%	10.6%	6.9%	16.8%
Sports event or tournament	0.8%	0.8%	0.7%	1.2%	1.5%	0.9%
Parks/ botanical gardens	36.9%	44.6%	17.3%	41.6%	29.0%	18.7%
Waterparks	1.6%	1.4%	1.4%	1.6%	0.2%	2.7%
Mountain tubing/ waterfall rappel	2.8%	2.4%	0.0%	2.1%	0.4%	0.8%
Zip-lining	4.6%	4.5%	2.2%	1.9%	1.9%	1.6%
Skydiving	0.2%	0.2%	0.7%	0.2%	0.0%	1.3%
All-terrain vehicle (ATV)	3.4%	4.3%	0.7%	2.6%	2.6%	9.2%
Horseback riding	1.6%	1.8%	2.8%	1.3%	0.0%	0.5%

#### **ACTIVITIES - ENTERTAINMENT & DINING**

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea
TOTAL	99.3%	98.5%	97.8%	98.0%	99.6%	99.0%
Lunch/ sunset/ dinner/ evening cruise	22.3%	26.8%	10.7%	23.1%	16.2%	34.4%
Live music/ stage show	28.8%	37.0%	13.6%	30.2%	20.8%	11.8%
Nightclub/ dancing/ bar/ karaoke	6.9%	8.4%	4.3%	6.8%	5.6%	3.5%
Fine dining	45.9%	47.1%	30.8%	40.3%	26.8%	53.3%
Family restaurant	61.5%	58.3%	23.1%	58.0%	69.7%	47.1%
Fast food	36.1%	33.9%	43.5%	41.8%	52.7%	59.8%
Food truck	42.5%	45.4%	20.1%	39.7%	33.3%	66.6%
Café/ coffee house	51.4%	48.0%	48.1%	51.3%	61.6%	63.6%
Ethnic dining	27.8%	30.9%	7.2%	22.1%	12.6%	24.9%
Farm-to-table cuisine	17.2%	17.3%	9.5%	14.6%	3.9%	3.1%
Prepared own meal	47.1%	38.4%	25.5%	50.0%	24.8%	11.2%



#### **ACTIVITIES – SHOPPING**

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea
TOTAL	97.8%	96.9%	97.8%	97.6%	98.2%	98.4%
Malls/ department stores	41.0%	43.2%	79.1%	53.0%	66.5%	77.2%
Designer boutiques	18.4%	17.7%	11.6%	17.3%	16.3%	5.2%
Hotel/ resort stores	35.2%	42.2%	23.6%	29.5%	29.9%	35.6%
Swap meet/ flea market	16.6%	15.2%	7.2%	11.7%	8.7%	3.5%
Discount/ outlet stores	14.9%	15.1%	23.8%	15.1%	36.7%	59.5%
Supermarkets	63.6%	53.7%	51.9%	62.8%	44.4%	44.8%
Farmer's market	34.9%	30.6%	17.3%	40.1%	20.0%	12.6%
Convenience stores	51.3%	52.5%	50.2%	54.7%	63.8%	56.9%
Duty free stores	3.7%	3.8%	10.9%	5.5%	4.5%	35.2%
Hawai'i –made products	48.2%	49.6%	16.6%	45.1%	30.1%	25.7%
Local shops and artisans	60.0%	62.6%	11.5%	59.2%	39.7%	20.0%



#### **ACTIVITIES - HISTORY, CULTURE & FINE ARTS**

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea
TOTAL	70.9%	80.8%	48.0%	70.3%	70.7%	60.0%
Historic military sites and museums	19.3%	31.4%	11.4%	18.9%	40.4%	19.3%
Historic Hawaiian sites and museums	32.9%	37.9%	10.6%	33.4%	22.3%	11.6%
Other historical sites, museums, and homes	13.3%	15.9%	5.7%	12.6%	9.4%	18.1%
Art museums	3.3%	2.7%	2.2%	3.4%	2.2%	3.5%
Art galleries and exhibitions	10.7%	9.2%	2.8%	9.7%	4.9%	1.1%
Lūʻau/ Polynesian show/ hula show	29.0%	45.1%	13.6%	29.5%	22.8%	20.6%
Lesson- ex. ukulele, hula, canoe, lei making	5.3%	7.2%	5.8%	5.7%	5.0%	3.3%
Play/ concert/ theatre	3.1%	2.9%	1.5%	2.7%	3.2%	1.8%
Art/ craft fair	11.4%	9.6%	2.2%	10.3%	4.9%	3.5%
Festival /event	6.1%	4.6%	4.3%	5.3%	3.6%	4.1%

#### **ACTIVITIES - TRANSPORTATION**

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea
TOTAL	95.0%	93.7%	94.2%	94.5%	97.2%	98.6%
Airport shuttle	14.0%	16.6%	15.7%	16.5%	29.9%	13.8%
Trolley	2.9%	3.9%	32.2%	6.2%	11.3%	24.5%
Public bus	4.7%	5.4%	27.1%	12.1%	22.6%	14.4%
Tour bus/ tour van	7.7%	17.4%	11.3%	13.4%	30.4%	23.2%
Taxi/ limo	6.4%	8.7%	31.0%	15.7%	36.1%	23.3%
Rental car	74.9%	69.1%	30.5%	66.3%	26.4%	57.6%
Ride share	18.5%	23.3%	18.7%	20.6%	40.0%	21.2%
Car share (i.e. Hui, Turo)	6.0%	5.7%	0.0%	5.9%	2.6%	3.3%
Bicycle rental	2.0%	2.1%	3.5%	3.0%	1.0%	1.6%



# **ACTIVITIES - OTHER**

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea
TOTAL	31.8%	29.8%	20.9%	21.3%	14.0%	19.3%
Visit friends/ family	28.4%	27.5%	20.2%	17.4%	11.3%	17.9%
Giving back to the local community	4.4%	3.1%	1.4%	4.5%	3.0%	1.5%

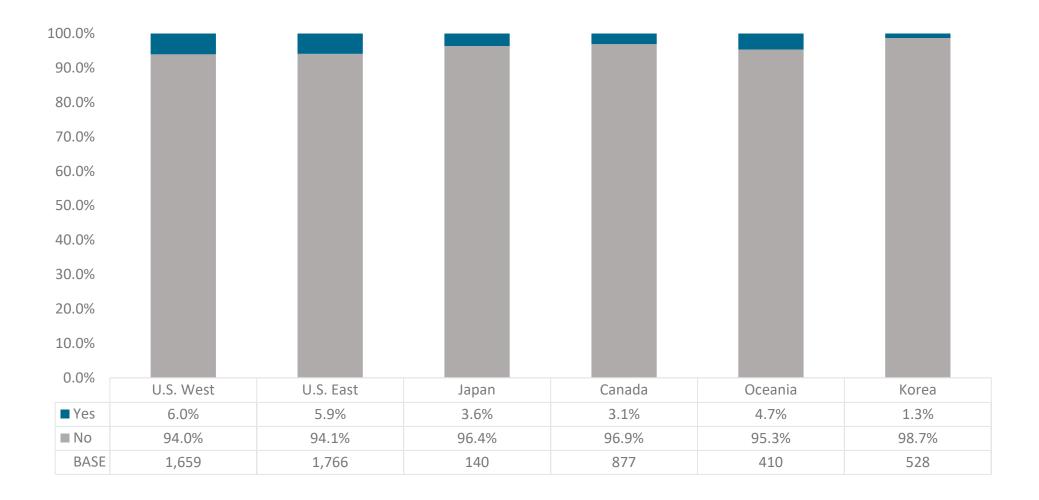


# Section 3 – Travelers with Disabilities



RESEARCH

#### **DISABLED TRAVELER - REQUIRED ASSISTANCE**



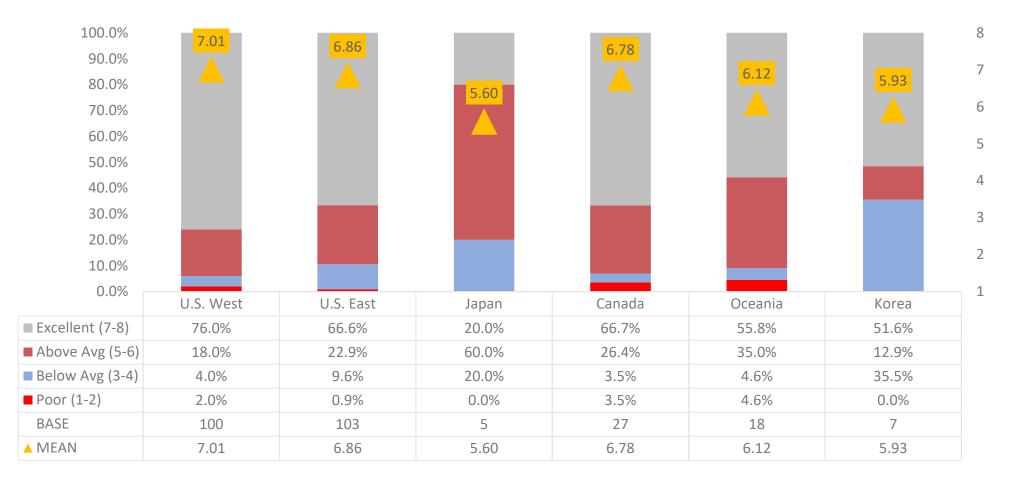
#### **DISABLED TRAVELER - REQUIRED ASSISTANCE**

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea
Mobility aid	73.0%	72.1%	0.0%	75.2%	82.0%	22.6%
Personal assistance	20.0%	18.8%	0.0%	18.2%	6.8%	0.0%
Other	15.0%	8.5%	20.0%	7.0%	6.8%	0.0%
NA- No one needed assistance	5.1%	2.6%	60.0%	7.4%	4.4%	51.6%
Orientation and Mobility Assistance	4.0%	7.8%	20.0%	7.4%	6.8%	12.9%
ASL Interpreter/ texting/ captioning	1.0%	0.0%	0.0%	7.0%	0.0%	0.0%
Print material in alternate format	1.0%	0.0%	0.0%	3.5%	0.0%	0.0%
Service/ assistance animal	0.0%	0.0%	20.0%	0.0%	0.0%	0.0%
Lift-equipped van	0.0%	1.9%	0.0%	0.0%	0.0%	12.9%
BASE	100	104	5	27	19	7



#### **OVERALL ACCESSIBILITY - AIRPORTS**

8-pt Rating Scale 8=Excellent/1=Poor

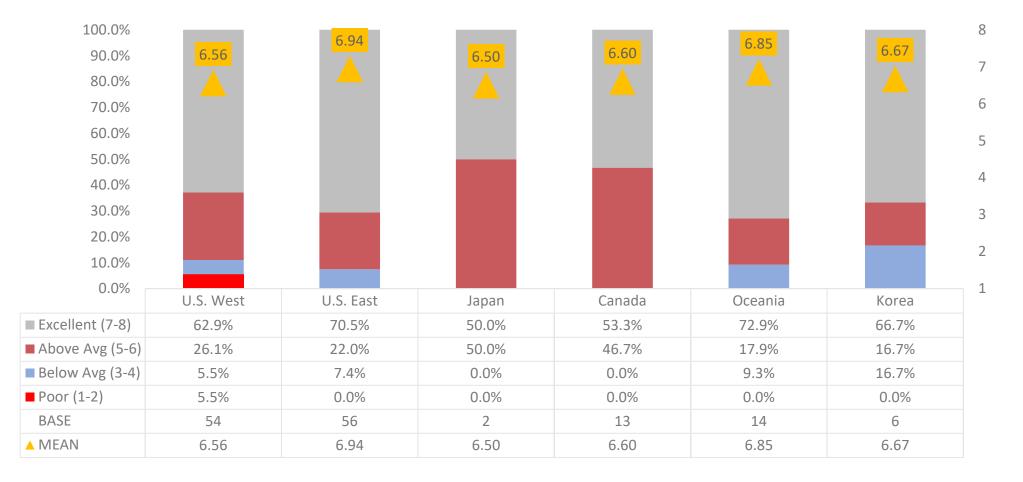






#### OVERALL ACCESSIBILITY - PRIVATE TRANSPORTATION

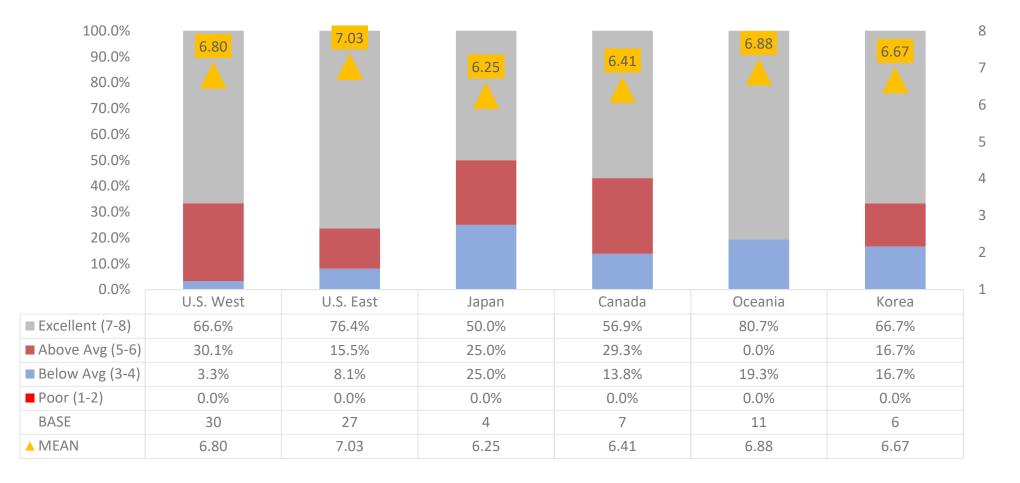
8-pt Rating Scale 8=Excellent/ 1=Poor





#### OVERALL ACCESSIBILITY - PUBLIC TRANSPORTATION

8-pt Rating Scale 8=Excellent/ 1=Poor

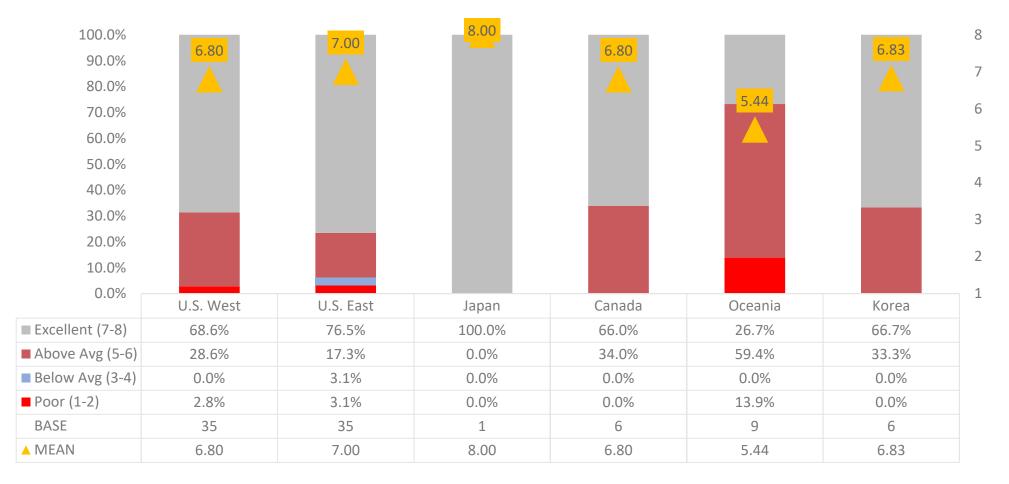






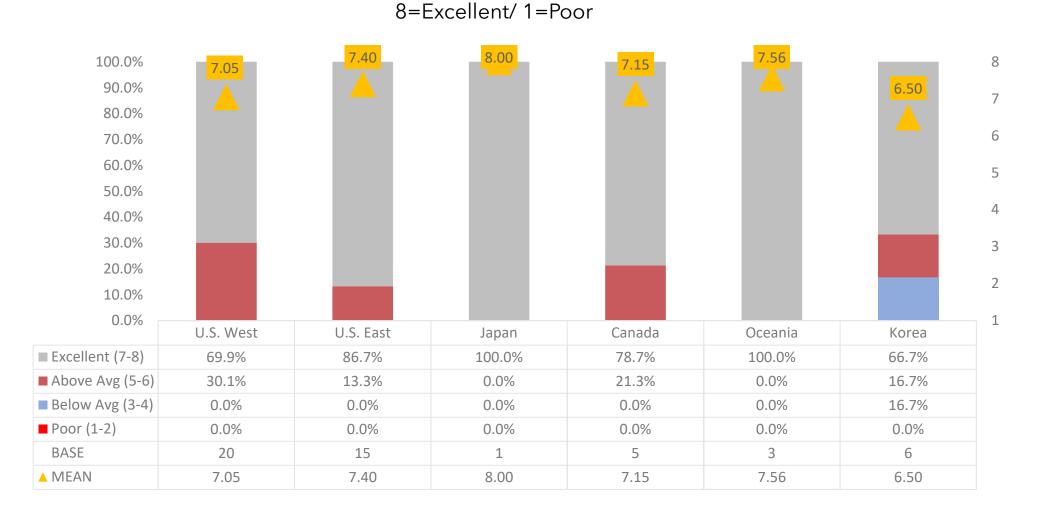
#### **OVERALL ACCESSIBILITY - RIDE SHARE/ CAR SHARE**







#### OVERALL ACCESSIBILITY – DEPARTMENT OF AGRICULTURE ANIMAL QUARANTINE 8-pt Rating Scale

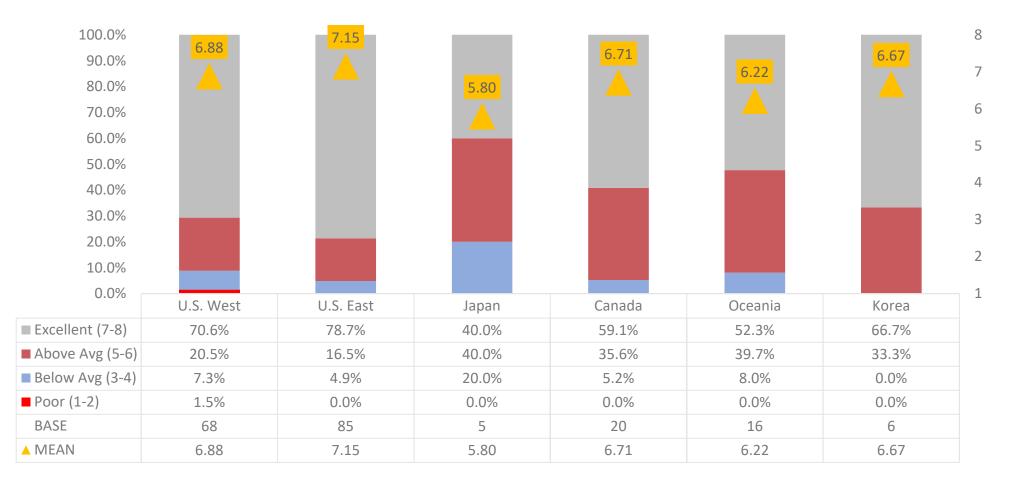






#### **OVERALL ACCESSIBILITY - HOTELS**

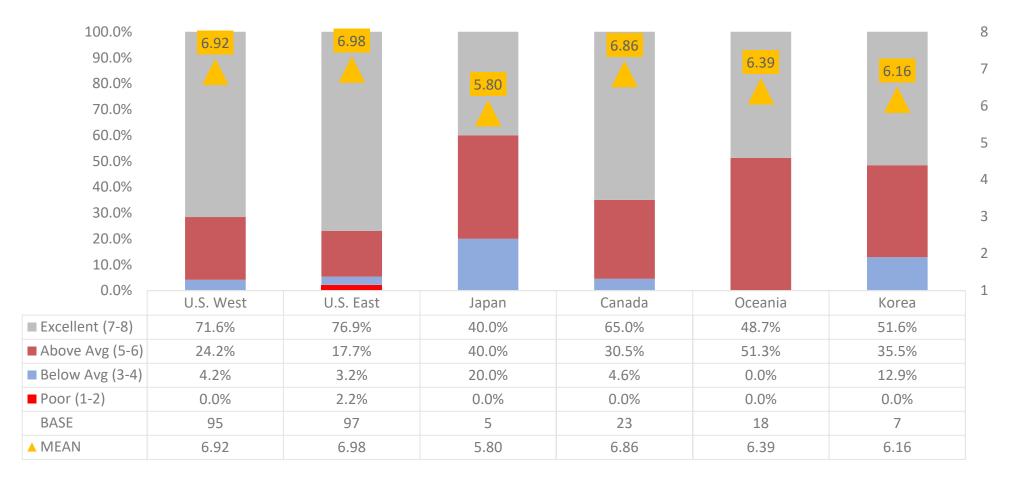
8-pt Rating Scale 8=Excellent/ 1=Poor





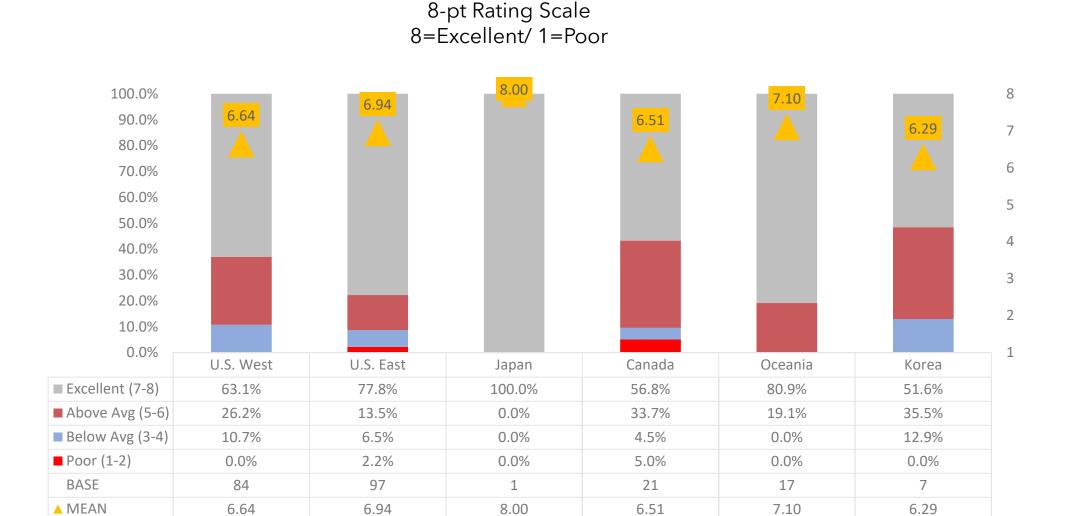
#### **OVERALL ACCESSIBILITY - RESTAURANTS**

8-pt Rating Scale 8=Excellent/ 1=Poor





#### **OVERALL ACCESSIBILITY - PUBLIC ATTRACTIONS**

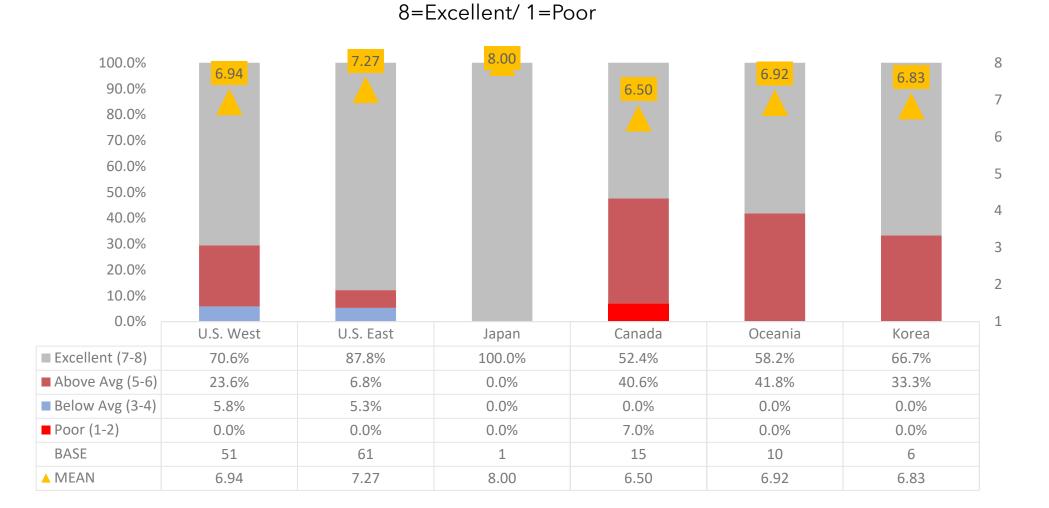






#### **OVERALL ACCESSIBILITY - PRIVATE ATTRACTIONS**

8-pt Rating Scale





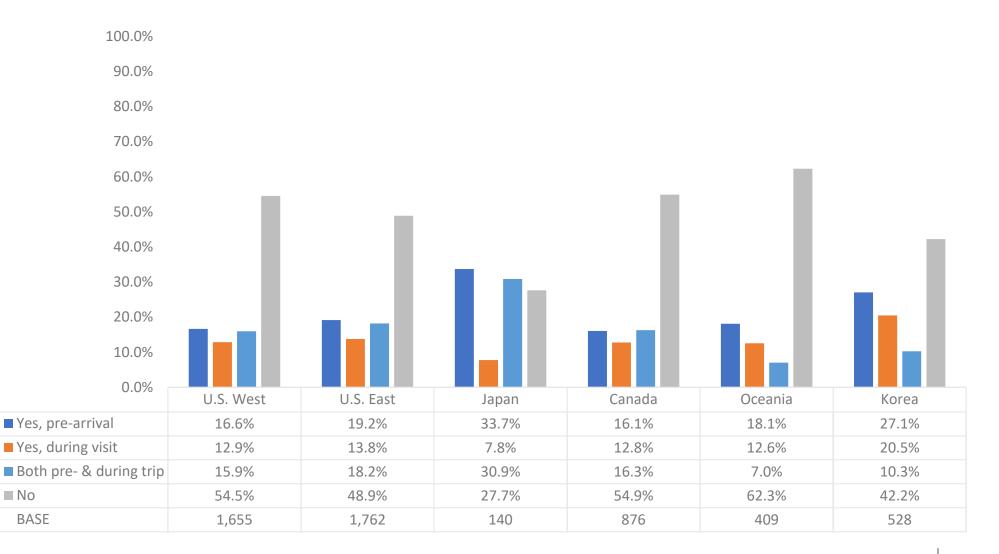


# Section 4 – Alternative Messaging



[ANTHOLOGY<sup>®</sup>]

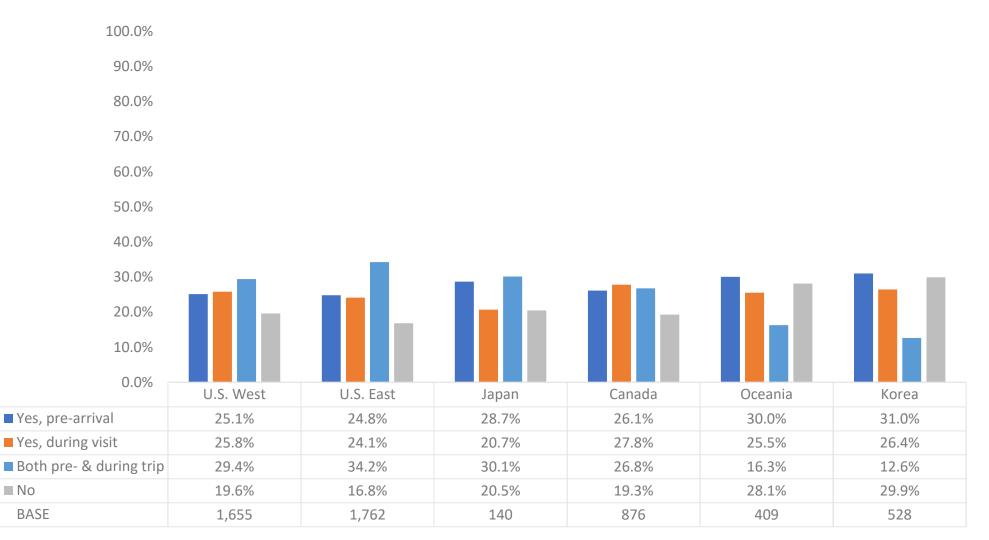
#### SAFE AND RESPONSIBLE TRAVEL







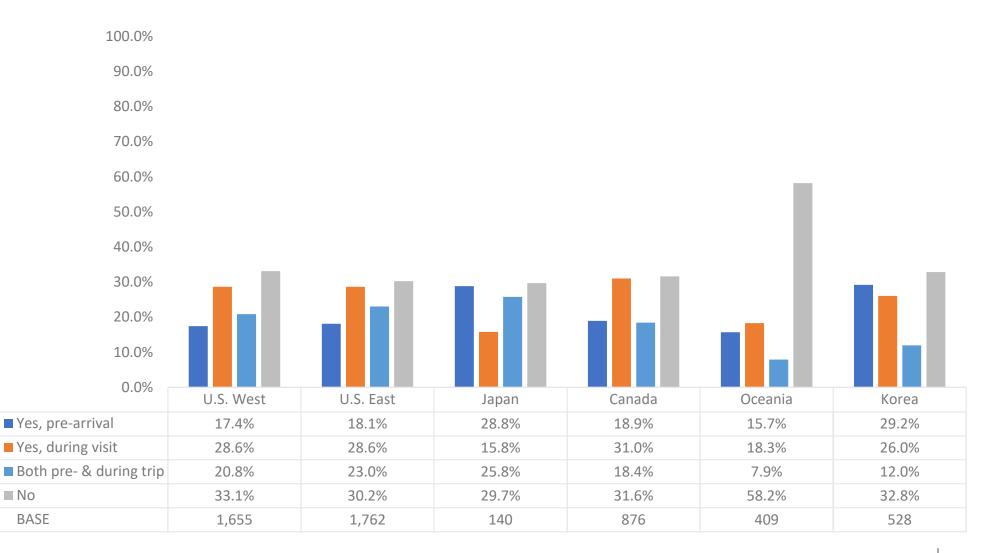
#### CARING FOR AND RESPECTING HAWAI'I'S CULTURE, PEOPLE, AND ENVIRONMENT







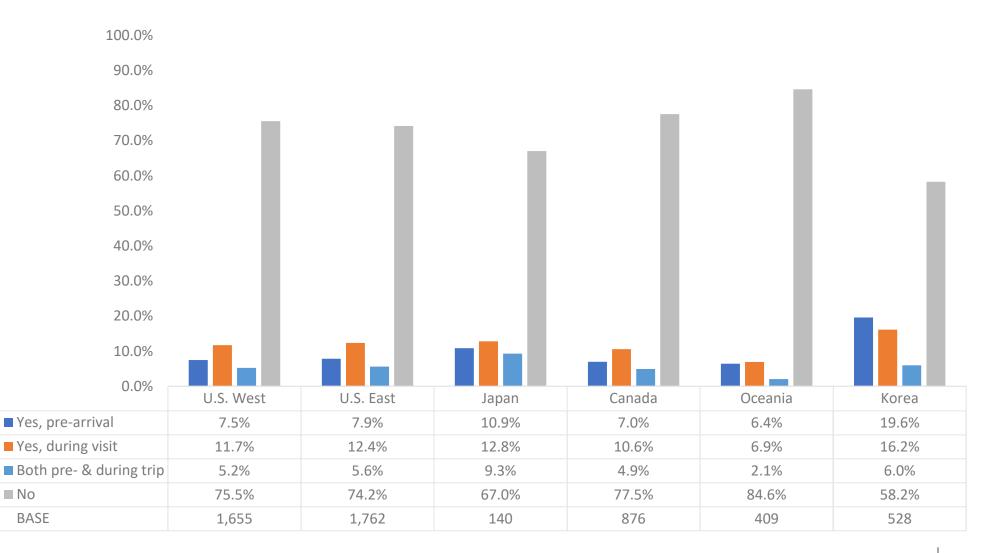
#### **OCEAN AND HIKING SAFETY**



[ANTHOLOGY\*]



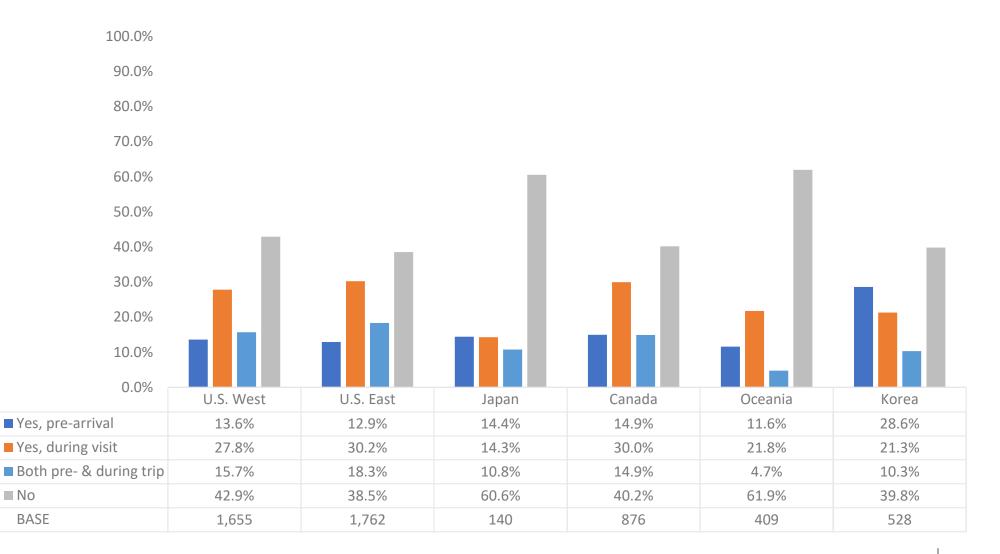
# **VOLUNTEER/ GIVE-BACK OPPORTUNITIES**

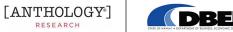




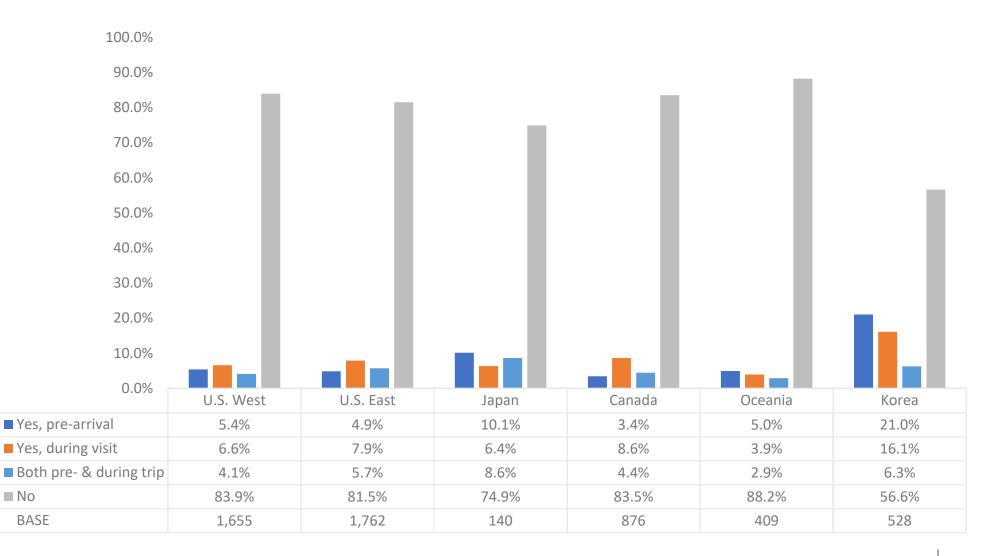


#### SUPPORT LOCAL/ SHOP LOCAL





# MĀLAMA HAWAI'I





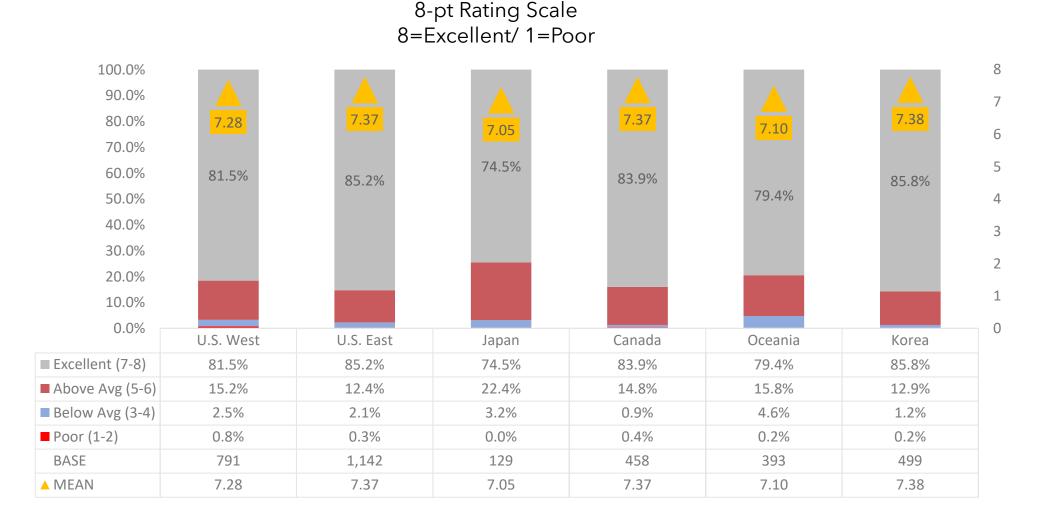


# Section 5 – O'ahu





# SATISFACTION - O'AHU



59



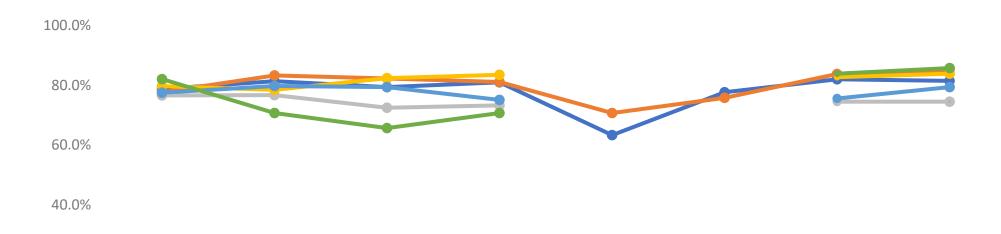
# SATISFACTION - O'AHU

- Gender: Females from U.S. West and U.S. East expressed higher levels of satisfaction compared to males.
- **Islands visited:** Visitors from U.S. West and U.S. East whose trip consisted of staying on just O'ahu gave the island a higher mean satisfaction score than those who also visited one of the Neighbor Islands during their stay.
- **Travel party size:** Those visiting from the U.S. West in larger travel parties of three or more individuals gave higher satisfaction scores compared to smaller travel parties from this market.
- *Age:* Younger travelers under the age of 35 from U.S. West gave statistically higher satisfaction scores than older visitors (65+) from these visitor markets.
- *Education:* Visitors from U.S. East without a college degree gave higher satisfaction scores compared to those visitors with a college degree.



#### SATISFACTION - O'AHU

Tracking Data – Rating of "Excellent" (7-8)



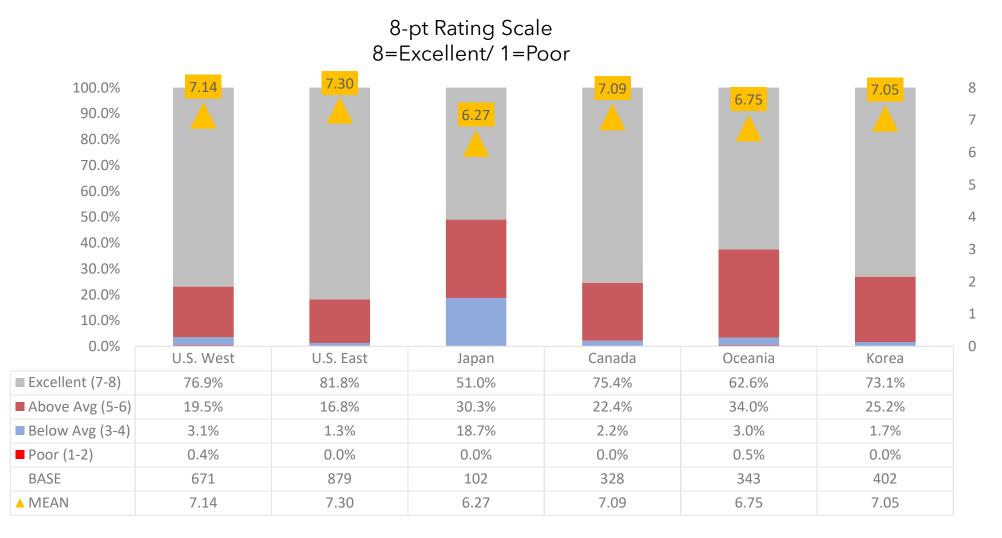
20.0%

0.0%								
0.070	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020	Q2 2021	Q2 2022	Q2 2023 P
-U.S. West	78.8%	81.4%	79.4%	81.0%	63.3%	77.7%	82.0%	81.5%
U.S. East	77.7%	83.3%	82.3%	81.1%	70.7%	75.8%	83.8%	85.2%
Japan	76.6%	76.7%	72.5%	73.3%			74.5%	74.5%
Canada	79.7%	78.5%	82.4%	83.5%			82.7%	83.9%
Oceania	77.5%	79.8%	79.4%	75.1%			75.6%	79.4%
Korea	82.1%	70.7%	65.7%	70.7%			83.9%	85.8%



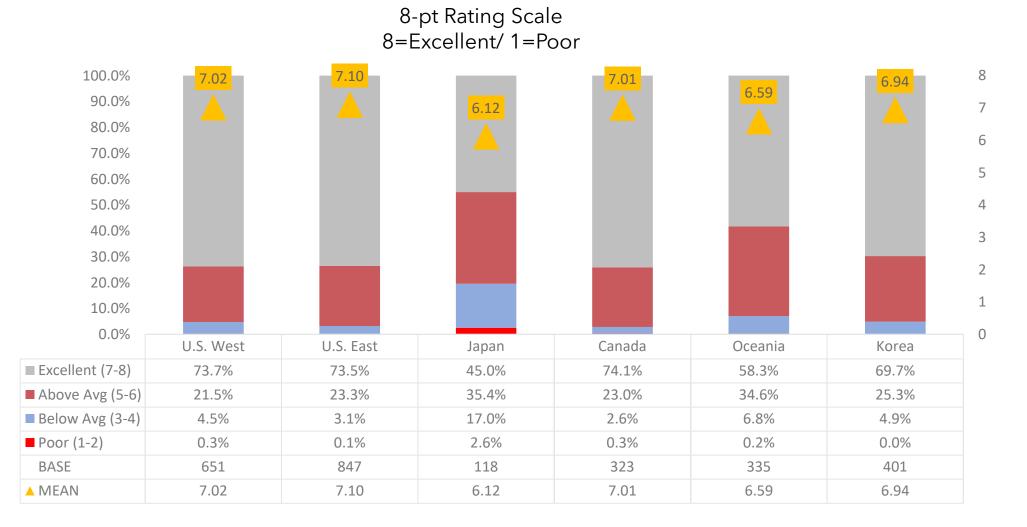


#### **ENTERTAINMENT/ ATTRACTIONS - O'AHU**



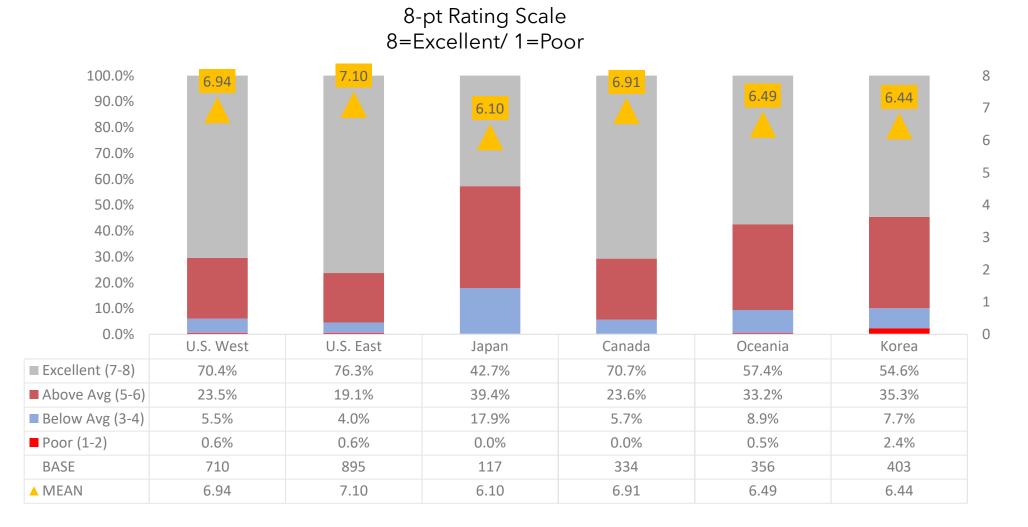


# SHOPPING - O'AHU



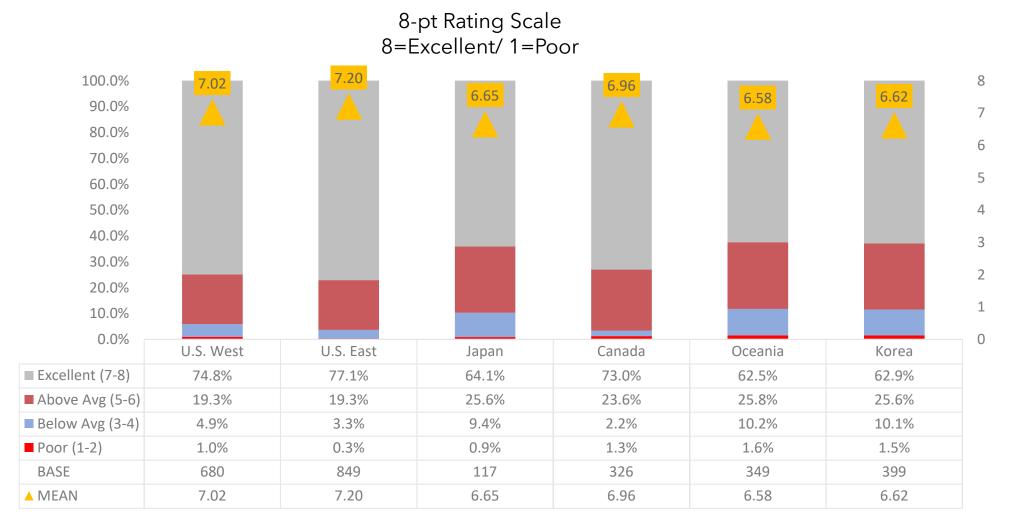


### **DINING/FOOD & BEVERAGES - O'AHU**



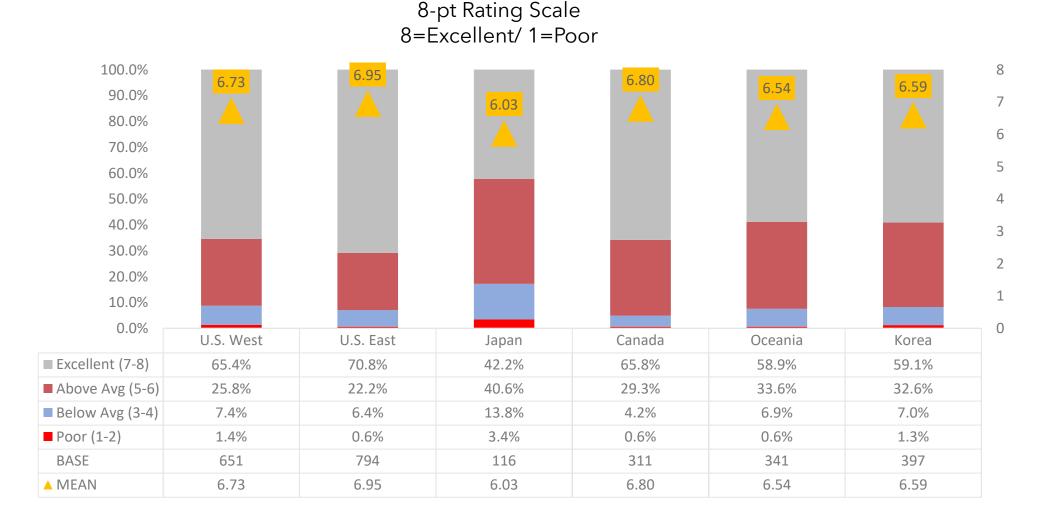


#### LODGING/ ACOMMODATIONS - O'AHU



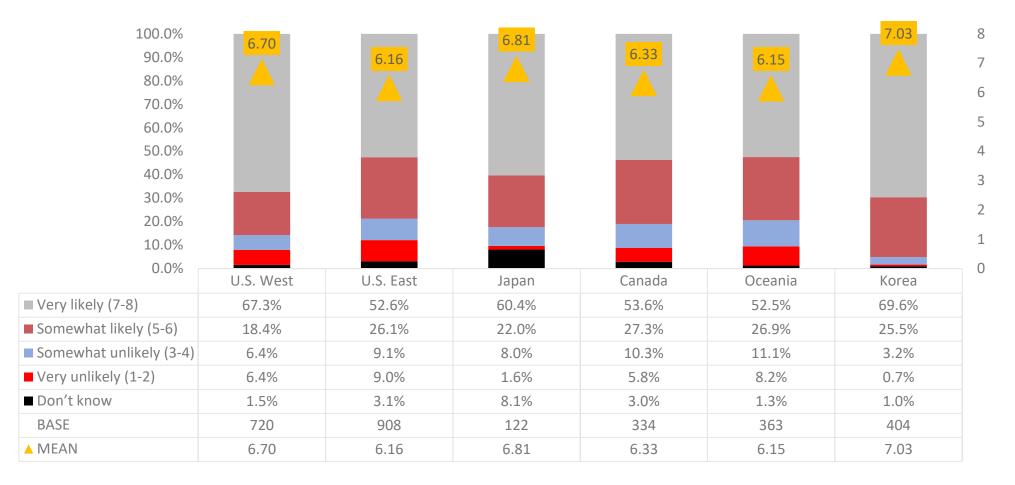


#### **TRANSPORTATION ON ISLAND - O'AHU**



# LIKELIHOOD OF RETURN VISIT - O'AHU

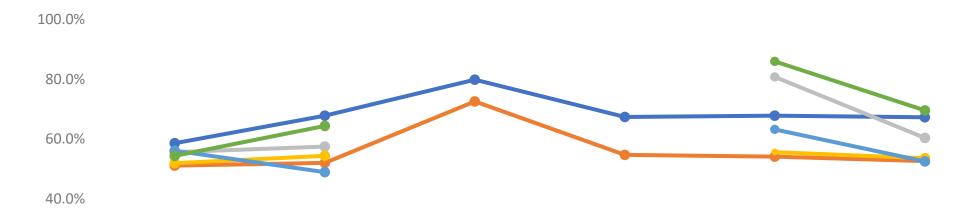
8-pt Rating Scale 8=Very likely/ 1=Very unlikely





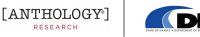
# LIKELIHOOD OF RETURN VISIT - O'AHU

TOP BOX - VERY LIKELY (7-8)

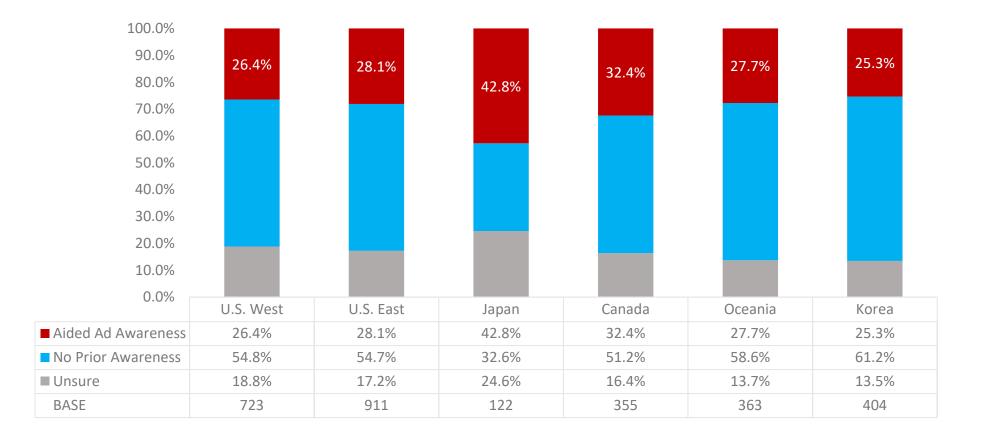


20.0%

0.0%						
0.070	Q2 2018	Q2 2019	Q2 2020	Q2 2021	Q2 2022	Q2 2023 P
-U.S. West	58.6%	67.8%	79.9%	67.4%	67.8%	67.3%
U.S. East	51.1%	52.0%	72.6%	54.7%	54.1%	52.6%
Japan	55.6%	57.5%			80.8%	60.4%
Canada	51.9%	54.4%			55.6%	53.6%
Oceania	56.1%	48.9%			63.2%	52.5%
Korea	54.4%	64.4%			86.0%	69.6%



#### AIDED ADVERTISING AWARENESS - O'AHU





# **MOTIVATING FACTORS - O'AHU**

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea
Famous landmarks or imagery/ natural beauty	38.2%	44.9%	32.0%	48.8%	35.9%	54.5%
Hawaiian cultural events	19.3%	16.2%	12.4%	18.2%	9.6%	3.9%
Outdoor or sporting activities and events	15.8%	9.9%	9.9%	15.8%	6.6%	13.9%
Social media posts and videos	12.5%	10.9%	27.0%	22.2%	9.8%	19.5%
Hawaiian music	9.7%	5.0%	16.5%	8.8%	3.5%	2.1%
Television programs or movies filmed in Hawaiʻi	8.6%	12.0%	36.1%	16.7%	17.5%	14.4%
BASE	721	910	122	335	363	404



#### **ATTRACTIONS - O'AHU**

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea
Atlantis Submarine & Cruises	1.8%	3.6%	1.6%	2.9%	1.5%	4.3%
Bernice P. Bishop Museum	4.0%	3.8%	0.8%	2.7%	2.4%	1.8%
Byodo-In Temple	12.9%	12.0%	0.0%	16.0%	7.5%	0.6%
Chinatown & Honolulu Art District	11.2%	11.2%	7.5%	9.6%	5.8%	4.1%
Diamond Head State Monument	23.1%	34.6%	24.6%	39.0%	25.2%	42.7%
Dole Plantation	31.2%	38.3%	10.8%	36.0%	20.6%	40.4%
Foster Botanical Garden	2.7%	3.1%	0.0%	3.1%	1.1%	2.1%
Hale'iwa	22.3%	21.3%	18.2%	21.4%	10.6%	6.5%
Hanauma Bay Nature Reserve	10.2%	11.3%	4.9%	12.2%	4.3%	23.3%
Harold L. Lyon Arboretum	0.7%	0.7%	0.0%	1.2%	0.2%	1.7%
Hawai'i State Art Museum	1.5%	0.6%	1.6%	2.7%	1.1%	0.4%
Honolulu Museum of Art	3.1%	1.8%	2.5%	2.7%	1.3%	1.5%
Hawaiian Mission Houses, Historic Site and Archive	1.3%	1.2%	0.0%	1.1%	0.4%	0.4%
Hawai'i's Plantation Village	2.5%	1.9%	0.0%	2.1%	0.6%	1.9%
Honolulu Zoo	6.7%	7.2%	4.9%	12.7%	7.8%	7.9%



# **ATTRACTIONS - O'AHU**

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea
Hoʻomaluhia Botanical Garden	6.3%	5.8%	0.0%	8.9%	1.9%	2.2%
'Iolani Palace State Monument	5.3%	8.2%	6.6%	5.9%	4.1%	15.4%
Kailua Town	13.0%	12.5%	13.3%	16.3%	6.8%	4.5%
Kaiwi State Scenic Shoreline/ Makapu'u Trail	4.9%	8.0%	0.8%	6.3%	1.9%	0.8%
Kaka'ako Street Art	2.5%	1.8%	10.7%	1.9%	1.4%	3.6%
Koko Head Crater Trail	6.6%	6.8%	3.4%	11.2%	2.0%	5.1%
Kualoa Private Nature Reserve	13.9%	18.2%	6.4%	19.4%	11.0%	16.9%
Lanikai or Kailua Beach	26.6%	24.7%	21.6%	31.0%	9.8%	19.1%
Mānoa Falls & Trail	11.2%	10.9%	5.8%	14.7%	4.3%	2.1%
National Memorial Cemetery of the Pacific	7.3%	13.1%	1.7%	6.8%	7.1%	1.5%
Nu'uanu Pali Lookout	10.8%	15.0%	2.5%	10.9%	4.6%	5.1%
North Shore Beaches	43.4%	48.1%	14.0%	44.0%	28.5%	21.7%

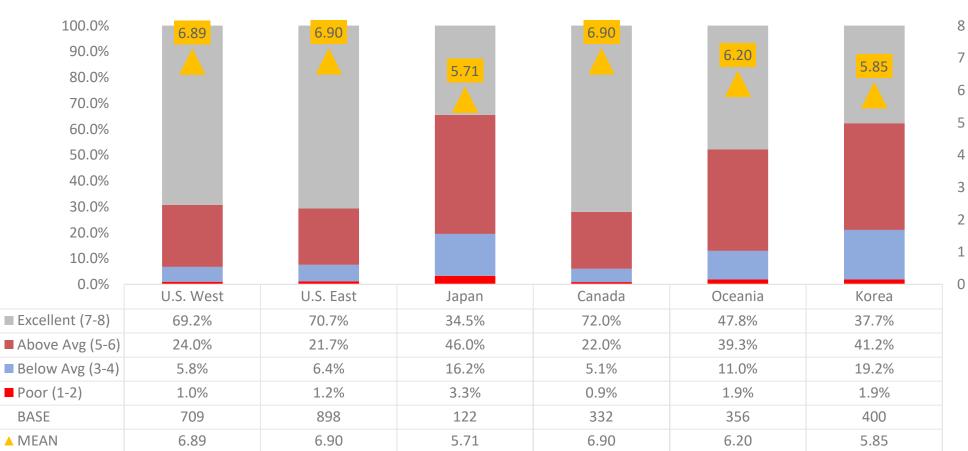


# **ATTRACTIONS - O'AHU**

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea
Pearl Harbor National Memorial	33.5%	49.3%	4.1%	32.7%	39.5%	8.8%
Battleship Missouri Memorial	13.8%	22.0%	6.6%	12.5%	22.7%	3.3%
Pearl Harbor Aviation Museum	11.4%	18.5%	5.8%	12.5%	13.7%	1.3%
Pacific Fleet Submarine Museum	5.6%	8.5%	0.0%	3.5%	5.7%	0.2%
Polynesian Cultural Center	17.1%	15.4%	0.8%	14.7%	6.9%	7.6%
Queen Emma's Summer Palace	1.7%	3.0%	0.0%	1.2%	1.6%	0.0%
Sea Life Park Hawai'i	4.1%	3.8%	1.7%	3.0%	1.8%	2.6%
Waikīkī Aquarium	5.0%	5.1%	3.3%	5.0%	4.2%	3.8%
Waimānalo Beach Park	9.1%	8.5%	1.7%	16.2%	4.6%	4.7%
Waimea Valley	16.8%	20.4%	0.0%	19.0%	8.4%	2.0%



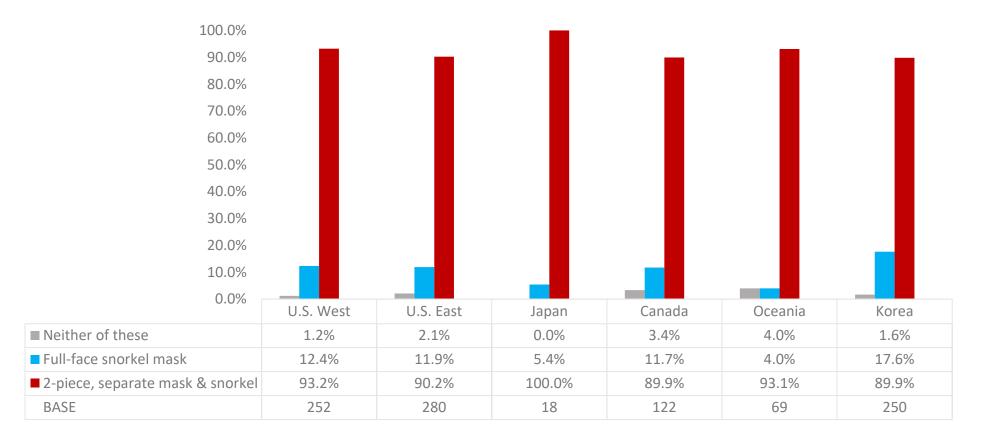
# DANIEL K. INOUYE INTERNATIONAL AIRPORT



8-pt Rating Scale 8=Excellent/ 1=Poor



# **SNORKELING EQUIPMENT USED - O'AHU**



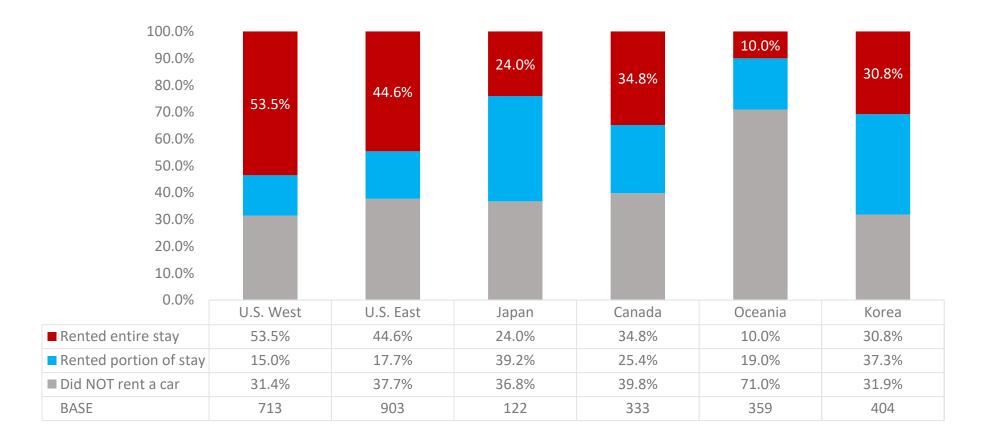


## **SNORKELING OCEAN SAFETY - O'AHU**

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea
Did not have to be assisted or rescued	96.4%	98.2%	94.3%	98.4%	100.0%	97.0%
Yes, needed assistance – using 2- piece mask & snorkel	3.2%	1.8%	5.7%	1.6%	0.0%	2.6%
Yes, while snorkeling using a full- face snorkel mask	0.4%	0.0%	0.0%	0.0%	0.0%	0.4%
BASE	249	274	18	118	66	247



#### **CAR RENTAL - O'AHU**





## **REASONS FOR PARTIAL RENTAL CAR - O'AHU**

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea
Parking was too expensive at my hotel/ lodging	48.6%	39.7%	12.8%	43.1%	27.7%	48.5%
Car rental rates were too expensive	31.9%	19.8%	12.6%	28.8%	22.8%	36.0%
l only needed a vehicle on certain dates	71.0%	72.7%	87.5%	66.0%	75.3%	58.5%
Vehicles were not available for all of my trip dates	0.9%	1.2%	4.1%	2.4%	4.3%	6.5%
BASE	107	159	48	83	70	158

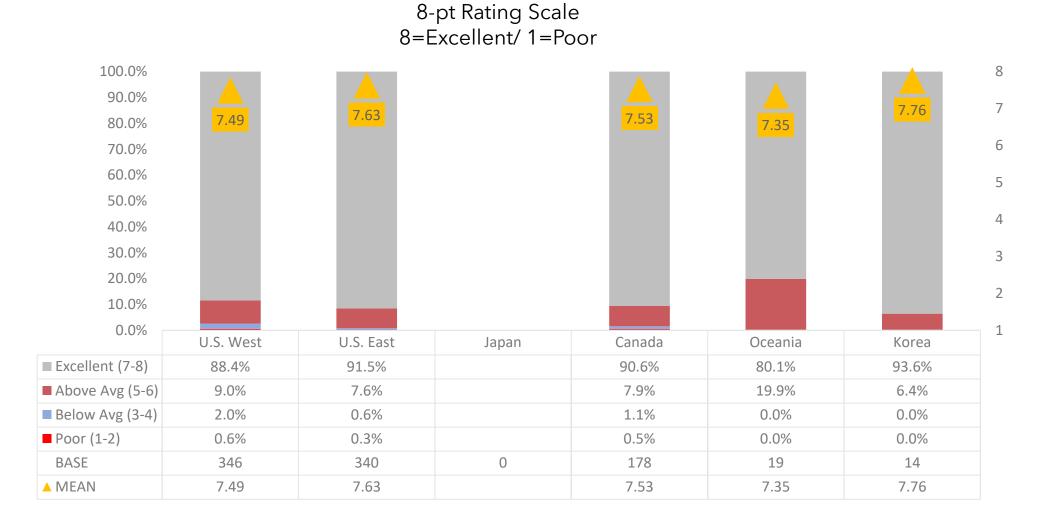


# Section 6 – Kauaʻi





## SATISFACTION - KAUA'I



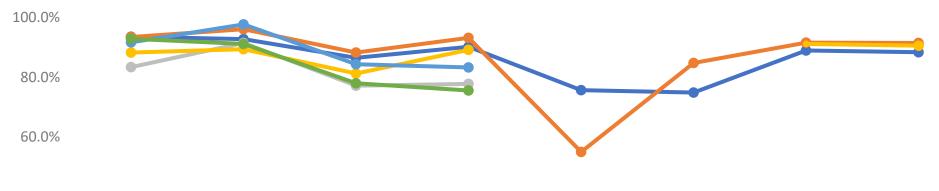


RESEARCH

80

#### SATISFACTION - KAUA'I

Tracking Data – Rating of "Excellent" (7-8)

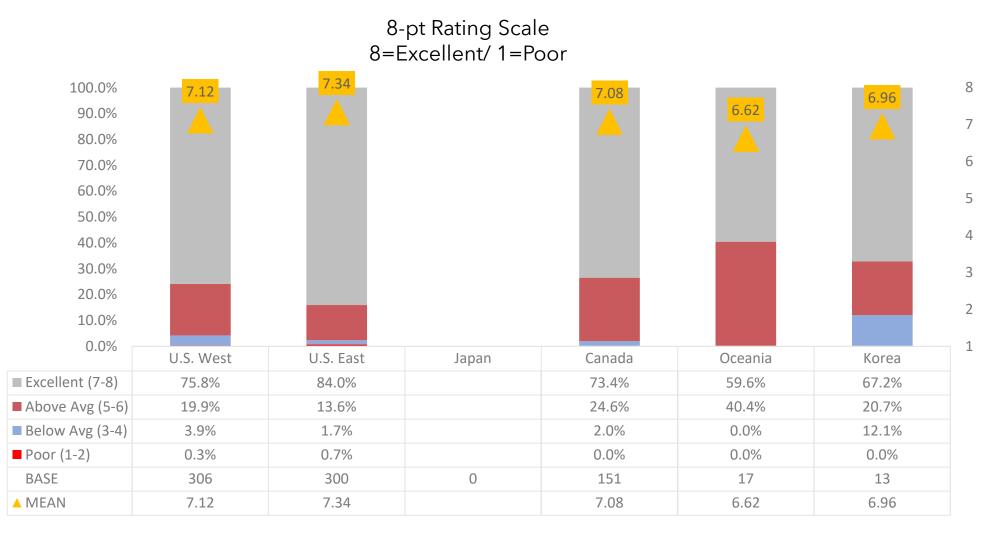


40.0%

20.0%

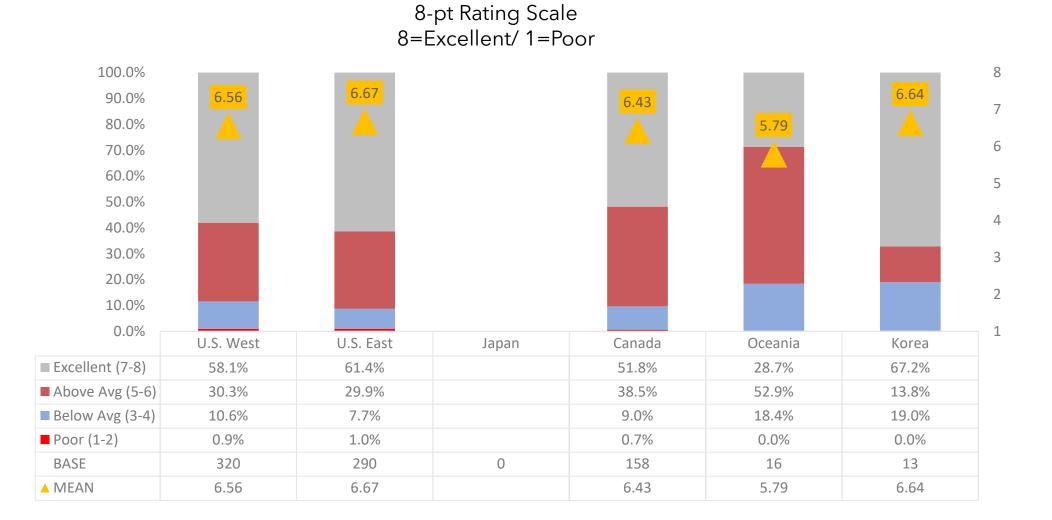
0.0%	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020	Q2 2021	Q2 2022	Q2 2023 P
	QZ 2010	QZ 2017	QZ 2018	QZ 2019	QZ 2020	QZ ZUZI	QZ 2022	QZ 2025 P
-U.S. West	93.6%	92.8%	86.5%	90.2%	75.7%	74.9%	89.0%	88.4%
-U.S. East	93.5%	96.1%	88.3%	93.2%	55.0%	84.8%	91.6%	91.5%
Japan	83.4%	91.5%	77.2%	77.8%				
Canada	88.3%	89.4%	81.3%	89.2%			91.2%	90.6%
Oceania	91.7%	97.7%	84.4%	83.3%				80.1%
Korea	92.9%	91.2%	78.0%	75.6%				93.6%

# **ENTERTAINMENT/ ATTRACTIONS - KAUA'I**



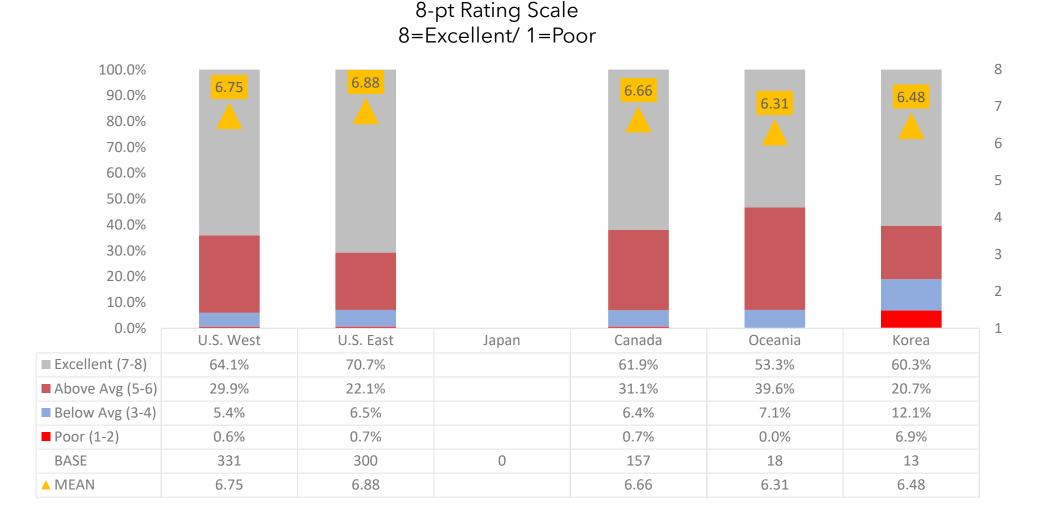


# SHOPPING - KAUA'I



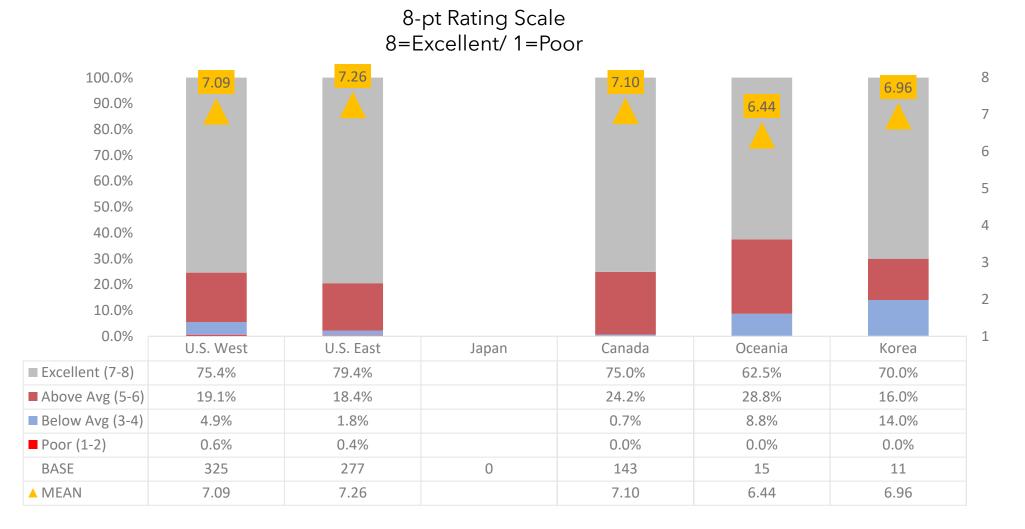
[ANTHOLOGY<sup>®</sup>]

# **DINING/ FOOD & BEVERAGE - KAUA'I**



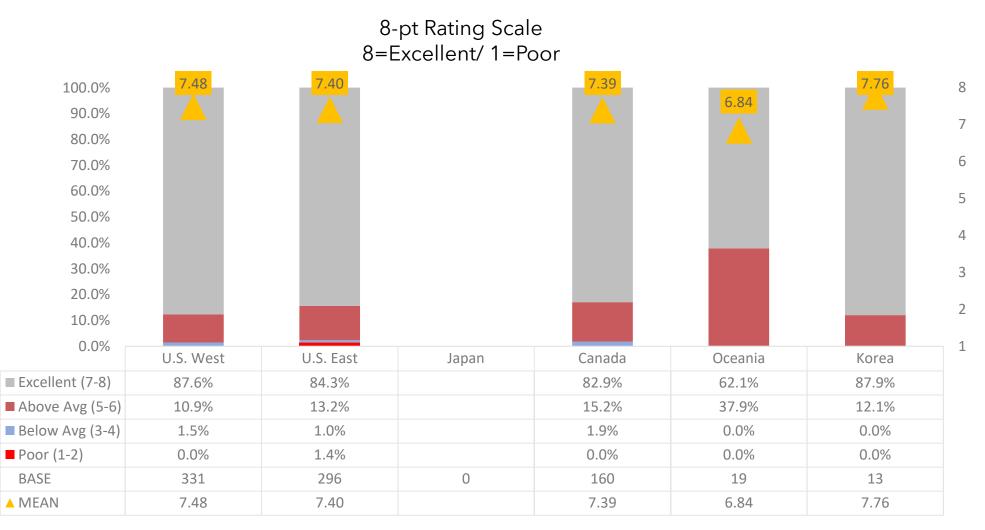
[ANTHOLOGY<sup>®</sup>] RESEARCH

# LODGING/ ACCOMMODATIONS - KAUA'I

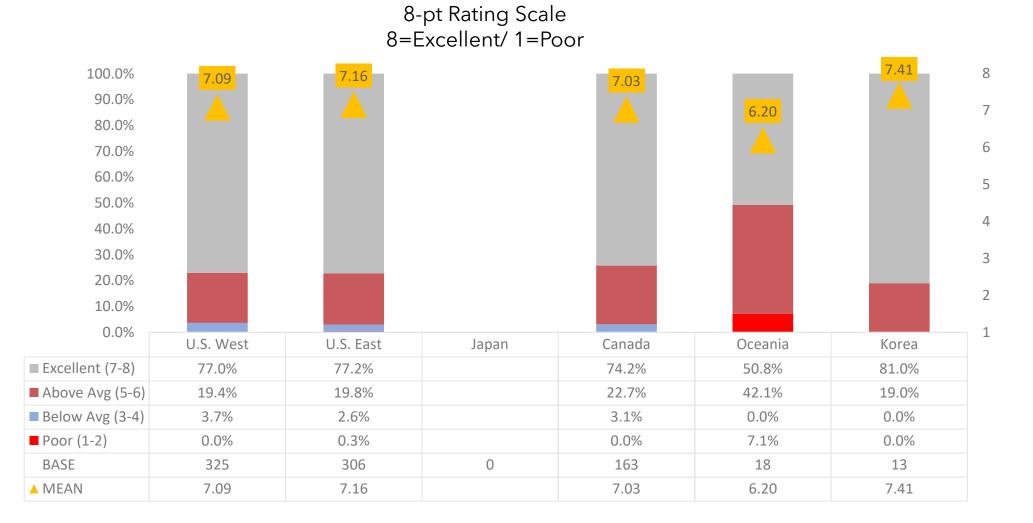




## **BEACHES - KAUA'I**

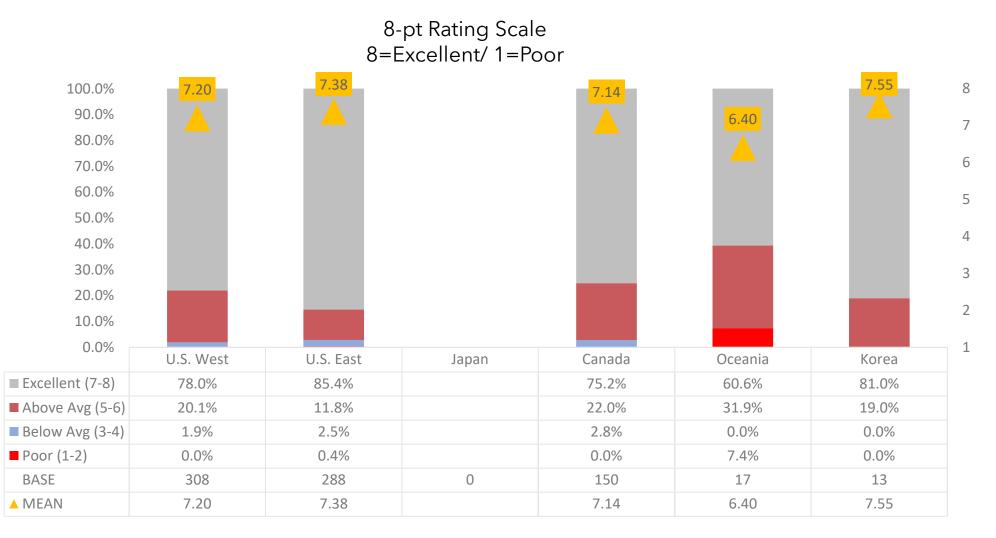


## **PUBLIC AREAS - KAUA'I**

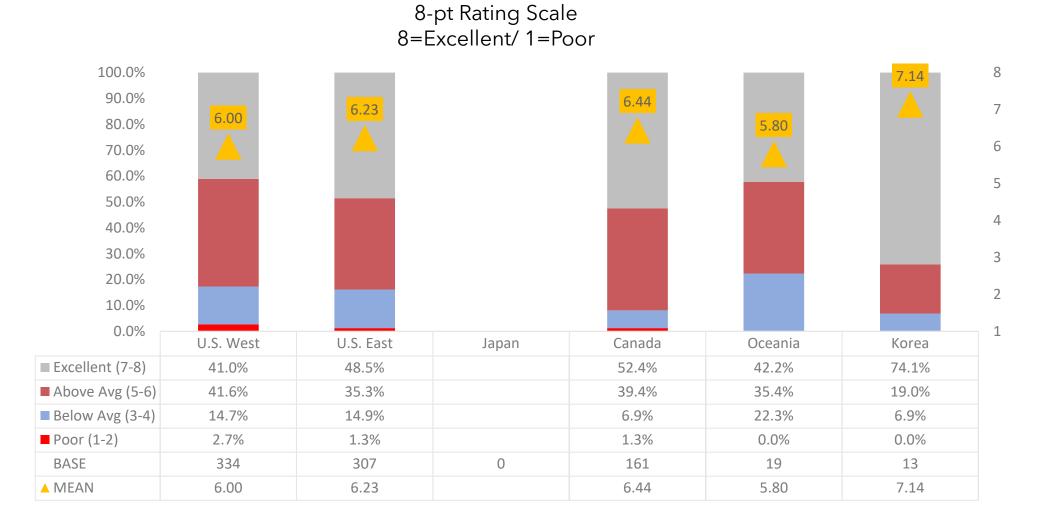




#### PARKS - KAUA'I



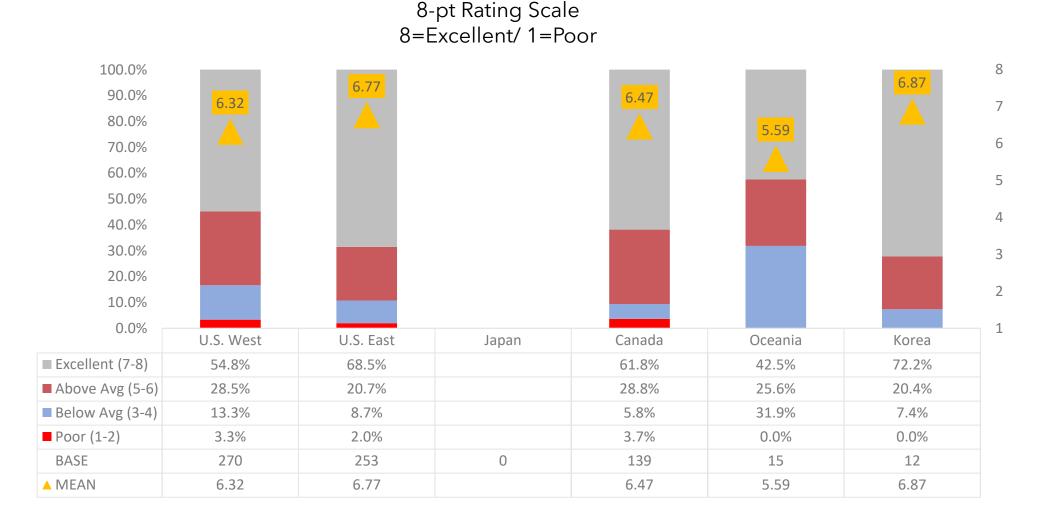
## **ROADS - KAUA'I**



Q. How would you rate the following aspects of your most recent visit to Kaua'i?

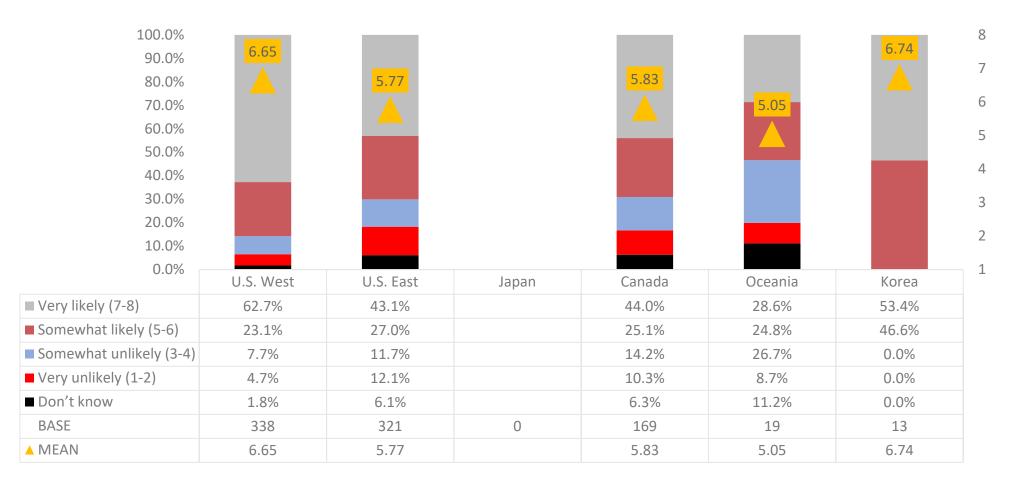
89

#### **TRANSPORTATION ON ISLAND - KAUA'I**



# LIKELIHOOD OF RETURN VISIT - KAUA'I

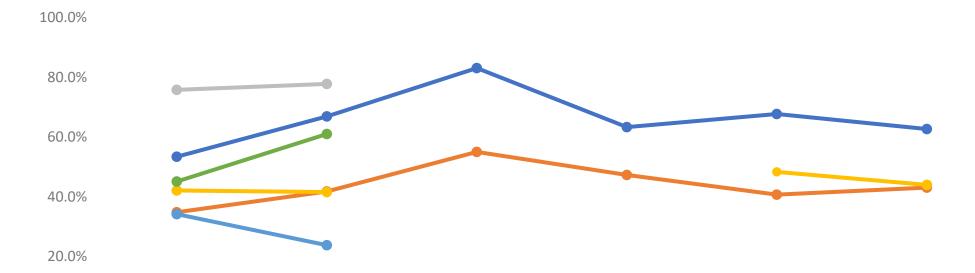
8-pt Rating Scale 8=Very likely/ 1=Very unlikely





# LIKELIHOOD OF RETURN VISIT - KAUA'I

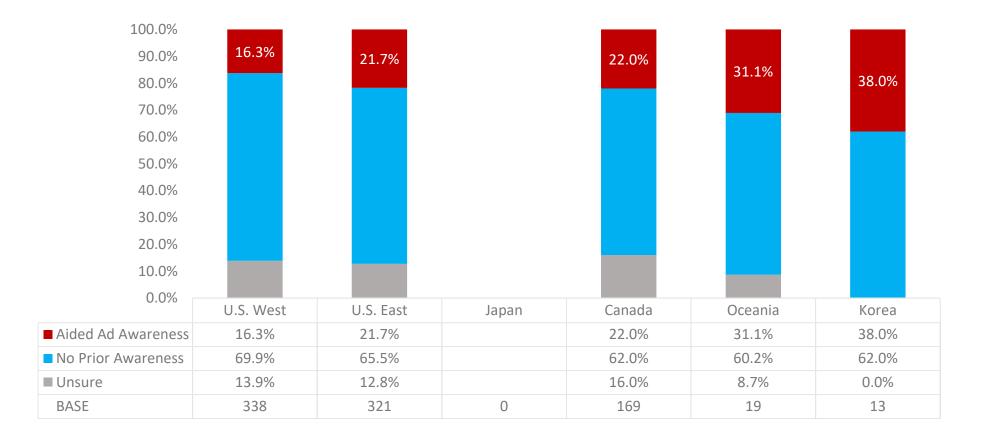
TOP BOX - VERY LIKELY (7-8)



0.0%						
0.070	Q2 2018	Q2 2019	Q2 2020	Q2 2021	Q2 2022	Q2 2023 P
-U.S. West	53.4%	66.9%	83.1%	63.3%	67.7%	62.7%
U.S. East	34.8%	41.8%	55.0%	47.3%	40.7%	43.1%
Japan	75.8%	77.8%				
Canada	42.1%	41.6%			48.3%	44.0%
Oceania	34.2%	23.8%				28.6%
Korea	45.1%	61.0%				53.4%



## AIDED ADVERTISING AWARENESS - KAUA'I





## **MOTIVATING FACTORS - KAUA'I**

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea
Famous landmarks or imagery/ natural beauty	42.0%	51.2%	0.0%	47.3%	37.9%	58.7%
Hawaiian cultural events	5.3%	9.0%	0.0%	5.7%	0.0%	6.9%
Outdoor or sporting activities and events	15.7%	16.4%	0.0%	17.1%	11.2%	0.0%
Social media posts and videos	6.8%	7.9%	0.0%	8.7%	0.0%	13.8%
Hawaiian music	4.1%	3.5%	0.0%	4.2%	0.0%	6.9%
Television programs or movies filmed in Hawaiʻi	3.9%	8.2%	0.0%	5.1%	4.4%	0.0%
BASE	338	321	0	169	19	13

## **ATTRACTIONS - KAUA'I**

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea
Fern Grotto	8.0%	9.6%	0.0%	6.5%	24.3%	0.0%
Hanalei Town	60.6%	50.3%	0.0%	54.8%	42.2%	19.0%
Hanalei Beach	50.9%	44.5%	0.0%	53.9%	49.0%	25.9%
Kalapaki Beach	19.5%	23.1%	0.0%	24.6%	24.3%	6.9%
Kalalau Trail	13.6%	14.6%	0.0%	17.8%	11.2%	12.1%
Bike Path in Kapa'a	9.5%	10.3%	0.0%	9.0%	0.0%	0.0%
Kaua'i Museum	4.1%	4.0%	0.0%	2.9%	4.4%	0.0%
Ke'e Beach	14.8%	12.8%	0.0%	12.3%	13.6%	6.9%
Kīlauea Lighthouse	27.8%	30.0%	0.0%	28.2%	15.5%	19.0%
Koke'e	8.6%	9.8%	0.0%	10.2%	8.7%	6.9%



# **ATTRACTIONS - KAUA'I**

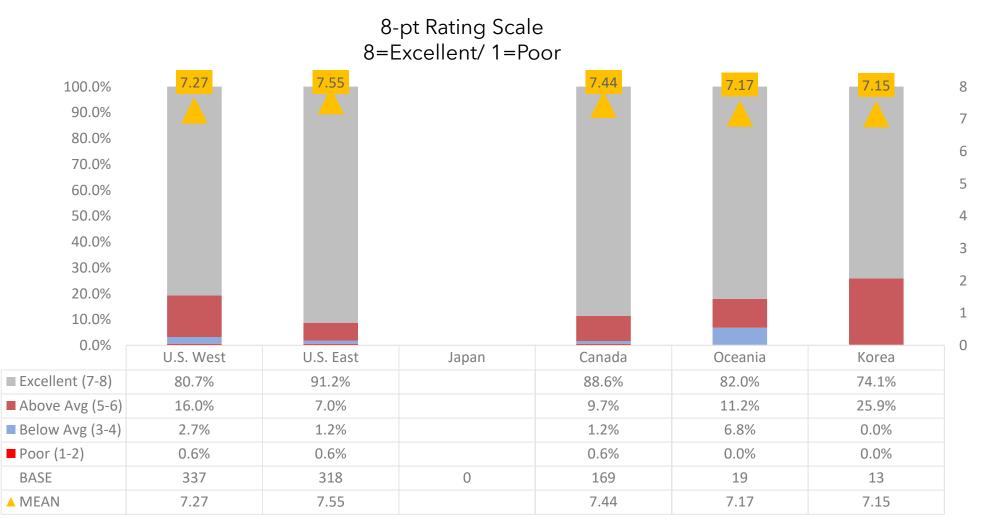
	U.S. West	U.S. East	Japan	Canada	Oceania	Korea
Koke'e Museum	5.3%	4.2%	0.0%	5.3%	8.7%	6.9%
Na 'Āina Kai Gardens	0.9%	3.1%	0.0%	1.7%	4.4%	0.0%
Nāpali Coast	45.3%	60.7%	0.0%	49.5%	53.4%	13.8%
Allerton Garden	7.7%	8.6%	0.0%	5.4%	8.7%	6.9%
Limahuli Garden	5.3%	6.9%	0.0%	5.9%	0.0%	6.9%
Old Kōloa Town	46.4%	25.8%	0.0%	32.5%	24.3%	12.1%
Opaeka'a Falls	20.1%	23.5%	0.0%	19.6%	11.2%	6.9%
Poʻipū Beach	65.3%	55.5%	0.0%	57.2%	44.7%	58.7%
Smith's Tropical Paradise Gardens	8.9%	9.1%	0.0%	2.9%	4.4%	0.0%
Spouting Horn	33.1%	33.4%	0.0%	30.0%	19.9%	25.9%
Wailua Falls	37.9%	42.8%	0.0%	30.8%	35.4%	39.7%



#### **ATTRACTIONS - KAUA'I**

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea
Wailua River	21.0%	19.3%	0.0%	14.1%	15.5%	0.0%
Waimea Canyon	51.8%	59.1%	0.0%	59.3%	53.4%	41.3%
Disc Golf	1.2%	0.6%	0.0%	0.0%	0.0%	0.0%
Mini Golf	3.2%	0.9%	0.0%	1.9%	0.0%	0.0%

# FRIENDLINESS OF KAUA'I RESIDENTS



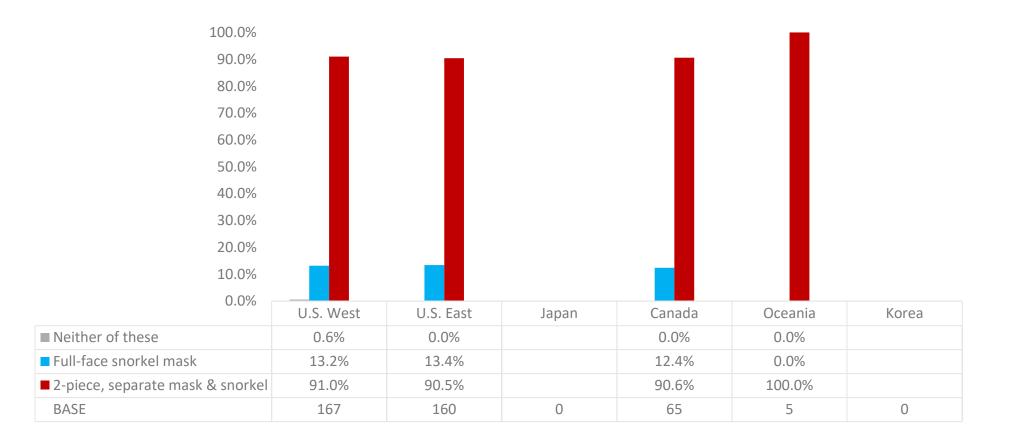


## **TOP TRIP INFLUENCERS – KAUA'I**

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea
Been here before	40.5%	27.7%	0.0%	27.8%	21.8%	12.1%
Friend recommendation	31.5%	29.8%	0.0.%	26.5%	8.7%	13.8%
Cruise line stop/ part of tour	3.3%	13.4%	0.0%	9.6%	24.3%	0.0%
Article/ Blog	3.9%	5.5%	0.0%	3.4%	6.8%	0.0%
Visiting Family/ Friends	3.9%	2.9%	0.0%	2.8%	0.0%	0.0%
Attending Conference/ Event	2.4%	4.3%	0.0%	6.7%	0.0%	0.0%
Own a timeshare	3.3%	2.1%	0.0%	2.4%	0.0%	0.0%
Social Media Post	2.4%	3.4%	0.0%	4.6%	6.8%	13.8%
Nature/ Beauty/ Scenery	1.8%	1.5%	0.0%	2.3%	6.8%	0.0%
Location/ Never been, but went to other islands	1.8%	1.3%	0.0%	3.0%	4.4%	0.0%
Travel Agent	0.3%	2.1%	0.0%	4.4%	6.8%	48.2%



# **SNORKELING EQUIPMENT USED – KAUA'I**





# **SNORKELING OCEAN SAFETY - KAUA'I**

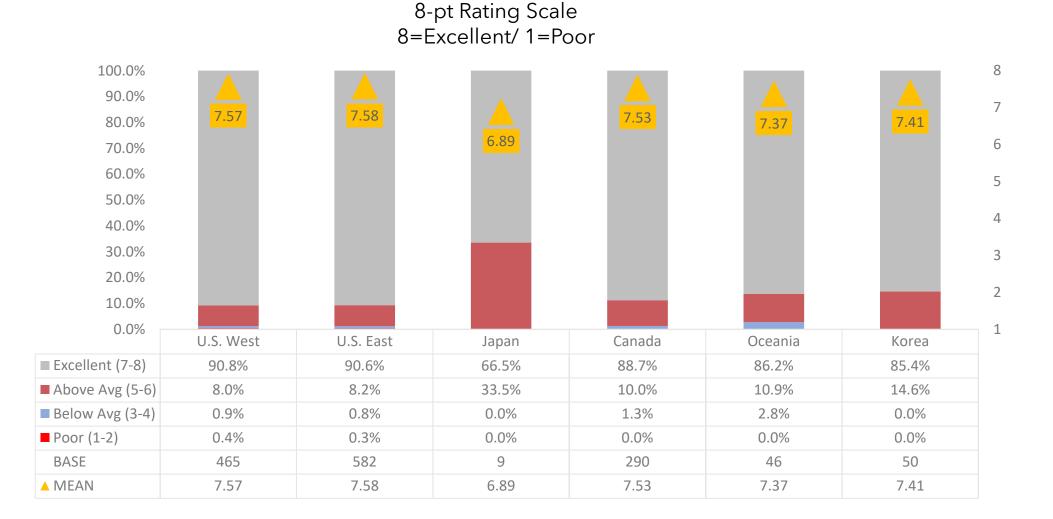
	U.S. West	U.S. East	Japan	Canada	Oceania	Korea
Did not have to be assisted or rescued	100.0%	98.7%	0.0%	97.0%	100.0%	0.0%
Yes, needed assistance – using 2- piece mask & snorkel	0.0%	1.3%	0.0%	1.4%	0.0%	0.0%
Yes, while snorkeling using a full-face snorkel mask	0.0%	0.0%	0.0%	1.6%	0.0%	0.0%
BASE	165	160	0	65	5	0

# Section 7 – Maui





# **SATISFACTION - MAUI**

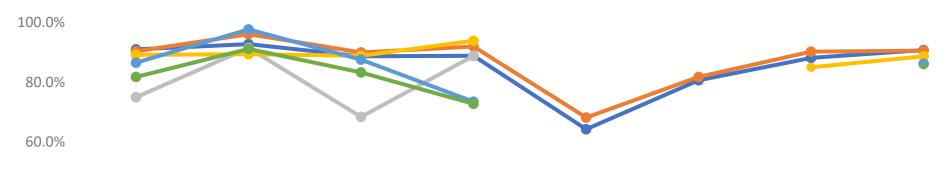


[ANTHOLOGY<sup>®</sup>]

RESEARCH

#### **SATISFACTION - MAUI**

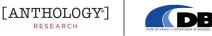
Tracking Data – Rating of "Excellent" (7-8)



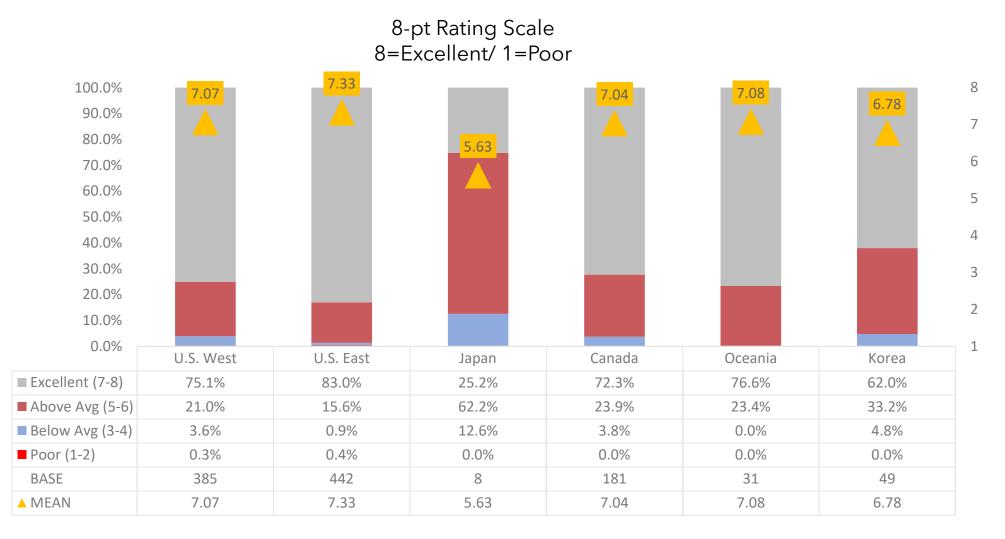
40.0%

20.0%

0.0%								
0.070	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020	Q2 2021	Q2 2022	Q2 2023 P
U.S. West	91.0%	92.8%	88.7%	88.9%	64.3%	80.7%	88.2%	90.8%
U.S. East	90.4%	96.1%	90.0%	92.0%	68.2%	81.8%	90.3%	90.6%
Japan	75.0%	91.5%	68.4%	88.9%				66.5%
Canada	89.2%	89.4%	88.9%	93.9%			85.0%	88.7%
Oceania	86.6%	97.7%	87.6%	73.5%				86.2%
Korea	81.8%	91.2%	83.3%	72.8%				85.4%

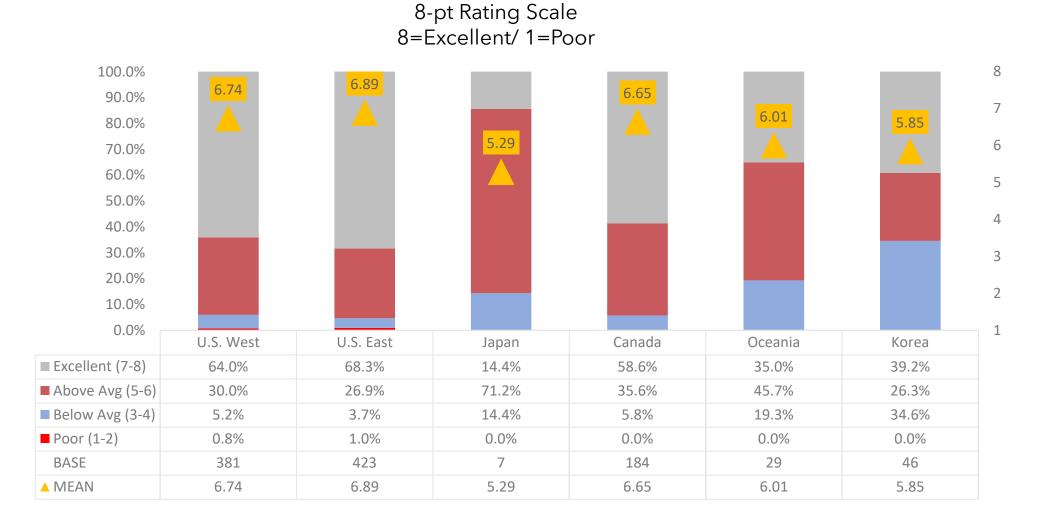


# **ENTERTAINMENT/ ATTRACTIONS - MAUI**





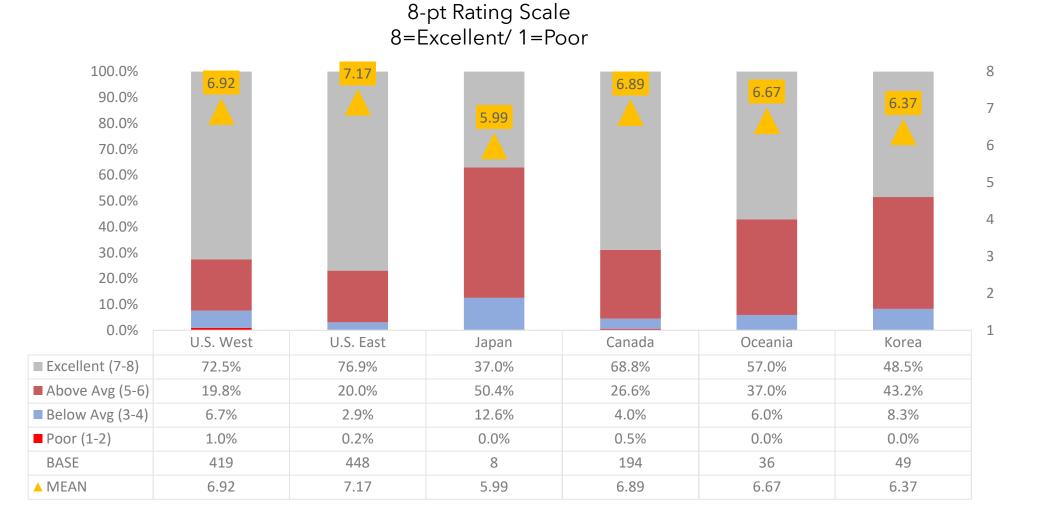
## **SHOPPING - MAUI**



106 Q. How would you rate the following aspects of your most recent visit to Maui?

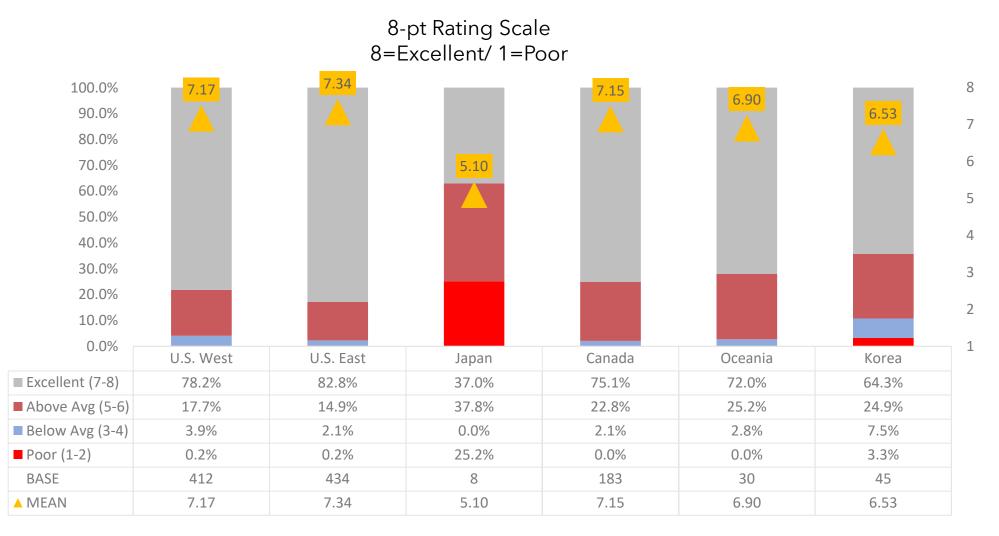


## **DINING/FOOD & BEVERAGE - MAUI**



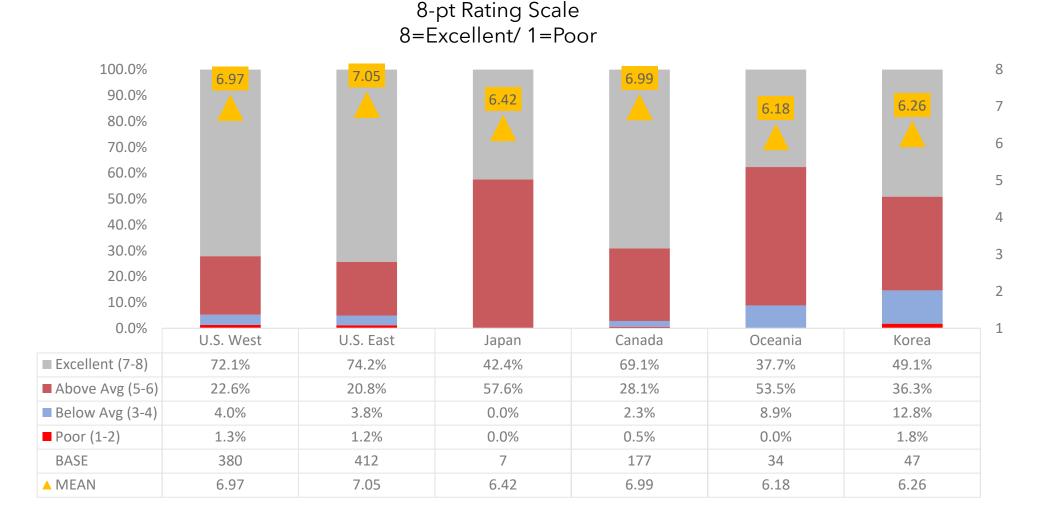


## LODGING/ ACCOMMODATIONS - MAUI



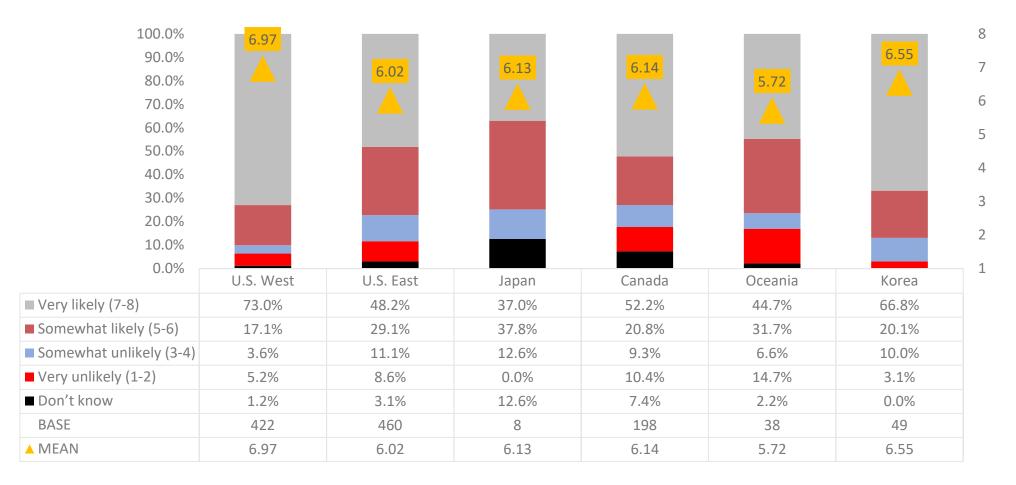


## **TRANSPORTATION ON ISLAND - MAUI**



# LIKELIHOOD OF RETURN VISIT - MAUI

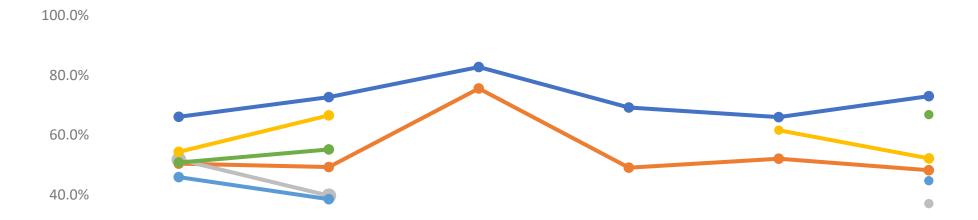
8-pt Rating Scale 8=Very likely/ 1=Very unlikely





# LIKELIHOOD OF RETURN VISIT - MAUI

TOP BOX - VERY LIKELY (7-8)

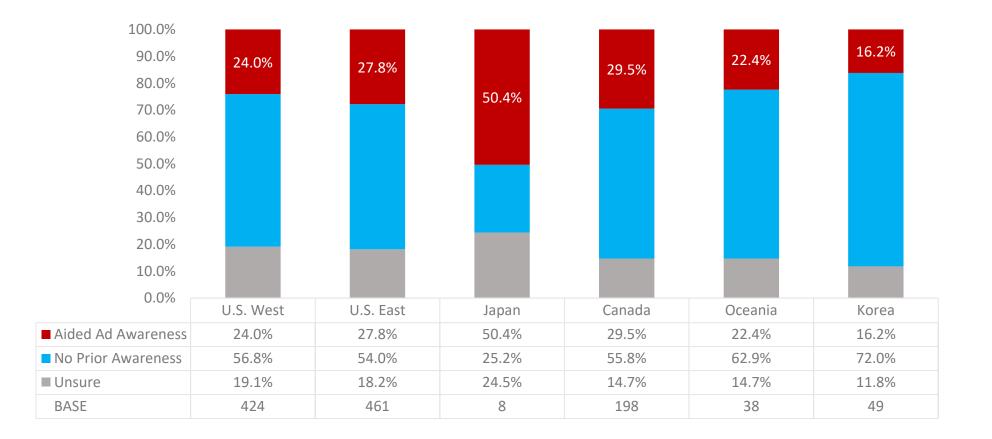


20.0%

0.0%						
0.078	Q2 2018	Q2 2019	Q2 2020	Q2 2021	Q2 2022	Q2 2023 P
-U.S. West	66.1%	72.7%	82.8%	69.2%	66.0%	73.0%
U.S. East	50.4%	49.3%	75.6%	49.1%	52.1%	48.2%
Japan	51.8%	39.7%				37.0%
Canada	54.4%	66.6%			61.6%	52.2%
Oceania	45.9%	38.5%				44.7%
Korea	50.8%	55.2%				66.8%



## **AIDED ADVERTISING AWARENESS - MAUI**





## **MOTIVATING FACTORS - MAUI**

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea
Famous landmarks or imagery/ natural beauty	33.3%	41.0%	12.6%	42.7%	24.8%	48.0%
Hawaiian cultural events	10.1%	11.8%	0.0%	10.2%	12.5%	0.0%
Outdoor or sporting activities and events	16.3%	12.2%	12.6%	13.2%	6.6%	9.6%
Social media posts and videos	12.0%	15.5%	12.6%	18.0%	18.2%	30.6%
Hawaiian music	6.4%	6.3%	12.6%	6.2%	4.4%	0.0%
Television programs or movies filmed in Hawai'i	5.2%	7.9%	25.2%	8.6%	10.1%	6.6%
BASE	424	461	8	198	38	49

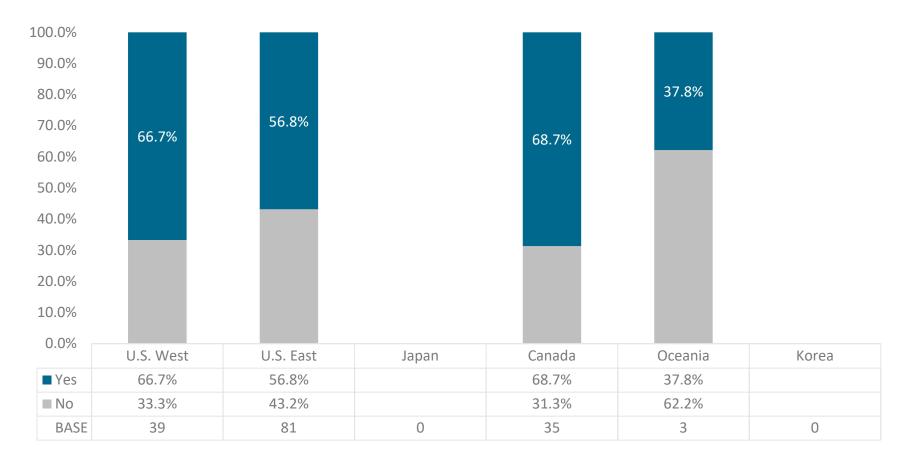


# **ATTRACTIONS - MAUI**

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea
Alexander & Baldwin Sugar Museum	1.2%	1.3%	0.0%	1.6%	3.4%	5.2%
Aquarium Maui/ Maui Ocean Center	17.6%	15.3%	37.0%	18.5%	13.5%	4.8%
Baldwin Missionary Home Museum	3.8%	3.7%	0.0%	5.8%	5.7%	1.7%
Hale Pa'i Printing House	0.0%	0.0%	0.0%	0.0%	3.4%	0.0%
Haleakalā National Park	25.4%	43.8%	12.6%	46.1%	28.3%	66.4%
Haleki'i-Pihana Heiau State Monument	1.9%	3.2%	0.0%	2.7%	5.7%	3.1%
Hana Cultural Center	8.3%	11.1%	0.0%	10.6%	12.5%	0.0%
'lao Valley State Monument	8.3%	14.3%	12.6%	11.0%	3.4%	3.5%
Kepaniwai Park & Heritage Gardens	2.9%	3.8%	12.6%	6.1%	7.9%	3.1%
Kula Botanical Garden	10.2%	7.5%	0.0%	6.6%	5.7%	3.1%
Maui Historical Society Bailey House Museum	1.9%	1.7%	0.0%	0.5%	3.4%	0.0%
Wai'ānapanapa State Park	9.3%	17.6%	0.0%	17.6%	9.1%	0.0%
Whaler's Village Museum	14.2%	15.7%	0.0%	14.5%	19.2%	1.7%
Wo Hing Temple Museum	2.4%	1.3%	0.0%	1.1%	3.4%	0.0%

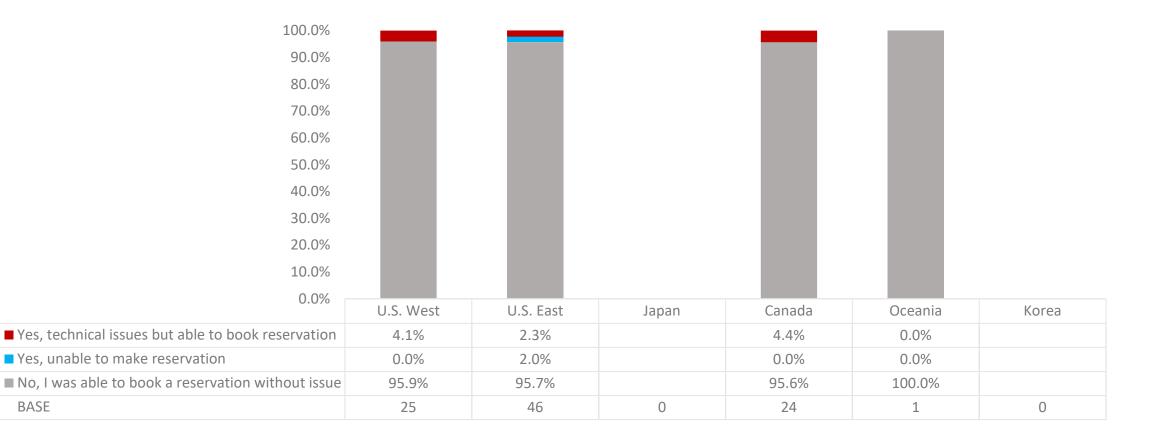


## WAI'ĀNAPANAPA STATE PARK -RESERVATIONS SYSTEM USE



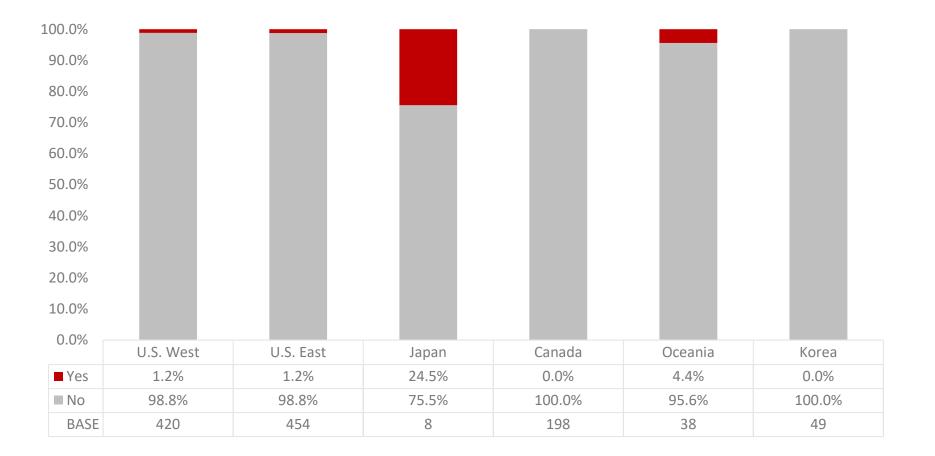


## WAI'ĀNAPANAPA STATE PARK -RESERVATIONS SYSTEM PROBLEMS





# VISITED MAUI FOR SPECIFIC EVENT



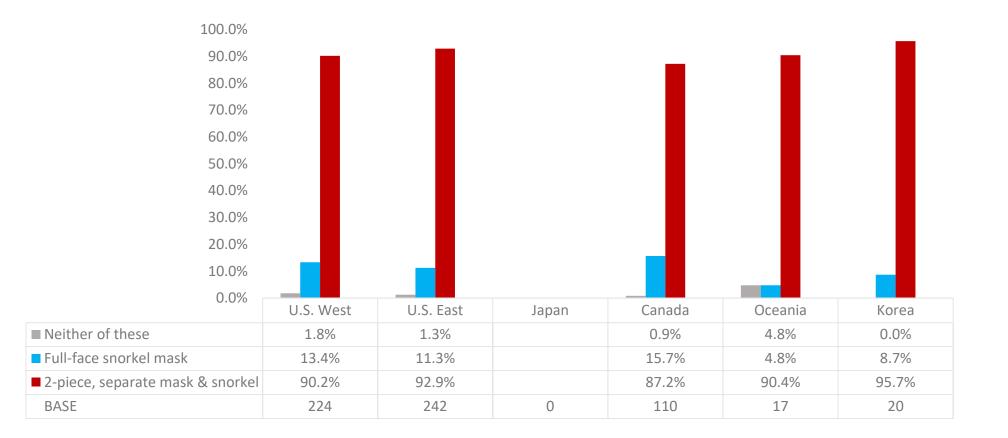


# VISITED MAUI FOR SPECIFIC EVENT

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea
Other (please specify festival/event name)	40.0%	32.4%	100.0%	0.0%	50.0%	0.0%
Kapalua Food & Wine Festival	40.0%	0.0%	0.0%	0.0%	50.0%	0.0%
Maui Marathon	20.0%	18.9%	0.0%	0.0%	0.0%	0.0%
Hawai'i Food and Wine Festival	0.0%	32.4%	0.0%	0.0%	0.0%	0.0%
Maui Film Festival	0.0%	16.2%	0.0%	0.0%	0.0%	0.0%
BASE	5	6	2	0	2	0



# **SNORKELING EQUIPMENT USED – MAUI**





# **SNORKELING OCEAN SAFETY - MAUI**

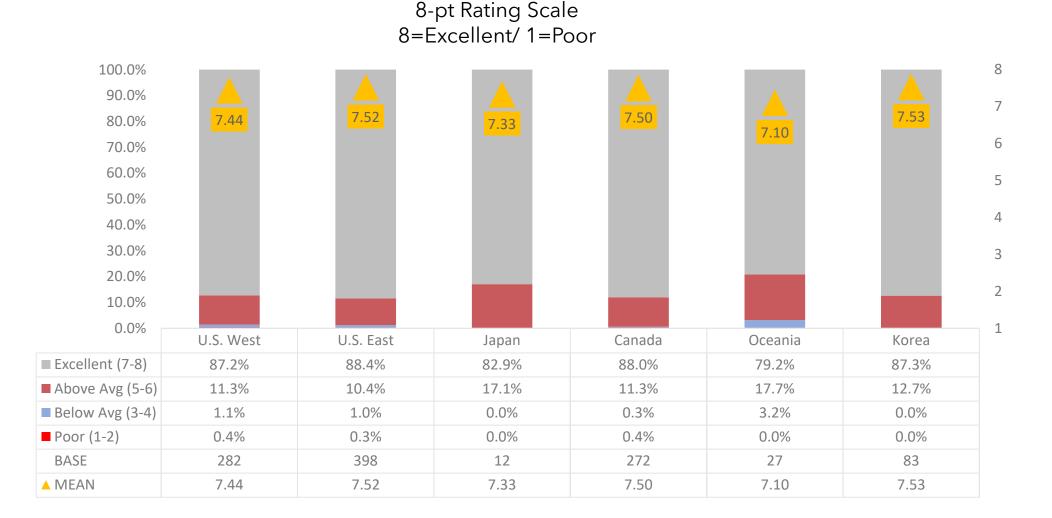
	U.S. West	U.S. East	Japan	Canada	Oceania	Korea
Did not have to be assisted or rescued	97.3%	98.7%	0.0%	99.1%	100.0%	95.7%
Yes, needed assistance – using 2- piece mask & snorkel	2.7%	0.9%	0.0%	0.9%	0.0%	4.3%
Yes, while snorkeling using a full-face snorkel mask	0.0%	0.4%	0.0%	0.0%	0.0%	0.0%
BASE	220	239	0	109	16	20

# Section 8 – Island of Hawai'i



RESEARCH

## SATISFACTION - ISLAND OF HAWAI'I

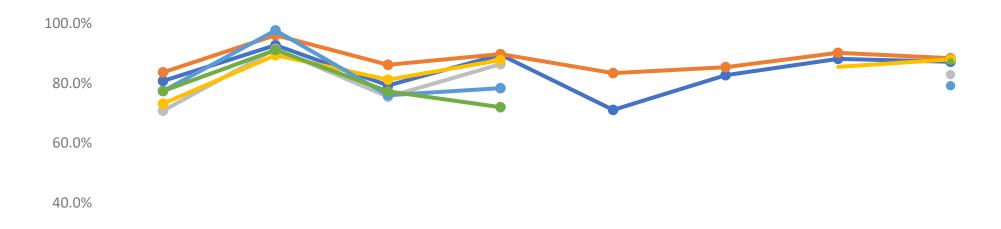






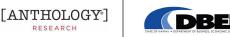
## SATISFACTION - ISLAND OF HAWAI'I

Tracking Data – Rating of "Excellent" (7-8)

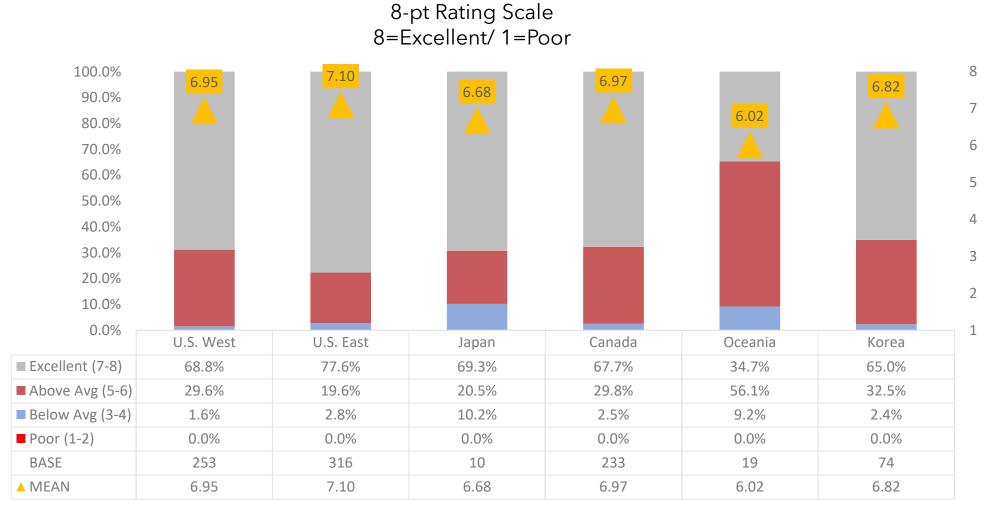


20.0%

0.0%								
0.070	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020	Q2 2021	Q2 2022	Q2 2023 P
-U.S. West	80.8%	92.8%	79.3%	89.6%	71.1%	82.7%	88.2%	87.2%
U.S. East	83.7%	96.1%	86.2%	89.8%	83.4%	85.4%	90.2%	88.4%
Japan	70.8%	91.5%	75.5%	86.4%				82.9%
Canada	73.2%	89.4%	81.2%	87.8%			85.5%	88.0%
Oceania	77.4%	97.7%	76.0%	78.4%				79.2%
Korea	77.4%	91.2%	77.3%	72.0%				87.3%

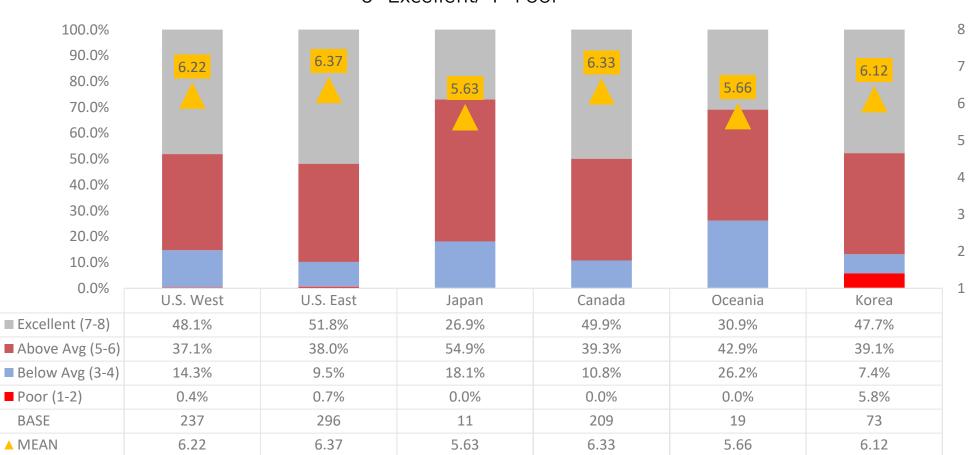


## ENTERTAINMENT/ ATTRACTIONS -ISLAND OF HAWAI'I





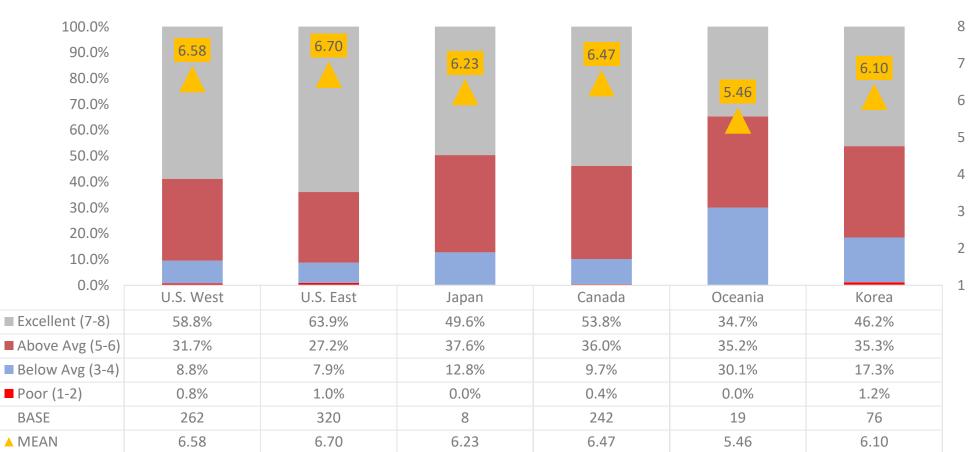
## **SHOPPING – ISLAND OF HAWAI'I**







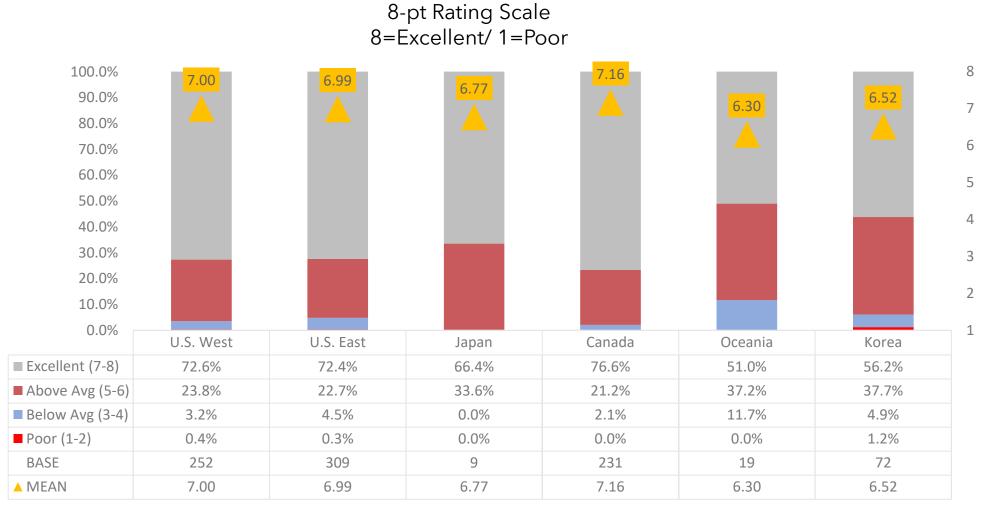
## DINING/ FOOD & BEVERAGE - ISLAND OF HAWAI'I





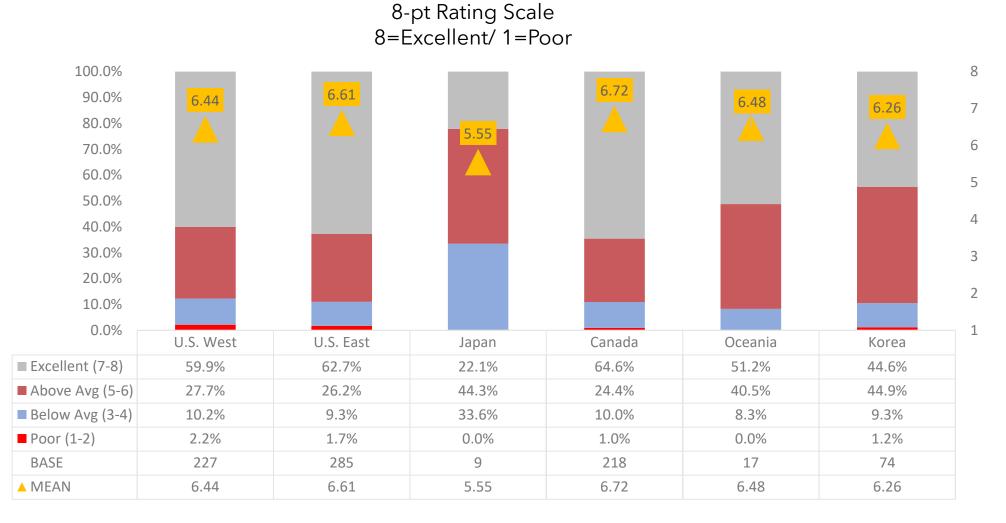


## LODGING/ ACCOMMODATIONS -ISLAND OF HAWAI'I



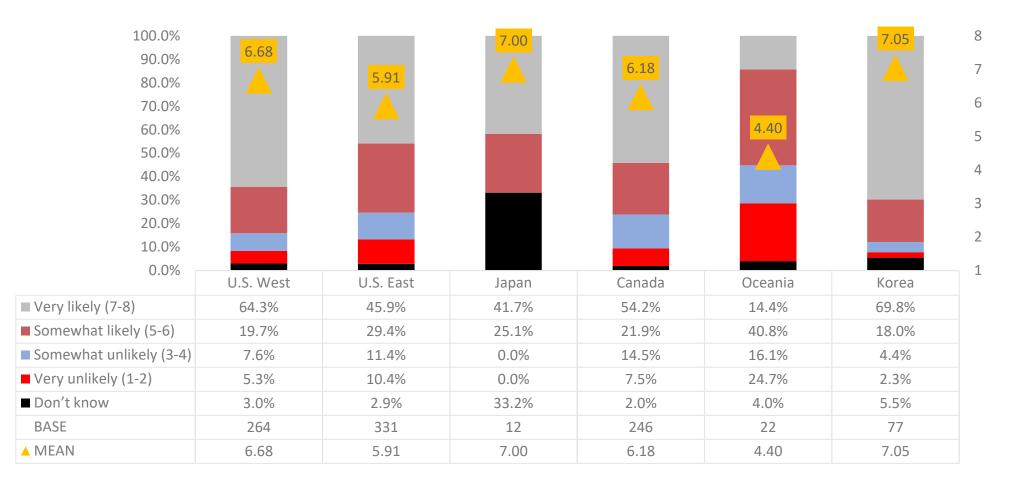


## TRANSPORTATION ON ISLAND -ISLAND OF HAWAI'I



## LIKELIHOOD OF RETURN VISIT -ISLAND OF HAWAI'I

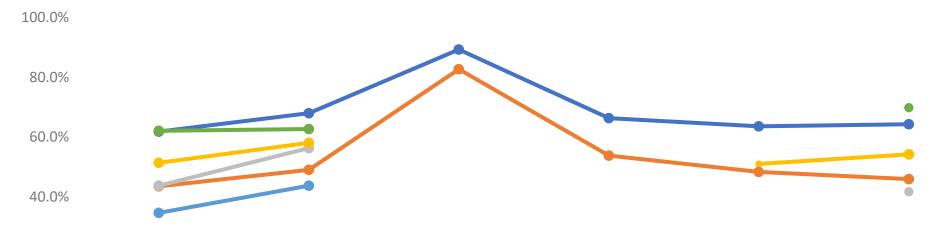
8-pt Rating Scale 8=Very likely/ 1=Very unlikely





#### LIKELIHOOD OF RETURN VISIT -ISLAND OF HAWAI'I

TOP BOX - VERY LIKELY (7-8)

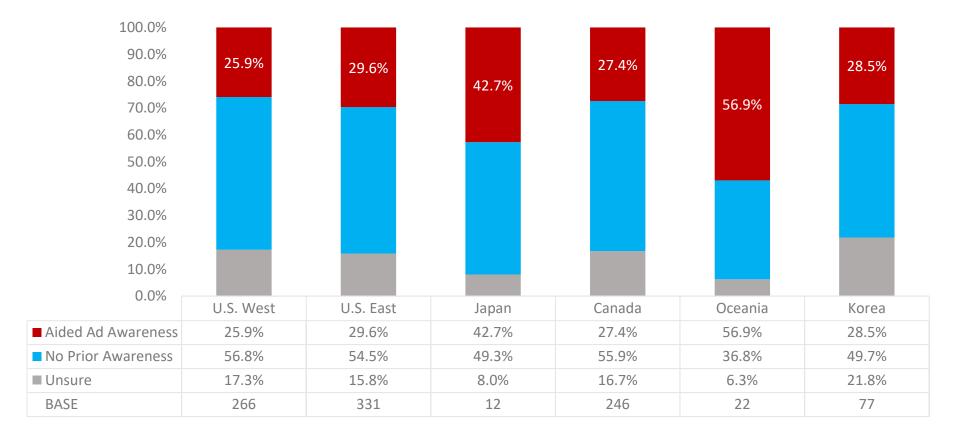


20.0%

0.0%						
0.070	Q2 2018	Q2 2019	Q2 2020	Q2 2021	Q2 2022	Q2 2023 P
-U.S. West	61.8%	68.0%	89.3%	66.3%	63.6%	64.3%
	43.5%	49.0%	82.7%	53.8%	48.3%	45.9%
Japan	43.7%	56.3%				41.7%
Canada	51.4%	58.1%			51.0%	54.2%
Oceania	34.6%	43.7%				14.4%
Korea	62.1%	62.7%				69.8%



#### AIDED ADVERTISING AWARENESS -ISLAND OF HAWAI'I





# MOTIVATING FACTORS - ISLAND OF HAWAI'I

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea
Famous landmarks or imagery/ natural beauty	46.3%	62.4%	74.9%	48.0%	63.2%	49.7%
Outdoor or sporting activities and events	20.7%	20.0%	8.0%	17.9%	6.3%	11.3%
Hawaiian cultural events	13.1%	16.8%	0.0%	11.7%	6.3%	4.6%
Hawaiian music	13.9%	7.5%	8.5%	9.4%	6.3%	1.2%
Television programs or movies filmed in Hawai'i	8.6%	7.7%	16.6%	9.1%	12.6%	14.5%
Social media posts and videos	6.8%	8.0%	16.6%	13.6%	4.0%	27.0%
BASE	266	331	12	246	22	77

## **ATTRACTIONS - ISLAND OF HAWAI'I**

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea
'Akaka Falls	25.1%	35.5%	0.0%	30.2%	8.4%	22.4%
Botanical Gardens	19.8%	22.0%	0.0%	17.6%	15.0%	3.5%
H.N. Greenwell Store	3.0%	3.0%	0.0%	3.3%	0.0%	1.2%
Hawai'i Volcanoes National Park	53.7%	70.2%	40.7%	49.4%	61.7%	50.3%
Hilo Farmers Market	26.3%	27.3%	25.1%	25.2%	19.2%	9.3%
Hulihe'e Palace	5.3%	5.7%	0.0%	3.5%	15.0%	4.6%
'Imiloa Astronomy Ctr	3.4%	2.5%	8.0%	2.8%	8.4%	1.2%
Kaloko-Honokōhau National Historical Park	8.8%	11.7%	0.0%	8.4%	4.2%	2.3%
Kona Coffee Living History Farm	14.5%	16.6%	0.0%	14.6%	10.8%	27.0%
Lili'uokalani Park and Garden	6.9%	12.7%	16.6%	8.4%	4.2%	5.8%

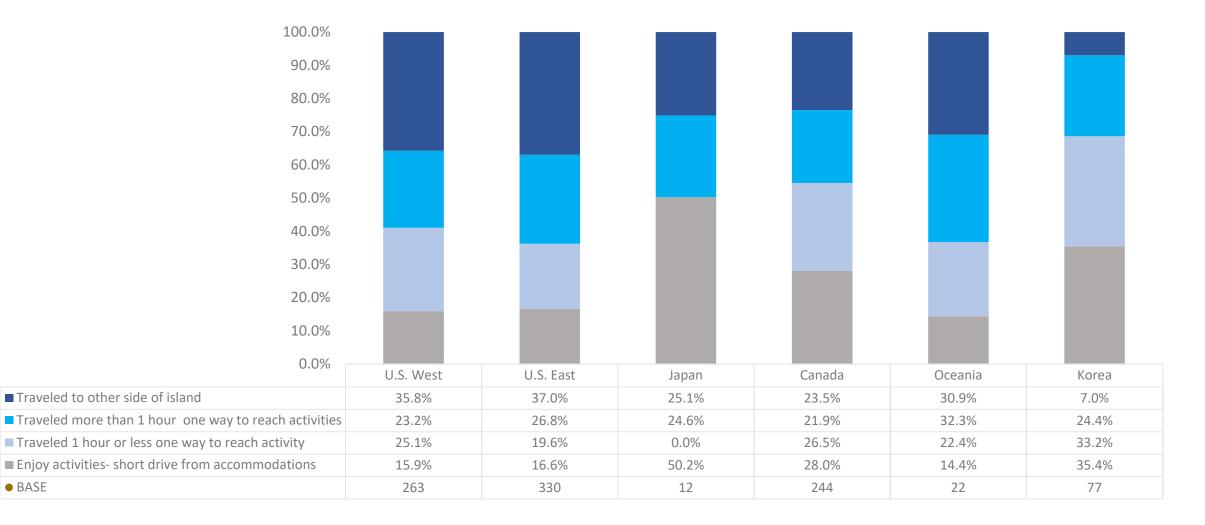


## **ATTRACTIONS - ISLAND OF HAWAI'I**

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea
Lyman House Memorial Museum	1.5%	1.5%	0.0%	2.4%	4.2%	5.5%
Maunakea Visitor Ctr/ Summit	11.1%	17.4%	24.6%	16.9%	10.8%	36.6%
Orchid Farm	1.5%	2.4%	0.0%	1.2%	0.0%	1.2%
Pacific Tsunami Museum	2.6%	3.2%	0.0%	2.0%	4.2%	2.3%
Pana'ewa Rainforest Zoo & Garden	6.1%	5.9%	0.0%	3.3%	0.0%	1.2%
Pu'uhonua o Hōnaunau National Historical Park	20.2%	19.1%	0.0%	17.7%	10.8%	4.6%
Pu'ukoholā Heiau National Historical Site	11.4%	9.5%	0.0%	8.0%	6.5%	1.2%
Punalu'u Black Sand Beach	33.9%	38.4%	8.5%	31.5%	28.0%	30.0%
Rainbow Falls	28.9%	41.7%	24.6%	28.4%	19.2%	12.5%
Volcano Art Center	11.1%	10.1%	0.0%	7.9%	10.8%	7.0%



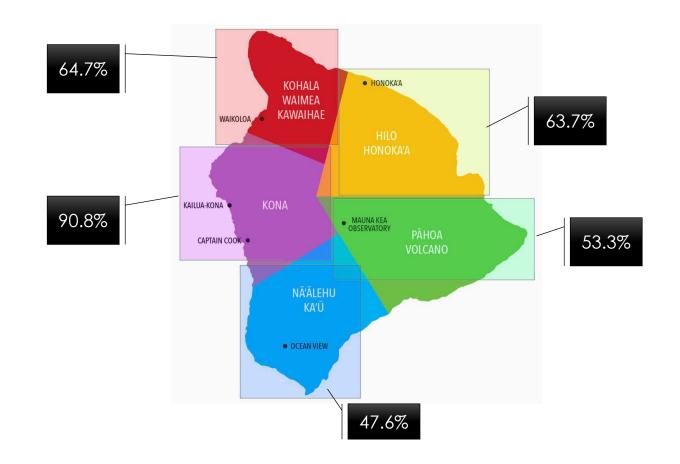
# **TRAVEL ON ISLAND OF HAWAI'I**



BASE

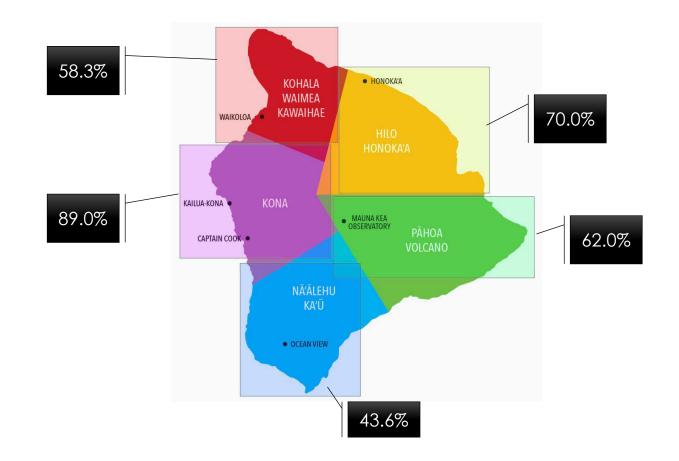


#### AREAS VISITED ISLAND OF HAWAI'I U.S. WEST



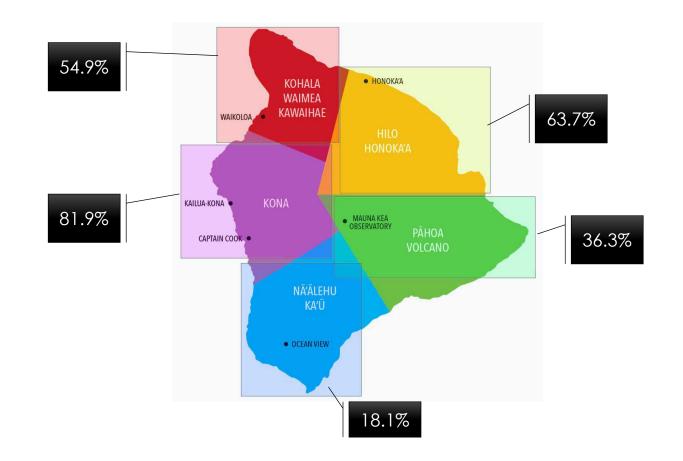


#### AREAS VISITED ISLAND OF HAWAI'I U.S. EAST



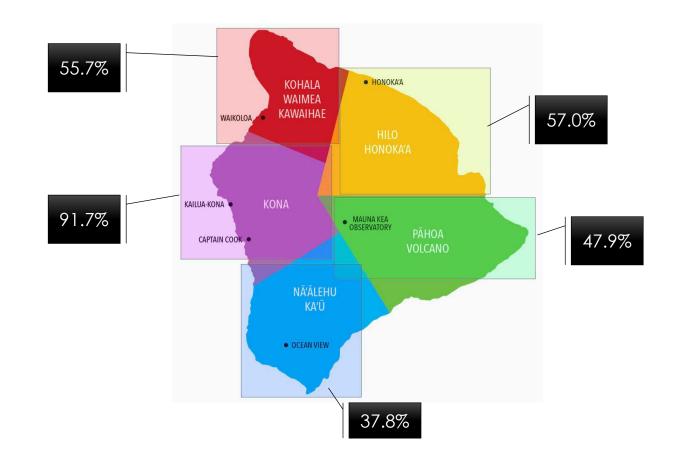


#### AREAS VISITED ISLAND OF HAWAI'I JAPAN



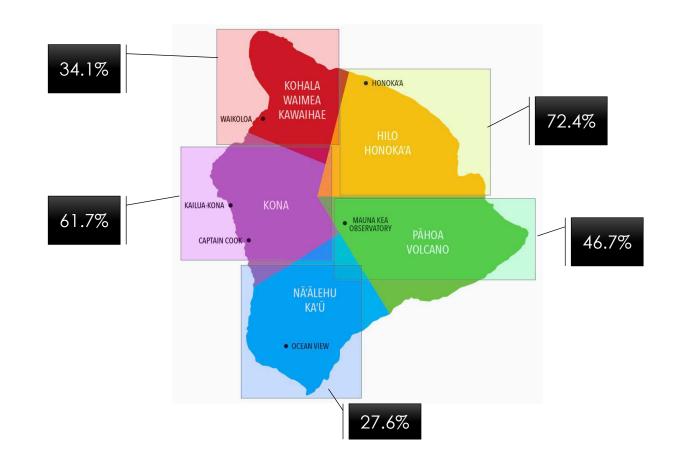


#### AREAS VISITED ISLAND OF HAWAI'I CANADA



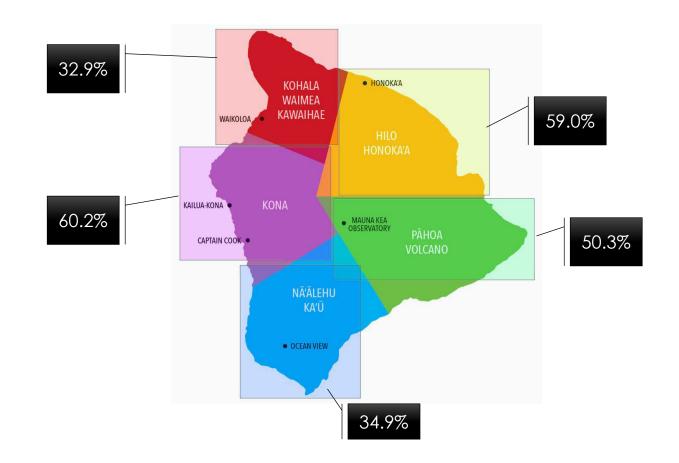


#### AREAS VISITED ISLAND OF HAWAI'I OCEANIA



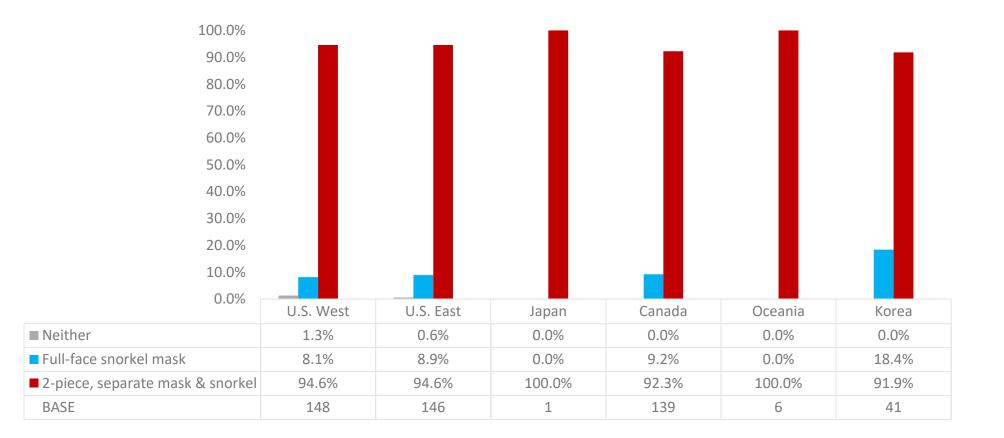


#### AREAS VISITED ISLAND OF HAWAI'I KOREA





#### SNORKELING EQUIPMENT USED -ISLAND OF HAWAI'I





## **SNORKELING OCEAN SAFETY - ISLAND OF HAWAI'I**

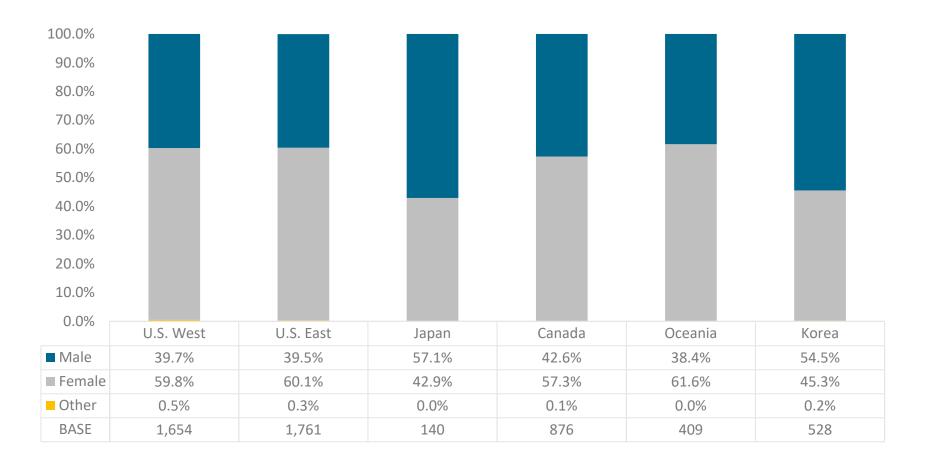
	U.S. West	U.S. East	Japan	Canada	Oceania	Korea
Did not have to be assisted or rescued	100.0%	98.1%	100.0%	97.2%	100.0%	97.8%
Yes, needed assistance – using 2- piece mask & snorkel	0.0%	1.9%	0.0%	2.8%	0.0%	2.2%
Yes, while doing another type of ocean activity	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BASE	146	145	1	139	6	41

# Section 9 – Visitor Profile



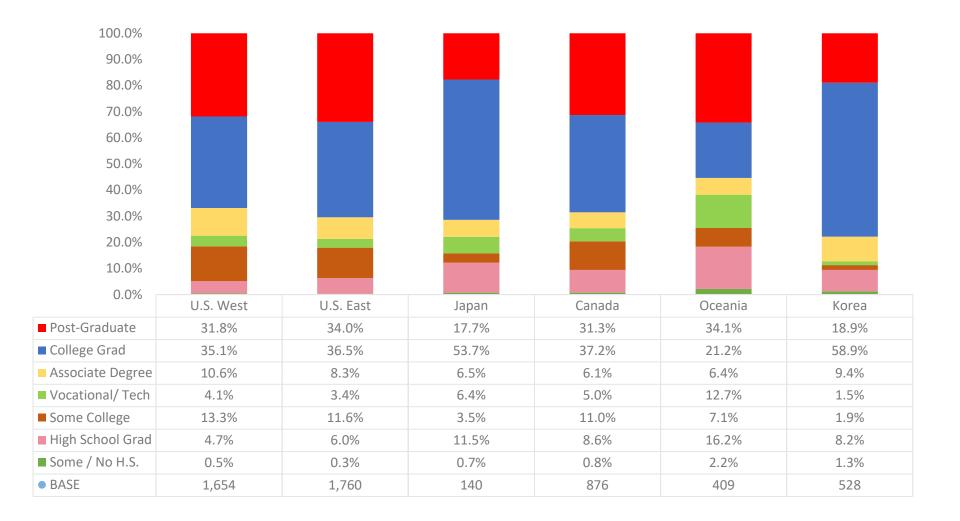
RESEARCH

### **VISITOR PROFILE - GENDER**





## **VISITOR PROFILE - EDUCATION**





### VISITOR PROFILE - HOUSEHOLD INCOME (US\$)

	U.S. West	U.S. East	Canada	Oceania
< \$40,000	4.5%	4.8%	5.5%	5.7%
\$40,000 to \$59,999	5.2%	6.9%	8.0%	9.3%
\$60,000 to \$79,999	7.9%	9.4%	12.2%	8.3%
\$80,000 to \$99,999	8.5%	8.3%	11.1%	8.3%
\$100,000 to \$124,999	13.3%	14.1%	10.3%	16.0%
\$125,000 to \$149,999	12.2%	12.0%	13.7%	10.6%
\$150,000 to \$174,999	10.1%	9.7%	8.5%	11.9%
\$175,000 to \$199,999	6.8%	7.4%	8.2%	5.5%
\$200,000 to \$249,999	10.3%	8.8%	9.1%	8.3%
\$250,000 +	21.1%	18.6%	13.5%	16.0%



### VISITOR PROFILE - HOUSEHOLD INCOME (Yen)

	Japanese
< ¥3.5 million	6.0%
¥3.5 - ¥4.5 million	8.4%
¥4.5 - ¥5.5 million	10.7%
¥5.5 - ¥6.5 million	7.6%
¥6.5 - ¥7.5 million	6.2%
¥7.5 - ¥8.5 million	10.8%
¥8.5 - ¥10.0 million	13.0%
¥10.0 - ¥15.0 million	14.7%
¥15.0 - ¥20.0 million	7.0%
¥20.0 million +	15.6%

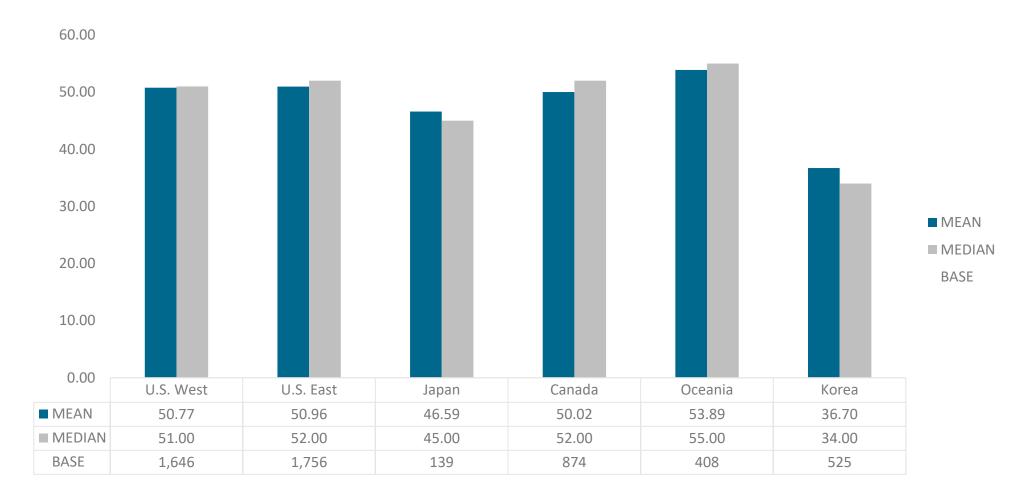


#### VISITOR PROFILE - HOUSEHOLD INCOME (Korean Won)

	Korean
< \#16,305,000	7.8%
₩16,305,000-27,173,999	5.0%
₩27,174,000-38,041,999	10.4%
₩38,042,000-48,911,999	12.9%
₩48,912,000-59,781,999	9.0%
₩59,782,000-70,652,999	8.7%
₩70,653,000-81,520,999	8.4%
₩81,521,000-92,390,999	5.1%
₩92,391,000-103,259,999	8.2%
₩103,260,000-149,999,999	12.2%
₩150,000,000-199,999,999	4.9%
₩200,000,000+	7.4%

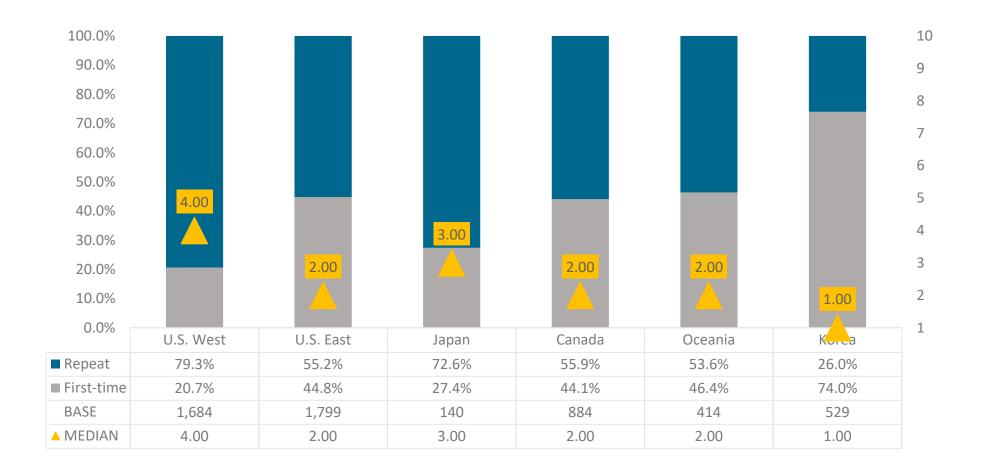


### **VISITOR PROFILE – AGE**



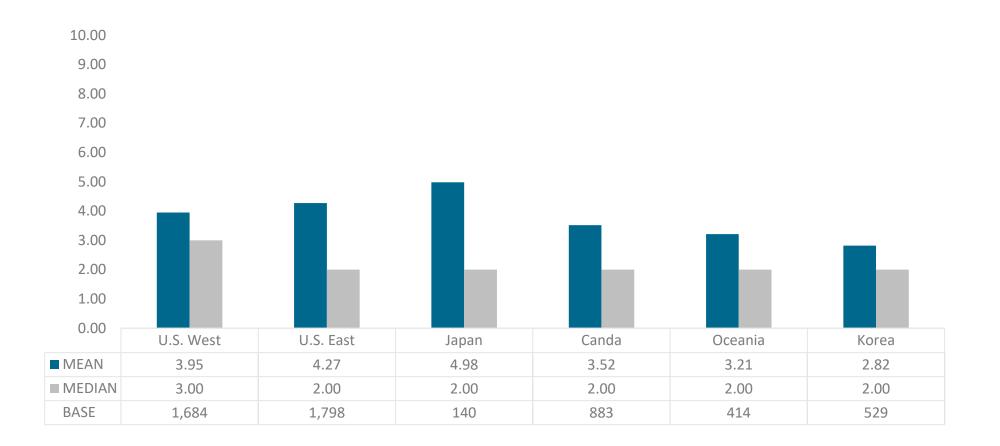


## **VISITOR PROFILE - TRIPS TO HAWAI'I**





## VISITOR PROFILE - TRAVEL PARTY SIZE





## VISITOR PROFILE – TRAVEL PARTY

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea
My spouse	61.0%	59.3%	50.0%	58.1%	60.4%	75.5%
Other adult members of my family	29.6%	33.0%	14.2%	28.7%	18.5%	14.5%
My child(ren)/ grandchild(ren) under 18	32.1%	24.3%	10.1%	16.9%	22.6%	14.1%
My friends/ associates	15.4%	14.5%	18.6%	16.7%	15.0%	6.6%
Myself only (traveled alone/ no one else)	8.2%	9.2%	21.5%	7.7%	14.0%	5.4%
My girlfriend/ boyfriend	6.3%	5.1%	2.1%	8.1%	2.9%	1.5%
Same gender partner	0.8%	1.1%	0.0%	1.2%	0.7%	0.2%



# Section 10 – Island Survey Methodology



[ANTHOLOGY®]

#### METHODOLOGY & SAMPLE SIZE - ISLAND VSAT O'AHU

The Visitor Satisfaction and Activity Survey is a survey of visitors who recently completed a trip to Hawai'i. As part of the survey, each respondent is asked a series of questions specific to one of the islands visited during their stay. Respondents have the opportunity to complete up to two island-specific surveys. The following table summarizes the number of surveys completed for the island of O'ahu.

ММА	Completed	Margin of Error <u>+</u>
U.S. West	791	3.48
U.S. East	1,142	2.90
Japan	129	8.63
Canada	458	4.58
Oceania	393	4.94
Korea	499	4.39
China	30	17.89
All MMAs	3,442	1.67

#### METHODOLOGY & SAMPLE SIZE - ISLAND VSAT KAUA'I

The Visitor Satisfaction and Activity Survey is a survey of visitors who recently completed a trip to Hawai'i. As part of the survey, each respondent is asked a series of questions specific to one of the islands visited during their stay. Respondents have the opportunity to complete up to two island-specific surveys. The following table summarizes the number of surveys completed for the island of Kaua'i.

ММА	Completed	Margin of Error <u>+</u>
U.S. West	346	5.29
U.S. East	340	5.31
Japan	0	
Canada	178	7.35
Oceania	19	22.48
Korea	14	26.19
China	2	69.30
All MMAs	899	3.27



#### METHODOLOGY & SAMPLE SIZE - ISLAND VSAT MAUI

The Visitor Satisfaction and Activity Survey is a survey of visitors who recently completed a trip to Hawai'i. As part of the survey, each respondent is asked a series of questions specific to one of the islands visited during their stay. Respondents have the opportunity to complete up to two island-specific surveys. The following table summarizes the number of surveys completed for the island of Maui.

MMA	Completed	Margin of Error <u>+</u>
U.S. West	465	4.54
U.S. East	582	4.06
Japan	9	32.67
Canada	290	5.75
Oceania	46	14.45
Korea	50	13.86
China	1	98.00
All MMAs	1,443	2.58

#### METHODOLOGY & SAMPLE SIZE - ISLAND VSAT ISLAND OF HAWAI'I

The Visitor Satisfaction and Activity Survey is a survey of visitors who recently completed a trip to Hawai'i. As part of the survey, each respondent is asked a series of questions specific to one of the islands visited during their stay. Respondents have the opportunity to complete up to two island-specific surveys. The following table summarizes the number of surveys completed for the island of Hawai'i.

ММА	Completed	Margin of Error <u>+</u>
U.S. West	282	5.84
U.S. East	398	4.91
Japan	12	28.29
Canada	272	5.94
Oceania	27	18.86
Korea	83	10.76
China	9	32.67
All MMAs	1,083	2.98