



**KA HĀLĀWAI KŪMAU A KE KŌMIKE MO'OHELU KĀLĀ, 'OIHANA KĀLĀ,  
A ME KE KIKOWAENA HĀLĀWAI O HAWAII'  
KE'ENA KULEANA HO'OKIPA O HAWAII'**

**BUDGET, FINANCE, AND CONVENTION CENTER  
STANDING COMMITTEE MEETING  
HAWAII TOURISM AUTHORITY**

**HĀLĀWAI KELEKA'A'IKE  
VIRTUAL MEETING**

*Po'akahi 20 Nowemapa 2023 ma 1:30 p.m.  
Monday, November 20, 2023 at 1:30 p.m.*

*E ho'olele 'iwa ia ka hālāwai ma o ka Zoom.* Meeting will be live streaming via Zoom.  
<https://us06web.zoom.us/j/85114765437>

*E noi ia paha 'oe e kāinoa me kou inoa a leka uila paha. E 'olu'olu, e ho'okomo i kou inoa piha akā hiki nō ia 'oe ke ho'ohana i ka inoa kapakapa e like me kou makemake.*

**You may be asked to enter your name or email. The Board requests that you enter your full name, but you may use a pseudonym or other identifier if you wish to remain anonymous.**

**Kelepona / Call In: (669) 444-9171  
Helu Hālāwai / Webinar ID: 851 1476 5437**

*Hiki i ka lehulehu ke hō'ike mana'o ma o ka palapala a i 'ole ma o ka waha. E kau palena ia ka hō'ike mana'o waha (ma ke kino a i 'ole ma o ka Zoom) he 'elima minuke ka lō'ihi no kēlā me kēia kumuhanā. E kāinoa no ka hō'ike mana'o waha ma ke pākaukau ho'okipa ma ka lumi hālāwai. E kāinoa no ka hō'ike mana'o waha ma o ka Zoom ma o ke pihi "Q&A."*  
**Members of the public may provide written or oral testimony on agenda items. Oral testimony (in-person or via Zoom) will be limited to five minutes for each testifier per agenda item. Signup for oral testimony via Zoom will be accepted through the Q&A feature on Zoom.**

*E ho'ohui ia nā palapala hō'ike mana'o i hiki ma ka pū'olo hālāwai. E leka uila ia nā palapala iā Carole Hagihara-Loo ma [carole@gohta.net](mailto:carole@gohta.net), a i 'ole, e lawe kino ia i ke ke'ena. No nā palapala hō'ike mana'o i hō'ea mai ma hope o ka pa'a o ka pū'olo hālāwai (he 48 hola ma mua o ka hālāwai), e kāka'ahi ia nā kope i ke kōmike a e mākaukau no ka 'ike ia e ke anaina ma ka hālāwai.*

**Written testimony received ahead of the preparation of the committee packet will be included in the packet. Email written testimony to Carole Hagihara-Loo at [Carole@gohta.net](mailto:Carole@gohta.net) or hand-deliver or send via postal mail to the Hawai'i Tourism Authority office, 1801 Kalākaua Avenue, 1<sup>st</sup> Floor, Honolulu, HI 96815. Written testimony received after the issuance of the board packet (48 hours ahead of the meeting) will be distributed to the committee and available for public inspection at the meeting.**

## AGENDA

1. *Ho'omaka a Wehena*  
**Call to Order and Opening Protocol**
2. *Kikolā*  
**Roll Call to Announce Name of Participating Board Members and to Identify Who Else is Present with Board Member if Location is Nonpublic**
3. *Āpono Mo'olelo Hālāwai*  
**Approval of Minutes of the October 25, 2023 Budget, Finance, and Convention Center Standing Committee Meeting**
4. *Hō'ike'ike, Kūkā, a Ho'oholo no ka Mo'olelo Kālā a ka HTA no 'Okakopa 2023*  
**Presentation, Discussion, and Action on the Hawai'i Tourism Authority (HTA's) October 2023 Financial Report; Recommend Approval**
5. *Hō'ike'ike, Kūkā, a Ho'oholo no ka Mo'olelo Kālā a Papahana Ho'oponopono a ke Kikowaena Hālāwai o Hawai'i no 'Okakopa 2023*  
**Presentation, Discussion, and Action on the Hawai'i Convention Center's October 2023 Report and Update on the Hawai'i Convention Center's 6-Year CIP Plan; Recommend Approval**
6. *Hō'ike'ike a Kūkā no ke Kuleana Pāhana Hālāwai a me ke Kikowaena Hālāwai o Hawai'i*  
**Presentation and Discussion Regarding an Update of the Meetings, Conventions and Incentives Market Activity and Pace Report, and Hawai'i Convention Center Activity and Local Sales**
7. *Kūkā a Ho'oholo no ke Kālā Keu no ka Ho'opakele Alowelo a Hokona i 'āpono 'ia e Ka Papa Alaka'i*  
**Discussion and/or Action on Funding of the Additional Marketing Services Approved by the Board to Address Recovery in FY24**
8. *Hō'ike'ike, Kūkā, a Ho'oholo no nā Palapala A a me B*  
**Presentation, Discussion, and Action on Form A (FY 25 Supplemental Budget Request to DBEDT) and Form B (B&F and Governor's Budget to Departments)**

9. *Hō'ike'ike, Kūkā, a Ho'oholo no nā Kuleana a me nā Mana'o 'Ē A'e e Pili ana i ka Mo'ohelu Kālā HTA i Hāpai 'ia e nā Lālā o ka 'Aha'ōlelo, ka Papa Alaka'i, nā Limahana, nā Kāko'o, apwa.*

**Presentation, Discussion, and Action on HTA Budget Issues, Comments, and Suggestions Raised by Legislators, Board Members, Staff, Stakeholders, etc., Such as:**

- a. *Ka Nū Hou no Ke Kulekele Ho'olilo Kālā Pōulia*  
**Status of Use of the Tourism Emergency Special Fund**
- b. *Ka Nū Hou no ka Pane iā Luna Ho'omalu 'Oihana Ho'okipa Quinlan no ka Hō'ike 'Ano o ka Mo'ohelu Kālā Makahiki Kālā24*  
**Status of Response to House Tourism Chair Quinlan's Review Comments on FY 2024 Operating Budget**
- c. *Ka Nū Hou no ka Māhuahua o ke Noi Kālā Keu*  
**Update on Campaign Effectiveness, Cost/Benefit Ratio, and ROI for Incremental Budget Requests**
- d. *Ka Nū Hou no nā 'Ai'ē Ka'a 'Ole*  
**Status of HTA Past Due Accounts**
- e. *Ka Nū Hou no Nā Palapala 'Aelike Āpanakahi a me ka Uku*  
**Status of Contracts and Payments for all Branding Incremental Requests**
- f. *Ka Nū Hou no nā 'Aelike Māhele Ho'okō a me ka Uku Keu*  
**Status of Executive Employment Contracts and Bonuses**
- g. *Ka Nū Hou no ka Ho'oka'a'ike a Noi 'Ikepili Kūwaho*  
**Status of Communication for any Outside Requests About the Budget, Including the Legislature**
- h. *Ka Nū Hou a Kūkā no ka Mana'o Ho'okō a Ka'ina Hana Ka'ahele*  
**Status and Discussion on Travel Policies and Procedures.**
- i. *Ka Nū Hou a Kūkā no ka Ho'oponopono 'Aelike Mana'o Ho'okō a Ka'ina Hana no*  
**Status and Discussion on Contract Modifications Policies and Procedures**

## 10. Ho'oku'u

### Adjournment

\*\*\* 'Aha Ho'okō: Ua hiki i ka Papa Alaka'i ke mālama i kekahi hālāwai kūhelu i kū i ka Hawai'i Revised Statutes (HRS) § 92-4. E mālama 'ia kēia hālāwai kūhelu nei ma lalo o ka § 92-5 (a)(4), § 92-5 (a)(8) and §201B-4(a)(2) no ka pono o ko ka Papa Alaka'i kūkā a ho'oholo 'ana i nā nīnūnē a nīnau i pili i ko ka Papa Alaka'i kuleana me ko ka Papa Alaka'i loio. He hālāwai kūhelu kēia i 'ole paulele 'ia ka 'ikepili a i mea ho'i e mālama kūpono ai i ko Hawai'i 'ano, he wahi i kipa mau 'ia e nā malihini.

\*\*\* **Executive Session:** The Board may conduct an executive session closed to the public pursuant to Hawai'i Revised Statutes (HRS) § 92-4. The executive session will be conducted pursuant to HRS § 92-5 (a) (2), § 92-5 (a)(4), § 92-5 (a)(8) and §201B-4(a)(2) for the purpose of consulting with the board's attorney on questions and issues pertaining to the board's powers, duties, privileges, immunities, and liabilities; to consider hiring and evaluation of officers or employees, where consideration of matters affecting privacy will be involved; and to discuss information that must be kept confidential to protect Hawai'i's competitive advantage as a visitor destination.

Inā he lawelawe a mea like paha e pono ai ke kīnānā, e ho'oka'a'ike aku me Carole Hagihara-Loo ma (808)-973-2289 a ma ka leka uila e like me ka wikiwiki i hiki, 'a'ole ho'i a ma 'ō aku o ka 'ehā lā ma mua o ka hālāwai. Inā 'ike 'ia he noi i ka lā ma mua o ka hālāwai, e ho'ā'o mākou e 'imi i ka lawelawe a mea like paha, 'a'ole na'e ho'i e hiki ke ho'ohiki 'ia ke kō o ua noi lā. Ua noa pū kēia ho'olaha ma nā kino 'oko'a e like me ka mea pono.

If you need an auxiliary aid/service or other accommodation due to a disability, contact Carole Hagihara-Loo at (808) 973-2289 or [carole@gohta.net](mailto:carole@gohta.net) as soon as possible, preferably no later than 4 days prior to the meeting. **Requests made as early as possible have a greater likelihood of being fulfilled.** Upon request, this notice is available in alternative/accessible formats.

E like nō me ka 'ōlelo o ke Kānāwai Hawai'i i ho'oholo 'ia māhele 92-32.7, e mālama ana ke Ke'ena Kuleana Ho'okipa o Hawai'i i kekahi wahi e hiki ai ka po'e o ka lehulehu ke noho a komo pū ma nā hālāwai ma o ka ho'ohana 'ana i ka 'enehana pāpaho (ICT). Aia ana kēia 'enehana pāpaho ma ka papahele mua o ka lumi ho'okipa i mua o ke Ke'ena Kuleana Ho'okipa o Hawai'i ma ke Kikowaena Hālāwai O Hawai'i. 'O 1801 Kalākaua Avenue, Honolulu, Hawai'i, 96815 ka helu wahi.

In accordance with HRS section 92-3.7, the Hawai'i Tourism Authority will establish a remote viewing area for members of the public and board members to view and participate in meetings held using interactive conference technology (ICT). The ICT audiovisual connection will be located on the 1st Floor in the Lobby area fronting the Hawai'i Tourism Authority at the Hawai'i Convention Center at 1801 Kalākaua Avenue, Honolulu, Hawai'i, 96815.