



VISITOR SATISFACTION STUDY QUARTER 4, 2023

State of Hawaiʻi Department of Business, Economic Development & Tourism

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Survey Methodology

The Visitor Satisfaction and Activity Survey (VSAT) is a survey of visitors from seven visitor markets who recently completed a trip to Hawai'i. Statistics presented in this Quarter 4, 2023 report included survey results from: U.S. West (Alaska, California, Oregon, Washington, Arizona, Colorado, Idaho, Montana, Nevada, New Mexico, Utah, and Wyoming), U.S. East (all other states in the Continental U.S.), Japan, Canada, Oceania, Korea and China.

Visitor market	Completed	Margin of Error <u>+</u>	Response Rate	
U.S. West	1,559	2.48	16.64	
U.S. East	1,589	2.46	17.12	
Japan	229	6.48	20.97	
Canada	897	3.27	28.81	
Oceania	313	5.54	14.18	
Korea	268	5.99	42.81	
China	43	14.94	4.40	
All visitor markets	4,898	1.40	17.64	



Survey Methodology (cont.)

Monthly samples of visitors who stayed for at least two days were drawn from the completed Domestic In-flight and International Departure Intercept surveys. Selected visitors from the U.S., Japan, Canada, Oceania, Korea and China were sent an email invitation with a link to complete the survey online. Intercept surveys were also conducted by trained interviewers with departing visitors from Korea and Japan at the Daniel K. Inouye International Airport in Honolulu.

Collected data were statistically adjusted to reflect the distribution of cases by island and first-time/repeat visitor status in the In-Flight and International Departure surveys. Data were statistically adjusted to be representative of the population of visitor parties entering Hawai'i during the quarter. Data were reported as weighted data based on weights generated for Quarter 4, 2023. The VSAT weighting system was developed to adjust for disproportionate sampling across all visitor markets.

Note: Some results are presented with very small sample sizes that produce statistics with sample error estimates greater than 10 points. Please exercise caution in interpreting results based on small bases.

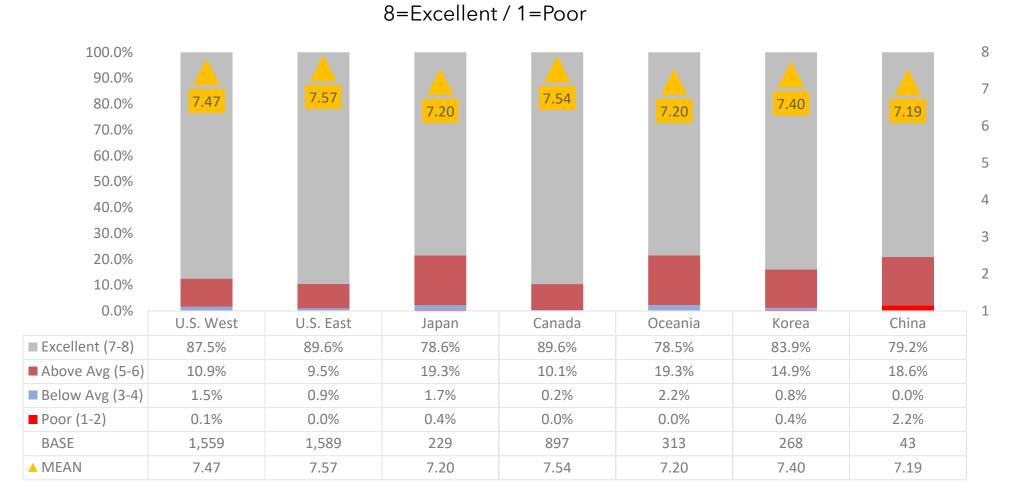


Section 1 – Visitor Satisfaction



Satisfaction - State of Hawai'i by Visitor Market

8-pt Rating Scale



6 Q. How would you rate your most recent trip to the state of Hawai'i? How would you rate your experience on___?



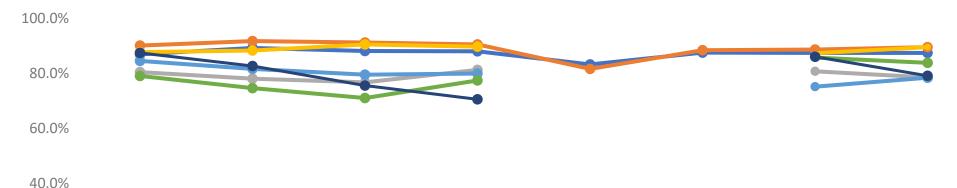
Satisfaction - State of Hawai'i by Visitor Market

- *Gender*: Female respondents from U.S. West, U.S. East and Canada gave higher satisfaction scores than male respondents from these visitor markets.
- *Education:* Travelers from Japan with a college degree gave higher satisfaction scores for their trip than those without a college degree.
- **Travel party size:** Visitors from **Japan** who were visiting the state in larger travel parties of two or more gave statistically higher satisfaction scores compared to those visitors from this market who were traveling alone.
- **Islands visited:** Travelers from **U.S. West** who visited multiple islands gave statistically higher satisfaction scores compared to those whose trip consisted of visiting just one island.
- Trips to Hawai'i: First-time visitors from Japan gave statistically higher satisfaction scores compared to repeat visitors.



Satisfaction - State of Hawai'i by Visitor Market

Tracking Data – Rating of "Excellent" (7-8)



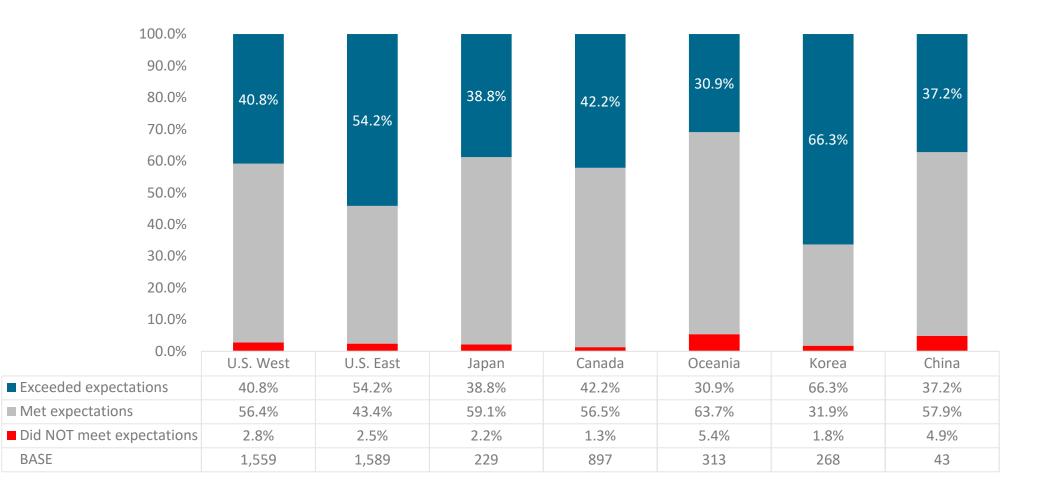
20.0%

Due to impact of the pandemic, there were too few travelers from Japan, Canada, Oceania, Korea, and China in 2020 and 2021 to provide an adequate sample size of visitors.

0.0%								
0.070	Q4 2016	Q4 2017	Q4 2018	Q4 2019	Q4 2020	Q4 2021	Q4 2022	Q4 2023 P
-U.S. West	87.0%	89.3%	88.2%	88.1%	83.3%	87.6%	87.5%	87.5%
U.S. East	90.2%	91.8%	91.3%	90.6%	81.7%	88.5%	88.7%	89.6%
Japan	80.5%	78.1%	76.8%	81.3%			80.8%	78.6%
Canada	87.8%	88.4%	90.6%	89.8%			87.4%	89.6%
Oceania	84.6%	81.7%	79.6%	80.0%			75.2%	78.5%
Korea	79.1%	74.7%	71.1%	77.5%			85.8%	83.9%
China	87.5%	82.7%	75.6%	70.6%			86.1%	79.2%



SATISFACTION - HAWAI'I TRIP EXPECTATIONS



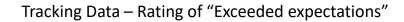


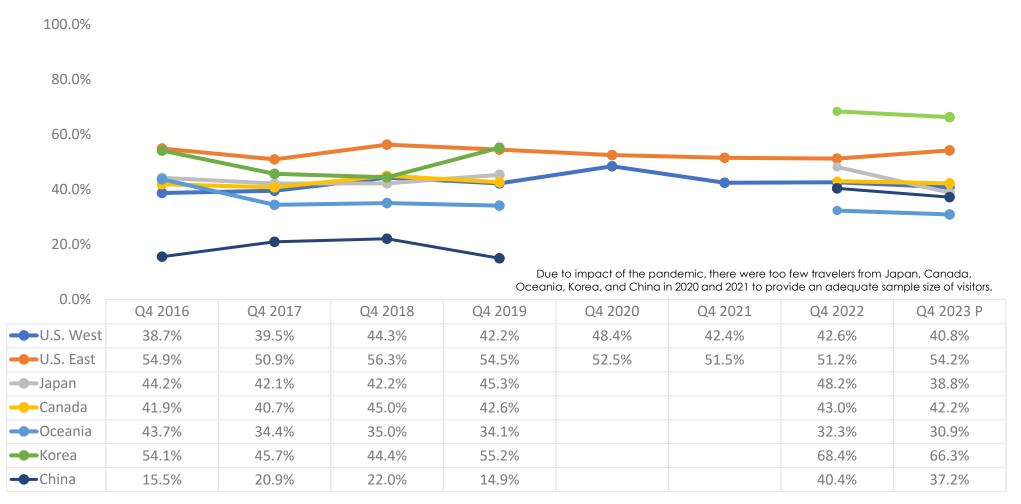
SATISFACTION - HAWAI'I TRIP EXPECTATIONS

- Trips to Hawai'i: First-time visitors from the following visitor markets gave higher mean scores than repeat visitors: U.S. West, U.S. East, Canada, Korea and Japan.
- Age: Younger respondents from U.S. West (between 18 49 years old), U.S. East (between 18 49 years old), Japan (18-34), and Canada (between 18 49 years old) were more likely to respond that their trip exceeded expectations compared to visitors from these markets in other age groups. Agreement with this sentiment tended to decline with age.
- *Gender:* Female visitors from U.S. West and U.S. East gave higher mean satisfaction scores compared to male visitors from these markets.
- **Travel party size:** Visitors from **Japan** who traveled in larger travel parties (2+ persons) gave higher satisfaction scores compared to those who traveled by themselves.
- *Household income:* Visitors from **U.S. West** who reside in homes in the bottom income tier (<\$100K) were more satisfied with their trip in terms of exceeding expectations compared to those residing in homes earning in excess of \$150K.
- *Education:* College graduates from Japan were statistically more likely to feel their trip exceeded expectations.
- **Islands visited:** Visitors from **Canada** whose trip included stays on multiple islands were statistically more likely to feel their trip exceeded expectations.



SATISFACTION - HAWAI'I TRIP EXPECTATIONS



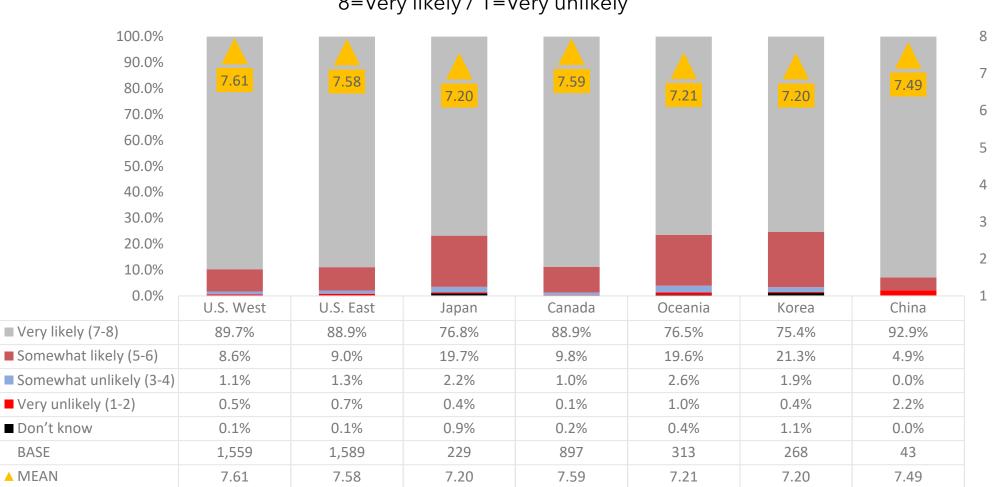


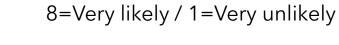


P= Preliminary Data

BRAND/ DESTINATION - ADVOCACY

8-pt Rating Scale







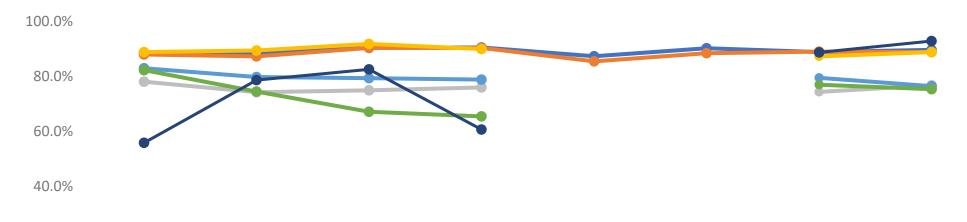
BRAND/ DESTINATION - ADVOCACY

- *Gender:* Females from U.S. West and U.S. East were more likely to recommend the state to others than males from these visitor markets.
- **Trips to Hawai'i:** Repeat visitors from **U.S. West** and **U.S. East** were more likely to recommend the state than first-time visitors from these markets.
- *Education:* College graduates from Japan were more likely to recommend the state compared to those without a college degree degree. Conversely, those without a college degree from **Canada** were more likely to recommend the state compared to visitors with a college degree from this visitor market.
- *Travel party size:* Visitors in travel parties of three or more from **U.S. West** were more likely to recommend the state to others compared to those traveling on their own.



BRAND/ DESTINATION - ADVOCACY

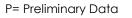
Tracking Data – Rating of "Very Likely" (7-8)

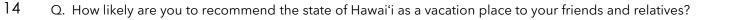


20.0%

Due to impact of the pandemic, there were too few travelers from Japan, Canada, Oceania, Korea, and China in 2020 and 2021 to provide an adequate sample size of visitors.

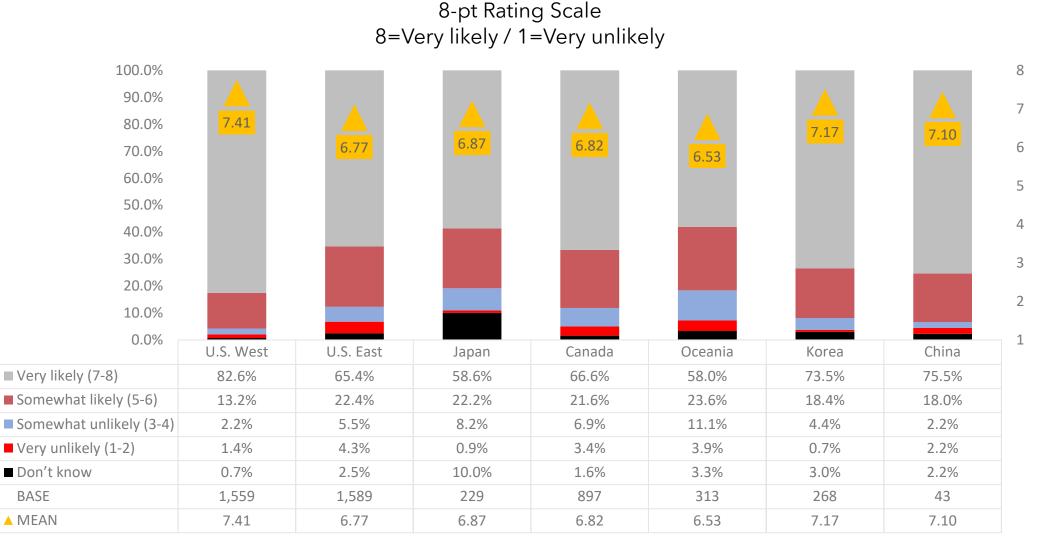
0.0%								
0.076	Q4 2016	Q4 2017	Q4 2018	Q4 2019	Q4 2020	Q4 2021	Q4 2022	Q4 2023 P
-U.S. West	88.6%	88.4%	90.4%	90.6%	87.4%	90.3%	88.9%	89.7%
U.S. East	88.0%	87.3%	90.4%	90.4%	85.5%	88.5%	89.1%	88.9%
Japan	78.1%	74.3%	75.0%	76.0%			74.4%	76.8%
Canada	88.9%	89.5%	91.9%	90.0%			87.3%	88.9%
Oceania	83.0%	79.8%	79.4%	78.9%			79.5%	76.5%
Korea	82.3%	74.5%	67.2%	65.5%			77.0%	75.4%
China	55.9%	78.7%	82.6%	60.7%			88.8%	92.9%







LIKELIHOOD OF RETURN VISIT





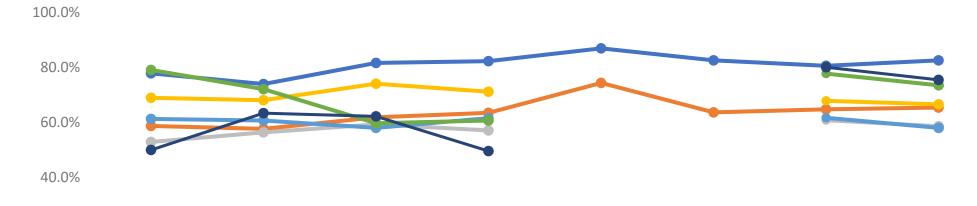
LIKELIHOOD OF RETURN VISIT

- **Trips to Hawai'i:** Repeat visitors from the following visitor markets expressed a greater likelihood of returning to the state than first-time visitors: **U.S. West**, **U.S. East**, **Japan**, **Oceania** and **Canada**.
- **Islands visited:** Visitors from **U.S. East** and **Canada** whose trip consisted of visiting a single island expressed a higher likelihood of returning to the state than those who visited multiple islands during their stay.
- *Age:* Younger travelers (<35 years old) from Japan were less likely to return to the state compared to older travelers from this visitor market.
- *Travel party size:* Those traveling to the state by themselves from U.S. West and U.S. East were statistically more likely to indicate a return trip is likely.



LIKELIHOOD OF RETURN VISIT

Tracking Data – Rating of "Very Likely" (7-8)



20.0%

Due to impact of the pandemic, there were too few travelers from Japan, Canada, Oceania, Korea, and China in 2020 and 2021 to provide an adequate sample size of visitors.

0.0%								
0.070	Q4 2016	Q4 2017	Q4 2018	Q4 2019	Q4 2020	Q4 2021	Q4 2022	Q4 2023 P
-U.S. West	77.9%	74.0%	81.7%	82.3%	87.0%	82.6%	80.6%	82.6%
U.S. East	58.7%	57.7%	61.9%	63.5%	74.4%	63.7%	64.8%	65.4%
Japan	52.9%	56.4%	59.3%	57.1%			60.8%	58.6%
Canada	69.0%	68.1%	74.1%	71.2%			67.9%	66.6%
Oceania	61.3%	60.7%	58.0%	61.6%			61.7%	58.0%
Korea	79.1%	72.1%	59.7%	60.7%			77.8%	73.5%
China	50.0%	63.4%	62.2%	49.6%			80.1%	75.5%

P= Preliminary Data



UNLIKELY TO RETURN – TOP REASONS U.S. WEST

Q4 2022	Q4 2023 P
54.4% Too expensive	40.7% Too expensive
34.9% Too crowded/ congested/ traffic	34.0% Want to go someplace new
28.6% Want to go someplace new	32.5% Poor value
24.5% Poor value	18.4% Too crowded/ congested/ traffic
18.6% Too commercialized/ overdeveloped	15.2% Unfriendly people/ felt unwelcome
12.8% No reason to return/ nothing new	13.7% Too commercialized/ overdeveloped
11.8% Other financial obligations	13.4% No reason to return/ nothing new
11.8% Unfriendly people/ felt unwelcome	13.1% Other financial obligations
11.4% Flight too long	12.7% Poor health/ age
11.4% Five years is too soon	11.6% Flight too long

P= Preliminary Data



UNLIKELY TO RETURN – TOP REASONS U.S. EAST

Q4 2022	Q4 2023 P
 55.8% Too expensive 40.6% Flight too long 36.9% Want to go someplace new 19.4% Poor value 15.6% Five years is too soon 14.7% Too crowded/ congested/ traffic 	 46.1% Too expensive 38.0% Flight too long 36.9% Want to go someplace new 17.4% Other financial obligations 15.4% Poor value 14.9% Too crowded/ congested/ traffic
13.9% Other financial obligations12.2% Too commercialized/ overdeveloped	11.8% Too commercialized/ overdeveloped 11.3% Five years is too soon

P= Preliminary Data



UNLIKELY TO RETURN – TOP REASONS JAPAN

Q4 2022*	Q4 2023 P**
 61.9% Too expensive 54.0% Want to go someplace new 46.0% Too commercialized/ overdeveloped 46.0% Five years is too soon 27.0% Too crowded/ congested/ traffic 27.0% Poor service 19.0% Poor service 19.0% Poor value 19.0% Other financial obligations 19.0% No reason to return/ nothing new 19.0% Unfriendly people/ felt unwelcome 19.0% Poor health/ age 	65.9% Too expensive 22.6% Other financial obligations 18.1% Want to go someplace new 13.6% Five years is too soon 11.3% Poor health/ age

*Caution small base (n=1 respondent) in Q4 2022.

**Caution small base (n=44 respondents) in Q4 2023.

P= Preliminary Data



UNLIKELY TO RETURN – TOP REASONS CANADA

Q4 2022	Q4 2023 P
 65.9% Too expensive 39.6% Want to go someplace new 36.2% Flight too long 24.1% Poor value 14.0% Five years is too soon 13.3% Too crowded/ congested/ traffic 10.7% Other financial obligations 10.2% Too commercialized/ overdeveloped 	 58.8% Too expensive 38.2% Want to go someplace new 31.6% Flight is too long 23.4% Poor value 13.1% Other financial obligations

P= Preliminary Data



UNLIKELY TO RETURN – TOP REASONS OCEANIA

Q4 2022	Q4 2023 P
 62.5% Too expensive 51.7% Poor value 34.1% Want to go someplace new 21.8% Five years is too soon 20.4% No reason to return/ nothing new 18.7% Too commercialized/ overdeveloped 	60.7% Too expensive 41.0% Want to go someplace new 39.6% Poor value 28.4% Too commercialized/ overdeveloped 17.2% Too crowded/ congested/ traffic 12.6% No reason to return/ nothing new
14.2% Flight too long	

P= Preliminary Data



UNLIKELY TO RETURN – TOP REASONS KOREA

Q4 2022*	Q4 2023 P**
 100% Too expensive 71.0% Poor value 35.5% Want to go someplace new 29.0% Other financial obligations 26.6% Flight too long 26.6% Five years is too soon 26.6% No reason to return/ nothing new 11.3% Too commercialized/ overdeveloped 	 57.5% Too expensive 35.8% Poor value 27.2% Flight too long 22.8% No reason to return/ nothing new 21.7% Five years is too soon 21.7% Other financial obligations 18.5% Want to go someplace new

*Caution small base (n=11 respondents) in Q4 2022.

**Caution small base (n=22 respondents) in Q4 2023.

P= Preliminary Data



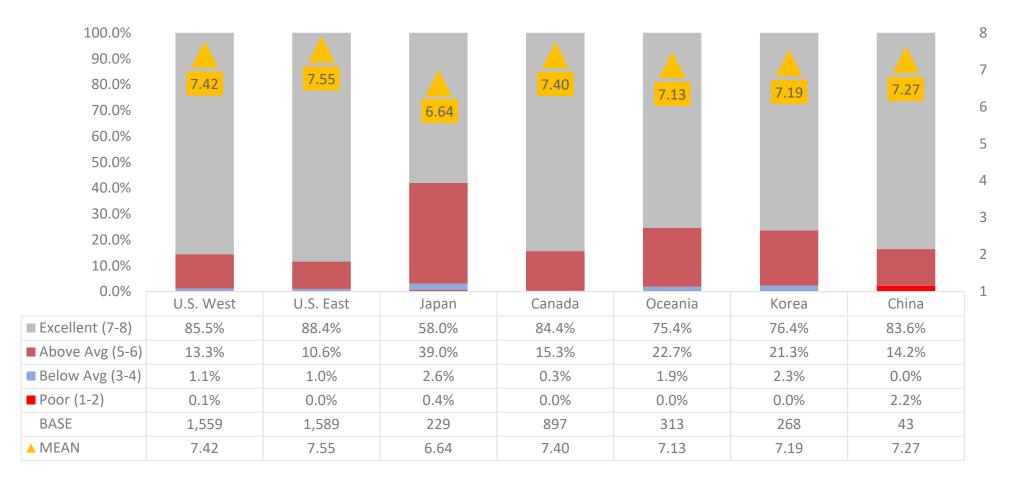
UNLIKELY TO RETURN – TOP REASONS CHINA

Q4 2022*	Q4 2023 P**
100% Too expensive 100% Flight too long 100% Too crowded/ congested/ traffic 100% No reason to return/ nothing new	 33.3% Too expensive 33.3% Flight too long 33.3% No reason to return/ nothing new 33.3% Unfriendly people/ felt unwelcome 33.3% Crime/ safety concerns
*Caution small base (n=1 respondent) in Q4 2022.	**Caution small base (n=3 respondents) in Q4 2023.

P= Preliminary Data

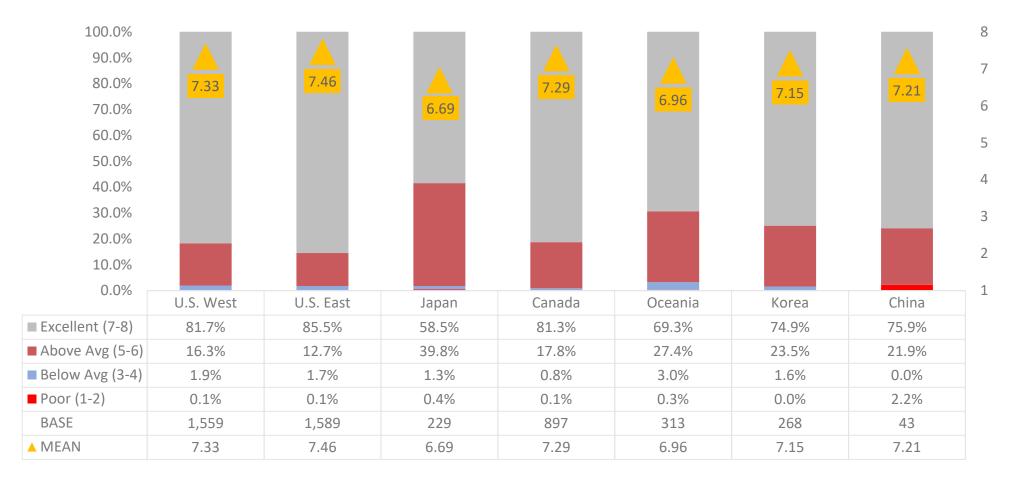


OFFERING A VARIETY OF EXPERIENCES



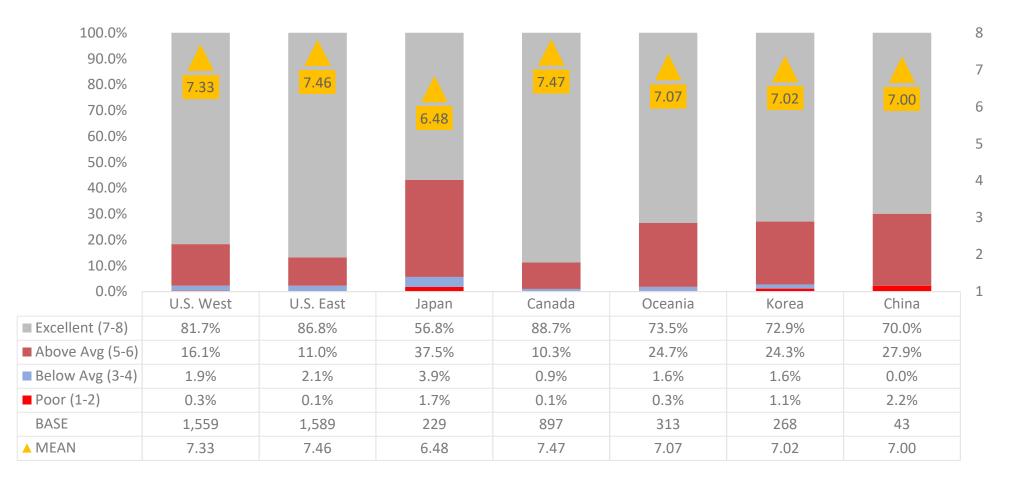


NUMBER OF DIFFERENT/ UNIQUE EXPERIENCES



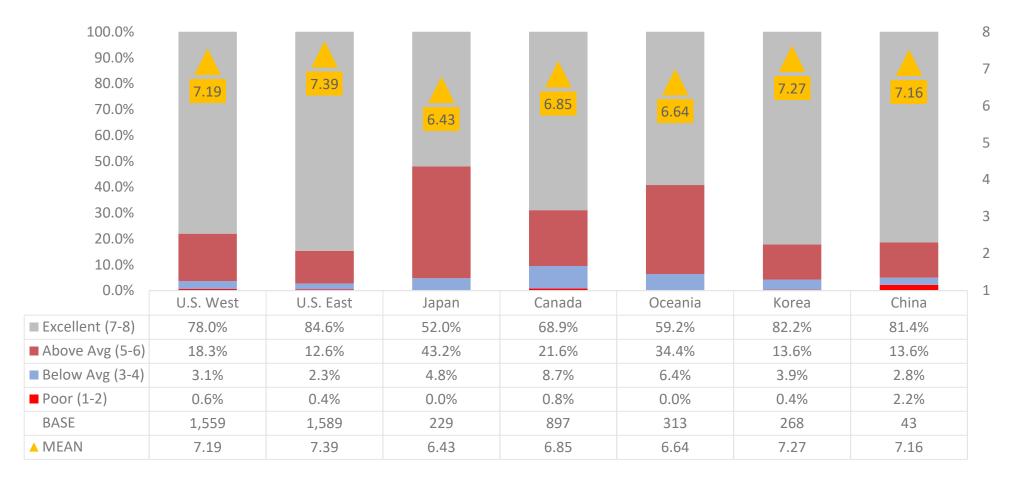


SAFE AND SECURE DESTINATION



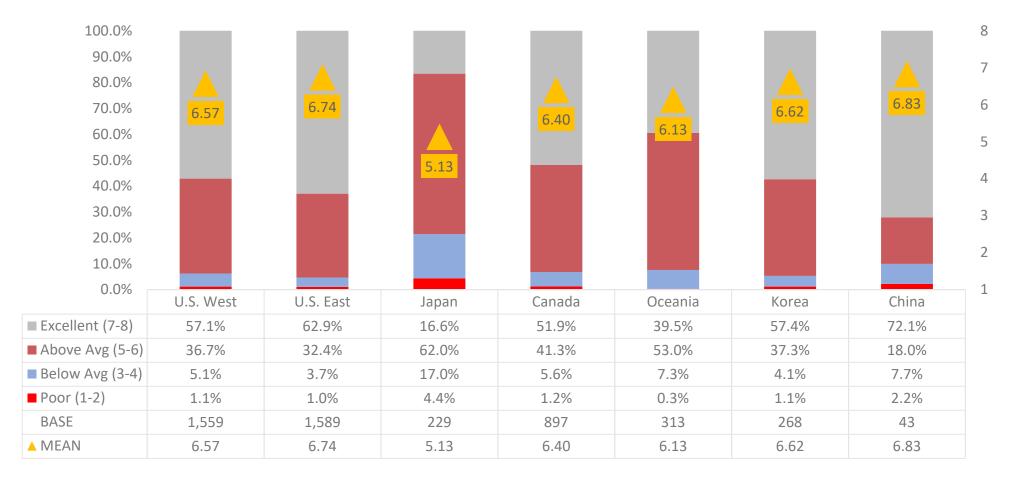


ENVIRONMENTALLY FRIENDLY/ SUSTAINABLE





VOLUNTEER/ GIVE-BACK OPPORTUNITIES





Section 2 – Activities



ACTIVITIES - SIGHTSEEING

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China
TOTAL	96.7%	98.5%	98.2%	99.2%	90.5%	99.6%	100.0%
On own (self-guided)	84.7%	81.5%	75.5%	86.9%	50.4%	82.0%	76.9%
Helicopter ride/ airplane tour	3.3%	7.0%	0.9%	5.9%	1.8%	4.3%	2.4%
Boat tour/ submarine ride/ whale watching	20.6%	28.6%	6.2%	21.6%	13.8%	32.9%	22.5%
Visit towns/ communities	54.1%	54.5%	34.3%	55.6%	28.1%	41.0%	31.9%
Private limousine/ van tour/ tour bus	5.5%	14.7%	11.1%	8.8%	20.9%	12.6%	15.4%
Scenic views/ natural landmarks	59.3%	68.7%	18.2%	63.6%	45.4%	65.1%	60.4%
Movie/ TV/ film location tours	4.4%	6.7%	4.9%	4.5%	9.5%	20.9%	17.1%



ACTIVITIES - RECREATION

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China
TOTAL	96.9%	96.1%	95.1%	98.4%	93.9%	97.7%	95.3%
Beach/ sunbathing	84.0%	82.9%	70.2%	88.8%	79.8%	86.2%	81.1%
Bodyboarding	8.8%	6.4%	0.9%	11.5%	3.0%	1.6%	3.0%
Standup paddle boarding	4.1%	3.6%	4.0%	4.2%	6.6%	5.0%	0.0%
Surfing	5.5%	5.9%	2.2%	8.3%	9.0%	11.6%	11.3%
Canoeing/ kayaking	5.5%	5.8%	2.2%	3.3%	2.2%	4.1%	4.7%
Swimming in the ocean	66.3%	60.5%	36.0%	76.1%	60.3%	54.9%	25.5%
Snorkeling	41.5%	37.4%	11.5%	48.1%	19.6%	56.1%	20.8%
Freediving	1.3%	0.8%	0.0%	1.0%	0.0%	0.7%	3.0%
Windsurfing/ Kitesurfing	0.2%	0.1%	0.4%	0.3%	0.0%	0.4%	0.0%
Jet skiing/ Parasailing	0.8%	1.0%	1.3%	0.8%	1.0%	2.1%	2.4%
Scuba diving	2.9%	2.3%	0.9%	2.4%	0.4%	0.7%	0.0%
Fishing	3.4%	2.4%	0.9%	2.7%	0.3%	1.5%	2.4%
Golf	7.0%	6.1%	5.4%	9.7%	0.6%	4.8%	2.4%



ACTIVITIES - RECREATION (continued)

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China
TOTAL	96.9%	96.1%	95.1%	98.4%	93.9%	97.7%	95.3%
Running/jogging/fitness/ walking	27.5%	26.2%	20.9%	30.1%	26.5%	13.5%	19.5%
Cycling	2.8%	3.2%	2.7%	6.8%	0.7%	3.5%	5.3%
Spa	9.6%	8.5%	3.5%	5.4%	6.5%	7.2%	5.3%
Hiking	40.5%	50.7%	23.5%	46.6%	22.0%	22.4%	52.7%
Backpacking/ camping	0.9%	1.3%	0.0%	1.9%	0.4%	4.0%	5.3%
Agritourism	12.7%	16.6%	5.3%	9.8%	8.2%	16.5%	24.8%
Sports event or tournament	2.4%	3.1%	0.9%	4.1%	0.9%	0.4%	2.4%
Parks/ botanical gardens	36.7%	41.3%	23.6%	38.9%	31.3%	22.5%	51.0%
Waterparks	1.4%	1.3%	0.9%	1.4%	1.1%	5.6%	2.4%
Mountain tubing/ waterfall rappel	1.7%	1.8%	0.0%	1.8%	0.6%	1.5%	0.0%
Zip-lining	4.3%	3.4%	0.0%	2.5%	1.4%	1.1%	0.0%
Skydiving	0.1%	0.3%	0.0%	0.2%	0.0%	1.1%	0.0%
All-terrain vehicle (ATV)	2.9%	5.0%	2.2%	3.0%	2.7%	9.2%	2.4%
Horseback riding	1.7%	1.5%	2.2%	0.8%	0.7%	0.0%	7.7%

ACTIVITIES - ENTERTAINMENT & DINING

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China
TOTAL	98.9%	98.3%	96.9%	98.4%	99.3%	98.5%	100.0%
Lunch/ sunset/ dinner/ evening cruise	20.6%	24.8%	13.3%	22.2%	14.1%	35.9%	52.0%
Live music/ stage show	26.6%	33.4%	16.9%	28.3%	23.1%	17.1%	22.5%
Nightclub/ dancing/ bar/ karaoke	6.4%	8.3%	2.2%	5.0%	6.3%	2.9%	2.4%
Fine dining	47.8%	45.8%	37.4%	38.9%	25.1%	55.7%	39.6%
Family restaurant	61.3%	55.3%	20.4%	60.5%	66.2%	44.7%	35.5%
Fast food	31.3%	32.8%	52.4%	38.7%	55.8%	59.9%	40.9%
Food truck	39.8%	41.7%	21.8%	40.1%	26.9%	65.3%	34.9%
Café/ coffee house	50.8%	50.4%	54.7%	51.6%	59.6%	74.8%	58.0%
Ethnic dining	26.5%	29.3%	6.7%	19.9%	12.5%	23.6%	30.8%
Farm-to-table cuisine	17.2%	21.3%	16.9%	12.6%	4.9%	2.8%	7.7%
Prepared own meal	48.5%	39.6%	20.5%	62.0%	21.4%	15.0%	23.8%



ACTIVITIES – SHOPPING

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China
TOTAL	96.7%	96.2%	97.3%	98.2%	97.3%	98.2%	97.6%
Malls/ department stores	42.9%	43.9%	81.3%	55.7%	71.4%	81.3%	72.8%
Designer boutiques	16.9%	18.3%	13.3%	15.6%	13.7%	3.8%	13.1%
Hotel/ resort stores	33.6%	37.3%	31.6%	30.1%	39.0%	34.4%	18.9%
Swap meet/ flea market	16.4%	14.0%	2.7%	14.2%	5.8%	2.3%	5.3%
Discount/ outlet stores	12.0%	13.7%	21.4%	16.4%	32.4%	62.8%	7.7%
Supermarkets	62.0%	53.9%	51.2%	67.6%	46.0%	48.9%	46.2%
Farmer's market	37.7%	31.5%	16.0%	45.1%	13.1%	13.2%	30.2%
Convenience stores	50.7%	47.7%	52.0%	50.5%	59.8%	57.8%	59.7%
Duty free stores	3.8%	4.8%	23.1%	4.7%	10.5%	40.9%	19.5%
Hawai'i-made products	44.6%	50.3%	14.2%	46.4%	30.1%	30.3%	36.8%
Local shops and artisans	58.4%	59.7%	9.8%	58.2%	39.3%	21.4%	42.2%



ACTIVITIES - HISTORY, CULTURE & FINE ARTS

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China
TOTAL	66.8%	76.3%	53.8%	74.0%	71.5%	61.3%	72.2%
Historic military sites and museums	17.9%	28.2%	14.2%	20.7%	38.0%	23.9%	31.3%
Historic Hawaiian sites and museums	31.8%	37.7%	19.1%	33.1%	23.6%	12.9%	27.2%
Other historical sites, museums, and homes	13.6%	15.3%	7.1%	12.9%	13.4%	19.0%	20.1%
Art museums	2.0%	3.2%	2.7%	3.1%	5.3%	2.0%	10.1%
Art galleries and exhibitions	9.1%	9.4%	2.7%	9.9%	4.3%	1.6%	0.0%
Lūʻau/ Polynesian show/ hula show	21.1%	35.4%	12.9%	27.0%	24.0%	17.9%	17.1%
Lesson- ex. ukulele, hula, canoe, lei making	4.6%	6.2%	3.6%	5.1%	7.0%	4.2%	10.1%
Play/ concert/ theatre	3.0%	4.1%	3.1%	3.7%	2.5%	3.9%	4.7%
Art/ craft fair	12.7%	11.4%	3.1%	12.7%	5.0%	3.3%	6.0%
Festival /event	5.5%	6.0%	2.7%	6.9%	7.5%	3.4%	2.4%



ACTIVITIES - TRANSPORTATION

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China
TOTAL	92.6%	91.8%	95.6%	95.4%	97.7%	99.6%	97.6%
Airport shuttle	12.3%	14.5%	22.2%	14.3%	27.2%	14.4%	12.4%
Trolley	3.1%	3.9%	42.2%	4.5%	13.7%	27.9%	0.0%
Public bus	3.5%	4.4%	28.0%	8.9%	20.8%	17.0%	13.1%
Tour bus/ tour van	5.8%	14.5%	17.7%	10.4%	21.3%	27.5%	4.7%
Taxi/ limo	6.3%	7.4%	35.2%	11.0%	37.7%	23.6%	15.4%
Rental car	74.2%	70.2%	24.9%	75.7%	31.6%	59.6%	72.2%
Ride share	17.8%	22.3%	17.8%	18.5%	46.6%	23.9%	37.9%
Car share (i.e.,Hui, Turo)	4.7%	4.6%	1.3%	3.6%	3.0%	0.4%	3.0%
Bicycle rental	1.7%	1.3%	2.7%	2.5%	1.0%	1.9%	5.3%



ACTIVITIES - OTHER

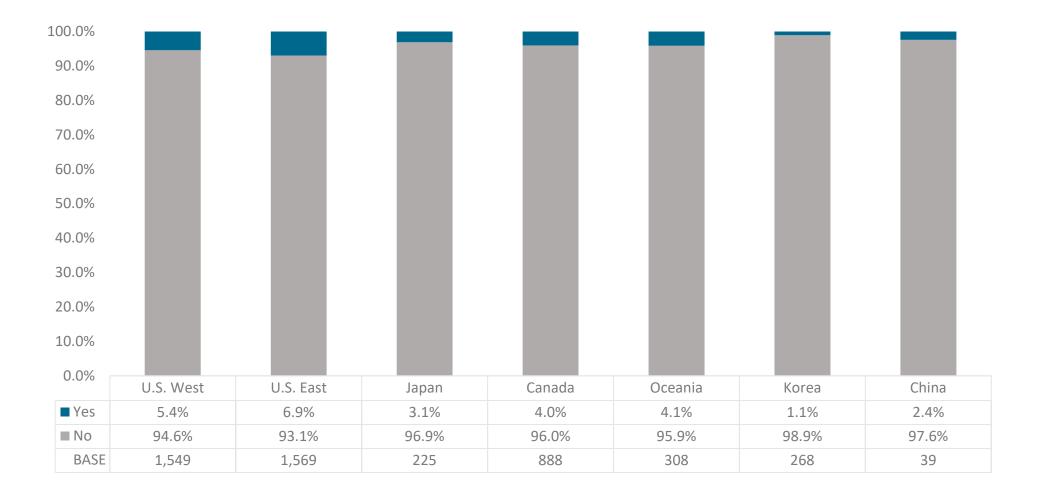
	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China
TOTAL	37.0%	32.7%	17.3%	26.4%	11.0%	18.7%	13.1%
Visit friends/ family	33.2%	28.6%	16.9%	22.9%	10.4%	17.9%	10.7%
Giving back to the local community	5.5%	5.3%	0.4%	4.6%	0.6%	0.8%	2.4%



Section 3 – Travelers with Disabilities



DISABLED TRAVELER - REQUIRED ASSISTANCE



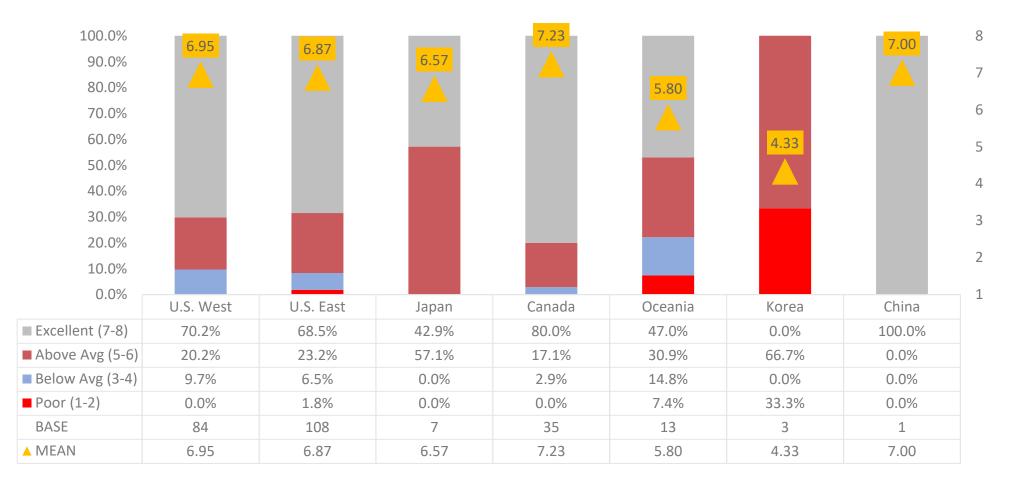


DISABLED TRAVELER - REQUIRED ASSISTANCE

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China
Mobility aid	72.3%	79.8%	14.3%	77.4%	77.8%	33.3%	0.0%
Personal assistance	23.6%	22.0%	0.0%	19.3%	22.2%	33.3%	0.0%
NA- No one needed assistance	3.7%	3.7%	42.9%	5.7%	0.0%	0.0%	100.0%
Orientation and Mobility Assistance	3.5%	1.8%	14.3%	8.4%	0.0%	33.3%	0.0%
Other	3.7%	2.8%	0.0%	5.5%	0.0%	0.0%	0.0%
Lift equipped van	2.3%	0.9%	14.3%	0.0%	0.0%	33.3%	0.0%
ASL Interpreter/ texting/ captioning	2.5%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Service/ assistance animal	0.0%	0.0%	14.3%	0.0%	0.0%	0.0%	0.0%
Disabled parking/ placard	0.0%	1.8%	0.0%	0.0%	0.0%	0.0%	0.0%
Print material in alternate format	0.0%	0.9%	0.0%	0.0%	0.0%	33.3%	0.0%
Ambulance/ Hospital/ Medical visit	0.0%	0.0%	0.0%	0.0%	7.4%	0.0%	0.0%
BASE	84	109	7	36	13	3	1

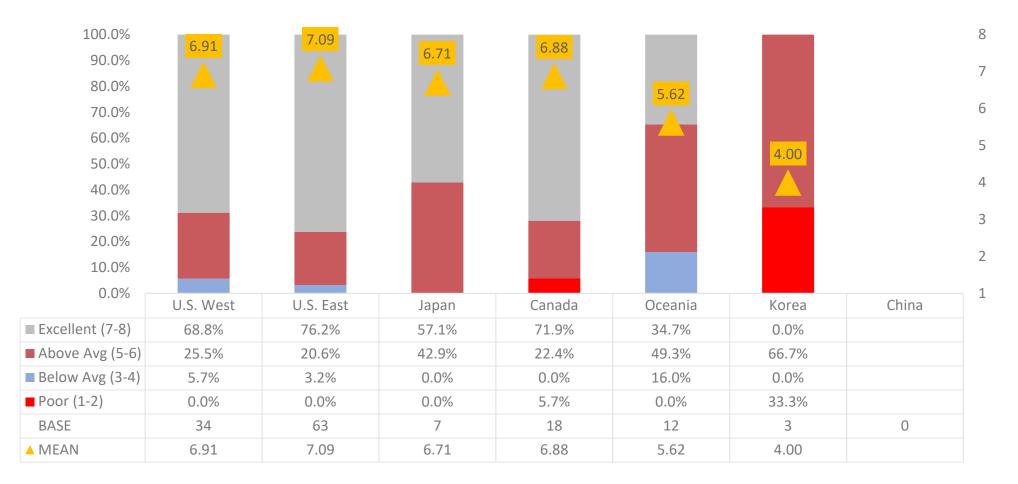


OVERALL ACCESSIBILITY - AIRPORTS



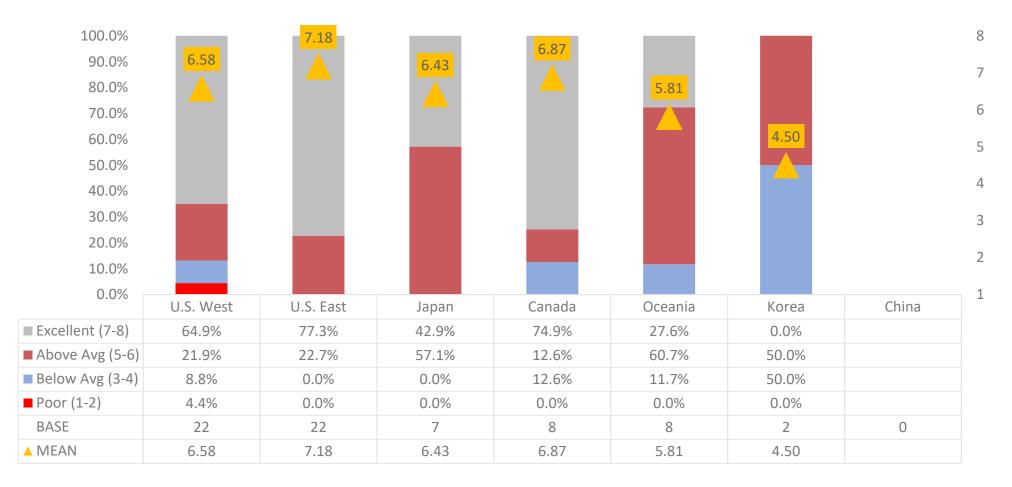


OVERALL ACCESSIBILITY - PRIVATE TRANSPORTATION





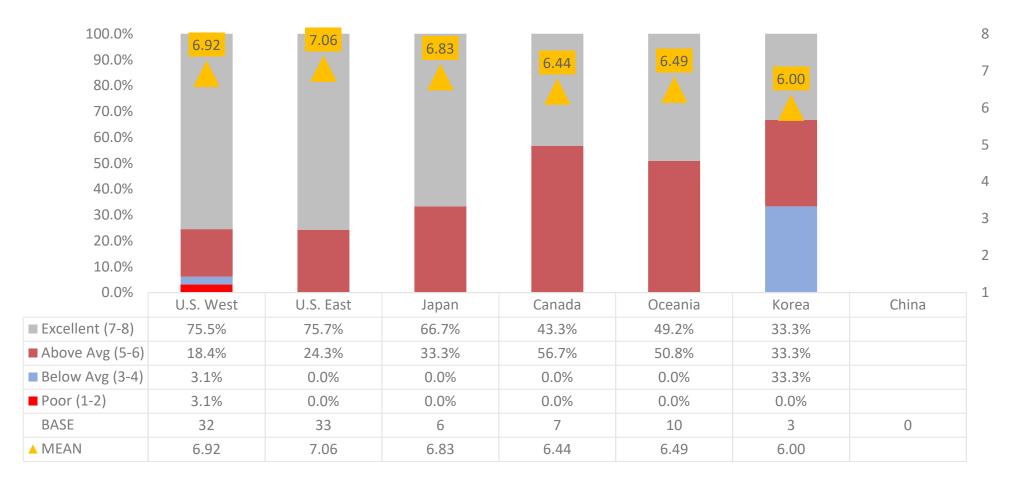
OVERALL ACCESSIBILITY - PUBLIC TRANSPORTATION





OVERALL ACCESSIBILITY - RIDE SHARE/ CAR SHARE

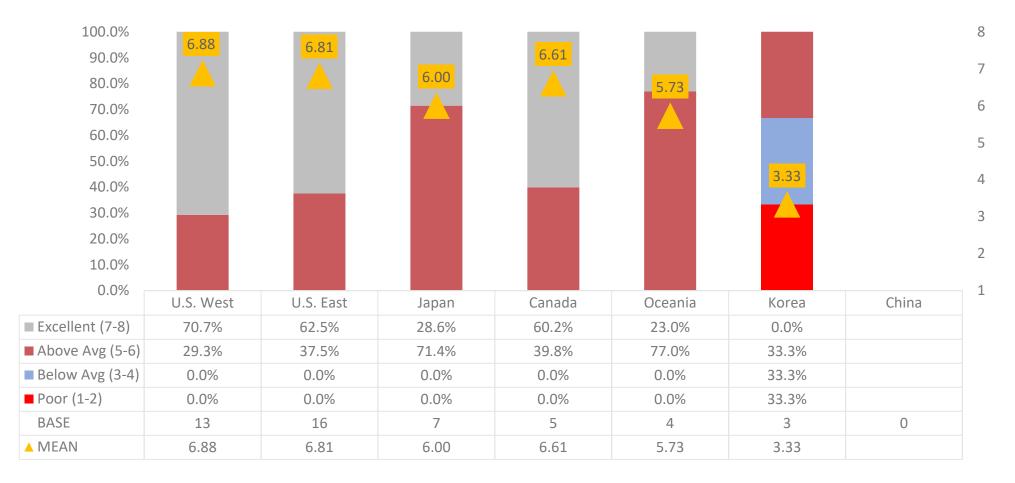
8-pt Rating Scale 8=Excellent / 1=Poor





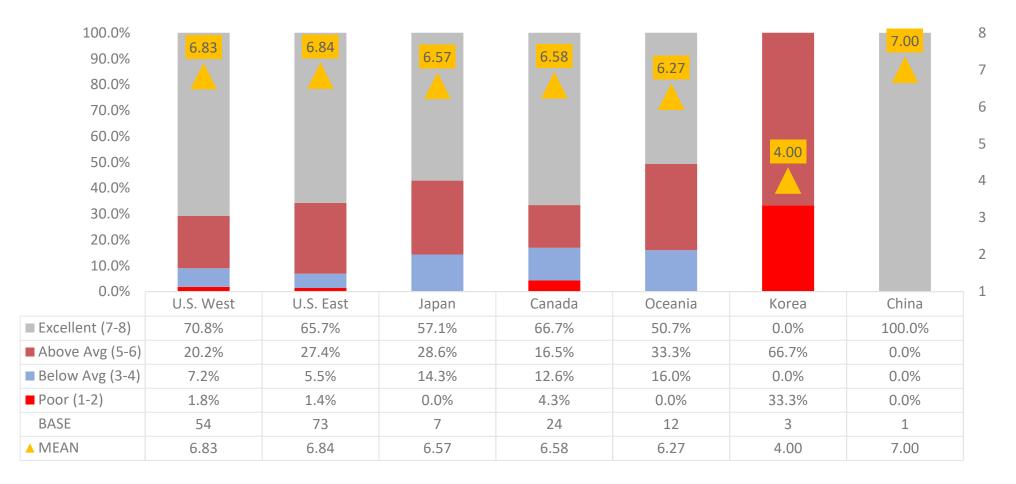


OVERALL ACCESSIBILITY - DEPARTMENT OF AGRICULTURE ANIMAL QUARANTINE



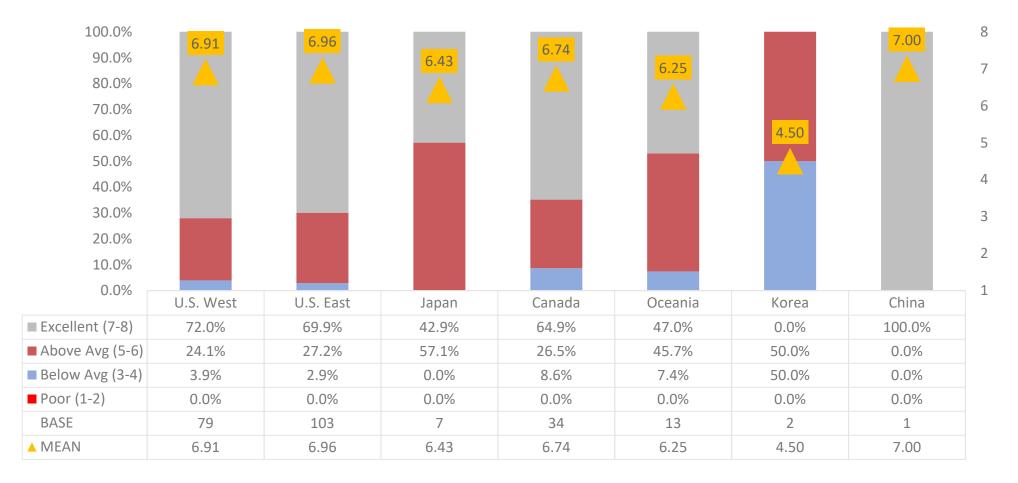


OVERALL ACCESSIBILITY - HOTELS



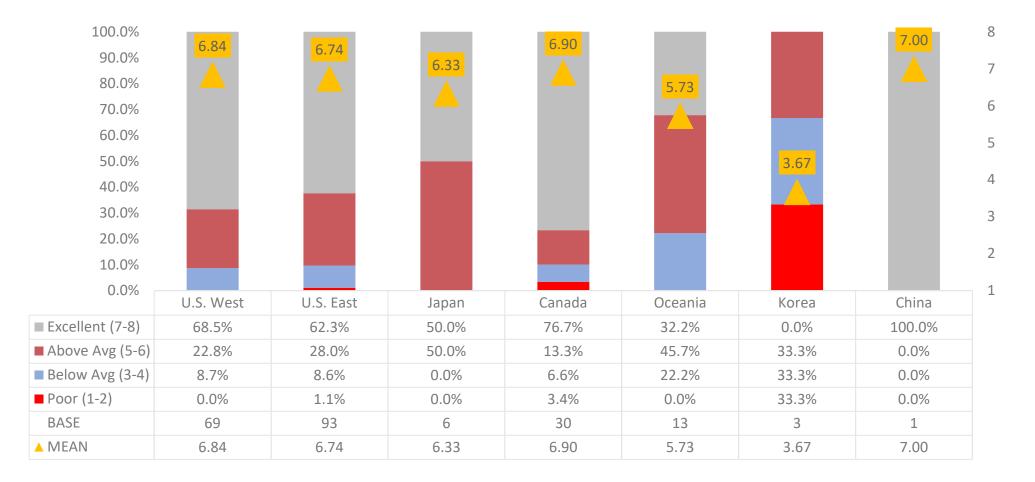


OVERALL ACCESSIBILITY - RESTAURANTS





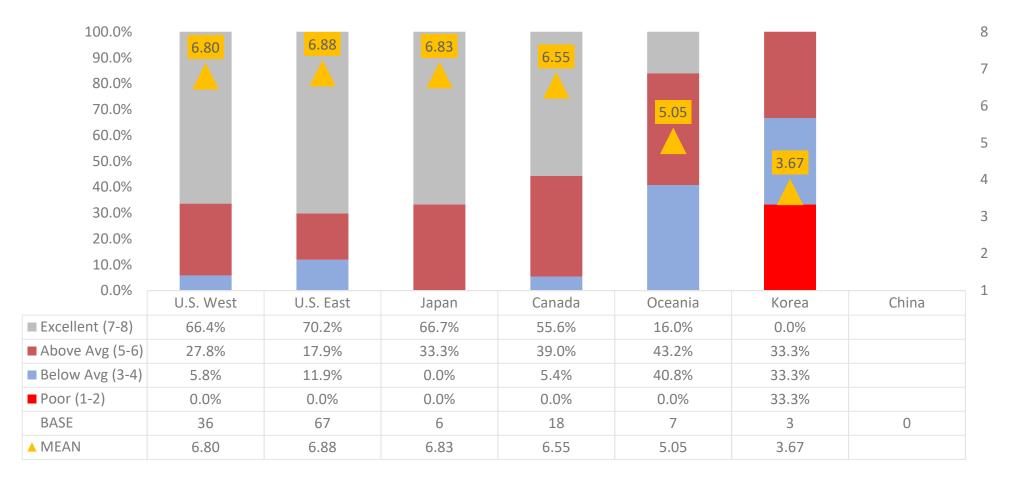
OVERALL ACCESSIBILITY - PUBLIC ATTRACTIONS





OVERALL ACCESSIBILITY - PRIVATE ATTRACTIONS

8-pt Rating Scale 8=Excellent / 1=Poor

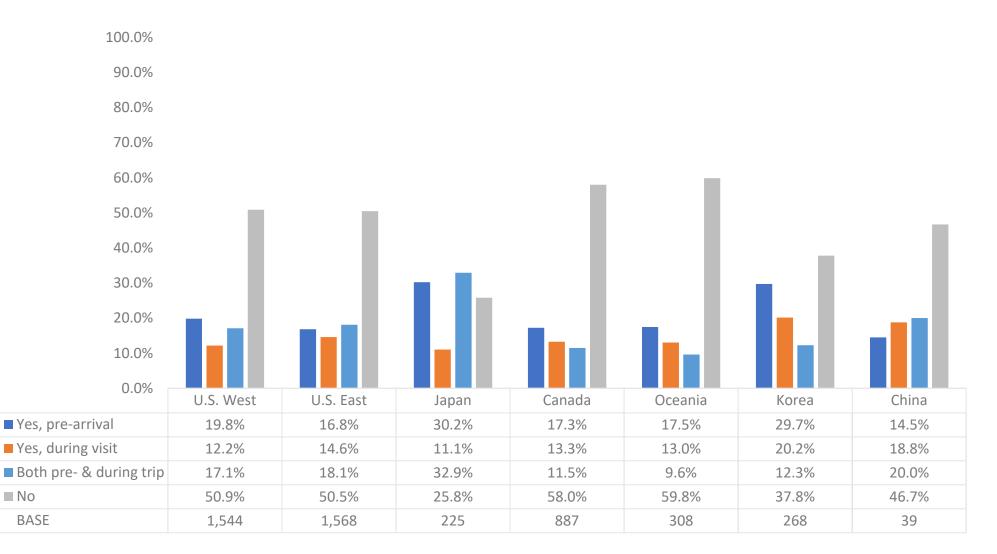




Section 4 – Alternative Messaging

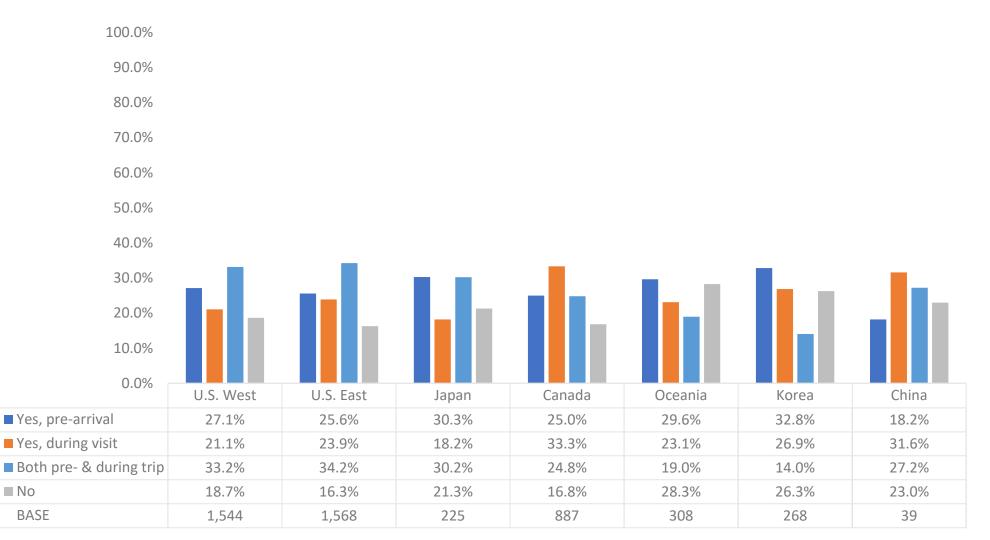


SAFE AND RESPONSIBLE TRAVEL



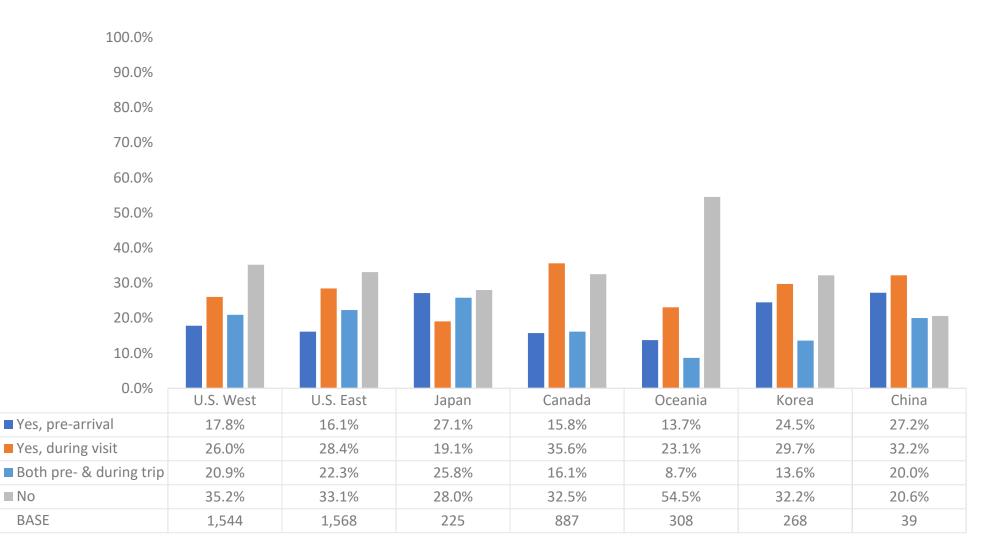


CARING FOR AND RESPECTING HAWAI'I'S CULTURE, PEOPLE AND ENVIRONMENT



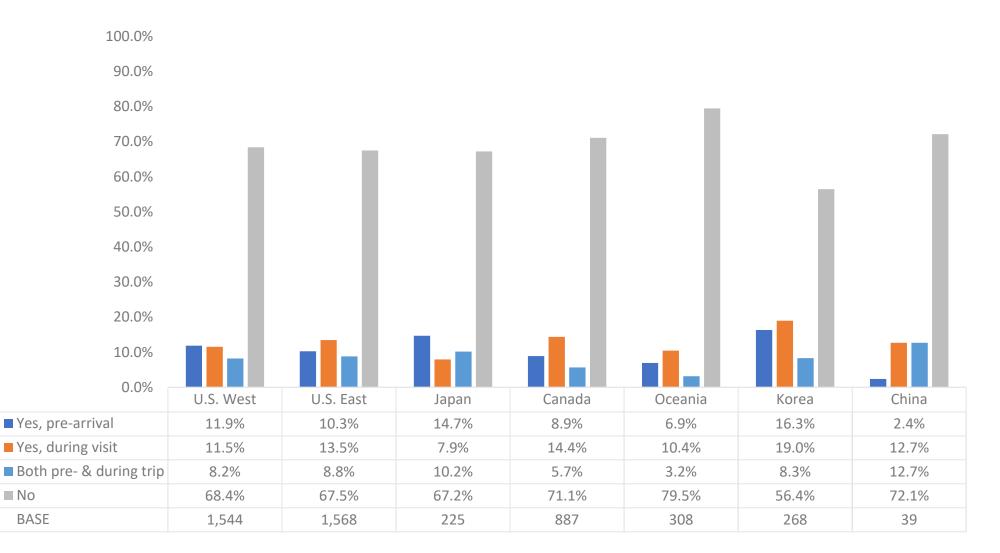


OCEAN AND HIKING SAFETY



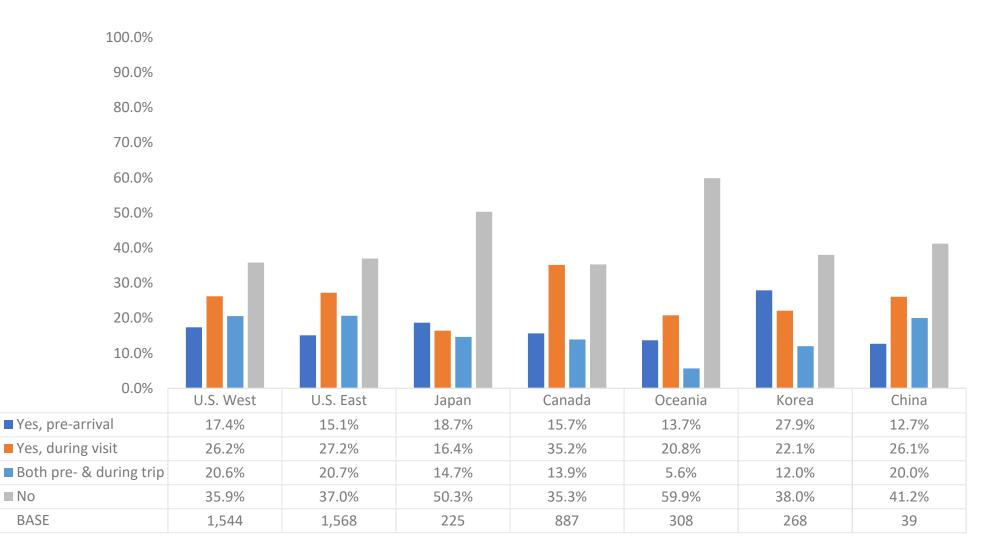


VOLUNTEER / GIVE-BACK OPPORTUNITIES



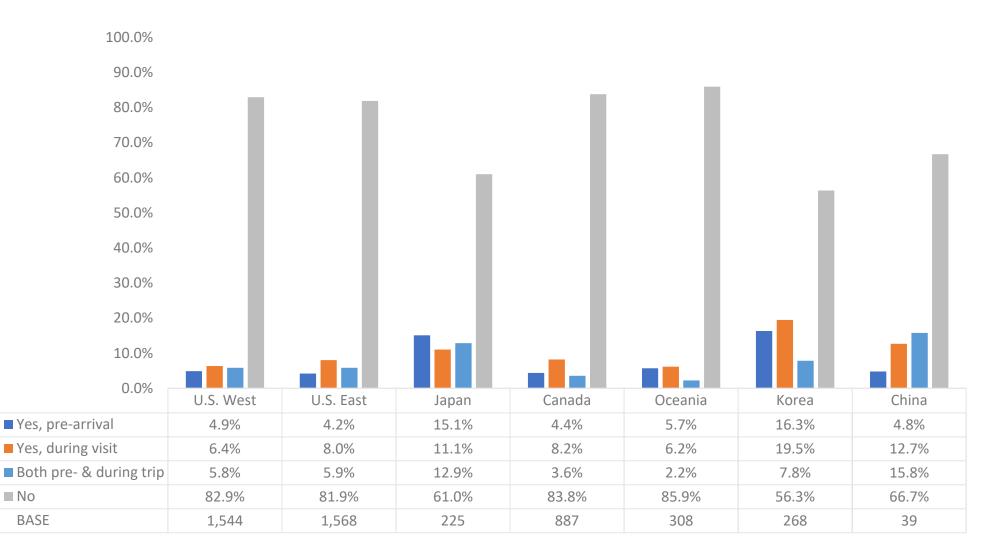


SUPPORT LOCAL / SHOP LOCAL





MĀLAMA HAWAI'I

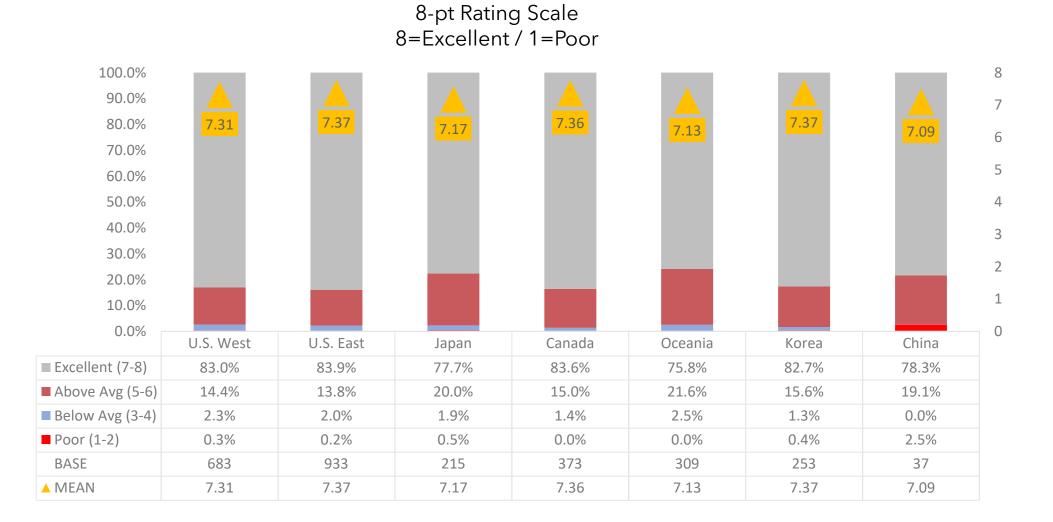




Section 5 – O'ahu



SATISFACTION - O'AHU



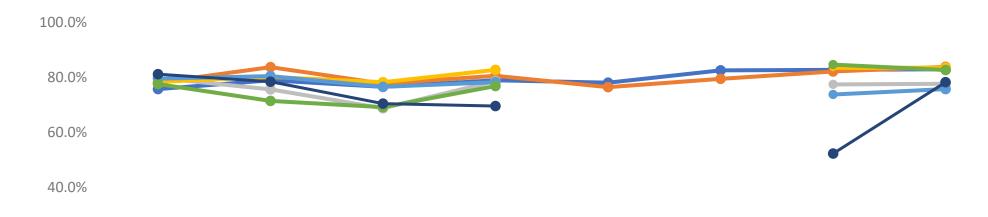
SATISFACTION - O'AHU

- Gender: Females from U.S. East expressed higher levels of satisfaction compared to males from this market.
- **Islands visited:** Visitors from **U.S. East, Japan** and **Korea** whose trip consisted of staying on just O'ahu gave the island a higher mean satisfaction score than those who also visited one or more of the Neighbor Islands during their stay.
- **Travel party size:** Those visiting from **Japan** in larger travel parties of three or more individuals gave higher mean satisfaction scores.
- Household income: Satisfaction is lowest among more affluent (\$150K+) visitors from U.S. East.
- *Education:* Visitors from Japan and Oceania with a college degree were more satisfied with their stay than those without a college degree.



SATISFACTION - O'AHU

Tracking Data – Rating of "Excellent" (7-8)



20.0%

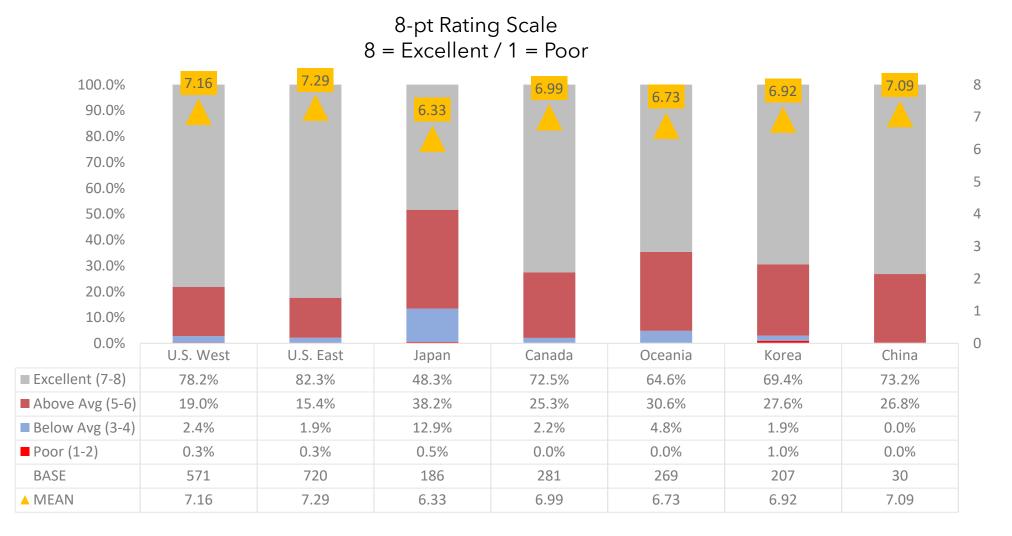
Due to impact of the pandemic, there were too few travelers from Japan, Canada, Oceania, Korea, and China in 2020 and 2021 to provide an adequate sample size of visitors.

0.0%											
0.0%	Q4 2016	Q4 2017	Q4 2018	Q4 2019	Q4 2020	Q4 2021	Q4 2022	Q4 2023 P			
U.S. West	75.8%	79.0%	76.6%	79.0%	78.1%	82.6%	82.8%	83.0%			
	78.2%	83.8%	77.8%	80.6%	76.5%	79.5%	82.2%	83.9%			
Japan	79.9%	75.7%	68.8%	78.7%			77.5%	77.7%			
Canada	78.4%	80.2%	78.3%	82.8%			83.5%	83.6%			
Oceania	79.6%	80.5%	76.6%	78.3%			73.8%	75.8%			
Korea	77.6%	71.5%	69.2%	76.9%			84.7%	82.7%			
China	81.2%	78.5%	70.5%	69.6%			52.3%	78.3%			



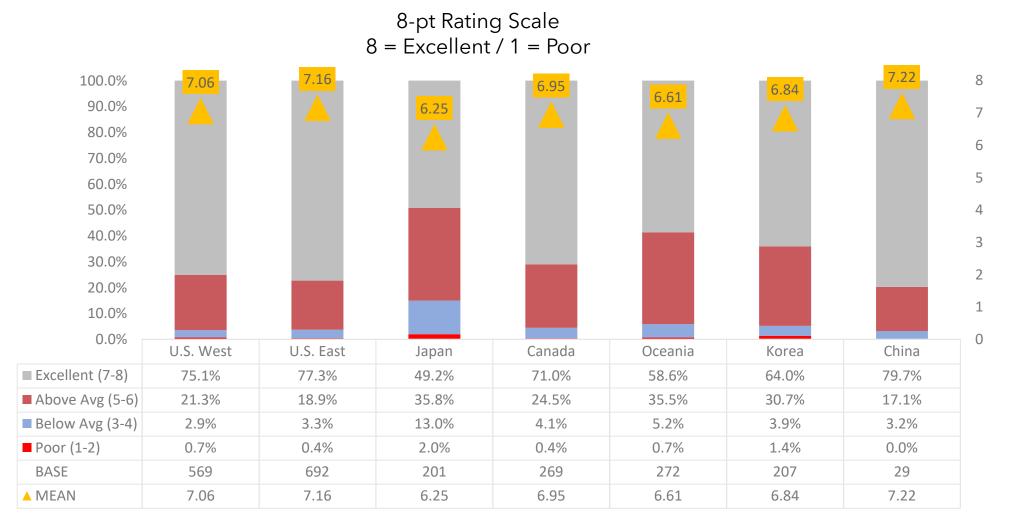
P= Preliminary Data

ENTERTAINMENT/ ATTRACTIONS - O'AHU



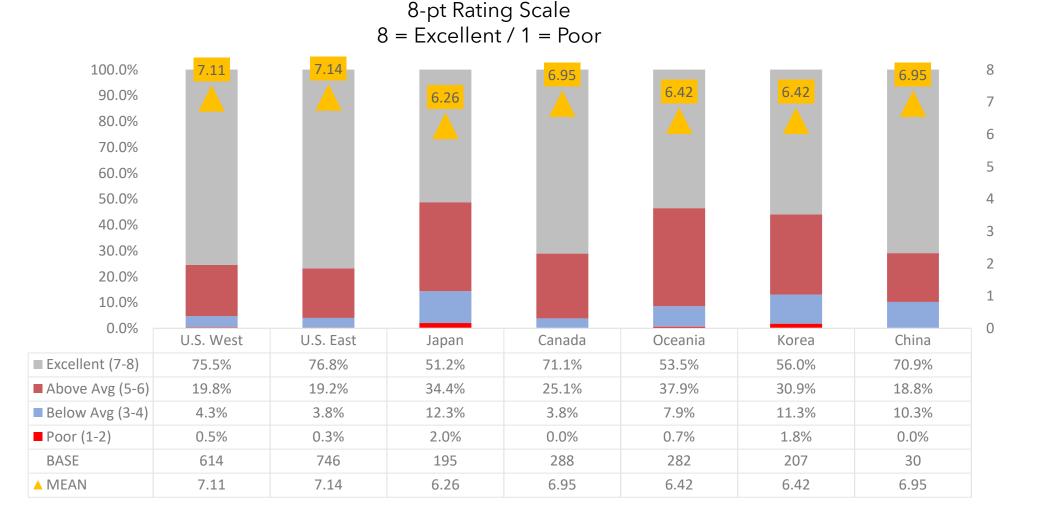


SHOPPING - O'AHU



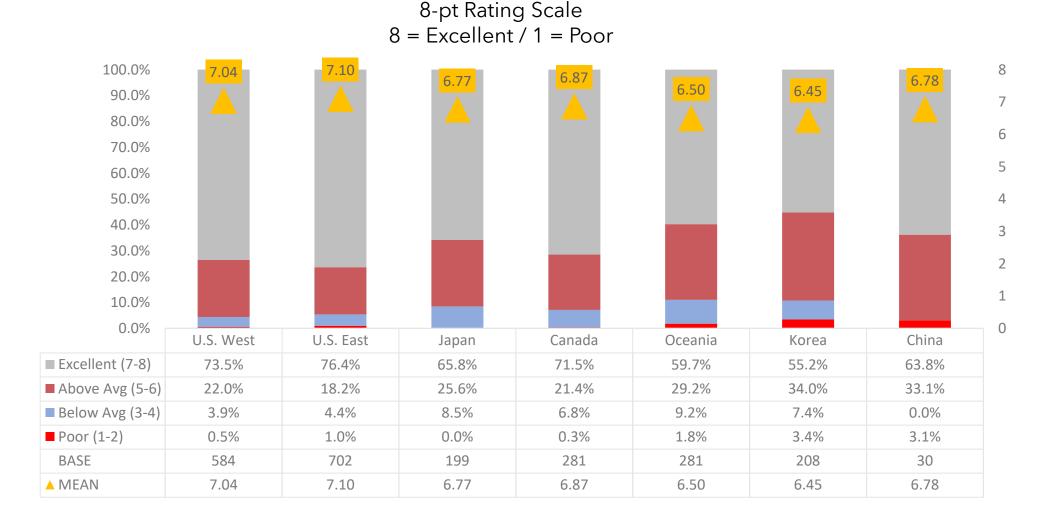


DINING/FOOD & BEVERAGES - O'AHU





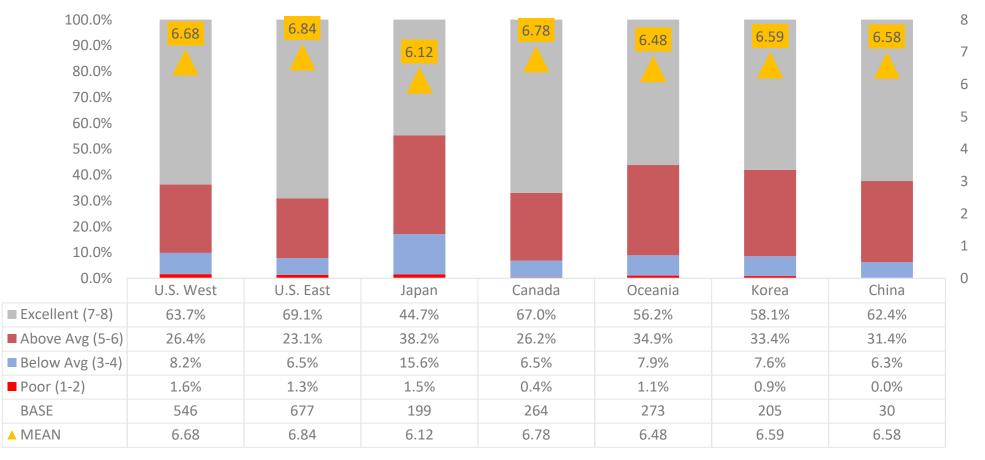
LODGING/ ACOMMODATIONS - O'AHU





TRANSPORTATION ON ISLAND - O'AHU

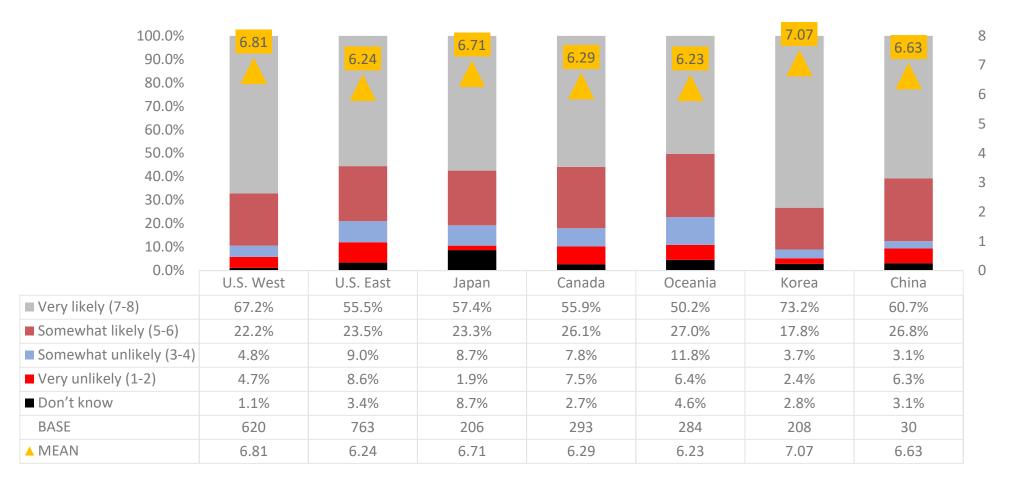






LIKELIHOOD OF RETURN VISIT – O'AHU

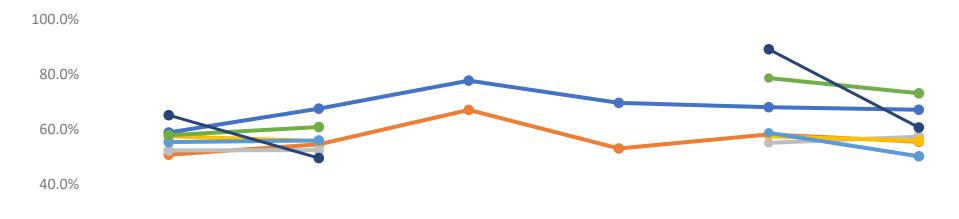
8-pt Rating Scale 8 = Excellent / 1 = Poor





LIKELIHOOD OF RETURN VISIT - O'AHU

TOP BOX - VERY LIKELY (7-8)



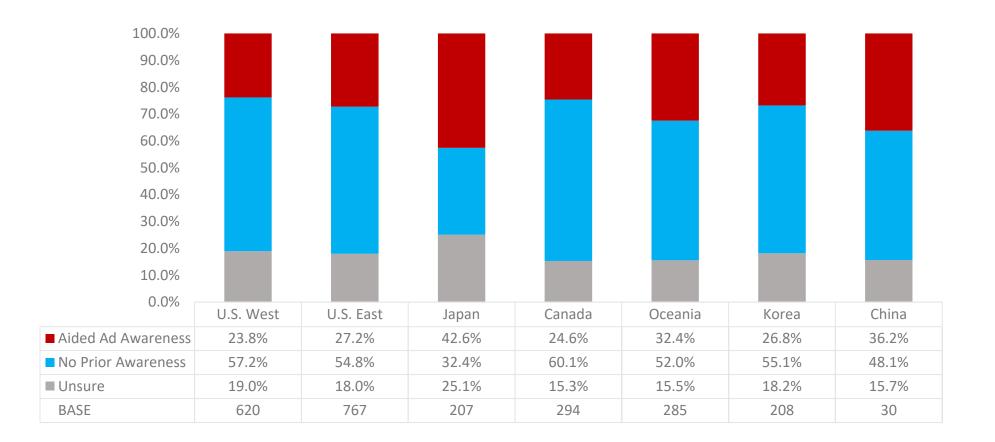
20.0%

Due to impact of the pandemic, there were too few travelers from Japan, Canada, Oceania, Korea, and China in 2020 and 2021 to provide an adequate sample size of visitors.

0.0%						
	Q4 2018	Q4 2019	Q4 2020	Q4 2021	Q4 2022	Q4 2023 P
-U.S. West	58.9%	67.6%	77.8%	69.7%	68.1%	67.2%
U.S. East	50.8%	54.6%	67.1%	53.1%	58.2%	55.5%
Japan	52.4%	52.5%			55.1%	57.4%
Canada	57.5%	55.8%			57.5%	55.9%
Oceania	55.4%	56.0%			58.8%	50.2%
Korea	57.9%	60.9%			78.7%	73.2%
China	65.2%	49.6%			89.2%	60.7%



AIDED ADVERTISING AWARENESS - O'AHU





MOTIVATING FACTORS - O'AHU

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China
Famous landmarks or imagery/ natural beauty	36.1%	40.3%	38.7%	41.6%	41.3%	68.6%	49.6%
Hawaiian cultural events	12.6%	15.7%	15.5%	16.0%	10.8%	5.6%	25.6%
Outdoor or sporting activities and events	15.3%	13.7%	11.6%	15.6%	9.4%	9.8%	24.5%
Social media posts and videos	10.6%	10.4%	27.1%	16.3%	16.5%	20.1%	13.4%
Hawaiian music	7.1%	6.0%	19.4%	9.5%	6.6%	1.5%	10.3%
Television programs or movies filmed in Hawai'i	7.4%	11.7%	40.6%	16.0%	15.7%	13.7%	17.4%
BASE	620	766	207	293	285	208	30



ATTRACTIONS - O'AHU

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China
Atlantis Submarine & Cruises	1.8%	3.6%	2.9%	1.7%	1.0%	3.9%	10.3%
Bernice P. Bishop Museum	3.1%	4.2%	4.4%	5.5%	2.6%	1.1%	10.3%
Byodo-In Temple	11.2%	13.3%	2.5%	12.9%	5.4%	1.9%	4.0%
Chinatown & Honolulu Art District	9.3%	9.8%	8.9%	11.9%	6.4%	2.2%	19.7%
Diamond Head State Monument	22.4%	30.9%	25.5%	33.6%	23.7%	43.3%	26.8%
Dole Plantation	30.0%	37.6%	8.9%	34.3%	21.3%	46.0%	15.7%
Foster Botanical Garden	3.2%	3.2%	1.5%	3.4%	1.7%	0.0%	3.1%
Hale'iwa	15.9%	21.6%	20.7%	21.2%	9.4%	8.6%	10.3%
Hanauma Bay Nature Reserve	9.9%	10.7%	5.9%	12.6%	4.6%	20.5%	6.3%
Harold L. Lyon Arboretum	0.3%	0.3%	0.0%	1.3%	0.3%	0.0%	0.0%
Hawai'i State Art Museum	0.5%	1.3%	0.5%	2.4%	1.1%	0.6%	0.0%
Honolulu Museum of Art	2.0%	2.2%	2.0%	2.7%	2.8%	1.5%	0.0%
Hawaiian Mission Houses, Historic Site and Archive	0.5%	1.3%	0.5%	1.4%	0.7%	1.0%	0.0%
Hawai'i's Plantation Village	0.8%	1.5%	0.0%	2.7%	1.4%	2.2%	6.3%
Honolulu Zoo	7.4%	6.1%	5.4%	11.3%	6.5%	8.9%	4.0%



ATTRACTIONS - O'AHU

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China
Hoʻomaluhia Botanical Garden	6.1%	5.3%	0.5%	4.8%	3.5%	2.8%	0.0%
'Iolani Palace State Monument	4.3%	5.3%	9.3%	6.1%	6.8%	14.6%	0.0%
Kailua Town	13.3%	10.5%	9.9%	16.4%	5.0%	8.0%	0.0%
Kaiwi State Scenic Shoreline/ Makapuʻu Trail	4.2%	5.4%	1.5%	9.2%	2.5%	0.5%	3.1%
Kaka'ako Street Art	1.4%	2.2%	13.8%	2.7%	0.3%	6.6%	3.1%
Koko Head Crater Trail	4.7%	7.8%	0.5%	10.3%	4.2%	4.5%	3.1%
Kualoa Private Nature Reserve	13.2%	14.3%	7.4%	15.2%	11.1%	15.1%	12.5%
Lanikai or Kailua Beach	23.6%	22.3%	16.3%	32.4%	13.8%	23.6%	18.2%
Mānoa Falls & Trail	7.9%	13.3%	2.5%	12.9%	4.9%	1.0%	3.1%
National Memorial Cemetery of the Pacific	8.2%	11.5%	0.5%	7.5%	7.6%	3.7%	0.0%
Nu'uanu Pali Lookout	8.2%	10.8%	2.5%	13.9%	5.7%	4.2%	3.1%
North Shore Beaches	40.5%	43.1%	13.3%	46.3%	27.3%	27.1%	37.9%



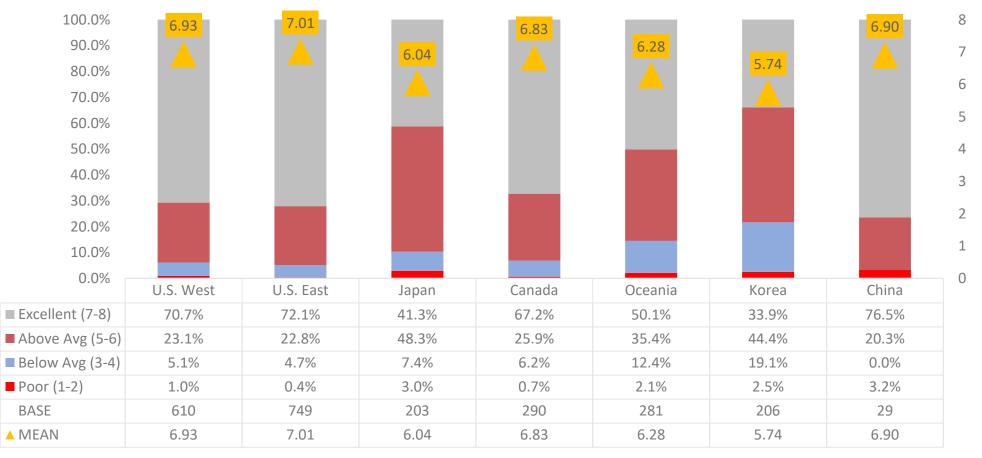
ATTRACTIONS - O'AHU

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China
Pearl Harbor National Memorial	30.2%	45.4%	5.9%	42.8%	37.1%	9.1%	22.0%
Battleship Missouri Memorial	11.5%	18.9%	4.9%	17.1%	20.1%	6.0%	13.4%
Pearl Harbor Aviation Museum	12.9%	16.6%	3.9%	17.4%	13.5%	1.5%	13.4%
Pacific Fleet Submarine Museum	6.3%	7.0%	1.0%	9.9%	3.7%	2.8%	4.0%
Polynesian Cultural Center	13.8%	14.4%	1.5%	16.6%	8.9%	4.1%	19.7%
Queen Emma's Summer Palace	1.5%	1.3%	0.5%	0.7%	1.7%	0.5%	0.0%
Sea Life Park Hawai'i	4.7%	3.0%	0.5%	3.4%	3.7%	4.9%	7.1%
Waikīkī Aquarium	5.2%	4.6%	2.0%	5.2%	8.5%	2.3%	0.0%
Waimānalo Beach Park	7.4%	9.1%	3.4%	15.3%	4.5%	7.4%	3.1%
Waimea Valley	14.5%	17.9%	1.5%	18.7%	7.4%	1.9%	3.1%

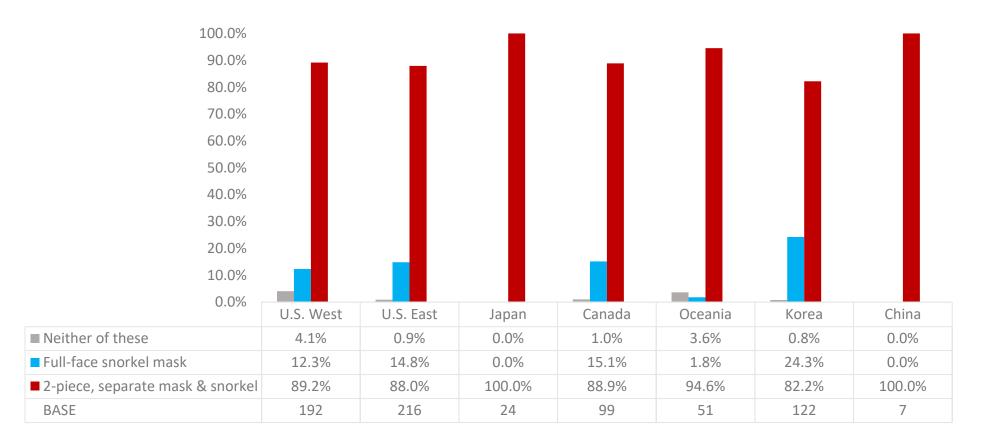


DANIEL K. INOUYE INTERNATIONAL AIRPORT





SNORKELING EQUIPMENT USED - O'AHU



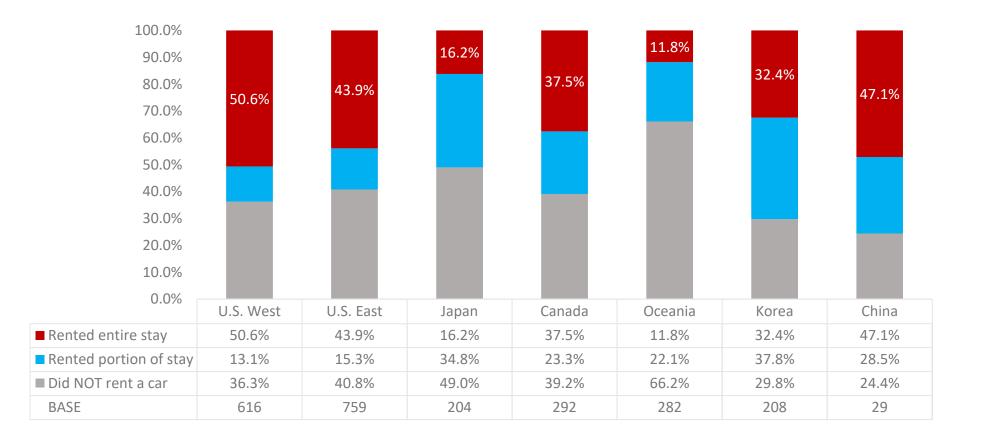


SNORKELING OCEAN SAFETY - O'AHU

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China
Did not have to be assisted or rescued	97.2%	98.6%	100.0%	99.0%	100.0%	99.2%	86.7%
Yes, needed assistance – using 2-piece mask & snorkel	2.8%	1.4%	0.0%	1.0%	0.0%	0.8%	13.3%
Yes, while snorkeling using a full-face snorkel mask	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BASE	184	214	24	98	49	121	7



CAR RENTAL - O'AHU





REASONS FOR PARTIAL RENTAL CAR - O'AHU

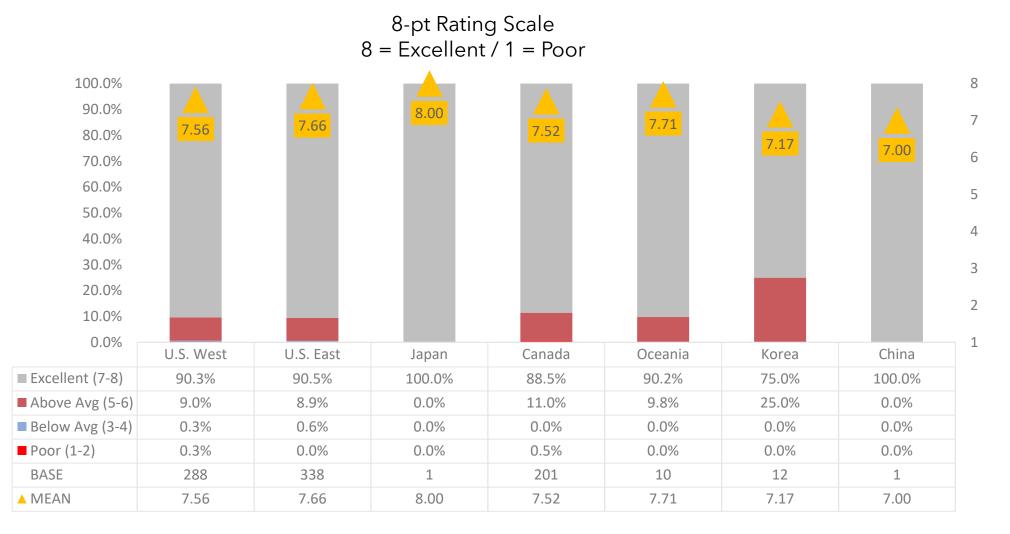
	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China
Parking was too expensive at my hotel/ lodging	52.8%	32.8%	9.9%	44.1%	20.3%	48.3%	77.3%
Car rental rates were too expensive	31.9%	13.8%	15.5%	27.8%	20.1%	26.7%	22.7%
I only needed a vehicle on certain dates	76.9%	80.2%	87.4%	75.1%	79.7%	66.9%	34.1%
Vehicles were not available for all of my trip dates	1.2%	2.6%	4.3%	3.0%	3.3%	5.4%	0.0%
BASE	80	116	71	68	63	80	8



Section 6 – Kaua'i



SATISFACTION - KAUA'I





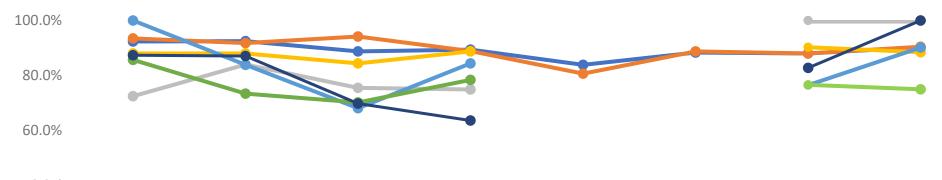
SATISFACTION - KAUA'I

- Household income: Satisfaction is lowest among more affluent (\$150K+) visitors from U.S. West.
- *Education:* Visitors from U.S. West and Oceania without a college degree were more satisfied with their stay than those with a college degree.



SATISFACTION - KAUA'I

Tracking Data – Rating of "Excellent" (7-8)

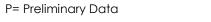


40.0%

20.0%

Due to impact of the pandemic, there were too few travelers from Japan, Canada, Oceania, Korea, and China in 2020 and 2021 to provide an adequate sample size of visitors.

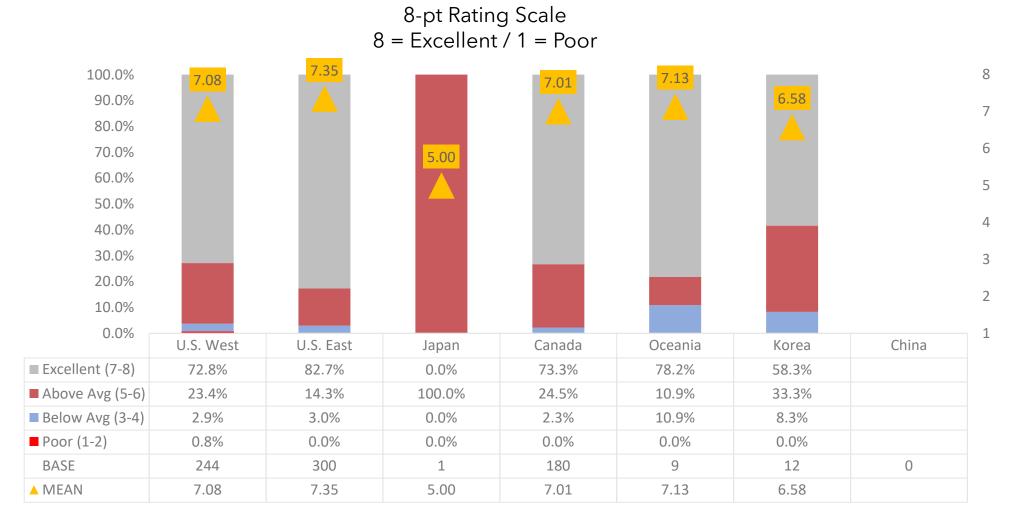
0.0%								
0.076	Q4 2016	Q4 2017	Q4 2018	Q4 2019	Q4 2020	Q4 2021	Q4 2022	Q4 2023 P
-U.S. West	92.4%	92.5%	88.8%	89.4%	83.9%	88.4%	88.0%	90.3%
U.S. East	93.5%	91.8%	94.2%	88.9%	80.7%	88.8%	88.0%	90.5%
Japan	72.5%	84.0%	75.5%	74.9%			100.0%	100.0%
Canada	88.0%	88.0%	84.4%	88.8%			90.3%	88.5%
Oceania	100.0%	83.9%	68.1%	84.4%			76.5%	90.2%
Korea	85.7%	73.4%	70.2%	78.4%			76.6%	75.0%
China	87.4%	87.1%	69.8%	63.6%			82.8%	100.0%







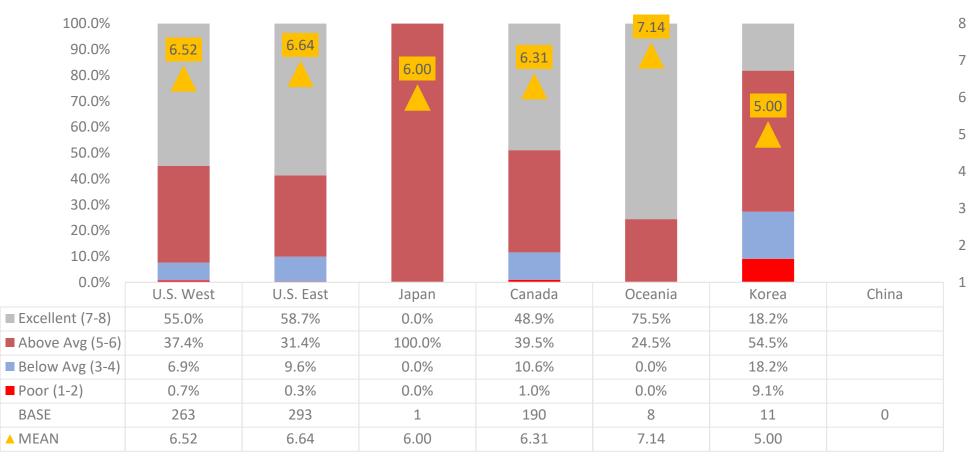
ENTERTAINMENT/ ATTRACTIONS - KAUA'I





SHOPPING - KAUA'I

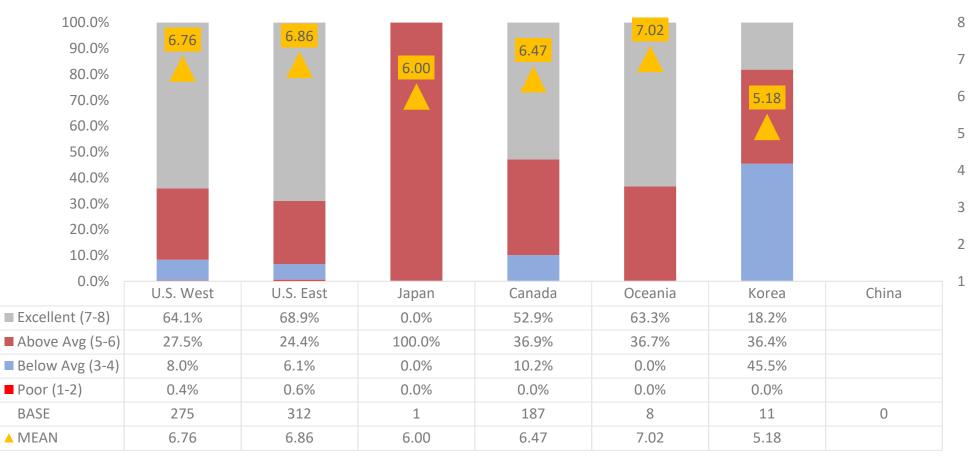
8-pt Rating Scale 8 = Excellent / 1 = Poor





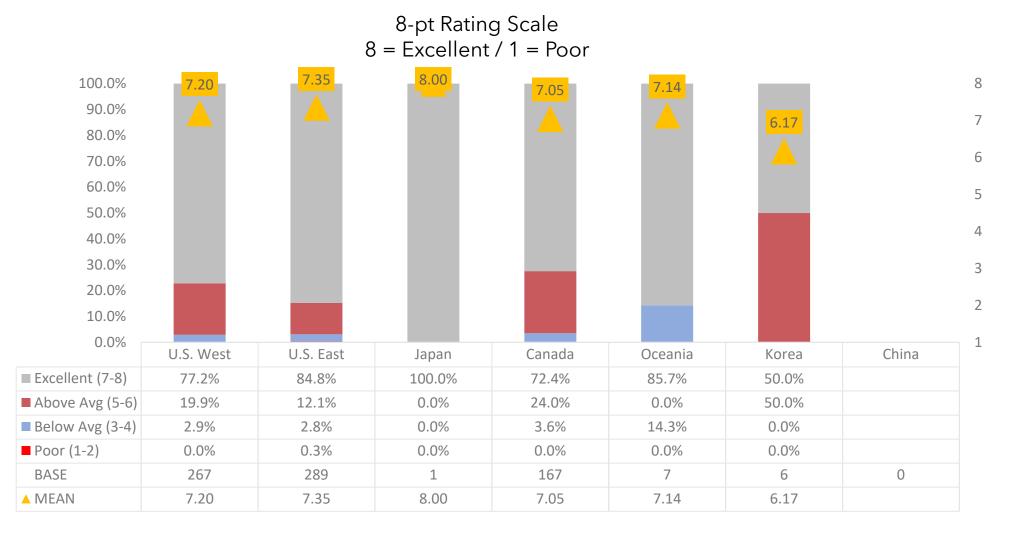
DINING/ FOOD & BEVERAGE - KAUA'I

8-pt Rating Scale 8 = Excellent / 1 = Poor



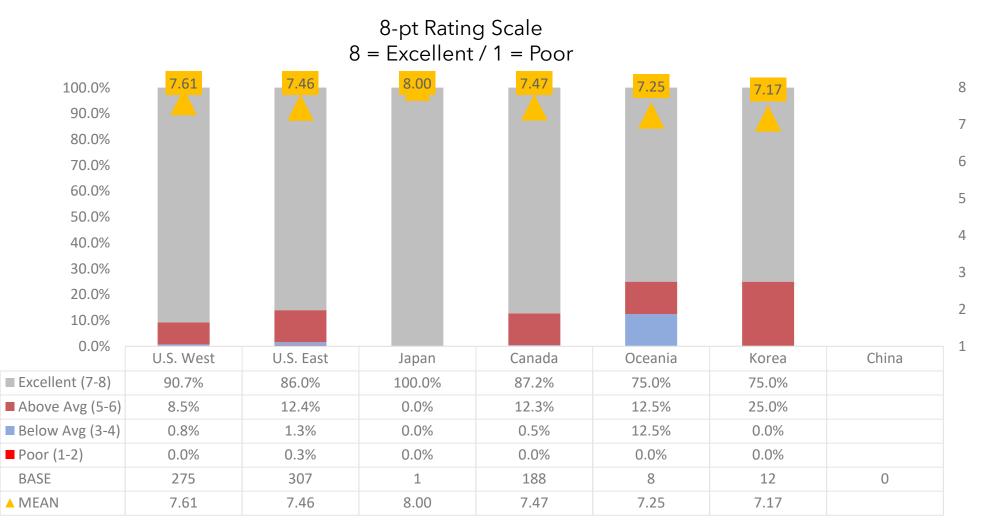


LODGING/ ACCOMMODATIONS - KAUA'I





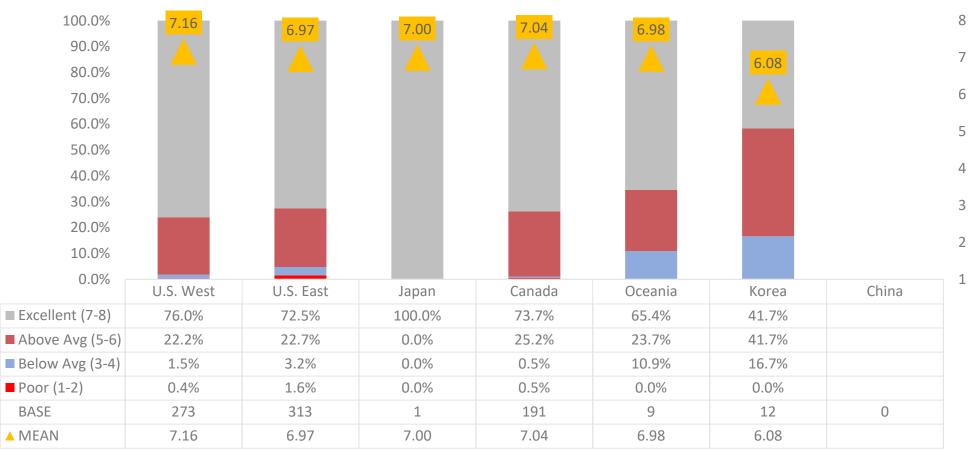
BEACHES - KAUA'I



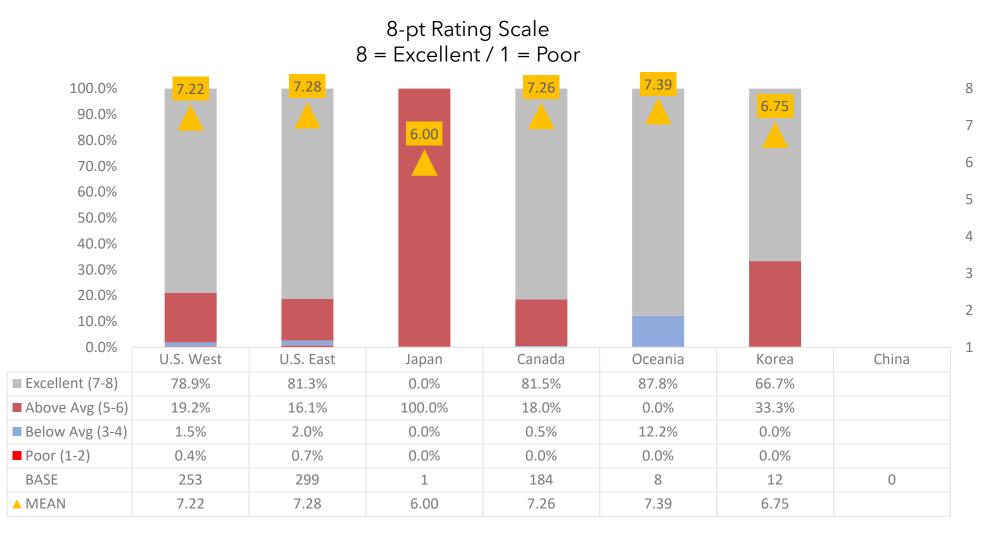


PUBLIC AREAS - KAUA'I





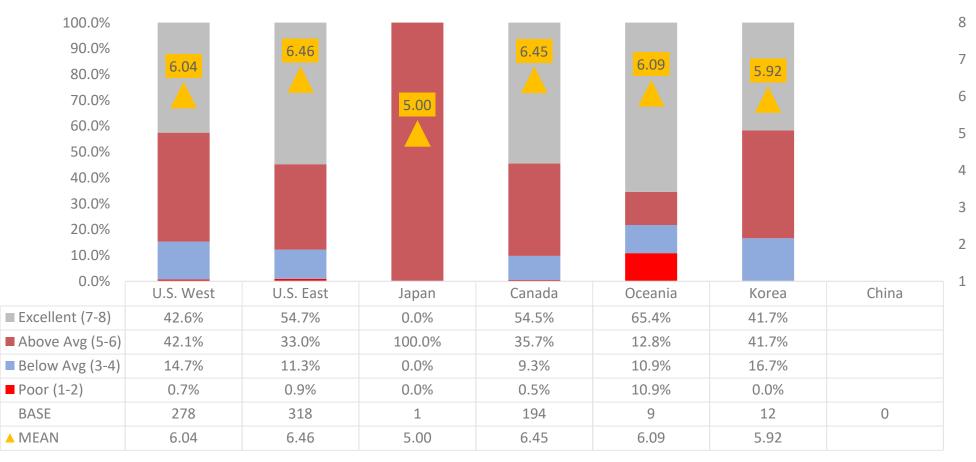
PARKS - KAUA'I



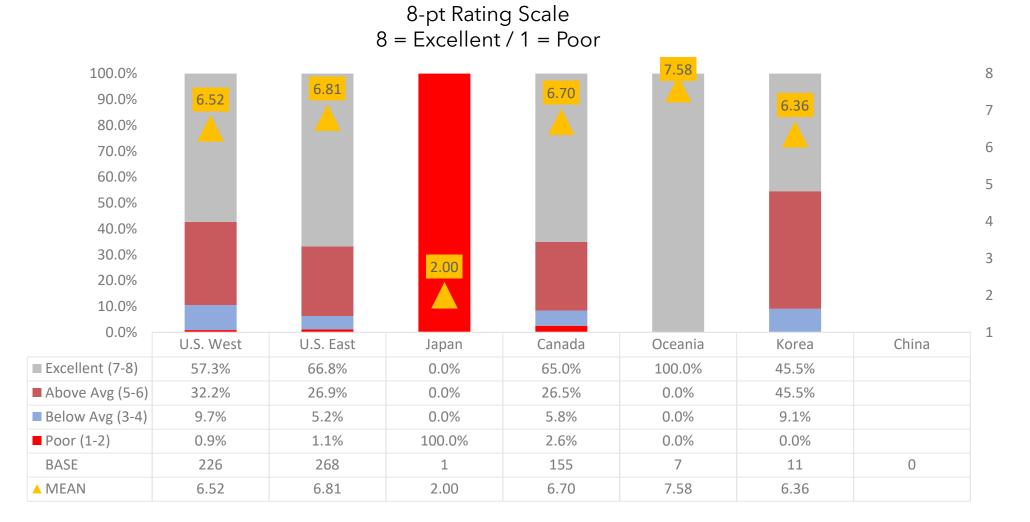


ROADS - KAUA'I

8-pt Rating Scale 8 = Excellent / 1 = Poor



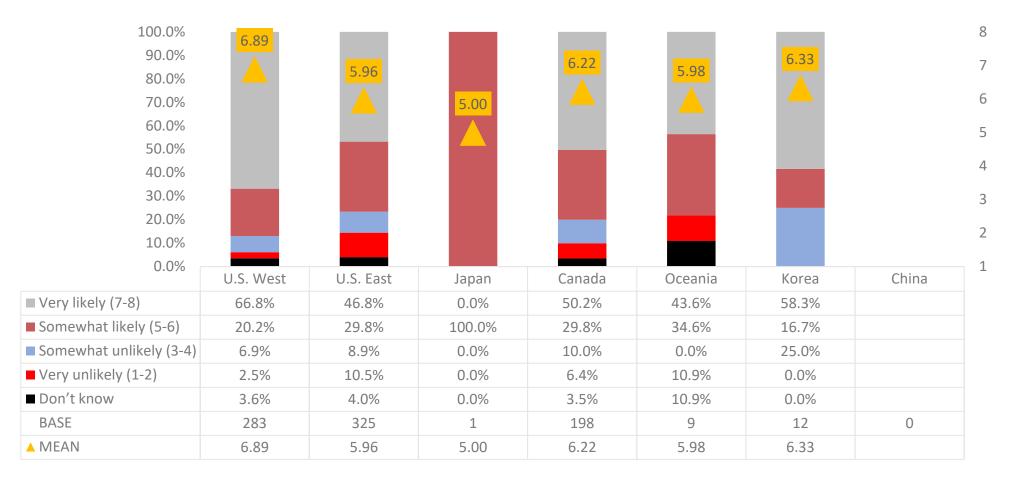
TRANSPORTATION ON ISLAND - KAUA'I





LIKELIHOOD OF RETURN VISIT - KAUA'I

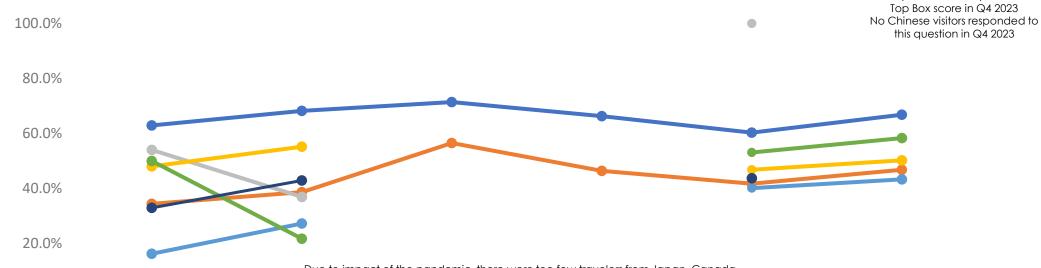
8-pt Rating Scale 8 = Very likely / 1 = Very unlikely





LIKELIHOOD OF RETURN VISIT - KAUA'I

TOP BOX - VERY LIKELY (7-8)



Due to impact of the pandemic, there were too few travelers from Japan, Canada, Oceania, Korea, and China in 2020 and 2021 to provide an adequate sample size of visitors.

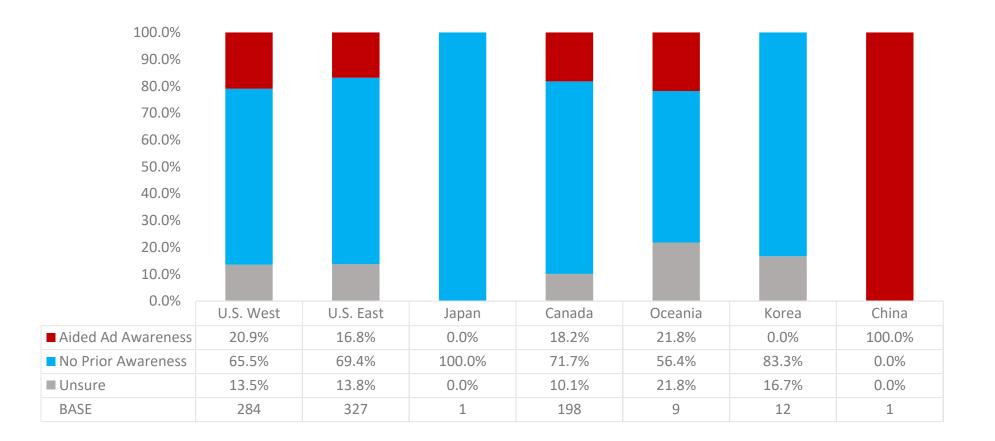
0.0%						
0.076	Q4 2018	Q4 2019	Q4 2020	Q4 2021	Q4 2022	Q4 2023 P
	62.9%	68.2%	71.4%	66.3%	60.3%	66.8%
U.S. East	34.4%	38.6%	56.5%	46.4%	41.7%	46.8%
Japan	54.0%	36.9%			100.0%	0.0%
Canada	48.0%	55.2%			46.8%	50.2%
Oceania	16.2%	27.2%			40.1%	43.3%
Korea	50.0%	21.7%			53.1%	58.3%
China	32.9%	42.9%			43.7%	0.0%

P= Preliminary Data



No Japanese visitors provided a

AIDED ADVERTISING AWARENESS – KAUA'I





MOTIVATING FACTORS - KAUA'I

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China
Famous landmarks or imagery/ natural beauty	40.4%	44.7%	100.0%	38.3%	56.4%	25.0%	0.0%
Hawaiian cultural events	4.5%	7.3%	0.0%	7.1%	21.8%	0.0%	0.0%
Outdoor or sporting activities and events	14.4%	13.8%	0.0%	12.6%	32.7%	0.0%	0.0%
Social media posts and videos	7.0%	8.9%	0.0%	4.0%	34.6%	0.0%	0.0%
Hawaiian music	4.9%	4.6%	0.0%	5.1%	0.0%	0.0%	0.0%
Television programs or movies filmed in Hawai'i	4.6%	6.4%	0.0%	5.5%	0.0%	16.7%	0.0%
BASE	284	327	1	198	9	12	1



ATTRACTIONS - KAUA'I

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China*
Fern Grotto	9.3%	12.0%	0.0%	12.6%	32.7%	8.3%	0.0%
Hanalei Town	52.9%	47.1%	100.0%	53.4%	32.7%	16.7%	0.0%
Hanalei Beach	51.4%	44.9%	100.0%	55.4%	32.7%	16.7%	0.0%
Kalapaki Beach	22.6%	25.9%	0.0%	29.4%	10.9%	16.7%	0.0%
Kalalau Trail	12.6%	12.6%	0.0%	20.7%	0.0%	8.3%	0.0%
Bike Path in Kapa'a	9.1%	8.0%	0.0%	11.8%	10.9%	0.0%	0.0%
Kaua'i Museum	6.1%	4.3%	0.0%	4.0%	0.0%	8.3%	0.0%
Ke'e Beach	12.7%	8.9%	0.0%	11.2%	0.0%	0.0%	0.0%
Kīlauea Lighthouse	25.2%	27.4%	100.0%	26.5%	10.9%	8.3%	0.0%
Kōke'e	8.2%	10.2%	0.0%	13.2%	0.0%	0.0%	0.0%

* No Chinese visitors responded to this question in Q4 2023



ATTRACTIONS - KAUA'I

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China*
Kōke'e Museum	2.9%	3.4%	0.0%	4.5%	0.0%	0.0%	0.0%
Na 'Āina Kai Gardens	1.7%	2.8%	0.0%	2.0%	10.9%	0.0%	0.0%
Nāpali Coast	29.9%	49.8%	0.0%	35.9%	32.7%	0.0%	0.0%
Allerton Garden	7.6%	12.0%	0.0%	10.2%	0.0%	0.0%	0.0%
Limahuli Garden	5.0%	5.5%	0.0%	4.0%	0.0%	0.0%	0.0%
Old Kōloa Town	41.5%	30.8%	0.0%	43.4%	21.8%	0.0%	0.0%
'Ōpaeka'a Falls	18.9%	23.7%	0.0%	23.9%	0.0%	8.3%	0.0%
Poʻipū Beach	70.7%	63.7%	0.0%	66.6%	43.6%	25.0%	0.0%
Smith's Tropical Paradise Gardens	6.7%	7.1%	0.0%	3.5%	0.0%	0.0%	0.0%
Spouting Horn	29.2%	31.7%	0.0%	35.2%	32.7%	16.7%	0.0%
Wailua Falls	32.3%	38.8%	0.0%	40.6%	21.8%	25.0%	0.0%

* No Chinese visitors responded to this question in Q4 2023

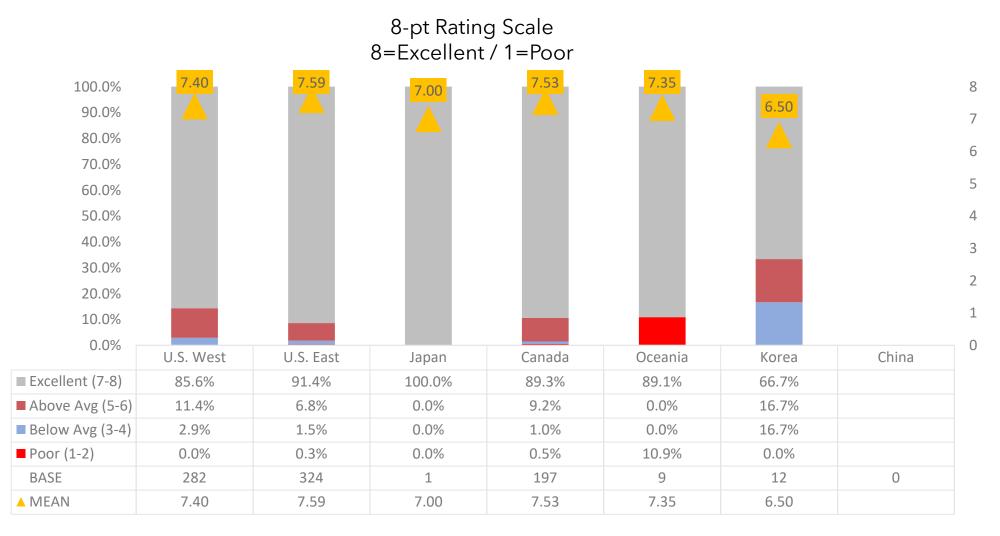
ATTRACTIONS - KAUA'I

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China*
Wailua River	18.2%	20.0%	0.0%	20.3%	10.9%	16.7%	0.0%
Waimea Canyon	45.4%	59.1%	0.0%	58.8%	56.4%	58.3%	0.0%
Disc Golf	0.4%	0.9%	0.0%	1.5%	0.0%	0.0%	0.0%
Mini Golf	2.2%	0.9%	0.0%	1.0%	0.0%	0.0%	0.0%

* No Chinese visitors responded to this question in Q4 2023



FRIENDLINESS OF KAUA'I RESIDENTS



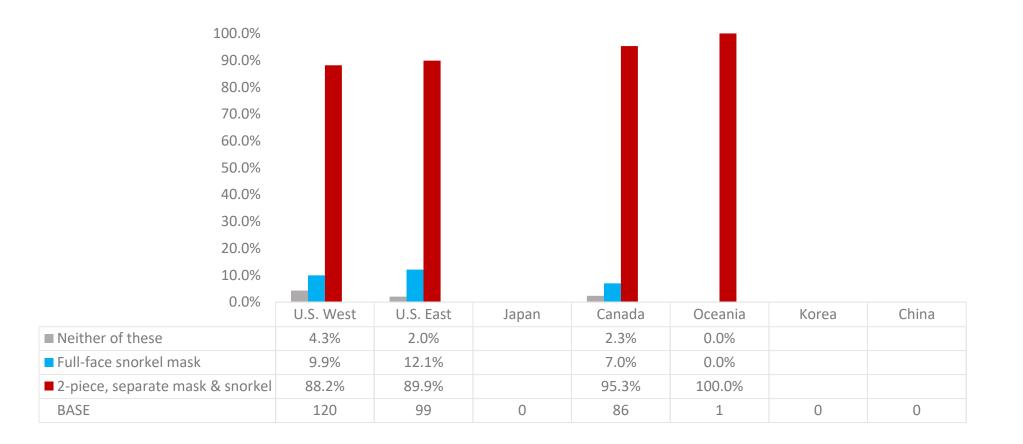


TOP TRIP INFLUENCERS – KAUA'I

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China*
Been here before	44.1%	30.0%	0.0%	36.5%	21.8%	0.0%	0.0%
Friend recommendation	28.2%	28.7%	0.0%	29.8%	10.9%	25.0%	0.0%
Cruise line stop/part of tour	2.5%	10.5%	0.0%	12.0%	23.7%	0.0%	0.0%
Visiting Family/ Friends	5.8%	2.5%	0.0%	3.6%	0.0%	0.0%	0.0%
Own a timeshare	3.5%	1.9%	0.0%	2.6%	0.0%	0.0%	0.0%
Attending Conference/ Event	2.5%	2.8%	0.0%	3.0%	0.0%	0.0%	0.0%
Travel Agent	1.2%	3.7%	0.0%	2.0%	10.9%	75.0%	0.0%
Social Media Post	3.1%	1.2%	0.0%	1.5%	10.9%	0.0%	0.0%
Location/ Never been, but went to other islands	2.4%	2.5%	0.0%	1.5%	0.0%	0.0%	0.0%



SNORKELING EQUIPMENT USED – KAUA'I





SNORKELING OCEAN SAFETY - KAUA'I

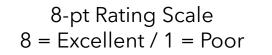
	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China
Did not have to be assisted or rescued	99.2%	96.9%	-	98.8%	100.0%	-	-
Yes, needed assistance – using 2- piece mask & snorkel	0.8%	3.1%	-	1.2%	0.0%	-	-
Yes, while snorkeling using a full- face snorkel mask	0.0%	0.0%	-	0.0%	0.0%	-	-
BASE	115	97	0	84	1	0	0

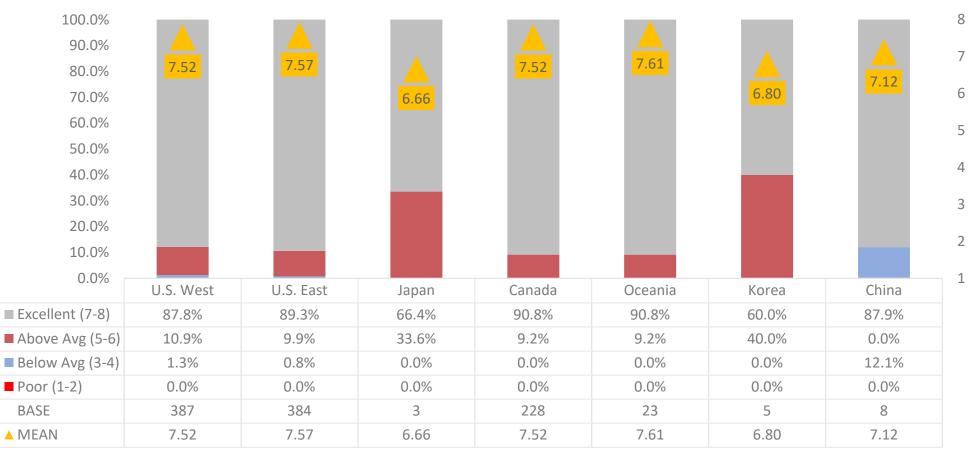


Section 7 – Maui



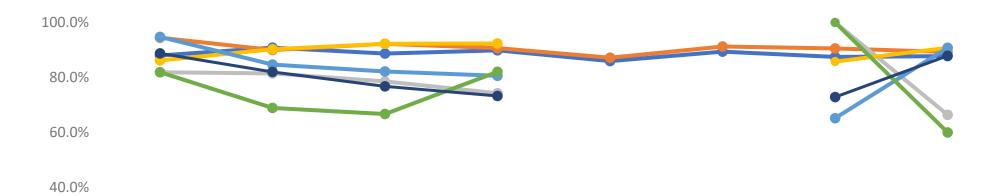
SATISFACTION - MAUI





SATISFACTION - MAUI

Tracking Data – Rating of "Excellent" (7-8)



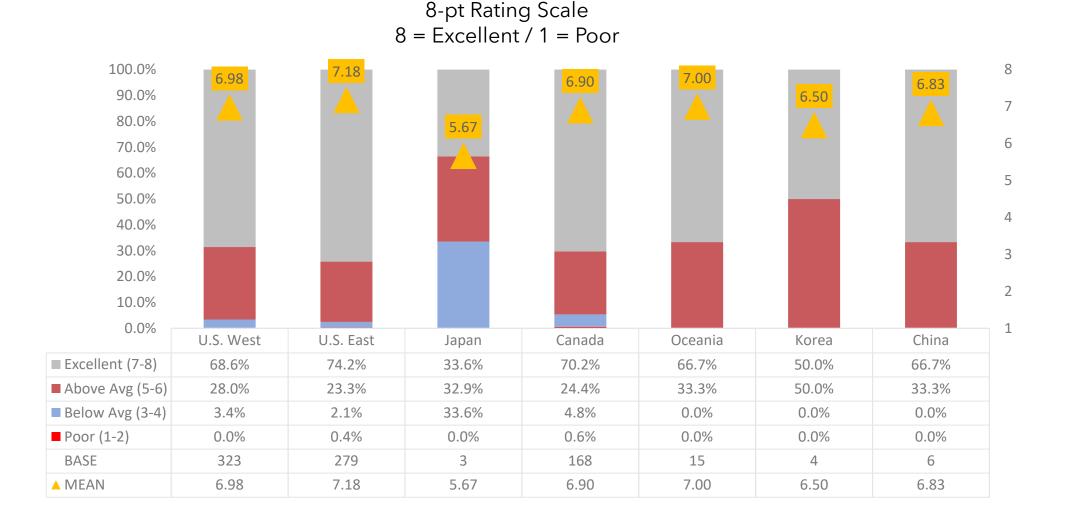
20.0%

Due to impact of the pandemic, there were too few travelers from Japan, Canada, Oceania, Korea, and China in 2020 and 2021 to provide an adequate sample size of visitors.

0.0%								
0.076	Q4 2016	Q4 2017	Q4 2018	Q4 2019	Q4 2020	Q4 2021	Q4 2022	Q4 2023 P
-U.S. West	88.0%	90.9%	88.7%	89.9%	86.0%	89.4%	87.5%	87.8%
U.S. East	94.5%	90.0%	92.3%	90.7%	87.2%	91.3%	90.6%	89.3%
Japan	81.9%	81.5%	78.6%	74.3%			100.0%	66.4%
Canada	86.2%	90.3%	92.3%	92.4%			85.8%	90.8%
Oceania	94.8%	84.7%	82.2%	80.6%			65.2%	90.8%
Korea	81.9%	68.9%	66.7%	82.1%			100.0%	60.0%
China	88.8%	82.0%	76.8%	73.3%			72.9%	87.9%

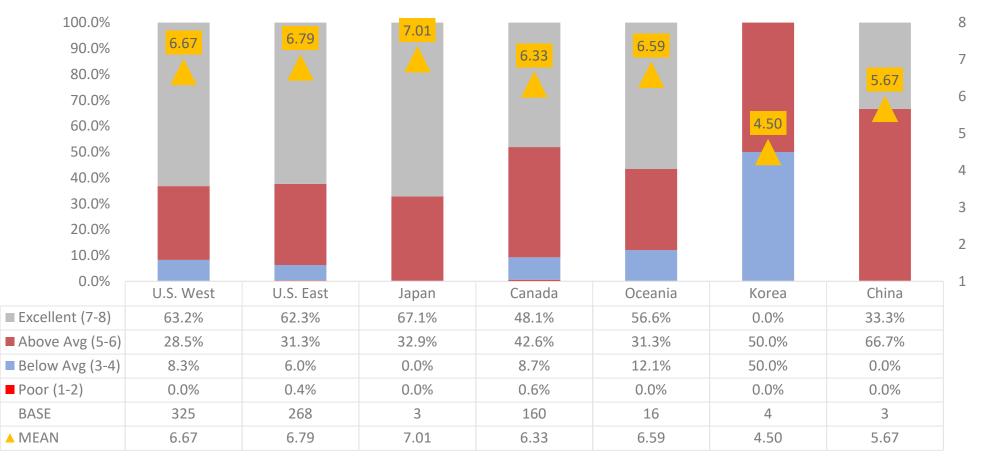


ENTERTAINMENT/ ATTRACTIONS - MAUI



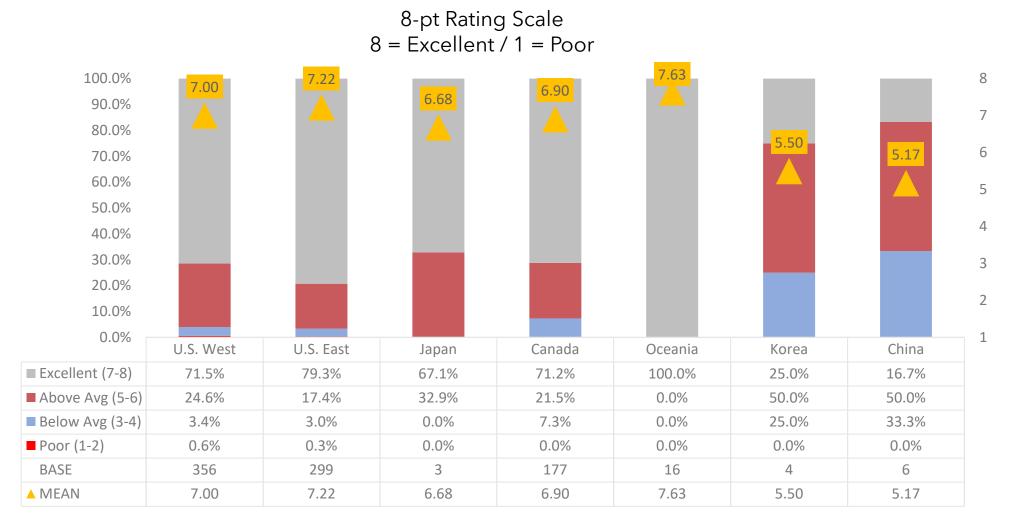
SHOPPING - MAUI

8-pt Rating Scale 8 = Excellent / 1 = Poor



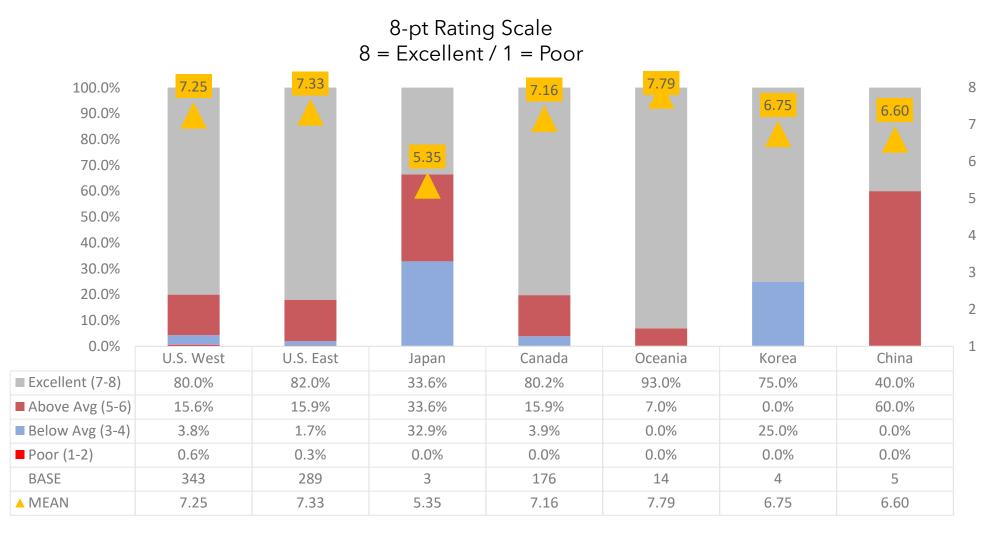


DINING/ FOOD & BEVERAGE - MAUI



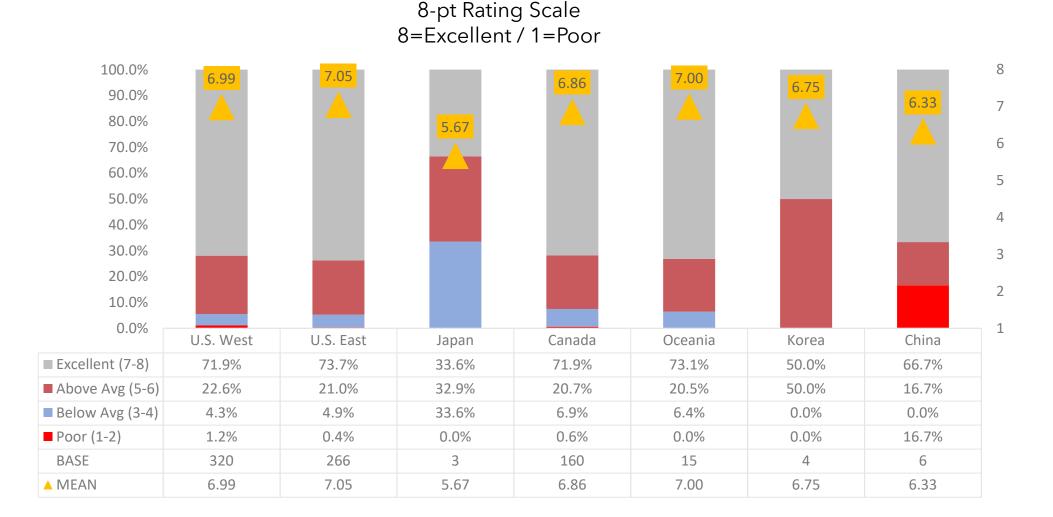


LODGING/ ACCOMMODATIONS - MAUI





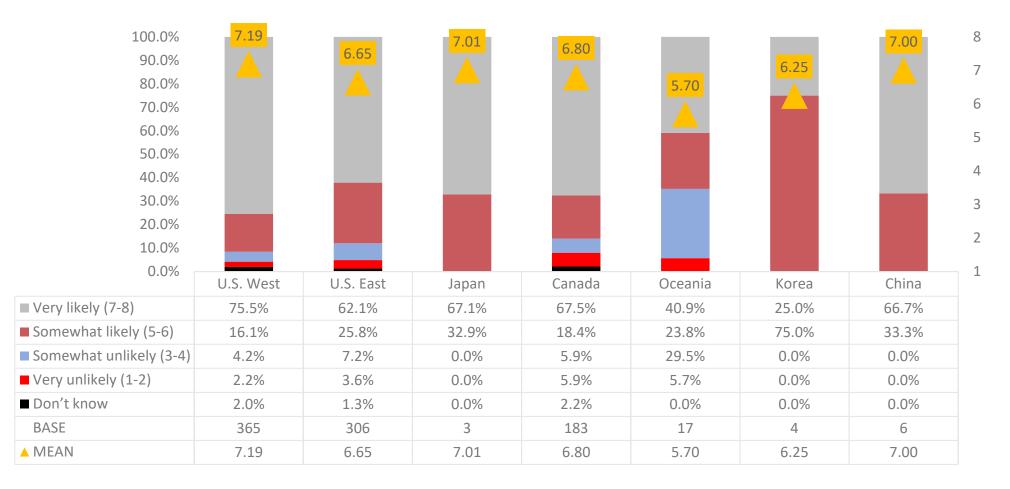
TRANSPORTATION ON ISLAND - MAUI





LIKELIHOOD OF RETURN VISIT - MAUI

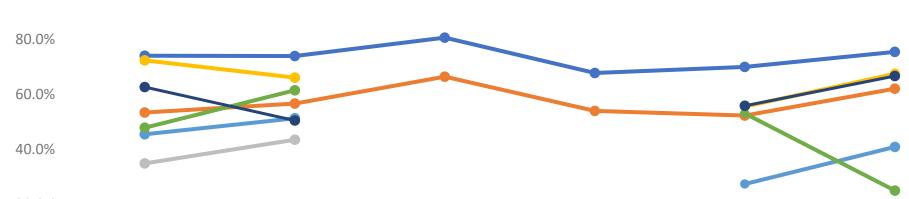
8-pt Rating Scale 8 = Very likely / 1 = Very unlikely





LIKELIHOOD OF RETURN VISIT - MAUI

TOP BOX - VERY LIKELY (7-8)



20.0%

100.0%

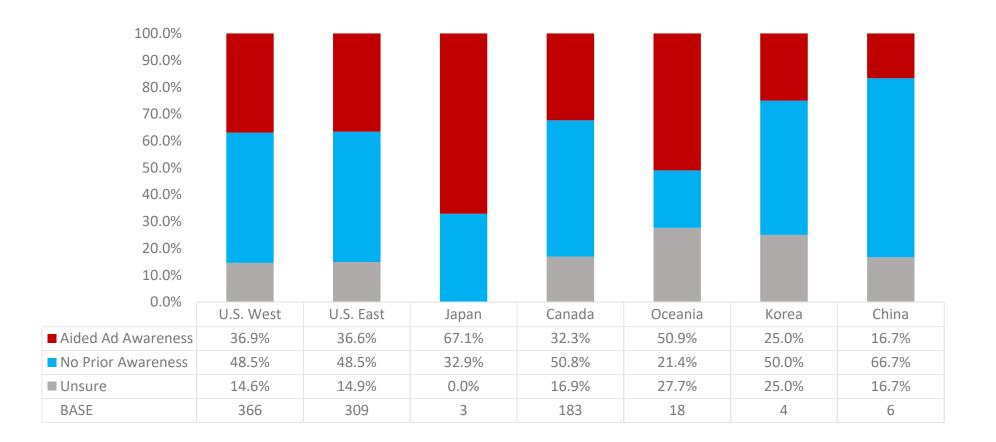
Due to impact of the pandemic, there were too few travelers from Japan, Canada, Oceania, Korea, and China in 2020 and 2021 to provide an adequate sample size of visitors.

0.0%						
0.076	Q4 2018	Q4 2019	Q4 2020	Q4 2021	Q4 2022	Q4 2023 P
-U.S. West	74.1%	74.0%	80.7%	67.8%	70.0%	75.5%
U.S. East	53.4%	56.7%	66.5%	54.0%	52.3%	62.1%
Japan	34.9%	43.5%			0.0%	67.1%
Canada	72.4%	66.1%			55.6%	67.5%
Oceania	45.5%	51.3%			27.4%	40.9%
Korea	47.9%	61.5%			53.1%	25.0%
China	62.7%	50.5%			55.9%	66.7%

P= Preliminary Data



AIDED ADVERTISING AWARENESS - MAUI





MOTIVATING FACTORS - MAUI

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China
Famous landmarks or imagery/ natural beauty	32.6%	43.4%	0.0%	34.4%	60.7%	75.0%	66.7%
Hawaiian cultural events	7.8%	11.0%	33.6%	8.2%	11.6%	0.0%	0.0%
Outdoor or sporting activities and events	18.0%	13.9%	0.0%	15.9%	23.3%	0.0%	33.3%
Social media posts and videos	9.5%	13.6%	0.0%	10.3%	17.0%	0.0%	16.7%
Hawaiian music	6.5%	10.4%	0.0%	6.6%	17.0%	0.0%	0.0%
Television programs or movies filmed in Hawai'i	3.3%	7.8%	32.9%	6.5%	27.7%	25.0%	0.0%
BASE	366	309	3	183	18	4	6

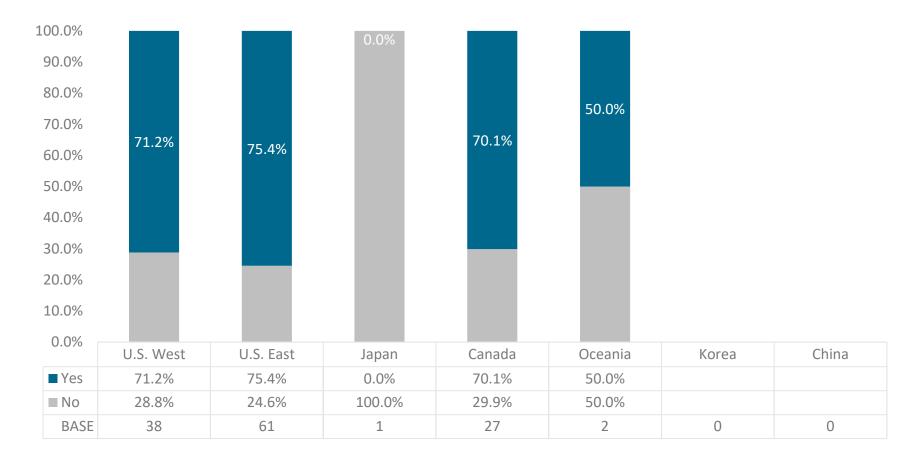


ATTRACTIONS - MAUI

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China
Alexander & Baldwin Sugar Museum	1.4%	1.0%	0.0%	1.1%	0.0%	0.0%	0.0%
Aquarium Maui/ Maui Ocean Center	17.0%	12.7%	33.6%	19.8%	11.4%	0.0%	16.7%
Baldwin Missionary Home Museum	0.5%	1.3%	0.0%	0.0%	0.0%	0.0%	0.0%
Hale Pa'i Printing House	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Haleakalā National Park	24.4%	42.5%	0.0%	38.8%	40.9%	25.0%	33.3%
Haleki'i-Pihana Heiau State Monument	0.6%	1.6%	0.0%	2.2%	0.0%	0.0%	0.0%
Hana Cultural Center	6.2%	10.8%	0.0%	6.6%	12.4%	25.0%	16.7%
TaoValley State Monument	11.9%	14.7%	0.0%	11.0%	0.0%	0.0%	0.0%
Kepaniwai Park & Heritage Gardens	2.7%	5.2%	0.0%	5.4%	6.7%	0.0%	0.0%
Kula Botanical Garden	6.0%	7.2%	0.0%	8.2%	11.4%	0.0%	16.7%
Maui Historical Society Bailey House Museum	0.5%	1.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Wai'ānapanapa State Park	10.6%	19.9%	33.6%	14.7%	11.4%	0.0%	0.0%
Whaler's Village Museum	10.8%	13.4%	0.0%	11.0%	17.1%	0.0%	0.0%
Wo Hing Temple Museum	0.8%	0.0%	0.0%	0.6%	0.0%	0.0%	0.0%

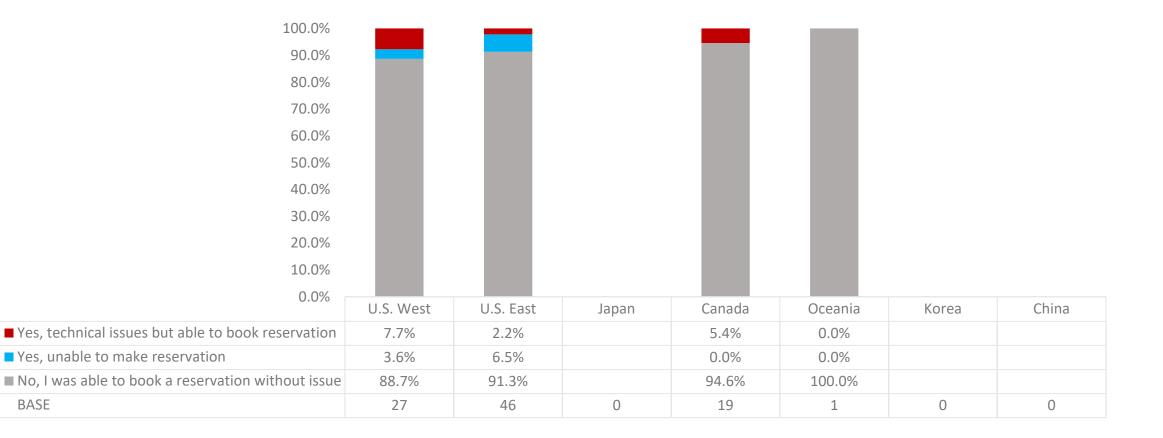


WAI'ĀNAPANAPA STATE PARK -RESERVATIONS SYSTEM USE



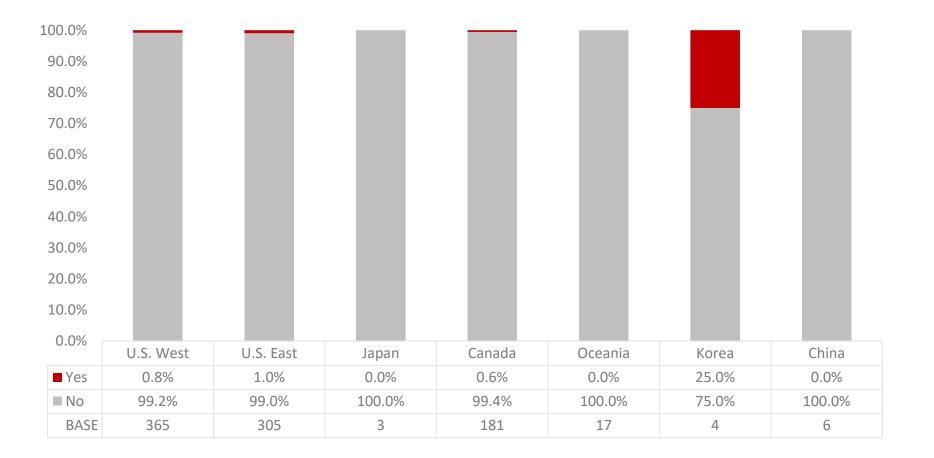


WAI'ĀNAPANAPA STATE PARK -RESERVATIONS SYSTEM PROBLEMS





VISITED MAUI FOR SPECIFIC EVENT



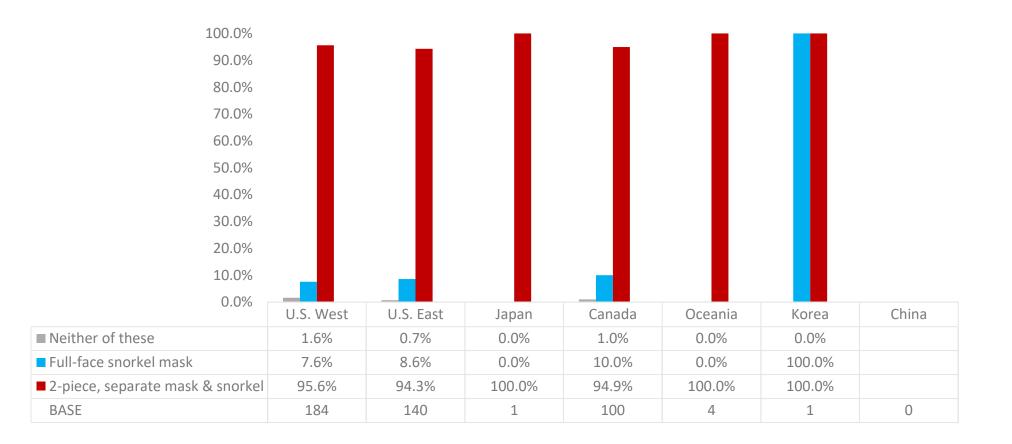


VISITED MAUI FOR SPECIFIC EVENT

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China
Other sporting event	33.3%	33.3%	-	100.0%	-	0.0%	-
Other Festival/concert	33.3%	0.0%	-	0.0%	-	0.0%	-
Other (please specify festival/event name)	33.3%	0.0%	-	0.0%	-	0.0%	-
Wedding/Honeymoon/Anniversary/ Birthday/Funeral/Graduation	0.0%	33.3%	-	0.0%	-	0.0%	-
Sentry Tournament of Golf Champions	0.0%	33.3%	-	0.0%	-	0.0%	-
American Windsurfing Tour	0.0%	0.0%	-	0.0%	-	100.0%	-
BASE	3	3	0	1	0	1	0



SNORKELING EQUIPMENT USED – MAUI





SNORKELING OCEAN SAFETY - MAUI

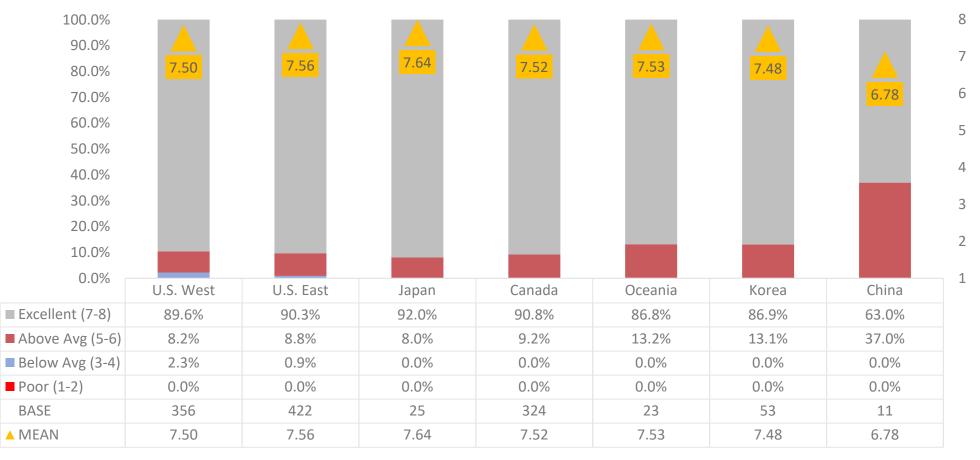
	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China
Did not have to be assisted or rescued	98.4%	99.3%	100.0%	98.0%	100.0%	100.0%	-
Yes, needed assistance – using 2- piece mask & snorkel	1.6%	0.7%	0.0%	2.0%	0.0%	0.0%	-
Yes, while snorkeling using a full- face snorkel mask	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-
BASE	181	139	1	99	4	1	0

Section 8 – Island of Hawai'i



SATISFACTION - ISLAND OF HAWAI'I

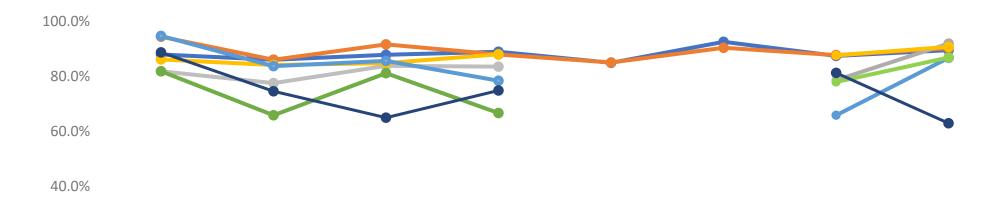






SATISFACTION - ISLAND OF HAWAI'I

Tracking Data – Rating of "Excellent" (7-8)



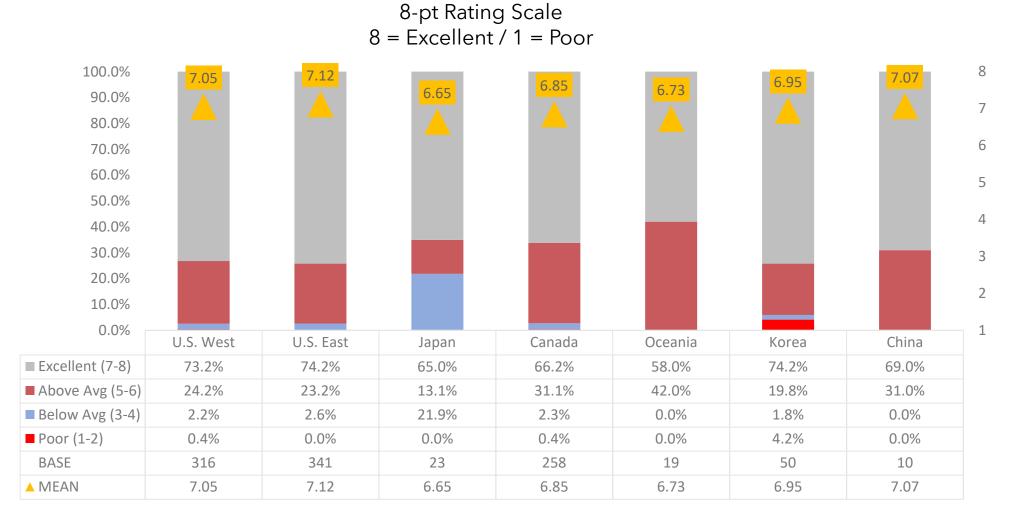
20.0%

Due to impact of the pandemic, there were too few travelers from Japan, Canada, Oceania, Korea, and China in 2020 and 2021 to provide an adequate sample size of visitors.

0.0%								
0.070	Q4 2016 Q4 2017	Q4 2017	Q4 2018	Q4 2019	Q4 2020	Q4 2021	Q4 2022	Q4 2023 P
-U.S. West	88.0%	86.1%	87.9%	89.0%	85.0%	92.6%	87.5%	89.6%
U.S. East	94.5%	86.1%	91.7%	88.0%	85.1%	90.5%	87.8%	90.3%
Japan	81.9%	77.6%	83.9%	83.6%			78.7%	92.0%
Canada	86.2%	84.2%	84.9%	88.1%			87.7%	90.8%
Oceania	94.8%	83.8%	85.7%	78.5%			65.9%	86.8%
Korea	81.9%	65.9%	81.2%	66.7%			78.0%	86.9%
China	88.8%	74.6%	65.0%	74.9%			81.3%	63.0%

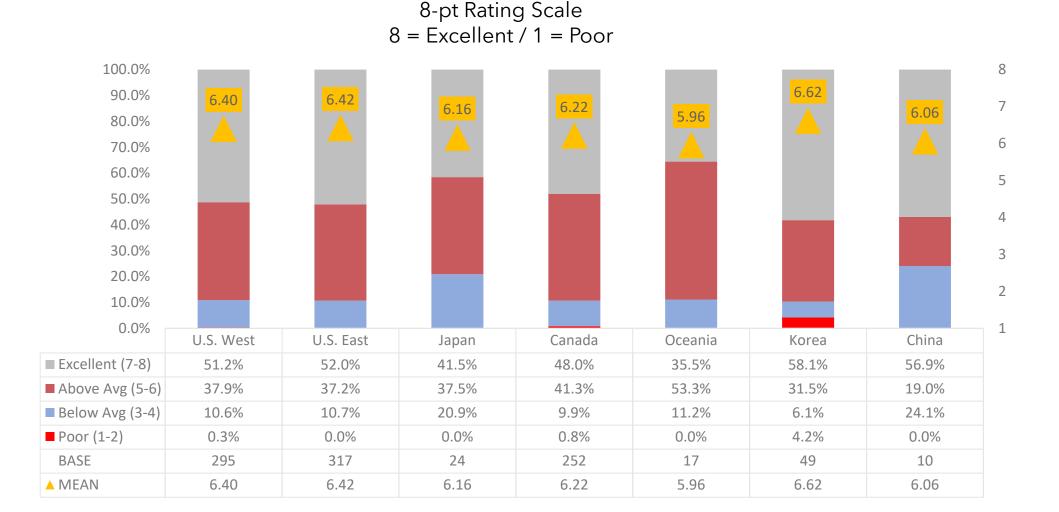


ENTERTAINMENT/ ATTRACTIONS -ISLAND OF HAWAI'I

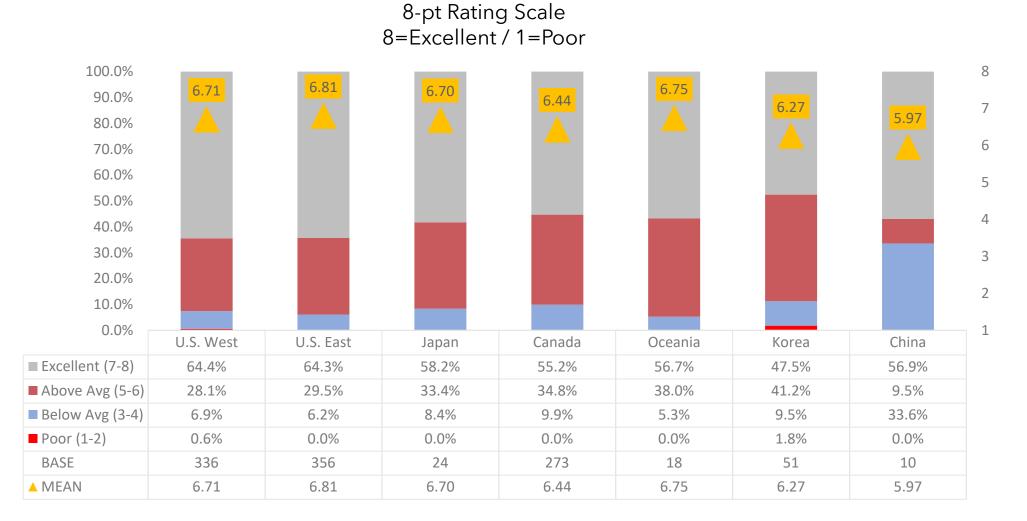




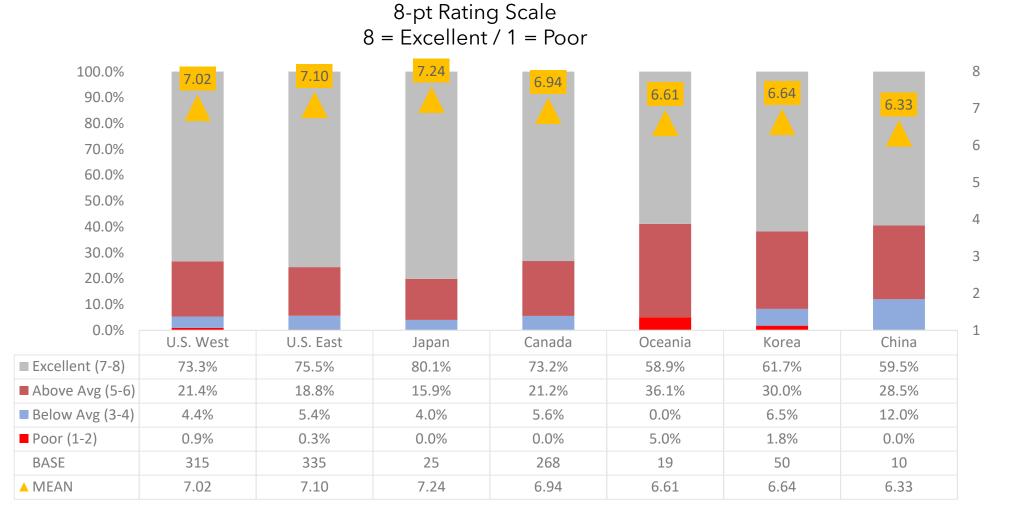
SHOPPING – ISLAND OF HAWAI'I



DINING/ FOOD & BEVERAGE -ISLAND OF HAWAI'I

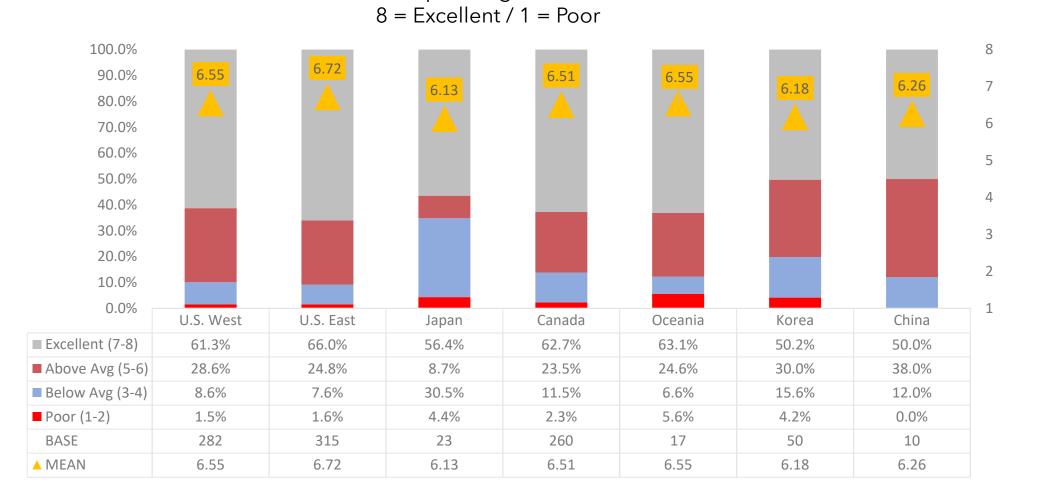


LODGING/ ACCOMMODATIONS -ISLAND OF HAWAI'I



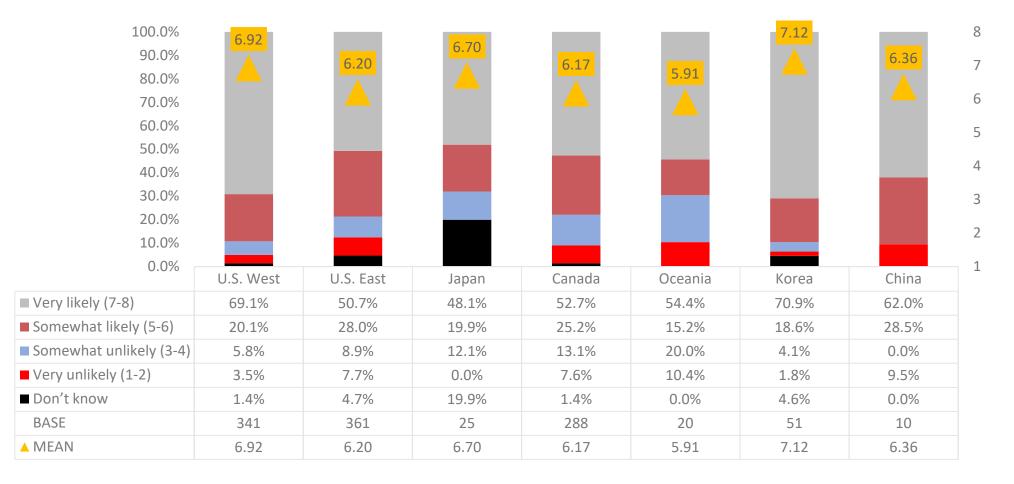


TRANSPORTATION ON ISLAND – ISLAND OF HAWAI'I 8-pt Rating Scale



LIKELIHOOD OF RETURN VISIT -ISLAND OF HAWAI'I

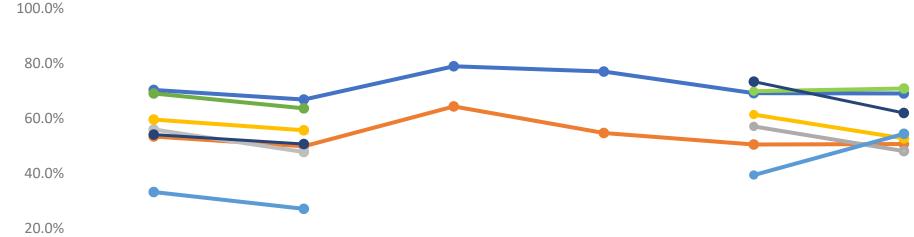
8-pt Rating Scale 8=Very likely/ 1=Very unlikely





LIKELIHOOD OF RETURN VISIT -ISLAND OF HAWAI'I

TOP BOX - VERY LIKELY (7-8)



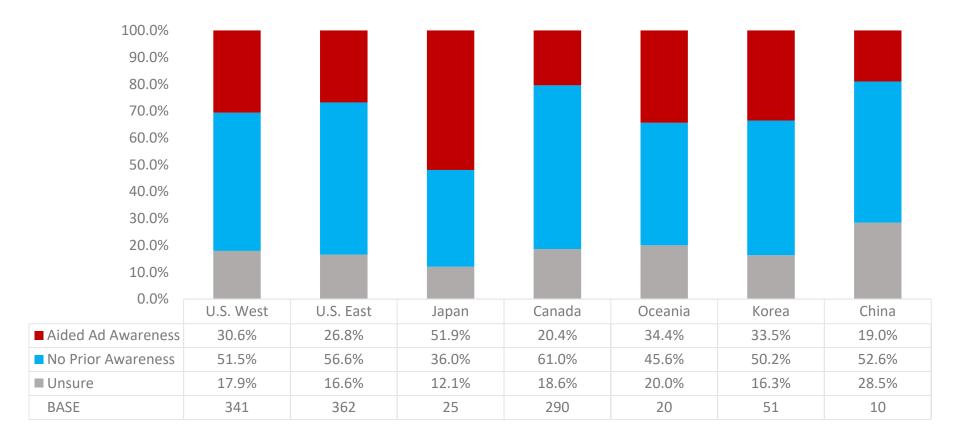
Due to impact of the pandemic, there were too few travelers from Japan, Canada, Oceania, Korea, and China in 2020 and 2021 to provide an adequate sample size of visitors.

0.0%						
	Q4 2018	Q4 2019	Q4 2020	Q4 2021	Q4 2022	Q4 2023 P
-U.S. West	70.4%	66.9%	79.0%	77.1%	69.2%	69.1%
U.S. East	53.4%	49.9%	64.4%	54.7%	50.5%	50.7%
Japan	56.0%	47.8%			57.1%	48.1%
Canada	59.6%	55.7%			61.4%	52.7%
Oceania	33.2%	27.1%			39.4%	54.4%
Korea	69.1%	63.7%			69.9%	70.9%
China	54.1%	50.7%			73.4%	62.0%

P= Preliminary Data



AIDED ADVERTISING AWARENESS -ISLAND OF HAWAI'I





MOTIVATING FACTORS - ISLAND OF HAWAI'I

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China
Famous landmarks or imagery/ natural beauty	46.9%	49.7%	55.9%	39.8%	55.2%	57.9%	69.0%
Outdoor or sporting activities and events	24.3%	17.9%	8.0%	23.8%	24.8%	16.3%	19.0%
Hawaiian cultural events	11.7%	10.8%	24.1%	7.9%	10.4%	2.3%	9.5%
Social media posts and videos	8.4%	6.9%	8.0%	7.9%	10.4%	11.3%	28.5%
Television programs or movies filmed in Hawai'i	5.8%	8.0%	24.0%	7.8%	5.6%	12.2%	19.0%
Hawaiian music	9.4%	5.0%	4.0%	5.2%	4.8%	1.8%	0.0%
BASE	341	362	25	290	20	51	10%



ATTRACTIONS – ISLAND OF HAWAI'I

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China
'Akaka Falls	24.2%	30.0%	16.1%	24.6%	30.4%	24.0%	19.0%
Botanical Gardens	16.5%	20.5%	0.0%	17.4%	36.1%	9.5%	19.0%
H.N. Greenwell Store	5.0%	4.4%	3.9%	5.2%	4.8%	0.0%	0.0%
Hawai'i Volcanoes National Park	47.6%	64.4%	43.9%	57.1%	49.6%	63.9%	90.5%
Hilo Farmers Market	26.6%	23.3%	36.2%	24.5%	20.0%	14.5%	40.5%
Hulihe'e Palace	3.5%	6.1%	3.9%	3.1%	16.1%	0.0%	0.0%
'Imiloa Astronomy Ctr	1.4%	1.9%	4.0%	2.4%	0.0%	2.3%	9.5%
Kaloko-Honokōhau National Historical Park	10.8%	12.8%	0.0%	11.1%	0.0%	4.1%	28.5%
Kona Coffee Living History Farm	12.0%	16.6%	24.1%	13.2%	15.2%	39.0%	0.0%
Lili'uokalani Park and Garden	10.1%	12.5%	4.0%	9.3%	10.4%	5.9%	0.0%

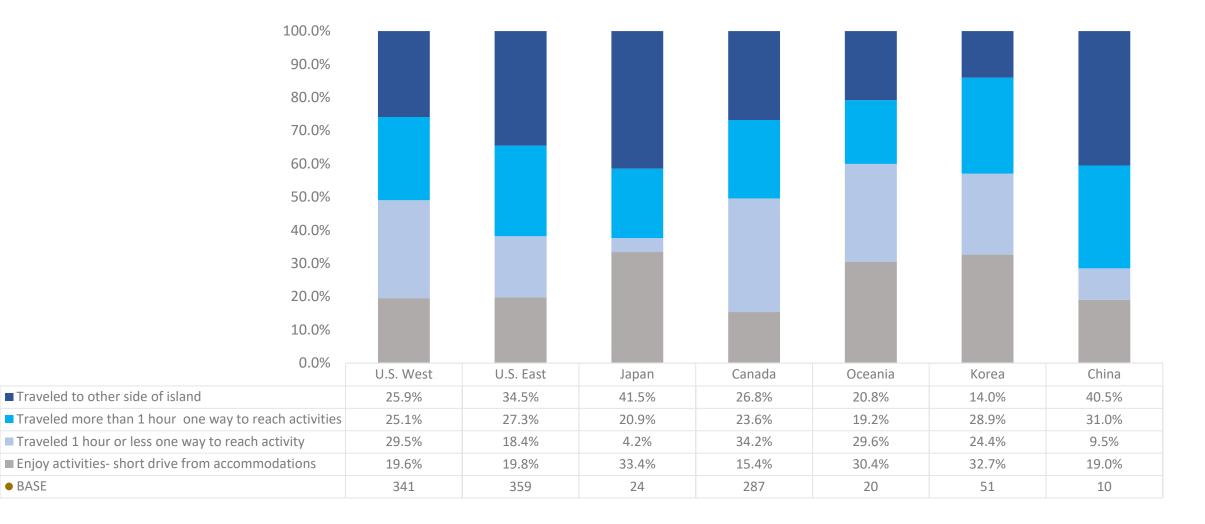


ATTRACTIONS - ISLAND OF HAWAI'I

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China
Lyman House Memorial Museum	0.9%	0.8%	0.0%	1.4%	0.0%	0.0%	0.0%
Maunakea Visitor Ctr/ Summit	15.1%	20.3%	31.8%	19.0%	24.8%	53.4%	31.0%
Orchid Farm	1.5%	1.9%	0.0%	1.4%	5.6%	1.8%	0.0%
Pacific Tsunami Museum	4.9%	1.4%	3.9%	2.1%	4.8%	2.3%	0.0%
Pana'ewa Rainforest Zoo & Garden	6.2%	2.2%	3.9%	3.8%	0.0%	2.3%	0.0%
Pu'uhonua o Hōnaunau National Historical Park	22.0%	20.8%	4.0%	23.2%	10.4%	5.9%	19.0%
Pu'ukoholā Heiau National Historical Site	11.7%	12.5%	0.0%	10.4%	9.6%	1.8%	19.0%
Punalu'u Black Sand Beach	30.9%	37.5%	15.9%	36.8%	25.6%	31.3%	31.0%
Rainbow Falls	24.8%	36.6%	16.0%	22.4%	35.2%	24.5%	21.5%
Volcano Art Center	9.3%	11.1%	8.0%	6.9%	9.6%	21.4%	9.5%



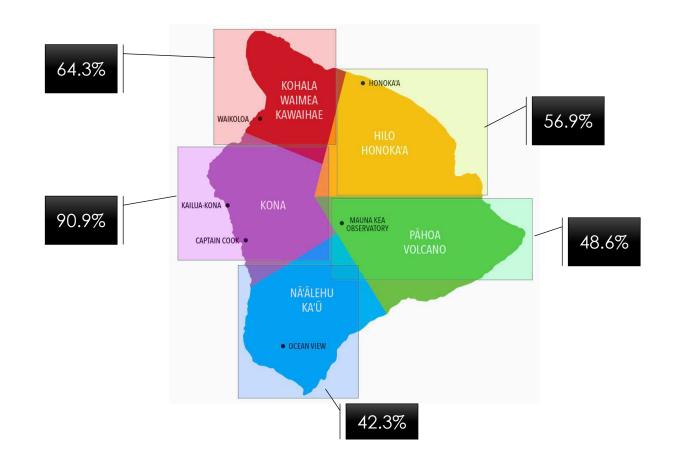
TRAVEL ON ISLAND OF HAWAI'I



BASE



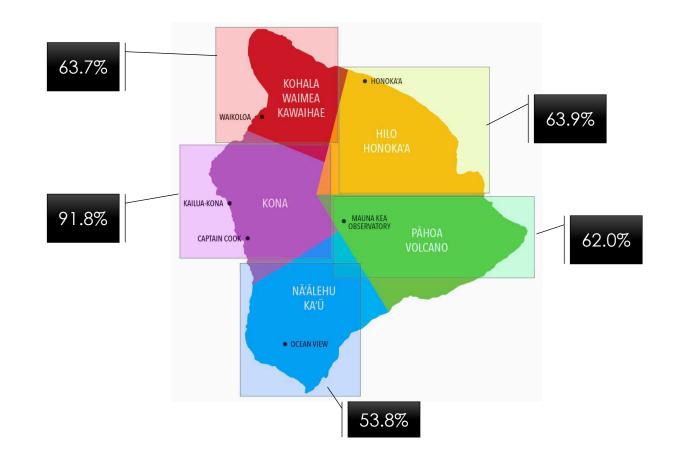
AREAS VISITED ISLAND OF HAWAI'I U.S. WEST



137

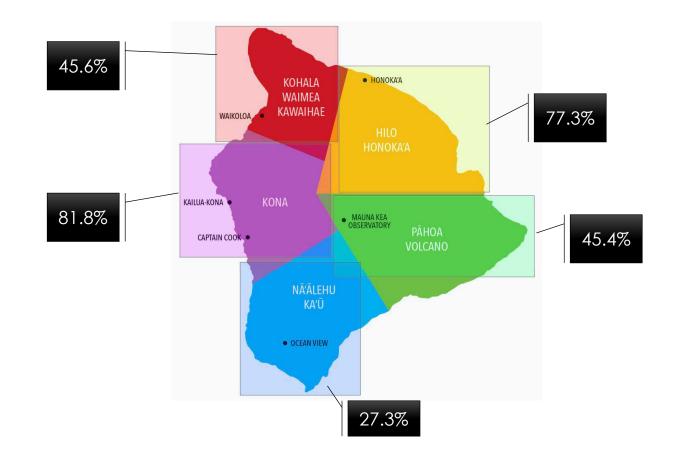


AREAS VISITED ISLAND OF HAWAI'I U.S. EAST



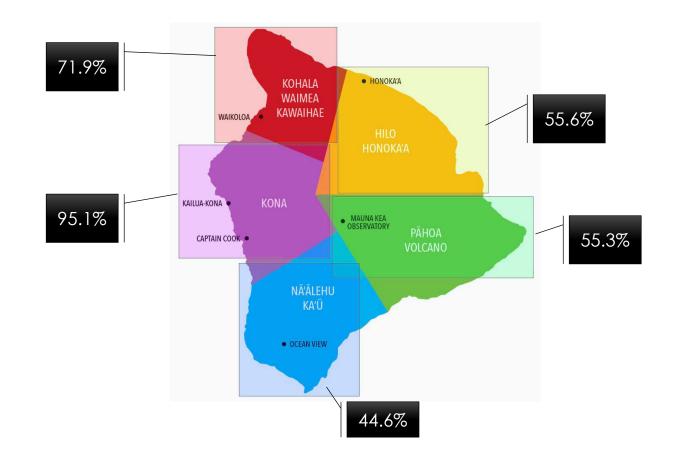


AREAS VISITED ISLAND OF HAWAI'I JAPAN



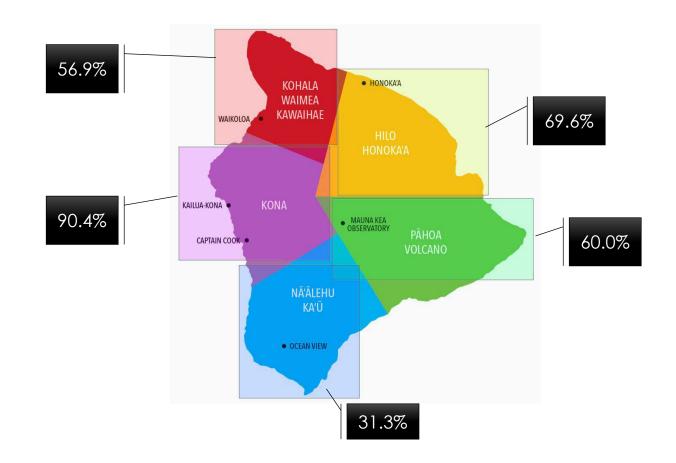


AREAS VISITED ISLAND OF HAWAI'I CANADA



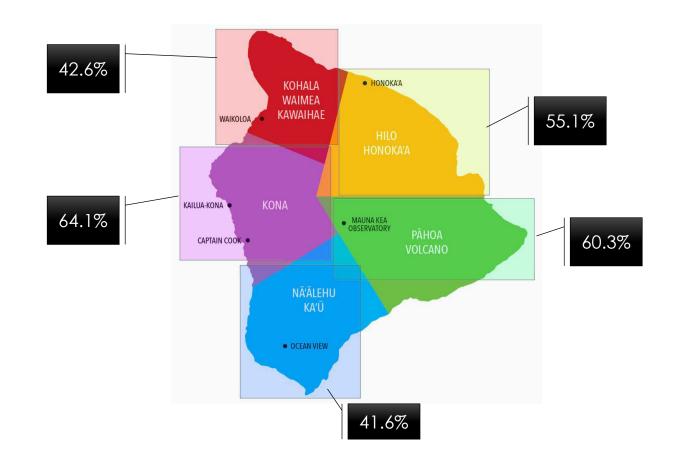


AREAS VISITED ISLAND OF HAWAI'I OCEANIA



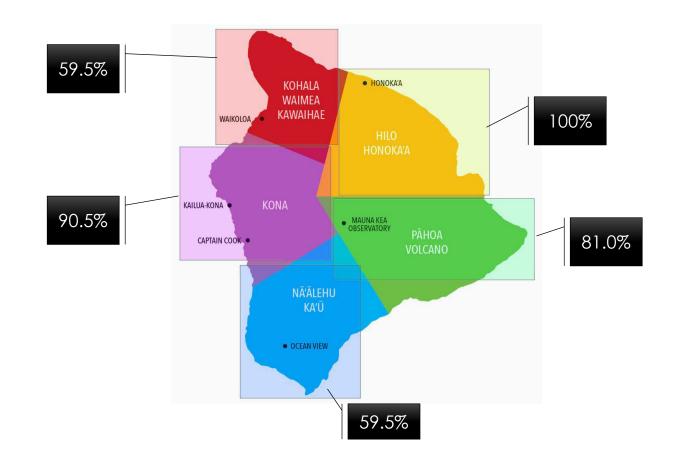


AREAS VISITED ISLAND OF HAWAI'I KOREA



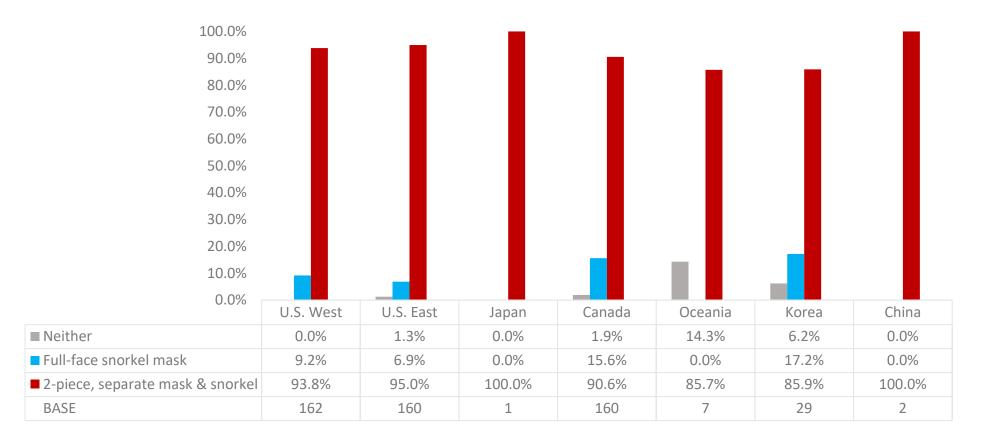


AREAS VISITED ISLAND OF HAWAI'I CHINA





SNORKELING EQUIPMENT USED -ISLAND OF HAWAI'I





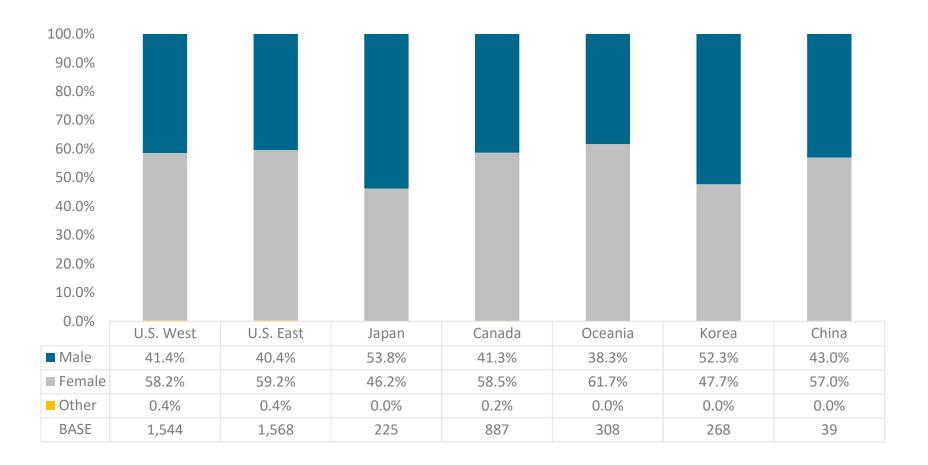
SNORKELING OCEAN SAFETY - ISLAND OF HAWAI'I

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China
Did not have to be assisted or rescued	98.2%	98.1%	100.0%	98.7%	100.0%	100.0%	100.0%
Yes, needed assistance – using 2- piece mask & snorkel	1.8%	1.9%	0.0%	1.3%	0.0%	0.0%	0.0%
Yes, while doing another type of ocean activity	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BASE	162	158	1	157	6	27	2

Section 9 – Visitor Profile

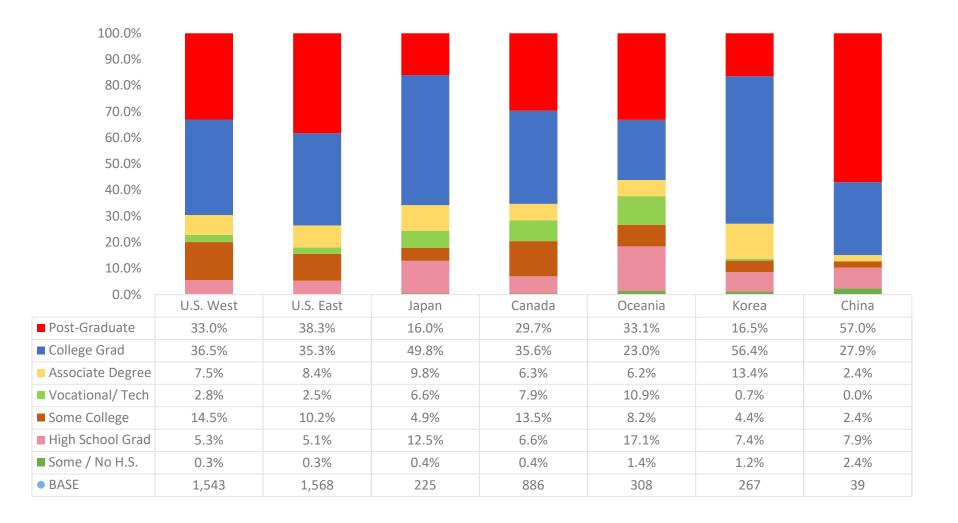


VISITOR PROFILE - GENDER





VISITOR PROFILE - EDUCATION





VISITOR PROFILE - HOUSEHOLD INCOME (US\$)

	U.S. West	U.S. East	Canada	Oceania
< \$40,000	4.2%	5.2%	3.6%	5.9%
\$40,000 to \$59,999	4.5%	5.4%	6.5%	6.3%
\$60,000 to \$79,999	8.4%	8.7%	10.1%	11.2%
\$80,000 to \$99,999	8.3%	8.5%	11.5%	12.3%
\$100,000 to \$124,999	12.0%	13.8%	13.0%	10.9%
\$125,000 to \$149,999	11.6%	11.1%	11.3%	11.4%
\$150,000 to \$174,999	11.6%	10.6%	11.8%	10.1%
\$175,000 to \$199,999	6.8%	6.9%	8.7%	10.2%
\$200,000 to \$249,999	9.5%	8.7%	9.0%	9.4%
\$250,000 +	23.1%	21.2%	14.5%	12.2%

VISITOR PROFILE - HOUSEHOLD INCOME (Yen)

	Japanese
< ¥3.5 million	11.7%
¥3.5 - ¥4.5 million	12.1%
¥4.5 - ¥5.5 million	10.7%
¥5.5 - ¥6.5 million	7.0%
¥6.5 - ¥7.5 million	6.5%
¥7.5 - ¥8.5 million	7.9%
¥8.5 - ¥10.0 million	12.2%
¥10.0 - ¥15.0 million	15.9%
¥15.0 - ¥20.0 million	7.5%
¥20.0 million +	8.4%

VISITOR PROFILE - HOUSEHOLD INCOME (Korean Won)

	Korean
<₩16,305,000	8.5%
₩16,305,000-27,173,999	4.7%
₩27,174,000-38,041,999	11.6%
₩38,042,000-48,911,999	15.1%
₩48,912,000-59,781,999	10.3%
₩59,782,000-70,652,999	8.9%
₩70,653,000-81,520,999	9.4%
₩81,521,000-92,390,999	4.5%
₩92,391,000-103,259,999	7.0%
₩103,260,000-149,999,999	11.2%
₩150,000,000-199,999,999	3.9%
₩200,000,000+	4.7%

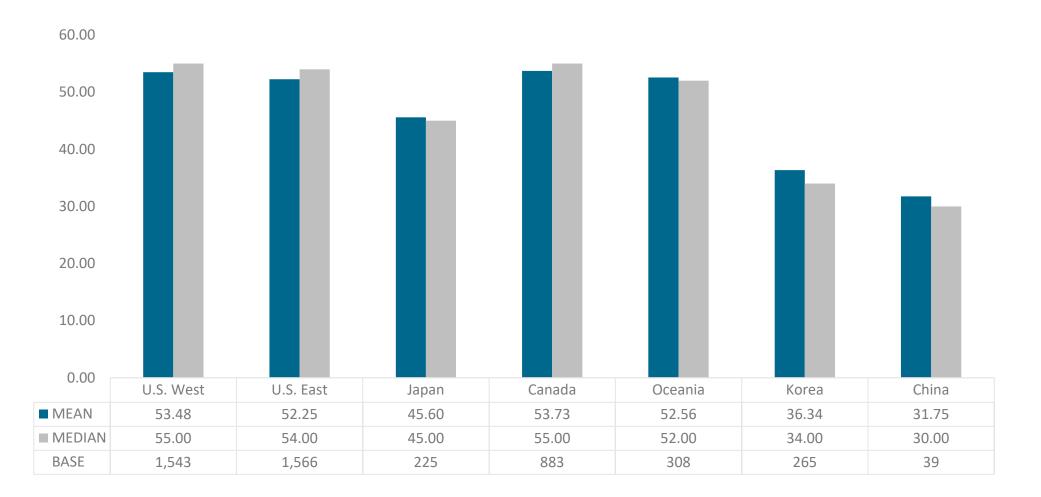


VISITOR PROFILE - HOUSEHOLD INCOME (Chinese Yuan)

	China
<¥250,799	7.8%
¥250,800 – 376,099	22.2%
¥376,100 – 501,399	3.3%
¥501,400 – 626,799	5.2%
¥626,800 – 783,499	12.5%
¥783,500 – 940,199	7.8%
¥940,200 – 1,096,899	2.6%
¥1,096,900-1,253,599	13.7%
¥1,253,600 – 1,560,799	2.6%
¥1,560,800+	22.2%

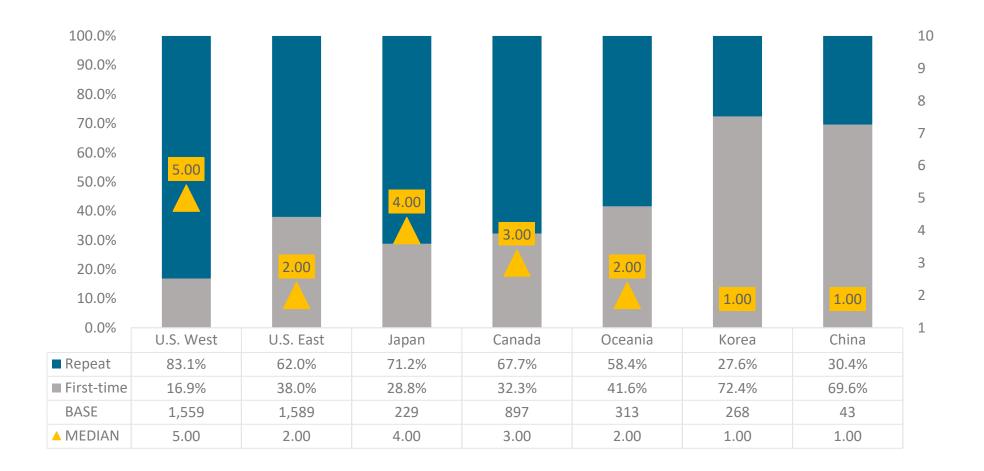


VISITOR PROFILE - AGE



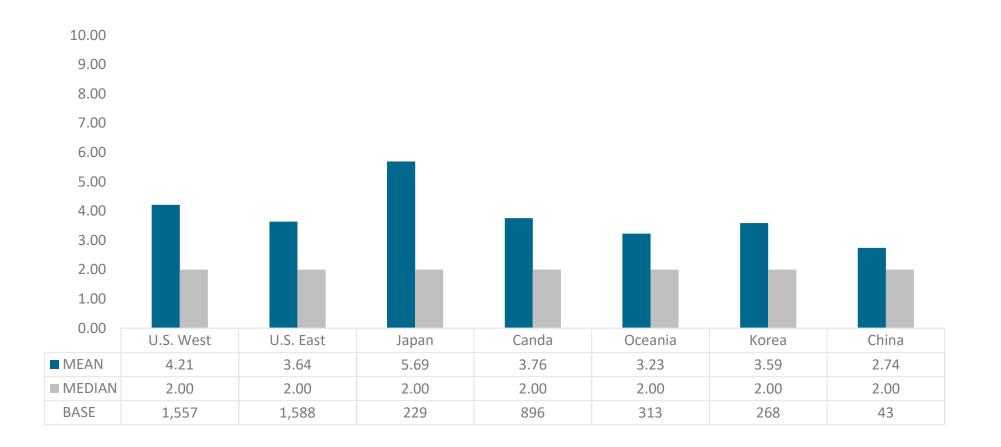


VISITOR PROFILE - TRIPS TO HAWAI'I





VISITOR PROFILE - TRAVEL PARTY SIZE





VISITOR PROFILE – TRAVEL PARTY

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China
My spouse	58.5%	59.8%	59.8%	61.9%	59.9%	75.0%	75.0%
Other adult members of my family	30.7%	25.9%	19.3%	26.6%	21.8%	14.4%	14.4%
My child(ren)/ grandchild(ren) under 18	23.2%	16.4%	10.1%	17.7%	28.8%	13.3%	13.3%
My friends/ associates	14.0%	15.7%	16.1%	16.5%	13.4%	6.3%	6.3%
Myself only (traveled alone/ no one else)	10.9%	12.8%	13.1%	8.6%	14.7%	5.4%	5.4%
My girlfriend/ boyfriend	7.0%	5.3%	2.2%	5.6%	3.2%	1.9%	1.9%
Same gender partner	1.2%	1.0%	0.0%	0.9%	0.3%	0.0%	0.0%



Section 10 – Island Survey Methodology



METHODOLOGY & SAMPLE SIZE - ISLAND VSAT O'AHU

The Visitor Satisfaction and Activity Survey is a survey of visitors who recently completed a trip to Hawai'i. As part of the survey, each respondent is asked a series of questions specific to one of the islands visited during their stay. Respondents have the opportunity to complete up to two island-specific surveys. The following table summarizes the number of surveys completed for the island of O'ahu.

ММА	Completed	Margin of Error <u>+</u>	
U.S. West	683	3.75	
U.S. East	933	3.21	
Japan	215	6.68	
Canada	373	5.07	
Oceania	309	5.58	
Korea	253	6.16	
China	37	16.11	
All MMAs	2,803	1.85	



METHODOLOGY & SAMPLE SIZE – ISLAND VSAT KAUA'I

The Visitor Satisfaction and Activity Survey is a survey of visitors who recently completed a trip to Hawai'i. As part of the survey, each respondent is asked a series of questions specific to one of the islands visited during their stay. Respondents have the opportunity to complete up to two island-specific surveys. The following table summarizes the number of surveys completed for the island of Kaua'i.

ММА	Completed	Margin of Error <u>+</u>
U.S. West	288	5.77
U.S. East	338	5.33
Japan	1	98.00
Canada	201	6.91
Oceania	10	30.99
Korea	12	28.229
China	1	98.00
All MMAs	851	3.36



METHODOLOGY & SAMPLE SIZE - ISLAND VSAT MAUI

The Visitor Satisfaction and Activity Survey is a survey of visitors who recently completed a trip to Hawai'i. As part of the survey, each respondent is asked a series of questions specific to one of the islands visited during their stay. Respondents have the opportunity to complete up to two island-specific surveys. The following table summarizes the number of surveys completed for the island of Maui.

MMA	Completed	Margin of	
		Error <u>+</u>	
U.S. West	387	4.98	
U.S. East	384	5.00	
Japan	3	56.58	
Canada	228	6.49	
Oceania	23	20.43	
Korea	5	43.83	
China	8	34.65	
All MMAs	1,038	3.04	



METHODOLOGY & SAMPLE SIZE - ISLAND VSAT ISLAND OF HAWAI'I

The Visitor Satisfaction and Activity Survey is a survey of visitors who recently completed a trip to Hawai'i. As part of the survey, each respondent is asked a series of questions specific to one of the islands visited during their stay. Respondents have the opportunity to complete up to two island-specific surveys. The following table summarizes the number of surveys completed for the island of Hawai'i.

ММА	Completed	Margin of Error <u>+</u>
U.S. West	356	5.19
U.S. East	422	4.77
Japan	25	19.60
Canada	324	5.44
Oceania	23	20.43
Korea	53	13.46
China	11	29.55
All MMAs	1,214	2.81

