

Fact Sheet: Benefits of Hawai'i's Tourism Economy

Hawai'i Tourism Industry in December 2024¹

There were 910,055 visitors to the Hawaiian Islands in December 2024, a 5.5 percent growth compared to the same month last year. Total visitor spending measured in nominal dollars was \$2.04 billion, up 4.7 percent from December 2023. December marked the fifth straight month with year-over-year growth in both visitor arrivals and expenditures. Total visitor arrivals in December 2024 represent a 95.5 percent recovery rate from pre-pandemic December 2019 (952,441, -4.5%) and total nominal visitor spending increased compared to December 2019 (\$1.75 billion, +16.6%).

In December 2024, 892,000 visitors arrived by air service, mainly from the U.S. West and U.S. East. Additionally, 18,055 visitors arrived via out-of-state cruise ships. In comparison, 847,257 visitors (+5.3%) arrived by air and 15,191 visitors (+18.9%) came by cruise ships in December 2023, and 941,128 visitors (-5.2%) came by air and 11,313 visitors (+59.6%) came by cruise ships in December 2019. The average length of stay by all visitors in December 2024 was 9.10 days, which was shorter than December 2023 (9.34 days, -2.7%) and December 2019 (9.27 days, -1.9%).

Hawai'i Tourism Industry in Calendar Year 2024:

- Total Visitor Spending: \$20.68 billion, down slightly from \$20.73 billion (-0.2%) in 2023, but higher than \$17.72 billion (+16.7%) in 2019.
- > State Tax Revenue (direct, indirect, and induced): \$2.40 billion, compared to \$2.42 billion (-0.9%) in 2023 and \$2.07 billion (+16.0%) in 2019.
- ➤ **Visitor Arrivals: 9,689,113 visitors**, compared to 9,657,607 visitors (+0.3%) in 2023 and 10,386,673 visitors (-6.7%) in 2019.
- Average Daily Census²: 230,438 total visitors, compared to 236,784 visitors (-2.7%) in 2023 and 247,564 visitors (-6.9%) in 2019.
- Total Air Service: 59,787 transpacific flights with 13,274,718 seats, compared to 59,785 flights (0.0%) with 13,122,041 seats (+1.2%) in 2023 and 61,776 flights (-3.2%) with 13,619,068 seats (-2.5%) in 2019.

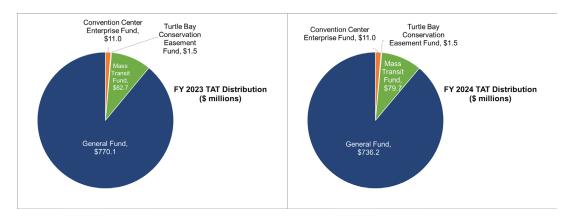
TAT Collections (Fiscal Year)

- FY 2018: The state collected \$554.9 million in TAT; an increase of 9.2 percent compared to FY 2017. (The TAT rate was increased to 10.25 percent, effective January 1, 2018. Tax revenues generated to be allocated to the Mass Transit Special Fund).
- > FY 2019: The state collected \$600.3 million in TAT; an increase of 8.2 percent compared to FY 2018.
- > FY 2020: The state collected \$564.3 million in TAT, down 6.0 percent compared to FY 2019.
- > FY 2021: The state collected \$215.3 million in TAT; a decrease of 61.8 percent compared to FY 2020.
- > FY2022: The state collected \$738.7 million in TAT; an increase of 243.1 percent compared to FY 2021.
- FY2023: The state collected \$865.3 million in TAT; an increase of 17.1 percent compared to FY 2022.
- > FY2024: The state collected \$762.4 million in TAT, compared \$865.3 million (-11.9%) collected in FY 2023.

¹ 2024 visitor statistics are preliminary. 2019 - 2023 visitor data are the final numbers and reflect updated airfare statistics from DIIO Mi Airline database, and final passenger counts from Airline Traffic Summary reports.

² Average daily census measures the number of visitors present on any given day.

For FY2025 (July 2024 - December 2024), the state collected \$385.6 million in TAT, compared \$402.9 million (-4.3%) collected in FY 2024 (July 2023 – December 2023), and \$319.7 million (+20.6%) collected in FY 2020 (July 2019 – December 2019) (Preliminary data from Dept of Taxation).



Hawai'i Tourism Industry in Calendar Year 2023:

- > Total Visitor Spending (Air, Cruise and Supplemental Business): \$20.87 billion, up from \$19.80 billion (+5.4%) in 2022 and \$17.84 billion (+16.9%) in 2019.
- > State Tax Revenue (direct, indirect, and induced): \$2.42 billion, compared to \$2.30 billion (+5.4%) in 2022 and \$2.08 billion (+16.2%) in 2019.
- Visitor Arrivals: 9,657,607 visitors, up 4.6 percent from 9,233,983 visitors in 2022. Total arrivals declined 7.0 percent when compared to 10,386,673 visitors in 2019.
- Average Daily Census: 236,784 visitors, compared to 233,534 visitors (+1.4%) in 2022 and 247,564 visitors (-4.4%) in 2019.
- Jobs supported (direct, indirect, induced): 213,000.
- Total Air Service: 59,725 transpacific flights with 13,118,442 seats, compared to 60,153 flights (-0.7%) with 12,745,630 seats (+2.9%) in 2022 and 61,778 flights (-3.3%) with 13,619,247 seats (-3.7%) in 2019.

Hawai'i Tourism Industry in Calendar Year 2022

- > Total Visitor Spending (Air, Cruise, and Supplemental Business): \$19.80 billion, up 11.0 percent from \$17.84 billion in 2019.
- > State Tax Revenue (direct, indirect, and induced): \$2.30 billion, compared to \$2.08 billion (+10.3%) in 2019.
- Visitor Arrivals (Air and Cruise): 9,233,983 visitors, down 11.1 percent from 10,386,673 visitors in 2019.
- > Average Daily Census: 233,534 visitors, compared to 247,564 visitors (-5.6%) in 2019.
- > Jobs supported (direct, indirect, induced): 202,000.
- Total Air Service: 60,153 trans-Pacific flights and 12,745,630 seats, compared to 61,778 flights (-2.6%) and 13,619,247 seats (-6.4%) in 2019.

Hawai'i Tourism Industry in Calendar Year 2021

- Total Visitor Spending (Air, Cruise, and Supplemental Business): \$13.15 billion. Visitor spending declined 26.3 percent from \$17.84 billion in 2019.
- > State Tax Revenue (direct, indirect, and induced): \$1.54 billion; a decrease of 26.3 percent from \$2.08 billion in 2019.
- Visitor Arrivals (Air and Cruise): 6,777,760 visitors (+150.3%), more than double the arrival count of 2,708,258 from 2020. Total visitor arrivals decreased 34.7 percent compared to the 10,386,673 visitors in 2019.

Fact Sheet: Benefits of Hawai'i's Tourism Economy Page 3

- > Average Daily Census: 178,938 visitors; compared to 78,305 visitors in 2020, versus 247,564 visitors in 2019.
- > Jobs supported (direct, indirect, induced): 160,000.
- Total Air Service: 51,904 trans-Pacific flights and 10,735,084 seats; compared to 24,372 flights and 5,318,667 seats in 2020, versus 61,778 flights and 13,619,247 seats in 2019.

Hawai'i Tourism Industry in Calendar Year 2020

- ➤ Visitor Spending: NA³
- > State Tax Revenue (direct, indirect, and induced): NA
- ➤ Visitor Arrivals (Air and Cruise): 2,708,258 (-73.9% compared to 2019).
- Average Daily Census: 77,915 visitors (-68.3% compared to 2019).
- > Total Air Seats: 5,318,667 (-60.9% versus 2019).

Hawai'i Tourism Industry in Calendar Year 2019

- > Visitor Spending (Air, Cruise, and Supplemental Business): \$17.84 billion (+1.1%, versus 2018).
- > State Tax Revenue (direct, indirect, and induced): \$2.08 billion (+1.1%, versus 2018).
- ➤ Visitor Arrivals (Air and Cruise): 10,386,673 (+5.0% versus 2018).
- > Average Daily Census: 247,564 visitors (+2.4% versus 2018).
- > Jobs supported (direct, indirect, induced): 217,000.
- > Total Air Seats: 13,619,349 (+2.9% YOY versus 2018).

Hotel Occupancy Rates:

| Occupancy Rate | 2024 | 2023 | 2022 | 2021 | 2020 | 2019 | 2018 | 2017 | 2016 |
|-------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| State | 73.3% | 74.7% | 73.6% | 57.5% | 37.6% | 80.7% | 80.3% | 80.2% | 79.1% |
| Oʻahu | 79.8% | 79.6% | 75.4% | 55.6% | 39.2% | 84.0% | 83.7% | 83.5% | 84.2% |
| Maui County | 61.6% | 66.1% | 67.6% | 60.3% | 34.6% | 77.7% | 75.9% | 77.0% | 75.8% |
| Island of Hawaiʻi | 67.0% | 70.2% | 74.9% | 60.5% | 39.7% | 77.0% | 74.6% | 74.8% | 68.7% |
| Kauaʻi | 73.2% | 74.6% | 77.7% | 57.2% | 33.2% | 72.5% | 77.5% | 75.7% | 72.6% |

Source: STR, Inc.

Historical Visitor Spending and Job Supported data:

| Total Daily Year Expenditures, Includes # of Jobs | | | | | | | |
|---|----------------|-----------|--|--|--|--|--|
| i cai | Sup Business | Supported | | | | | |
| 2023 | \$57.2 million | 213,000 | | | | | |
| 2022 | \$54.3 million | 202,000 | | | | | |
| 2021 | \$36.0 million | 160,000 | | | | | |
| 2020 | NA | NA | | | | | |
| 2019 | \$48.9 million | 217,000 | | | | | |
| 2018 | \$48.3 million | 215,000 | | | | | |
| 2017 | \$46.0 million | 205,000 | | | | | |
| 2016 | \$43.5 million | 194,000 | | | | | |
| 2015 | \$41 million | 177,000 | | | | | |
| 2014 | \$41 million | 168,000 | | | | | |
| 2013 | \$40 million | 163,000 | | | | | |
| 2012 | \$39 million | 161,000 | | | | | |

³ Comparative annual 2020 visitor spending statistics were not available, as the Departure Survey could not be conducted between April through October 2020 due to COVID-19 restrictions.