



VISITOR SATISFACTION STUDY QUARTER 4, 2024

State of Hawaiʻi Department of Business, Economic Development & Tourism

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Survey Methodology

The Visitor Satisfaction and Activity Survey (VSAT) is a survey of visitors from eight visitor markets who recently completed a trip to Hawai'i. Statistics presented in this Quarter 4, 2024 report include survey results from: U.S. West (Alaska, California, Oregon, Washington, Arizona, Colorado, Idaho, Montana, Nevada, New Mexico, Utah, and Wyoming), U.S. East (all other states in the Continental U.S.), Japan, Canada, Oceania, Europe, Korea and China.

Visitor market	Completed	Margin of Error <u>+</u>	Response Rate
U.S. West	1,408	2.61	12.05
U.S. East	1,519	2.51	12.84
Japan	325	5.44	19.03
Canada	887	3.29	20.93
Oceania	368	5.11	15.63
Korea	241	6.31	31.02
China	47	14.29	4.49
Europe	566	4.12	14.84
All visitor markets	5,361	1.34	14.32



Survey Methodology (cont.)

Monthly samples of visitors who stayed for at least two days were drawn from the completed Domestic In-flight and International Departure Intercept surveys. Selected visitors from the U.S., Japan, Canada, Oceania, Korea, China and Europe were sent an email invitation with a link to complete the survey online. Intercept surveys were also conducted by trained interviewers with departing visitors from Korea and Japan at the Daniel K. Inouye International Airport in Honolulu.

Collected data were statistically adjusted to reflect the distribution of cases by island and first-time/repeat visitor status in the In-Flight and International Departure surveys. Data were statistically adjusted to be representative of the population of visitor parties entering Hawai'i during the quarter. Data were reported as weighted data based on weights generated for Quarter 4, 2024. The VSAT weighting system was developed to adjust for disproportionate sampling across all visitor markets.

Data for 2024 are preliminary. Data for prior years reflect final visitor statistics from DBEDT Annual Visitor Research reports.

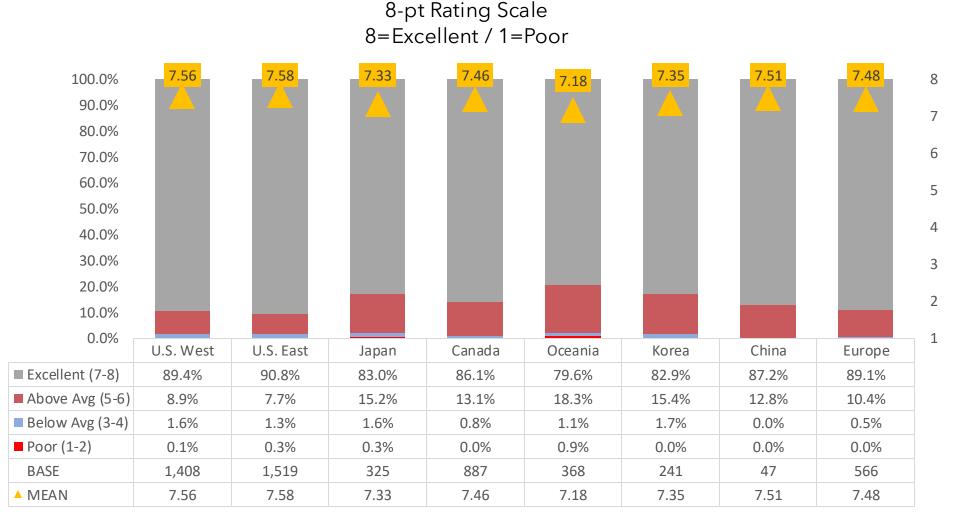
Note: Some results are presented with very small sample sizes that produce statistics with sample error estimates greater than 10 points. Please exercise caution in interpreting results based on small bases.



Section 1 – Visitor Satisfaction



SATISFACTION - STATE OF HAWAI'I BY VISITOR MARKET





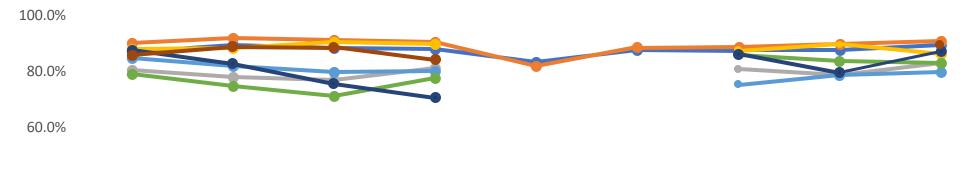
SATISFACTION - STATE OF HAWAI'I BY VISITOR MARKET

- **Gender:** Female respondents from **U.S. East** and **Japan** gave higher satisfaction scores than male respondents from these visitor markets.
- *Age:* Satisfaction was lowest among senior visitors (65 years and older) from **Japan** compared to those younger from this visitor market.
- *Household Income:* Visitors from **U.S. West** that reside in homes in the bottom income tier (<\$100K) gave higher satisfaction scores compared to more affluent visitors from this market (\$100K-\$150K).
- *Education:* College graduates from **U.S. West** and **Japan** provided higher satisfaction scores compared to those without a college degree from these visitor markets.
- Trips to Hawai'i: First-time visitors from Japan gave higher satisfaction scores than repeat visitors from this market.



SATISFACTION - STATE OF HAWAI'I BY VISITOR MARKET

Tracking Data – Rating of "Excellent" (7-8)



40.0%

20.0%

0.0%						1		1	
	Q4 2016	Q4 2017	Q4 2018	Q4 2019	Q4 2020	Q4 2021	Q4 2022	Q4 2023	Q4 2024 P
U.S. West	87.0%	89.3%	88.2%	88.1%	83.3%	87.6%	87.5%	87.5%	89.4%
U.S. East	90.2%	91.8%	91.3%	90.6%	81.7%	88.5%	88.7%	89.6%	90.8%
Japan	80.5%	78.1%	76.8%	81.3%			80.8%	78.6%	83.0%
Can ada	87.8%	88.4%	90.6%	89.8%			87.4%	89.7%	86.1%
Oceania	84.6%	81.7%	79.6%	80.0%			75.2%	78.5%	79.6%
Korea	79.1%	74.7%	71.1%	77.5%			85.8%	83.5%	82.9%
-China	87.5%	82.7%	75.6%	70.6%			86.1%	79.4%	87.2%
Europe	85.9%	88.7%	88.5%	84.2%					89.1%

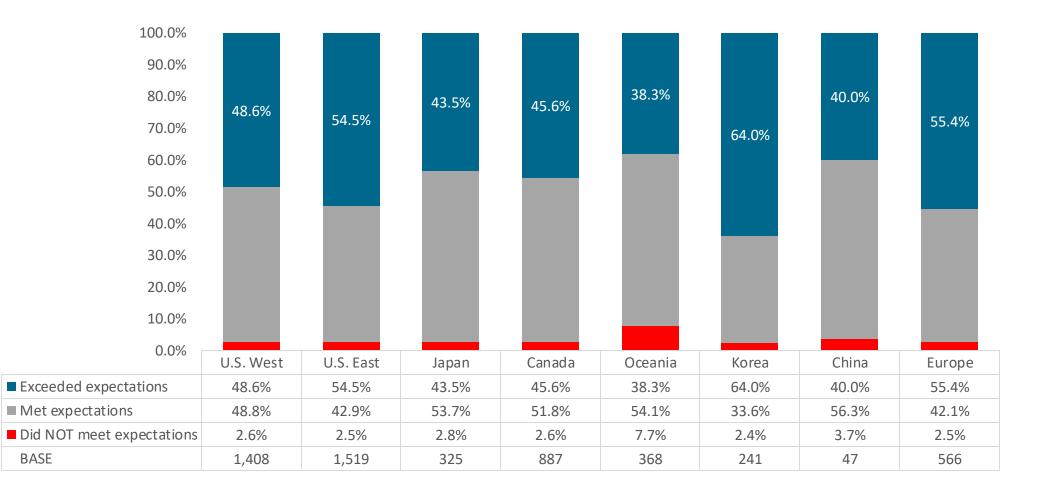
P= Preliminary Data

Q. How would you rate your most recent trip to the state of Hawai'i? How would you rate your experience on___?



Note: Due to impact of the pandemic, there were too few travelers from Japan, Canada, Oceania, Korea, and China in 2020 and 2021 to provide an adequate sample size of visitors. For Europe, the pandemic resulted in too few travelers in the second half of 2020. Visitors from Europe were not surveyed in 2021 through 2023.

SATISFACTION - HAWAI'I TRIP EXPECTATIONS



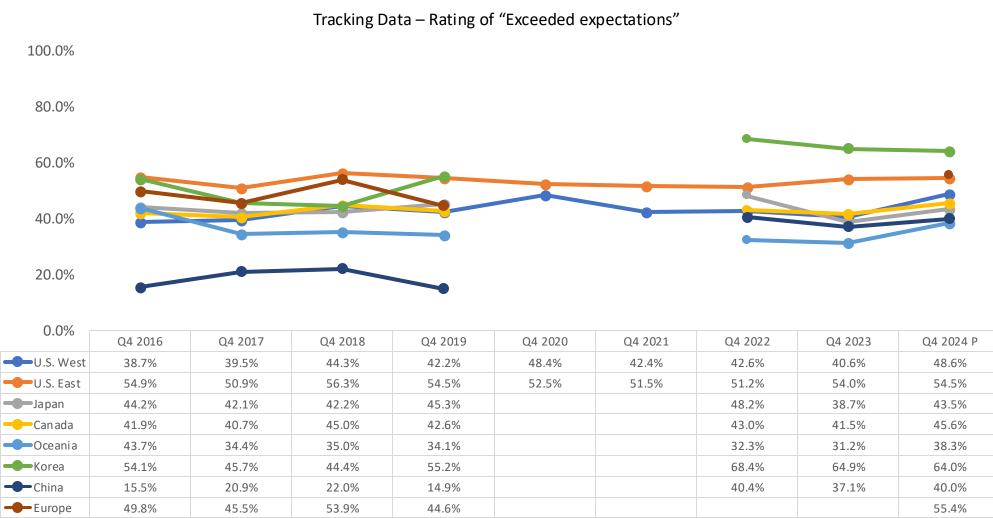


SATISFACTION - HAWAI'I TRIP EXPECTATIONS

- **Trips to Hawai'i:** First-time visitors from the following visitor markets were more likely to feel their trip exceeded their expectations than repeat visitors: **U.S. West, U.S. East, Oceania, Canada** and **Japan**.
- Age: Younger respondents from U.S. West (18 49 years old), U.S. East (18 34 years old), Canada (18-34 years old) and Japan (18 34 years old), were more likely to respond that their trip exceeded expectations compared to visitors from these markets in older age groups. Agreement with this sentiment tended to decline with age.
- **Gender:** Female visitors from **U.S. West, Japan** and **U.S. East** gave higher mean satisfaction scores compared to male visitors from these markets.
- *Travel party size:* Visitors from U.S. East and Japan who traveled to the state in parties of two were more likely to feel their trip exceeded their expectations.
- *Education:* College graduates from **U.S. West** were more likely to feel their trip exceeded their expectation compared to visitors from this market without a college degree.
- *Household income:* Less affluent (<\$100K) visitors from U.S. East were more likely to feel their trip exceeded expectations compared to more affluent visitors from this visitor market.



SATISFACTION - HAWAI'I TRIP EXPECTATIONS



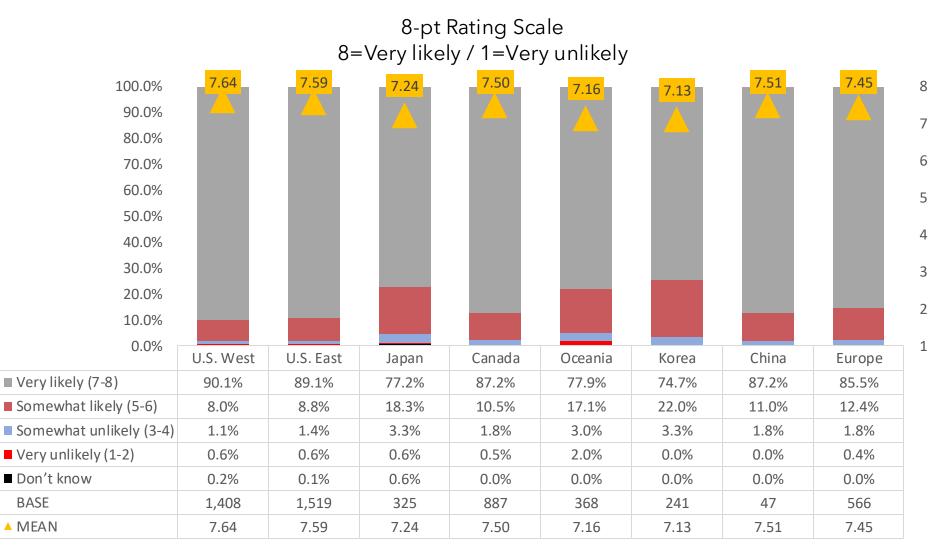
P= Preliminary Data

Q. Would you say this trip to Hawai'i ___?



Note: Due to impact of the pandemic, there were too few travelers from Japan, Canada, Oceania, Korea, and China in 2020 and 2021 to provide an adequate sample size of visitors. For Europe, the pandemic resulted in too few travelers in the second half of 2020. Visitors from Europe were not surveyed in 2021 through 2023.

BRAND/ DESTINATION - ADVOCACY





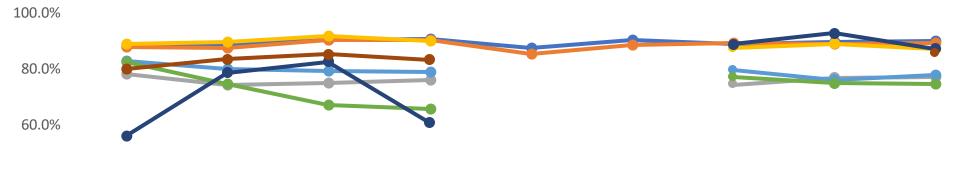
BRAND/ DESTINATION - ADVOCACY

- *Gender:* Female respondents from U.S. West were more likely to recommend the state to others than male respondents from this visitor market.
- **Age:** Senior visitors from **Japan** (65 years and older) were the least likely to recommend the state compared to younger travelers from this market.
- *Household size:* Visitors from **U.S. West** who traveled to the state by themselves were the least likely to recommend the state compared to those who traveled with at least one other individual.



BRAND/ DESTINATION - ADVOCACY

Tracking Data – Rating of "Very Likely" (7-8)



40.0%

20.0%

0.0%		1			1	1		1	
0.070	Q4 2016	Q4 2017	Q4 2018	Q4 2019	Q4 2020	Q4 2021	Q4 2022	Q4 2023	Q4 2024 P
U.S. West	88.6%	88.4%	90.4%	90.6%	87.4%	90.3%	88.9%	89.8%	90.1%
	88.0%	87.3%	90.4%	90.4%	85.5%	88.5%	89.1%	89.0%	89.1%
Japan	78.1%	74.3%	75.0%	76.0%			74.4%	76.8%	77.2%
Can ada	88.9%	89.5%	91.9%	90.0%			87.3%	89.0%	87.2%
Oceania	83.0%	79.8%	79.4%	78.9%			79.5%	76.2%	77.9%
Korea	82.3%	74.5%	67.2%	65.5%			77.0%	74.9%	74.7%
China	55.9%	78.7%	82.6%	60.7%			88.8%	92.7%	87.2%
Europe	80.0%	83.5%	85.2%	83.2%					85.5%

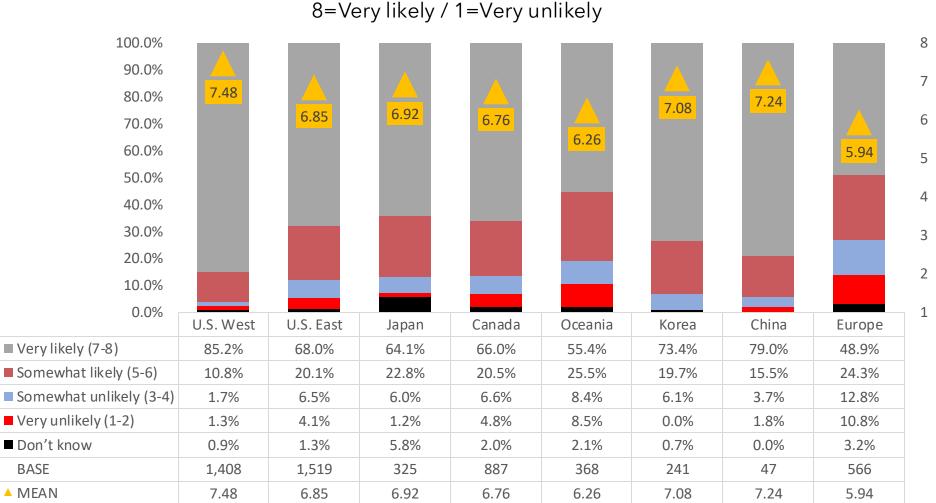
P= Preliminary Data

Q. How likely are you to recommend the state of Hawai'i as a vacation place to your friends and relatives?



Note: Due to impact of the pandemic, there were too few travelers from Japan, Canada, Oceania, Korea, and China in 2020 and 2021 to provide an adequate sample size of visitors. For Europe, the pandemic resulted in too few travelers in the second half of 2020. Visitors from Europe were not surveyed in 2021 through 2023.

LIKELIHOOD OF RETURN VISIT



8-pt Rating Scale 8=Very likely / 1=Very unlikely



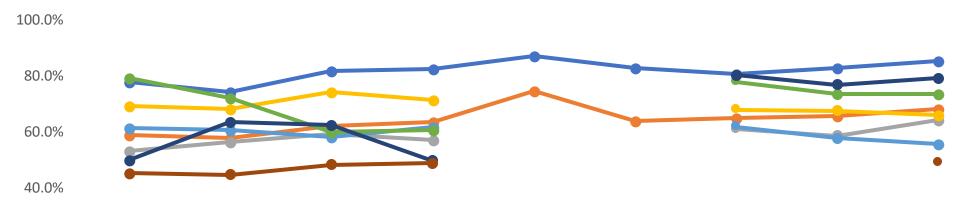
LIKELIHOOD OF RETURN VISIT

- *Gender:* Male respondents from U.S. West expressed a greater likelihood to return to Hawai'i than female respondents from this visitor market.
- **Trips to Hawai'i:** Repeat visitors from the following visitor markets expressed a greater likelihood of returning to the state than first-time visitors: **U.S. West**, **U.S. East**, **Oceania**, and **Japan**.
- **Islands visited:** Visitors from **U.S. East** and **Canada** whose trip consisted of visiting a single island expressed a higher likelihood of returning to the state than those who visited multiple islands during their stay. Conversely, travelers from **Japan** who visited multiple islands were more likely to return.
- *Age:* Travelers from Japan between the ages 18-34 years old expressed the least likelihood of returning than other age groups from this visitor market. Older visitors from **U.S. East** (65 years and older) were also less likely to return to the state than younger visitors from this market.
- **Travel party size:** Those from **U.S. East** and **Japan** who traveled to the state by themselves expressed a higher likelihood of return than those who traveled here with at least one other person.
- *Household income:* Visitors from **U.S. West** who reside in homes in the upper income tier (\$150K+) expressed a higher probability of returning to the state than less affluent travelers from this market.
- *Education:* Travelers without a college degree from **U.S. East** expressed a stronger likelihood to return.



LIKELIHOOD OF RETURN VISIT

Tracking Data – Rating of "Very Likely" (7-8)



20.0%

0.0%									
0.070	Q4 2016	Q4 2017	Q4 2018	Q4 2019	Q4 2020	Q4 2021	Q4 2022	Q4 2023	Q4 2024 P
U.S. West	77.9%	74.0%	81.7%	82.3%	87.0%	82.6%	80.6%	82.7%	85.2%
U.S. East	58.7%	57.7%	61.9%	63.5%	74.4%	63.7%	64.8%	65.6%	68.0%
Japan	52.9%	56.4%	59.3%	57.1%			60.8%	58.6%	64.1%
Canada	69.0%	68.1%	74.1%	71.2%			67.9%	67.4%	66.0%
Oceania	61.3%	60.7%	58.0%	61.6%			61.7%	57.6%	55.4%
Korea	79.1%	72.1%	59.7%	60.7%			77.8%	73.4%	73.4%
China	50.0%	63.4%	62.2%	49.6%			80.1%	76.7%	79.0%
Europe	45.3%	44.5%	48.2%	48.7%					48.9%

P= Preliminary Data

Q. How likely are you to return to the state of Hawai'i in the next five years?



Note: Due to impact of the pandemic, there were too few travelers from Japan, Canada, Oceania, Korea, and China in 2020 and 2021 to provide an adequate sample size of visitors. For Europe, the pandemic resulted in too few travelers in the second half of 2020. Visitors from Europe were not surveyed in 2021 through 2023.

UNLIKELY TO RETURN – TOP REASONS U.S. WEST

Q4 2023	Q4 2024 P
 40.7% Too expensive 34.2% Want to go someplace new 32.7% Poor value 18.6% Too crowded/ congested/ traffic 15.4% Unfriendly people/ felt unwelcome 13.9% Too commercialized/ overdeveloped 13.8% No reason to return/ nothing new 12.8% Other financial obligations 12.6% Poor health/ age 11.2% Flight too long 	 38.1% Too expensive 31.0% Want to go someplace new 21.8% Poor value 20.0% Too crowded/ congested/ traffic 16.3% Poor health/ age 12.7% Too commercialized/ overdeveloped 12.7% Other financial obligations 10.9% No reason to return/ nothing new 10.9% Fiver years is too soon

P= Preliminary Data



UNLIKELY TO RETURN – TOP REASONS U.S. EAST

Q4 2023	Q4 2024 P
 46.0% Too expensive 38.0% Flight too long 37.0% Want to go someplace new 17.3% Other financial obligations 15.4% Poor value 14.8% Too crowded/ congested/ traffic 11.8% Too commercialized/ overdeveloped 11.2% Five years is too soon 	 46.6% Too expensive 44.0% Want to go someplace new 43.2% Flight too long 18.1% Poor value 17.5% Too crowded/ congested/ traffic 14.2% Five years is too soon 12.4% No reason to return/ nothing new 11.3% Other financial obligations 10.7% Too commercialized/ overdeveloped

P= Preliminary Data



UNLIKELY TO RETURN – TOP REASONS JAPAN

Q4 2023*	Q4 2024 P**
 65.9% Too expensive 22.6% Other financial obligations 18.1% Want to go someplace new 13.5% Five years is too soon 11.3% Poor health/ age 	73.0% Too expensive39.2% Want to go someplace new30.2% Other financial obligations29.0% Five years is too soon
*Caution small base (n=44 respondents) in Q4 2023.	**Caution small base (n=41 respondents) in Q4 2024.

P= Preliminary Data



UNLIKELY TO RETURN – TOP REASONS CANADA

Q4 2023	Q4 2024 P
58.5% Too expensive	61.0% Too expensive
38.0% Want to go someplace new	44.1% Want to go someplace new
30.8% Flight is too long	34.3% Flight too long
23.6% Poor value	26.7% Poor value
13.0% Other financial obligations	16.7% Five years is too soon
	11.5% No reason to return/ nothing new
	10.2% Other financial obligations

P= Preliminary Data



UNLIKELY TO RETURN – TOP REASONS OCEANIA

Q4 2023	Q4 2024 P
60.6% Too expensive	45.0% Want to go someplace new
40.9% Want to go someplace new	43.4% Too expensive
39.8% Poor value	28.2% Poor value
28.3% Too commercialized/ overdeveloped	24.0% Flight too long
16.8% Too crowded/ congested/ traffic	16.4% Too commercialized/overdeveloped
12.6% No reason to return/ nothing new	13.5% No reason to return/ nothing new
	12.1% Too crowded/ congested/ traffic
	11.7% Five years is too soon

P= Preliminary Data



UNLIKELY TO RETURN – TOP REASONS KOREA

Q4 2023*	Q4 2024 P**
55.6% Too expensive	94.6% Too expensive
35.2% Poor value	48.6% Poor value
27.0% Flight too long	35.1% Flight too long
23.0% No reason to return/ nothing new	29.7% Five years is too soon
20.4% Five years is too soon	27.1% Other financial obligations
20.4% Other financial obligations	27.1% Want to go someplace new
18.9% Want to go someplace new	26.9% No reason to return/ nothing new
	10.9% Too crowded/ congested/ traffic

*Caution small base (n=22 respondents) in Q4 2023.

**Caution small base (n=17 respondents) in Q4 2024.

P= Preliminary Data



UNLIKELY TO RETURN – TOP REASONS CHINA

Q4 2023*	Q4 2024 P**
33.3% Too expensive	66.7% Too expensive
33.3% Flight too long	33.3% No reason to return/ nothing new
33.3% No reason to return/ nothing new	33.3% Unfriendly people/ felt unwelcome
33.3% Unfriendly people/ felt unwelcome	33.3% Poor value
33.3% Crime/ safety concerns	33.3% Flight too long

*Caution small base (n=3 respondents) in Q4 2023.

**Caution small base (n=3 respondents) in Q4 2024.

P= Preliminary Data



UNLIKELY TO RETURN – TOP REASONS EUROPE

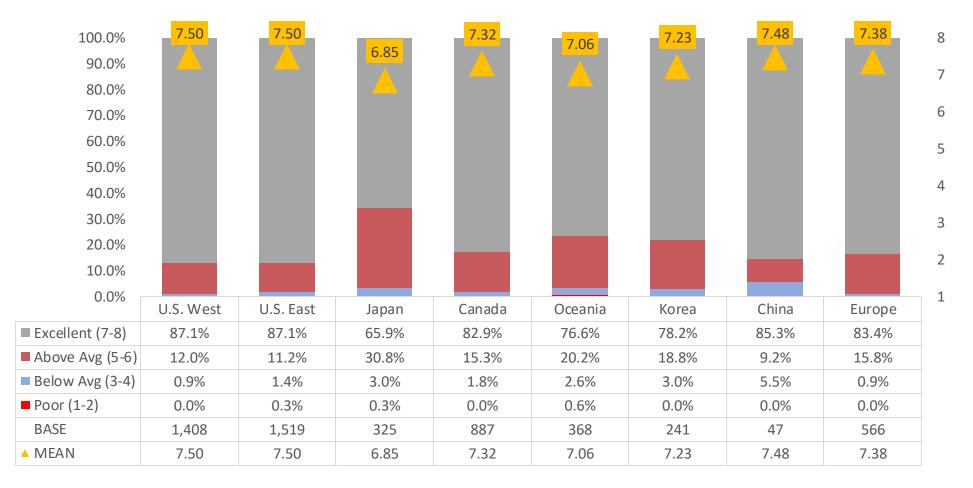
Q4 2019*	Q4 2024 P**
57.3% Flight too long	55.7% Too expensive
43.7% Too expensive	55.2% Flight too long
42.0% Want to go someplace new	36.4% Want to go someplace new
23.9% Five years is too soon	24.0% Five years is too soon
13.5% Too commercialized/ overdeveloped	15.6% Poor value
12.5% Other financial obligations	13.7% Too commercialized/ overdeveloped
12.5% Poor value	

*No data collected from 2020 thru 2023.

P= Preliminary Data

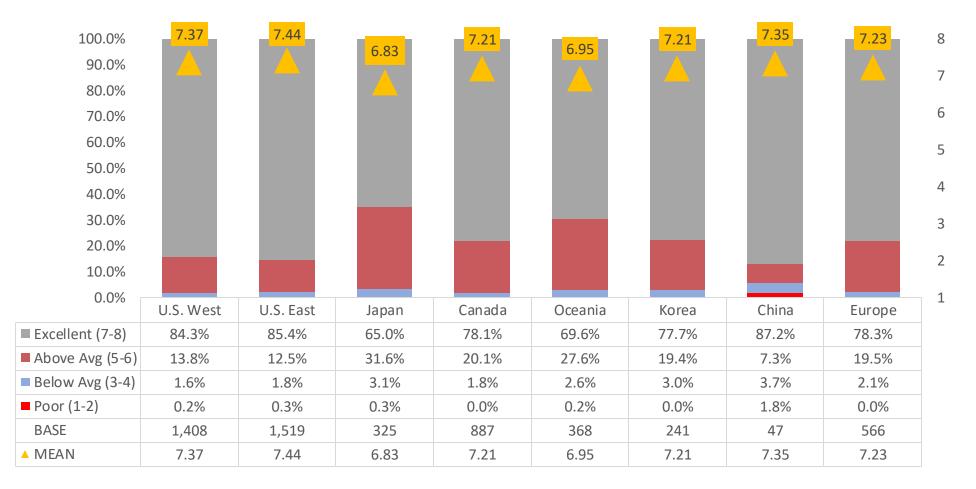


OFFERING A VARIETY OF EXPERIENCES



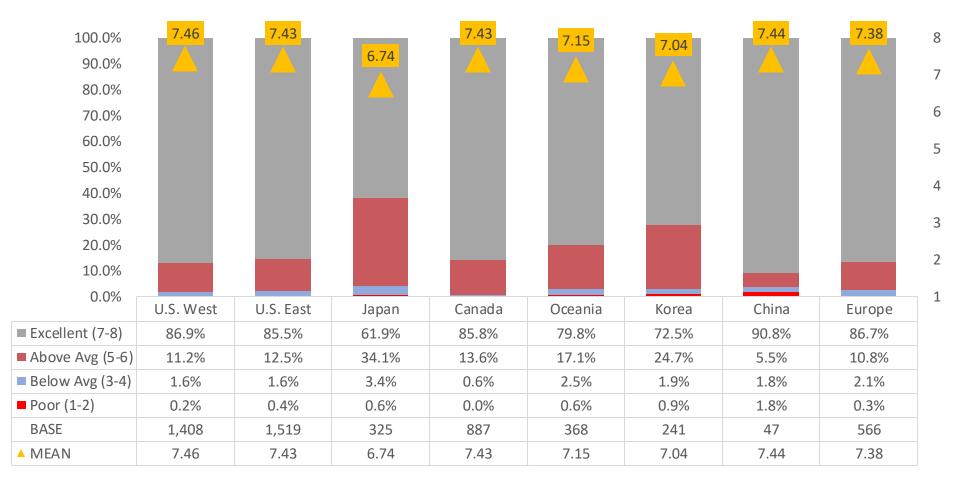


NUMBER OF DIFFERENT/ UNIQUE EXPERIENCES



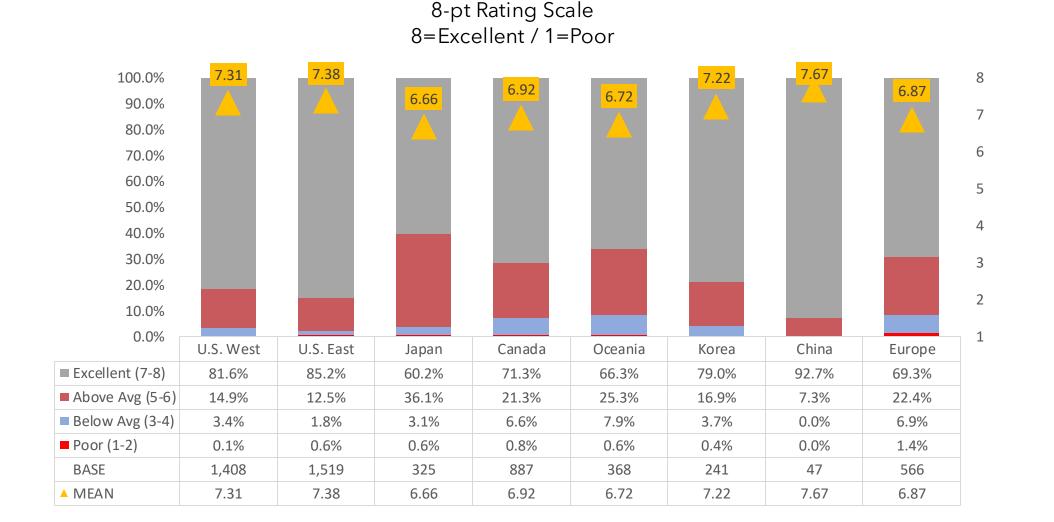


SAFE AND SECURE DESTINATION



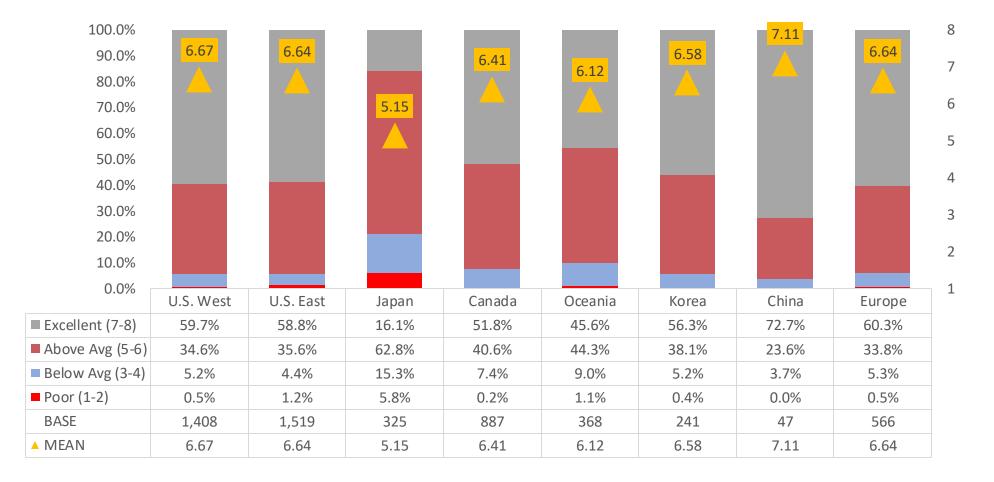


ENVIRONMENTALLY FRIENDLY/ SUSTAINABLE



DREDT

VOLUNTEER/ GIVE-BACK OPPORTUNITIES





Section 2 – Activities



ACTIVITIES - SIGHTSEEING

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China	Europe
TOTAL	96.8%	97.9%	97.1%	98.3%	92.8%	99.1%	100.0%	98.1%
On own (self-guided)/ driving around island	84.5%	79.8%	70.9%	86.1%	46.6%	79.7%	70.6%	75.1%
Helicopter ride/ airplane tour	2.7%	5.7%	0.3%	4.1%	3.4%	4.9%	4.1%	10.6%
Boat tour/ submarine ride/ whale watching	21.0%	27.7%	9.6%	23.2%	18.8%	32.5%	31.3%	22.2%
Visit towns/ communities	50.5%	52.0%	35.4%	58.6%	27.1%	39.9%	22.2%	43.4%
Private limousine/ van tour/ tour bus	6.1%	14.5%	15.3%	10.4%	29.7%	15.3%	12.2%	18.8%
Scenic views/ natural Iandmarks	57.0%	66.2%	24.3%	64.6%	50.9%	60.3%	67.6%	63.2%
Movie/ TV/ film location tours	4.4%	5.6%	7.9%	7.1%	10.2%	28.8%	12.2%	9.0%



ACTIVITIES - RECREATION

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China	Europe
TOTAL	95.6%	95.4%	94.7%	97.9%	92.7%	97.4%	98.0%	95.2%
Beach/ sunbathing	84.5%	79.8%	71.2%	89.6%	73.8%	84.0%	82.7%	81.7%
Bodyboarding	8.1%	4.6%	0.3%	9.4%	2.5%	3.3%	6.1%	5.7%
Standup paddle boarding	2.8%	3.8%	2.9%	2.5%	2.2%	3.0%	0.0%	3.1%
Surfing	5.7%	4.6%	3.1%	6.7%	8.5%	11.9%	0.0%	11.3%
Canoe paddling	1.1%	1.5%	0.6%	1.4%	0.9%	3.0%	0.0%	3.1%
Kayaking	3.7%	3.5%	0.3%	3.7%	0.6%	4.1%	4.1%	2.8%
Swimming in the ocean	61.3%	54.3%	32.5%	72.5%	58.1%	55.3%	36.3%	66.9%
Snorkeling	36.9%	31.4%	10.2%	44.7%	20.8%	57.0%	41.4%	39.4%
Freediving	1.9%	0.9%	0.0%	1.8%	0.2%	1.5%	6.0%	2.6%
Windsurfing/ Kitesurfing	0.1%	0.2%	0.3%	0.5%	0.4%	0.0%	2.0%	1.0%
Jet skiing/ Parasailing	1.5%	1.5%	4.2%	1.2%	0.4%	1.7%	4.1%	0.2%
Scuba diving	2.5%	2.1%	1.0%	3.0%	0.6%	1.1%	0.0%	3.5%
Fishing	1.7%	2.0%	0.3%	1.8%	1.0%	0.0%	6.1%	0.8%
Golf	7.0%	5.4%	5.8%	7.6%	1.7%	5.2%	2.0%	3.1%
Running/jogging/fitness/ walking	30.3%	30.2%	28.9%	32.6%	25.3%	22.4%	20.1%	25.5%



ACTIVITIES - RECREATION (continued)

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China	Europe
TOTAL	95.6%	95.4%	94.7%	97.9%	92.7%	97.4%	98.0%	95.2%
Cycling	2.2%	2.5%	3.5%	4.6%	0.6%	1.5%	2.0%	6.2%
Spa	8.5%	8.4%	4.1%	5.8%	4.9%	9.3%	2.0%	4.1%
Hiking	39.0%	41.8%	23.8%	44.0%	17.9%	27.4%	49.4%	47.2%
Backpacking/ camping	1.0%	1.2%	0.3%	1.4%	0.2%	0.0%	2.0%	2.6%
Agritourism	10.9%	15.6%	6.5%	11.1%	7.4%	19.4%	17.3%	9.5%
Sports event or tournament	2.9%	3.8%	2.2%	2.6%	3.2%	1.7%	0.0%	8.4%
Parks/ botanical gardens	32.9%	39.4%	22.1%	38.8%	26.9%	23.9%	30.3%	39.6%
Waterparks	1.7%	1.2%	1.0%	1.4%	0.9%	2.4%	4.1%	1.7%
Mountain tubing/ waterfall rappel	1.6%	1.8%	0.3%	1.7%	0.6%	1.7%	2.0%	3.2%
Zip-lining	2.8%	3.8%	1.0%	1.8%	0.9%	0.8%	4.1%	1.9%
Skydiving	0.0%	0.4%	0.6%	0.6%	0.0%	2.1%	5.0%	0.4%
All-terrain vehicle (ATV)	2.6%	3.7%	1.9%	2.4%	4.2%	11.2%	4.1%	2.8%
Horseback riding	1.3%	1.4%	3.1%	1.1%	0.5%	1.1%	13.2%	1.0%



ACTIVITIES - ENTERTAINMENT & DINING

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China	Europe
TOTAL	97.5%	97.2%	98.1%	97.6%	96.7%	98.7%	100.0%	97.1%
Lunch/ sunset/ dinner/ evening cruise	21.5%	26.5%	14.8%	22.0%	20.6%	35.5%	48.4%	27.5%
Live music/ stage show	25.6%	30.3%	19.0%	27.6%	18.6%	14.9%	16.2%	28.9%
Nightclub/ dancing/ bar/ karaoke	6.9%	6.2%	3.2%	6.2%	5.4%	2.8%	3.0%	6.4%
Fine dining	46.8%	47.1%	34.3%	40.6%	31.3%	55.5%	41.4%	28.8%
Family restaurant	61.7%	53.5%	26.9%	58.6%	65.9%	40.1%	17.1%	45.3%
Fast food	29.9%	31.5%	53.1%	37.1%	50.8%	59.3%	38.5%	42.2%
Food truck	41.3%	41.1%	28.2%	43.3%	31.9%	63.5%	35.3%	47.3%
Café/ coffee house	52.9%	49.7%	59.9%	55.8%	60.6%	68.7%	47.5%	55.1%
Ethnic dining	22.9%	28.9%	7.2%	21.4%	11.5%	25.2%	19.3%	12.9%
Farm-to-table cuisine	16.8%	18.2%	16.7%	14.8%	3.9%	2.1%	5.0%	7.3%
Prepared own meal	42.6%	33.5%	26.6%	61.1%	18.5%	13.4%	16.1%	42.2%



ACTIVITIES – SHOPPING

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China	Europe
TOTAL	94.9%	94.3%	98.1%	97.5%	95.8%	95.5%	95.9%	94.7%
Malls/ department stores	46.5%	44.2%	86.6%	55.2%	74.1%	81.4%	57.6%	56.5%
Designer boutiques	18.2%	18.3%	17.8%	17.9%	15.6%	3.9%	7.1%	13.4%
Hotel/ resort stores	34.1%	35.1%	32.8%	27.9%	34.5%	36.2%	30.2%	22.9%
Swap meet/ flea market	15.2%	12.5%	3.4%	18.1%	6.8%	2.6%	6.1%	6.5%
Discount/ outlet stores	11.8%	11.1%	32.6%	16.1%	31.0%	54.9%	7.1%	12.7%
Supermarkets	55.9%	48.6%	61.1%	64.6%	44.5%	50.2%	41.5%	65.9%
Farmer's market	36.0%	30.4%	26.2%	45.9%	18.7%	9.7%	22.2%	36.4%
Convenience stores	48.9%	45.7%	57.9%	49.9%	66.4%	64.9%	40.4%	37.9%
Duty free stores	3.9%	5.1%	24.5%	6.3%	11.3%	36.4%	19.2%	6.4%
Hawai'i–made products	46.9%	48.5%	18.8%	42.7%	32.9%	31.6%	36.3%	47.1%
Local shops and artisans	54.9%	53.7%	13.2%	55.9%	39.2%	19.0%	24.2%	50.8%
Local fashion designers	6.6%	6.9%	3.4%	9.3%	8.3%	0.9%	2.0%	11.7%



ACTIVITIES - HISTORY, CULTURE & FINE ARTS

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China	Europe
TOTAL	66.2%	74.9%	59.9%	70.2%	72.1%	63.1%	73.7%	73.3%
Historic military sites and museums	18.3%	29.4%	16.5%	16.9%	45.4%	20.9%	31.4%	32.9%
Historic Hawaiian sites and museums	29.8%	35.4%	15.9%	35.2%	25.9%	11.2%	20.1%	38.1%
Other historical sites, museums, and homes	12.8%	14.4%	8.9%	13.6%	9.6%	17.6%	18.1%	15.5%
Art museums	2.8%	2.1%	4.1%	2.3%	2.3%	2.4%	2.0%	3.8%
Art galleries and exhibitions	7.6%	7.0%	4.8%	9.2%	4.9%	2.8%	6.0%	8.7%
Lūʻau/ Polynesian show/ hula show	22.0%	34.6%	17.1%	25.3%	23.7%	20.7%	17.1%	26.2%
Lesson- ex. ukulele, hula, canoe, lei making	4.9%	5.7%	3.8%	5.6%	4.0%	4.1%	12.1%	4.9%
Play/ concert/ theatre	2.9%	2.1%	3.1%	4.0%	3.0%	3.6%	2.0%	3.8%
Art/ craft fair	12.3%	10.3%	2.6%	13.5%	5.3%	4.5%	17.1%	8.7%
Festival /event	5.7%	4.8%	6.8%	7.0%	5.8%	4.5%	3.0%	6.5%



ACTIVITIES - TRANSPORTATION

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China	Europe
TOTAL	92.2%	91.4%	96.8%	95.8%	95.7%	96.3%	91.9%	93.2%
Airport shuttle	10.8%	11.8%	21.2%	13.9%	31.5%	9.9%	13.1%	14.9%
Trolley	1.6%	3.1%	54.1%	3.8%	14.3%	22.8%	2.0%	3.7%
Public bus	4.0%	4.0%	26.4%	9.0%	23.2%	12.5%	19.2%	18.1%
Tour bus/ tour van	6.7%	14.0%	19.4%	12.3%	29.8%	29.1%	12.1%	18.0%
Taxi/ limo	5.5%	8.6%	27.3%	11.7%	36.1%	25.8%	18.2%	16.8%
Rental car	72.5%	66.7%	25.4%	73.3%	24.9%	58.0%	45.4%	60.7%
Ride share	18.8%	22.9%	23.8%	22.2%	41.3%	25.8%	36.4%	22.3%
Car share (i.e.,Hui, Turo)	4.3%	3.8%	1.3%	3.3%	3.2%	0.9%	3.0%	0.9%
Bicycle rental	2.2%	1.6%	4.1%	2.2%	1.1%	0.9%	6.0%	2.6%



ACTIVITIES - OTHER

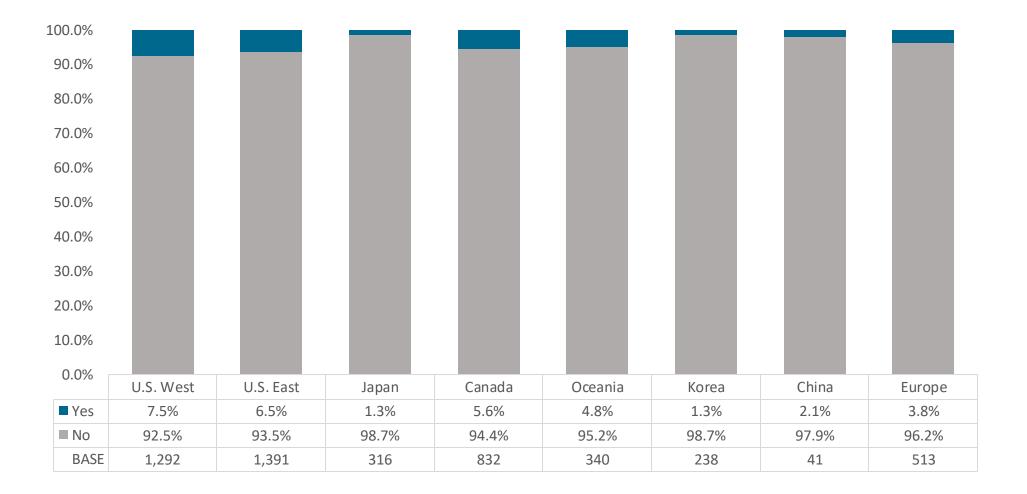
	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China	Europe
TOTAL	30.5%	30.5%	16.7%	20.6%	12.7%	19.0%	30.2%	19.2%
Visit friends/ family	28.7%	28.5%	14.7%	18.7%	11.3%	18.1%	30.2%	16.1%
Volunteering/ Giving back to the local community	2.1%	3.1%	2.6%	2.6%	1.6%	0.9%	2.0%	3.7%



Section 3 – Travelers with Disabilities



DISABLED TRAVELER - REQUIRED ASSISTANCE



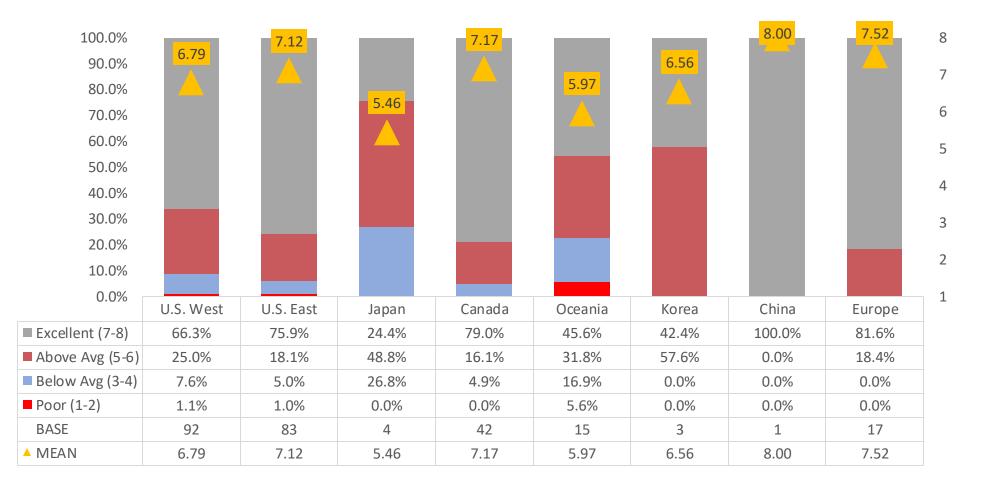


DISABLED TRAVELER - REQUIRED ASSISTANCE

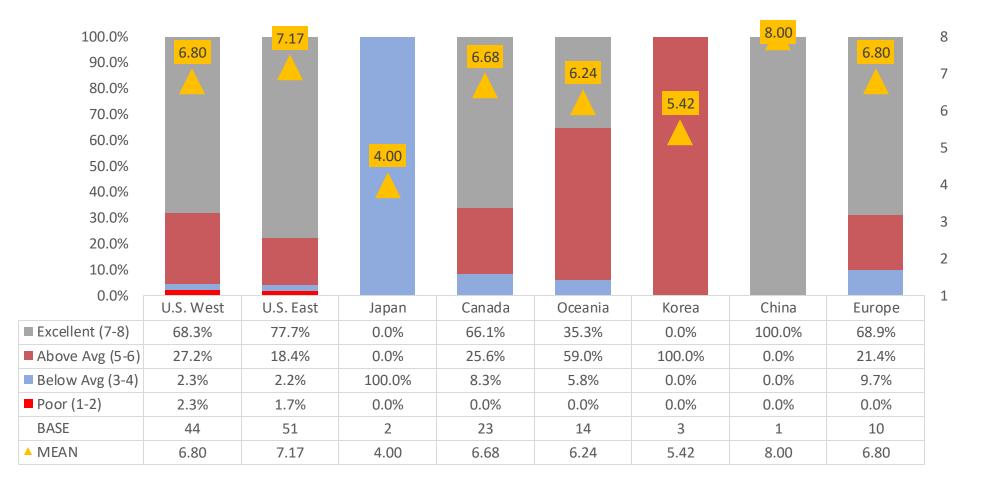
	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China	Europe
Mobility aid	73.3%	68.9%	24.4%	63.6%	49.5%	71.2%	0.0%	58.2%
Personal assistance	24.7%	21.6%	24.4%	20.3%	26.4%	0.0%	0.0%	5.5%
NA- No one needed assistance	5.1%	9.9%	24.4%	11.5%	21.2%	0.0%	100.0%	11.0%
Other	8.2%	3.4%	0.0%	9.2%	0.0%	0.0%	0.0%	9.9%
Orientation and Mobility Assistance	3.1%	2.2%	26.8%	6.5%	8.0%	0.0%	0.0%	15.4%
Lift equipped van	2.1%	3.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Ambulance/ Hospital/ Medical visit	0.0%	2.4%	0.0%	0.0%	8.0%	0.0%	0.0%	0.0%
Disabled parking/ placard	0.0%	0.0%	24.4%	2.3%	0.0%	0.0%	0.0%	0.0%
ASL Interpreter/texting/ captioning	0.0%	1.2%	0.0%	2.3%	0.0%	28.8%	0.0%	0.0%
Service/ assistance animal	0.0%	1.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Print material in alternate format	0.0%	1.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BASE	97	90	4	45	16	3	1	19



OVERALL ACCESSIBILITY - AIRPORTS

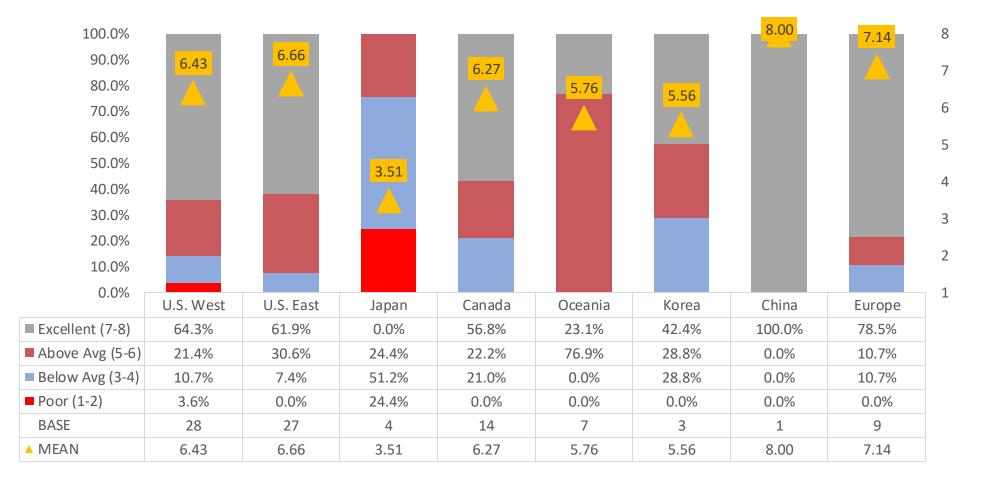


OVERALL ACCESSIBILITY - PRIVATE TRANSPORTATION



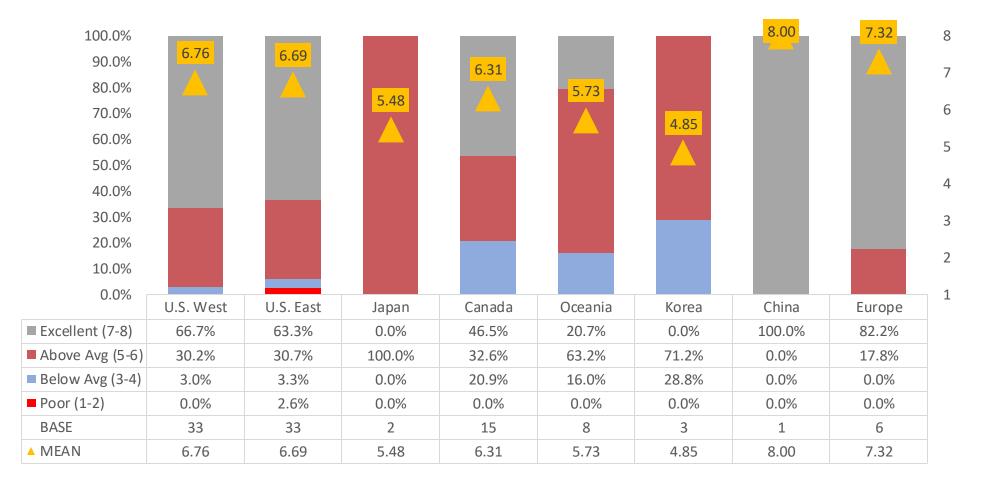


OVERALL ACCESSIBILITY - PUBLIC TRANSPORTATION



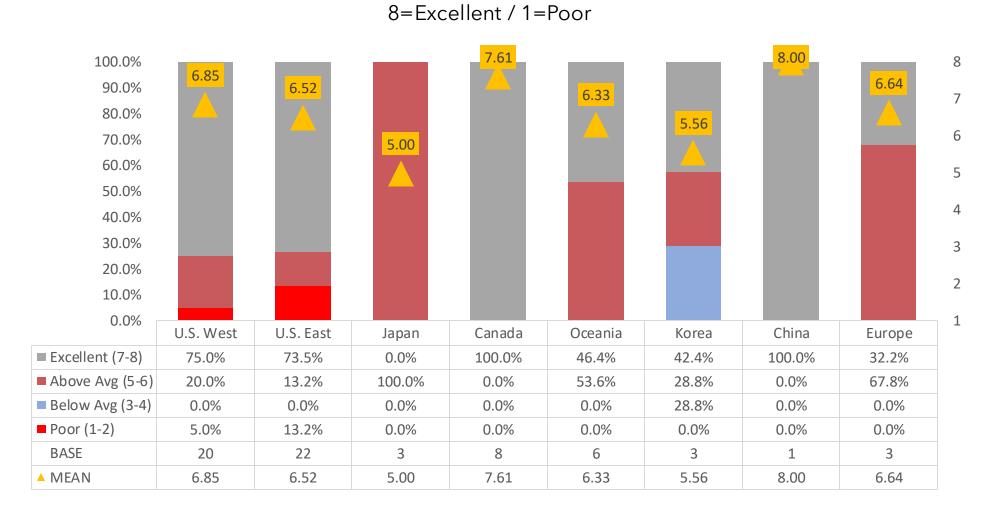


OVERALL ACCESSIBILITY - RIDE SHARE/ CAR SHARE



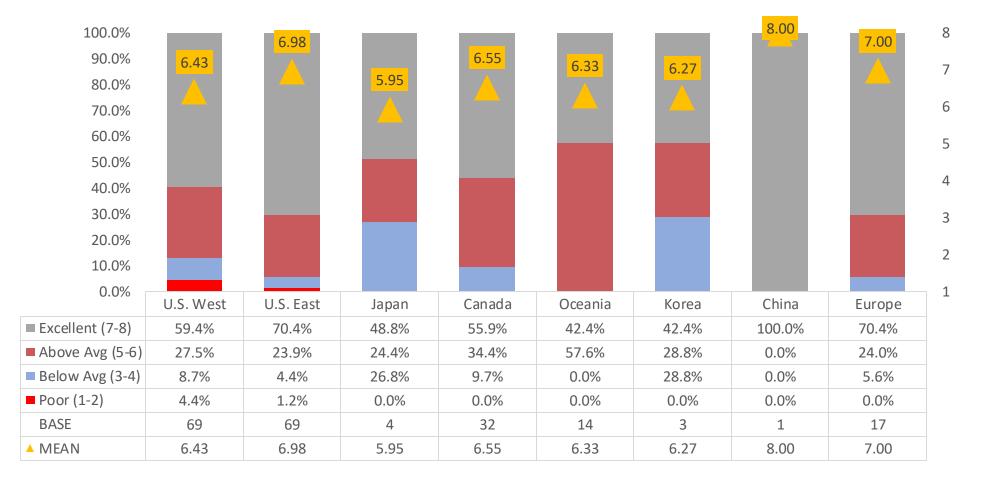


OVERALL ACCESSIBILITY – DEPARTMENT OF AGRICULTURE ANIMAL QUARANTINE 8-pt Rating Scale

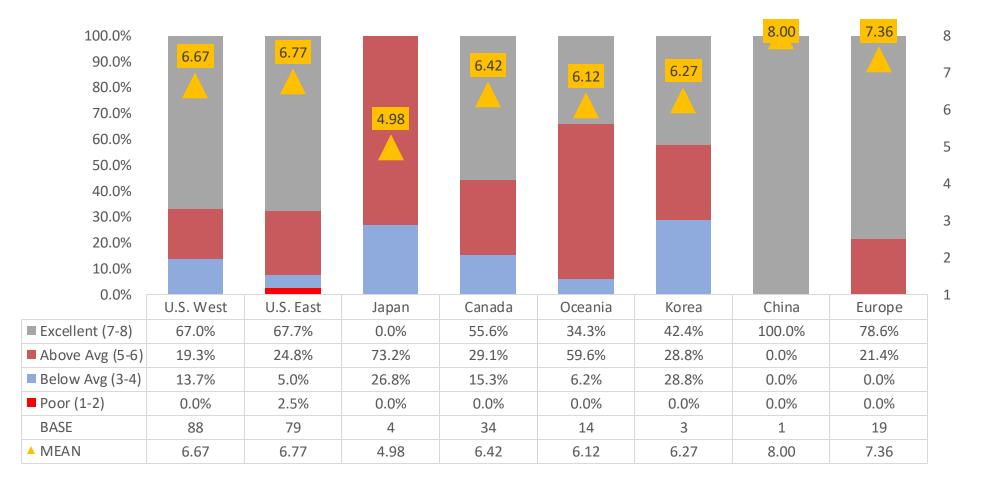




OVERALL ACCESSIBILITY - HOTELS

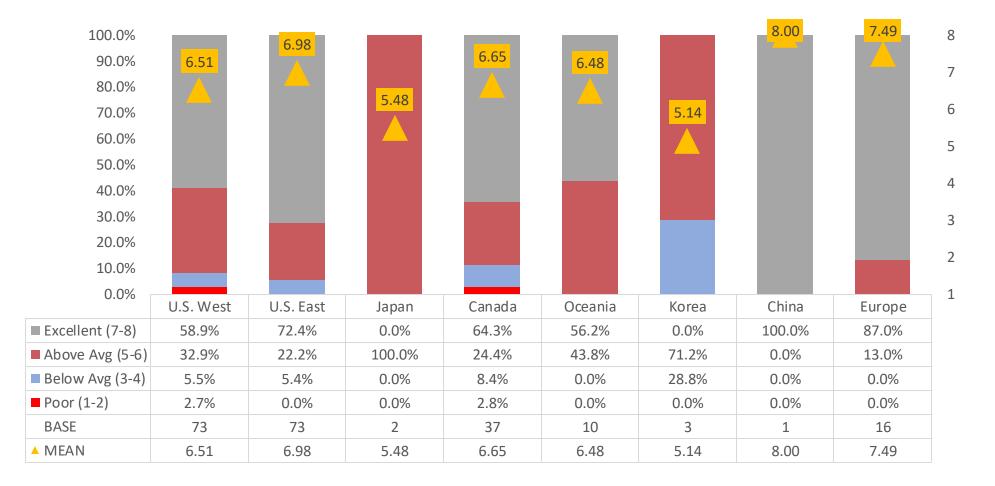


OVERALL ACCESSIBILITY - RESTAURANTS



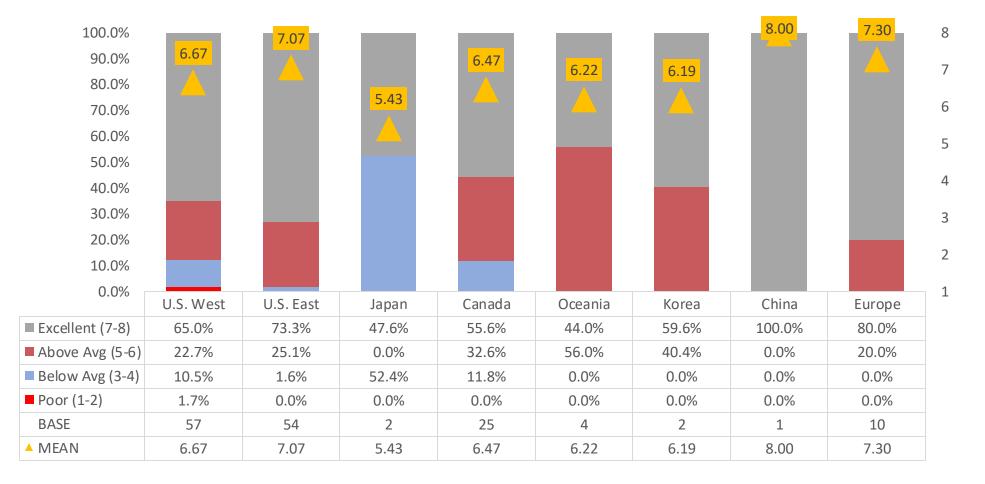


OVERALL ACCESSIBILITY - PUBLIC ATTRACTIONS



OVERALL ACCESSIBILITY - PRIVATE ATTRACTIONS

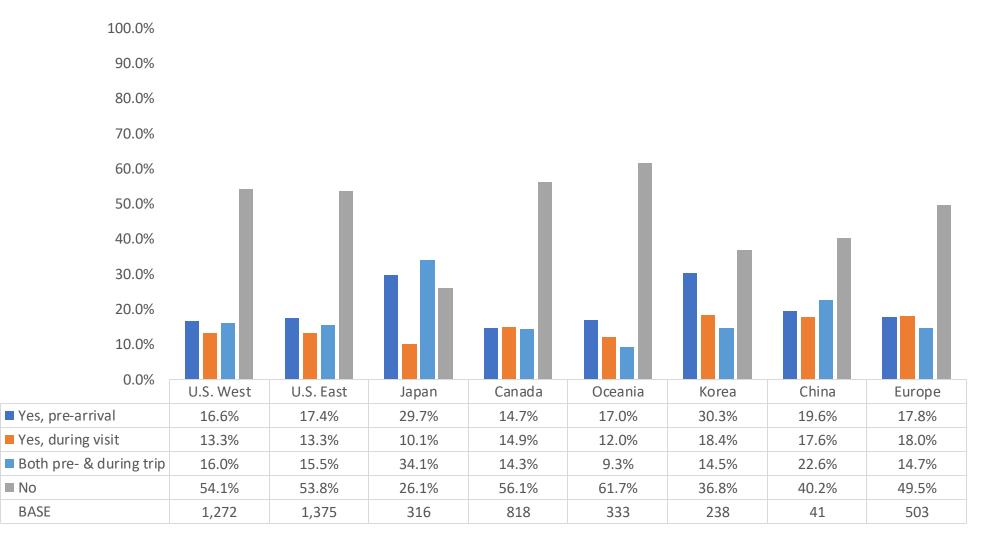




Section 4 – Messaging

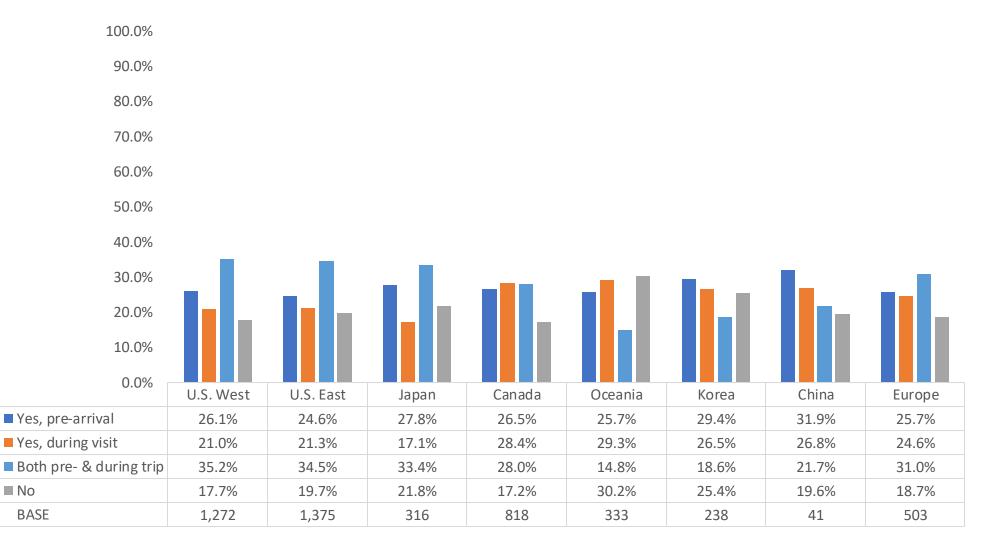


SAFE AND RESPONSIBLE TRAVEL



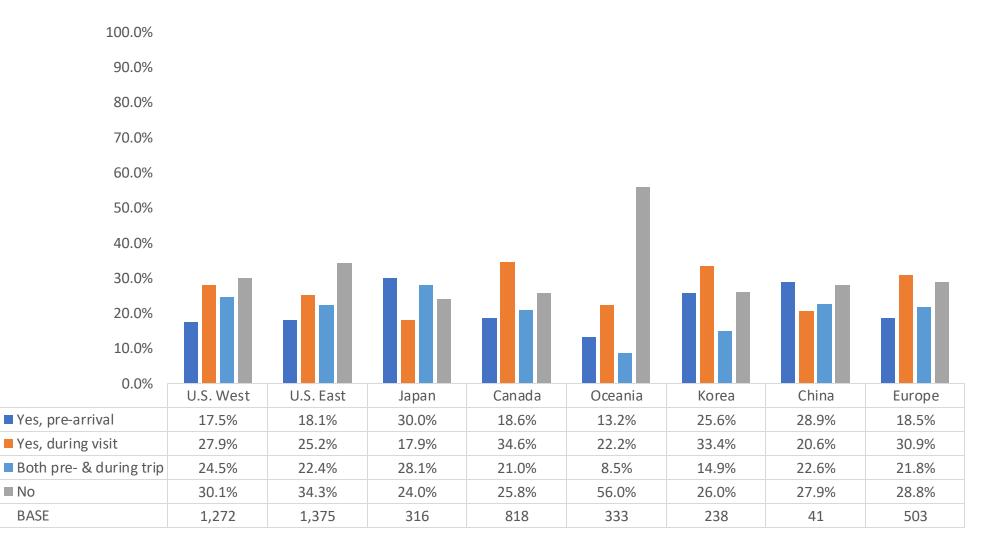


CARING FOR AND RESPECTING HAWAI'I'S CULTURE, PEOPLE AND ENVIRONMENT



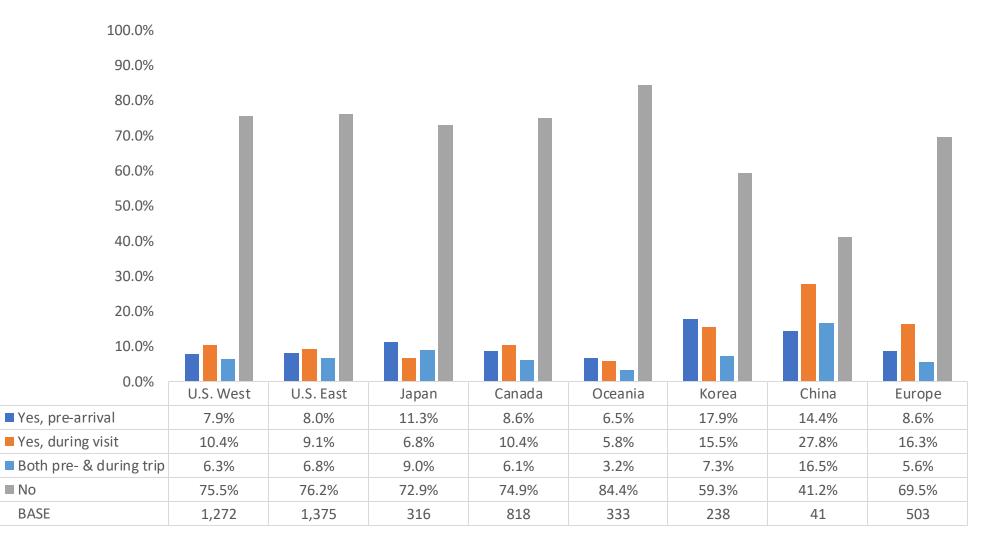


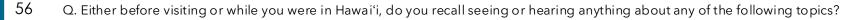
OCEAN AND HIKING SAFETY





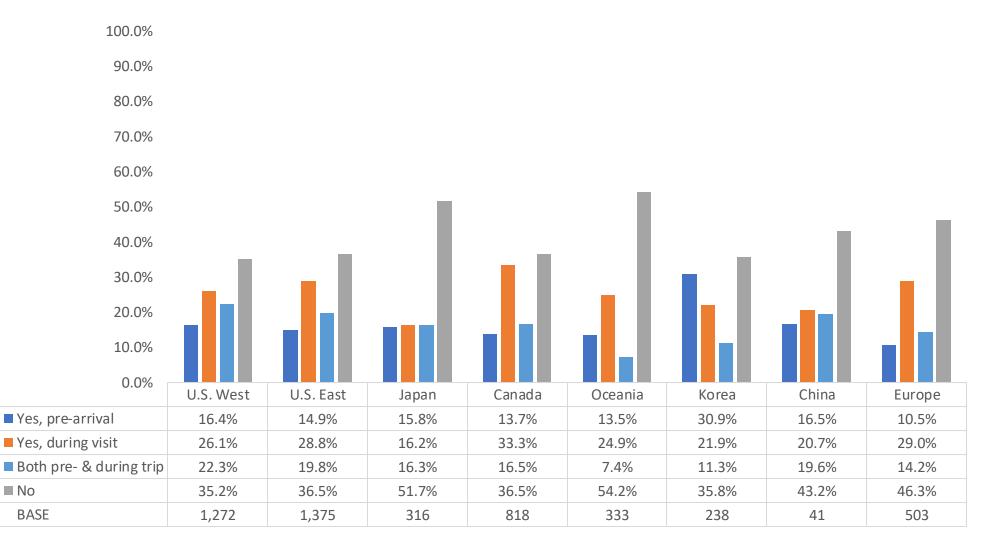
VOLUNTEER / GIVE-BACK OPPORTUNITIES





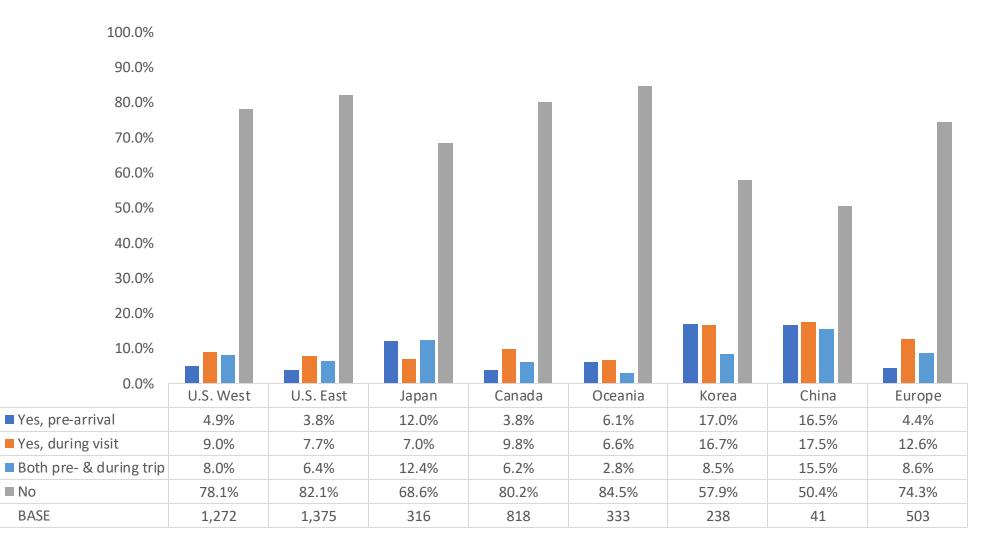


SUPPORT LOCAL / SHOP LOCAL





MĀLAMA HAWAI'I

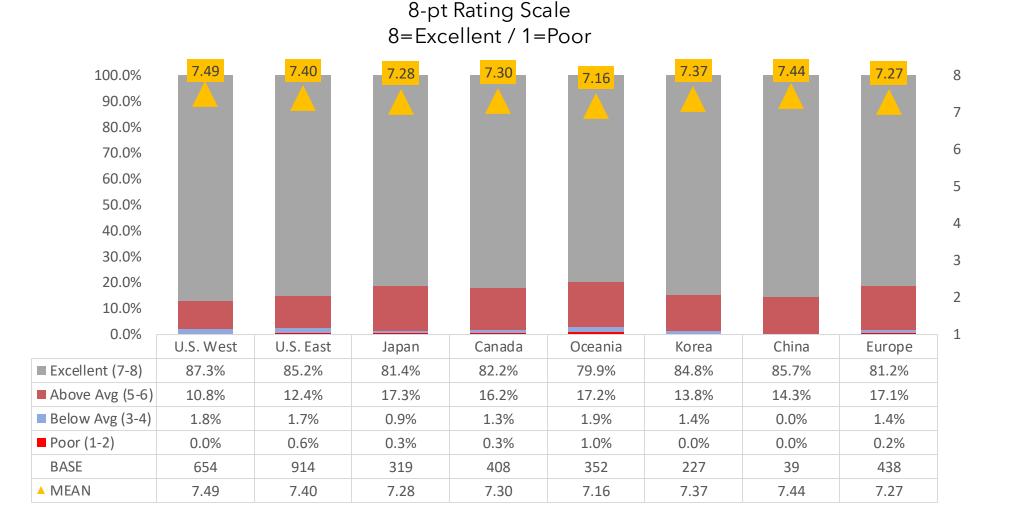




Section 5 – O'ahu



SATISFACTION - O'AHU

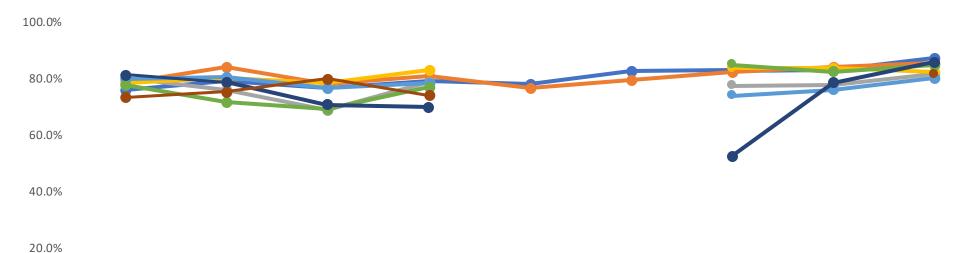


SATISFACTION - O'AHU

- **Gender:** Male respondents from **U.S. West** expressed higher levels of satisfaction compared to female respondents from this visitor market. Females from **Japan** were more satisfied with their stay than males.
- Age: Seniors (65 years and older) from Japan gave lower satisfaction scores compared to younger travelers from this visitor market.
- Islands visited: Visitors from U.S. West, Japan and U.S. East whose trip consisted of staying on just O'ahu gave the island a higher mean satisfaction score than those who also visited one or more of the Neighbor Islands during their stay.
- *Household income:* Those who reside in homes in the bottom income tier (<\$100K) from **U.S. West** gave higher satisfaction scores than more affluent travelers from this visitor market.
- *Trips to Hawai'i:* First-time visitors from Japan were more satisfied with their stay than repeat visitors from this market.

SATISFACTION - O'AHU

Tracking Data – Rating of "Excellent" (7-8)



0.0%	Q4 2016	Q4 2017	Q4 2018	Q4 2019	Q4 2020	Q4 2021	Q4 2022	Q4 2023	Q4 2024 P
-U.S. West	75.8%	79.0%	76.6%	79.0%	78.1%	82.6%	82.8%	83.0%	87.3%
	78.2%	83.8%	77.8%	80.6%	76.5%	79.5%	82.2%	83.9%	85.2%
Japan	79.9%	75.7%	68.8%	78.7%			77.5%	77.7%	81.4%
Can ada	78.4%	80.2%	78.3%	82.8%			83.5%	83.5%	82.2%
Oceania	79.6%	80.5%	76.6%	78.3%			73.8%	75.9%	79.9%
Korea	77.6%	71.5%	69.2%	76.9%			84.7%	82.3%	84.8%
China	81.2%	78.5%	70.5%	69.6%			52.3%	78.3%	85.7%
Europe	73.3%	75.1%	79.8%	73.9%					81.2%

P= Preliminary Data

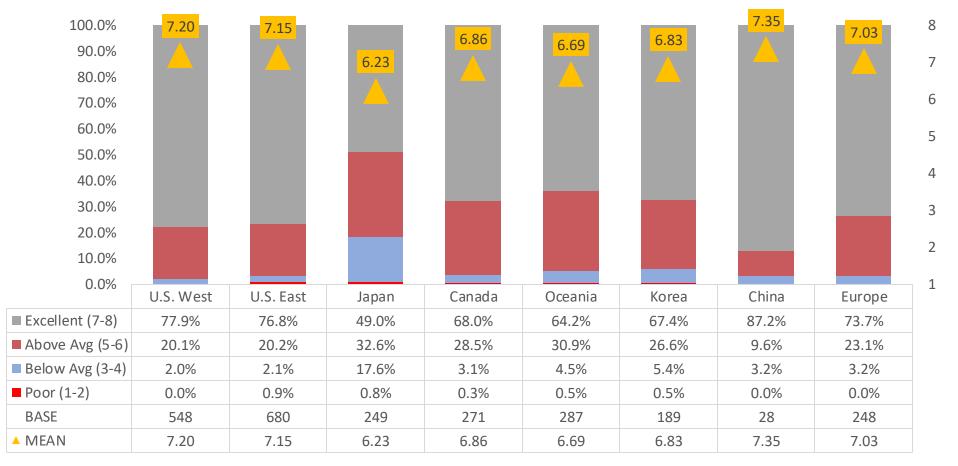
Q. How would you rate your most recent trip to the state of Hawai'i? How would you rate your experience on___?



Note: Due to impact of the pandemic, there were too few travelers from Japan, Canada, Oceania, Korea, and China in 2020 and 2021 to provide an adequate sample size of visitors. For Europe, the pandemic resulted in too few travelers in the second half of 2020. Visitors from Europe were not surveyed in 2021 through 2023.

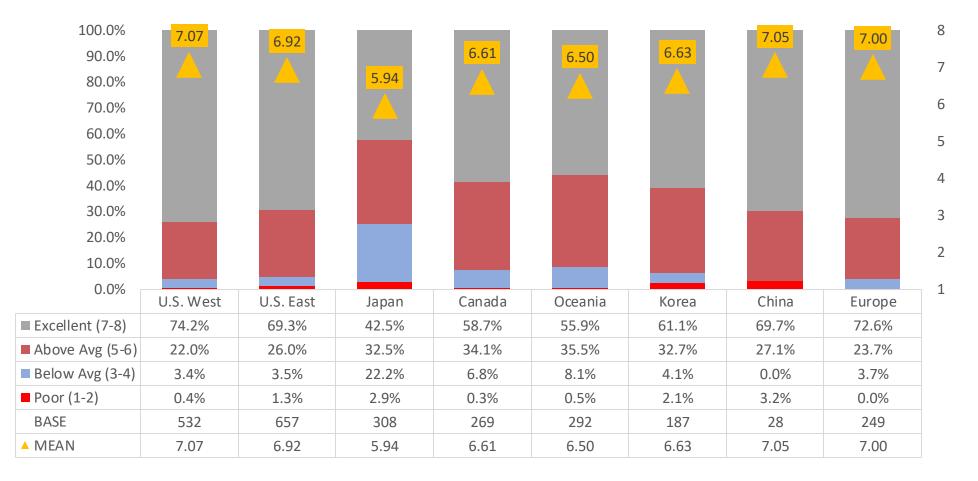
ENTERTAINMENT/ ATTRACTIONS - O'AHU







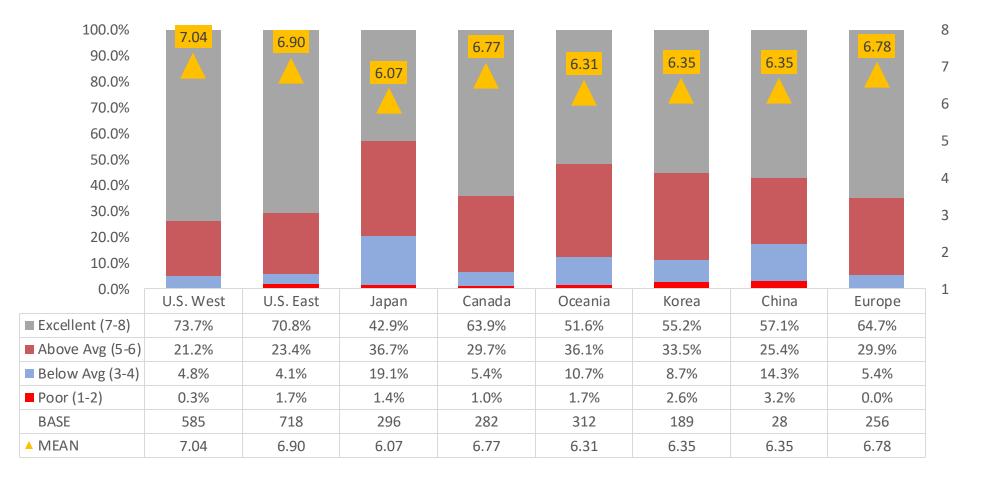
SHOPPING - O'AHU





DINING/FOOD & BEVERAGES - O'AHU

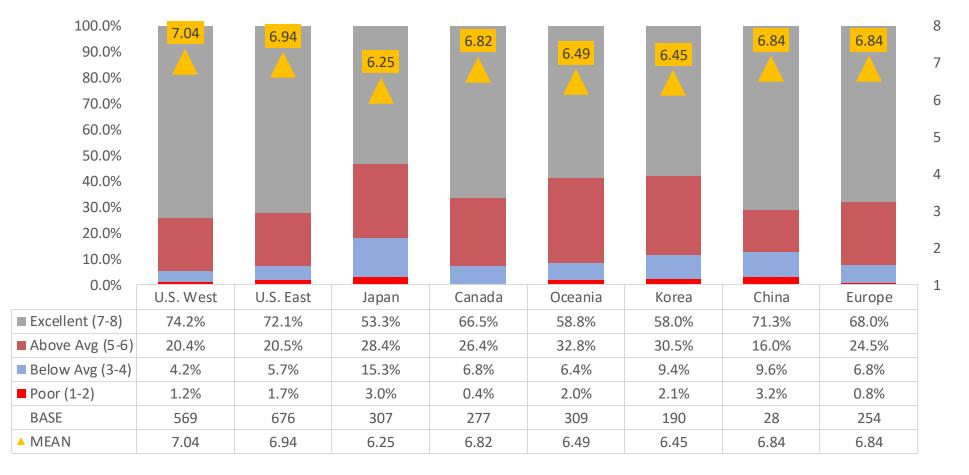
8-pt Rating Scale 8 = Excellent / 1 = Poor





LODGING/ ACOMMODATIONS - O'AHU

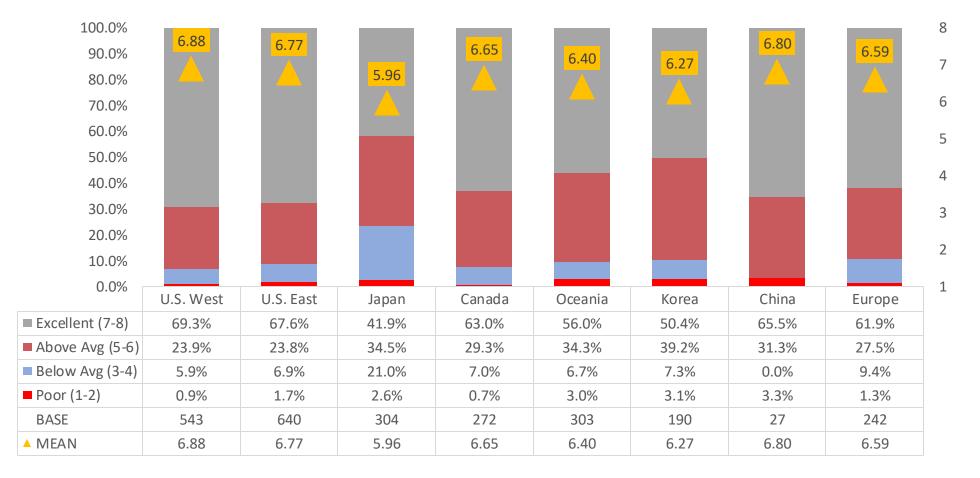
8-pt Rating Scale 8 = Excellent / 1 = Poor





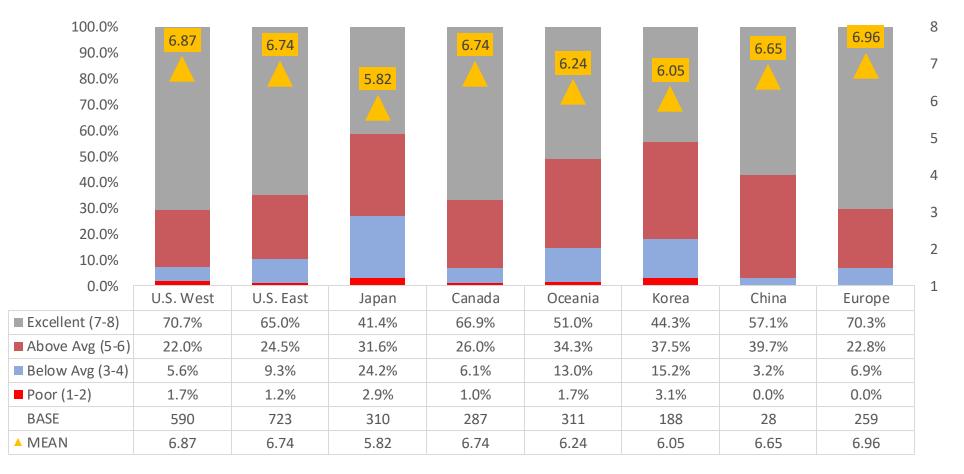
TRANSPORTATION ON ISLAND – O'AHU

8-pt Rating Scale 8 = Excellent / 1 = Poor



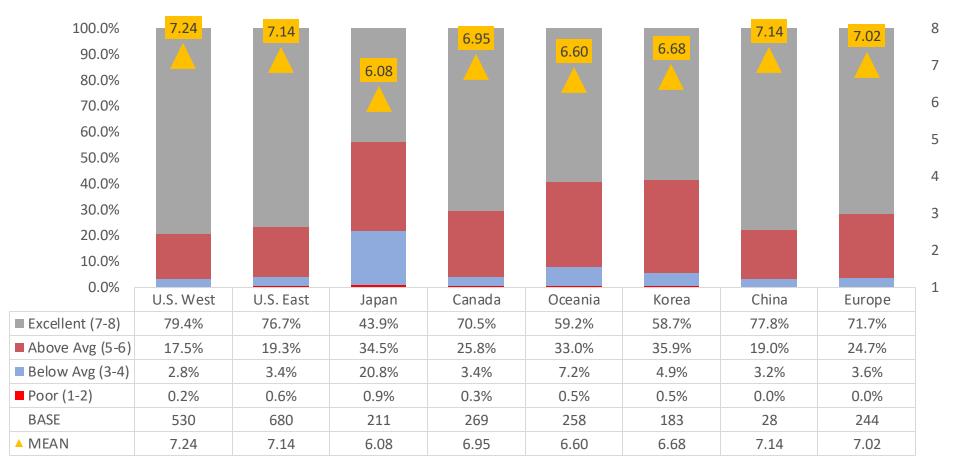


AIRPORT - O'AHU





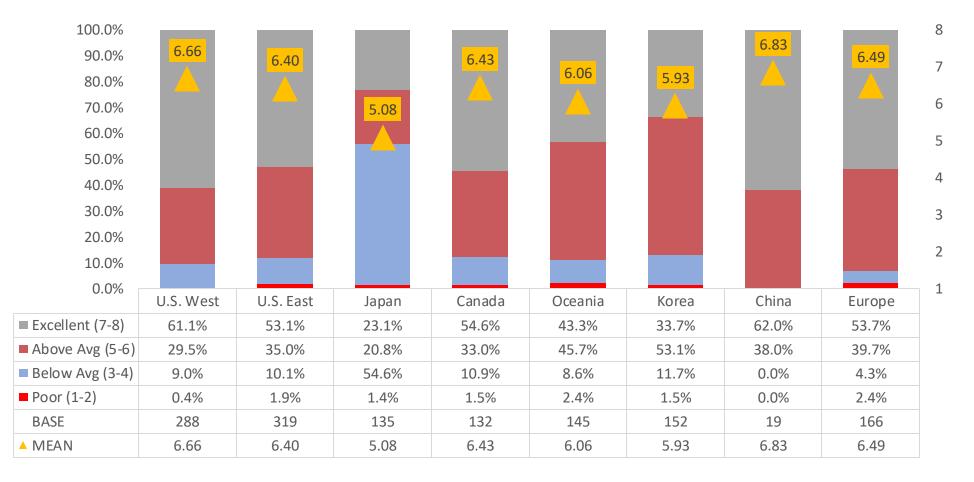
CULTURAL EXPERIENCES – O'AHU





VOLUNTEER EXPERIENCES – O'AHU

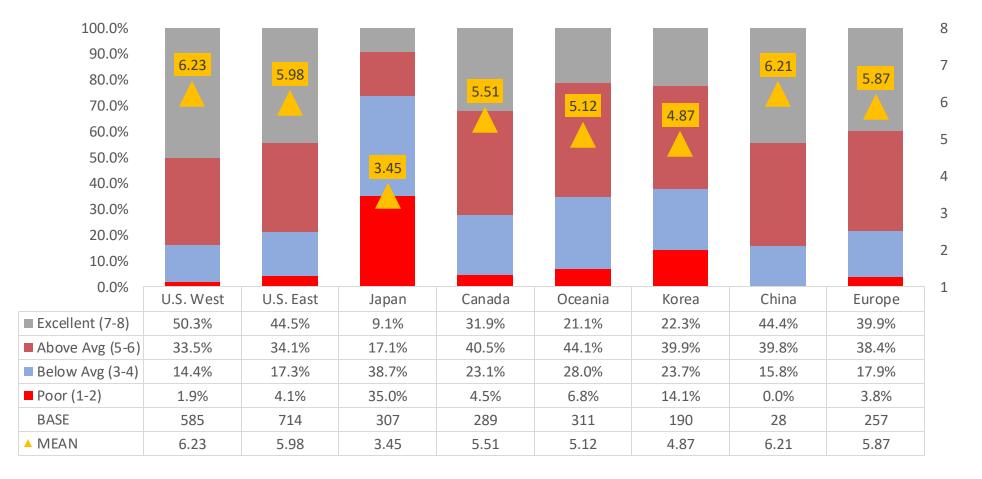
8-pt Rating Scale 8 = Excellent / 1 = Poor





OVERALL VALUE FOR THE MONEY - O'AHU

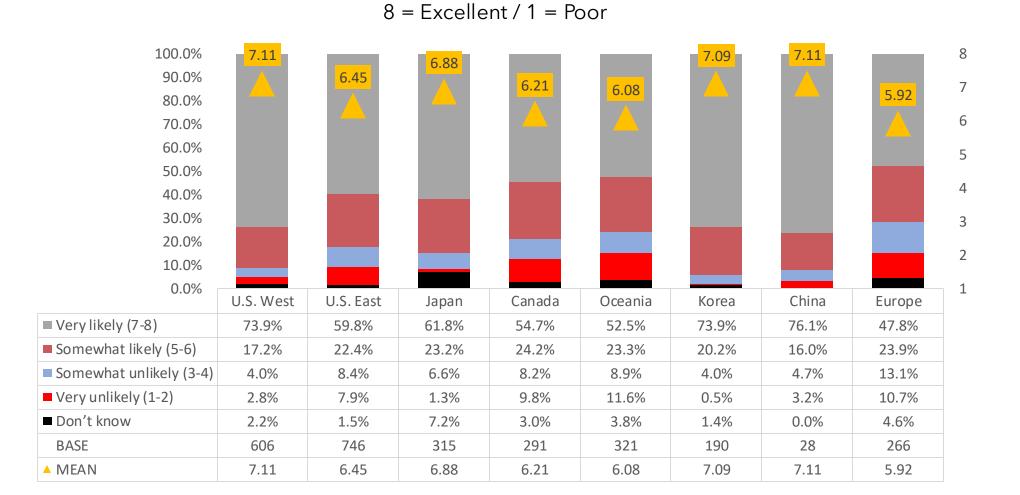
8-pt Rating Scale 8 = Excellent / 1 = Poor





LIKELIHOOD OF RETURN VISIT - O'AHU

8-pt Rating Scale





LIKELIHOOD OF RETURN VISIT - O'AHU

TOP BOX - VERY LIKELY (7-8)



20.0%

0.0%							
0.0%	Q4 2018	Q4 2019	Q4 2020	Q4 2021	Q4 2022	Q4 2023	Q4 2024 P
U.S. West	58.9%	67.6%	77.8%	69.7%	68.1%	67.4%	73.9%
U.S. East	50.8%	54.6%	67.1%	53.1%	58.2%	55.7%	59.8%
Japan	52.4%	52.5%			55.1%	57.4%	61.8%
Can ada	57.5%	55.8%			57.5%	56.6%	54.7%
Oceania	55.4%	56.0%			58.8%	49.8%	52.5%
Korea	57.9%	60.9%			78.7%	73.3%	73.9%
- China	65.2%	49.6%			89.2%	61.4%	76.1%
- Europe	43.4%	50.0%					47.8%

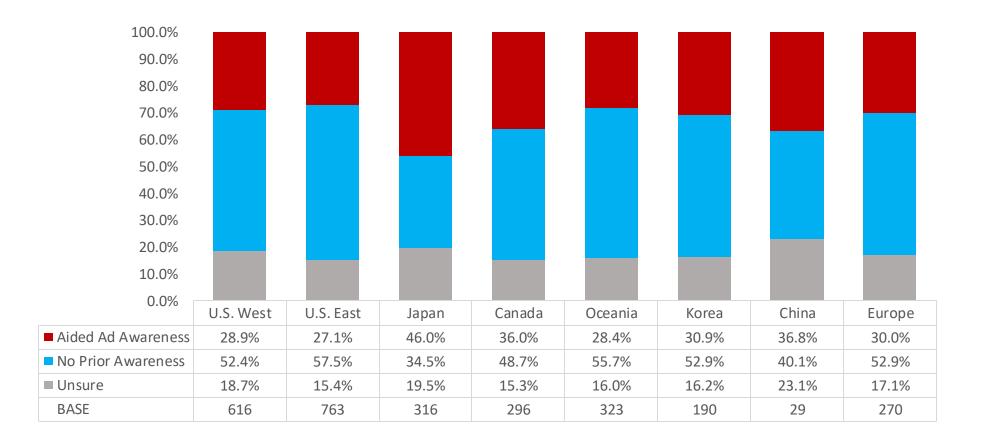
P= Preliminary Data

Q. How likely are you to visit O'ahu again in the next five years?



Note: Due to impact of the pandemic, there were too few travelers from Japan, Canada, Oceania, Korea, and China in 2020 and 2021 to provide an adequate sample size of visitors. For Europe, the pandemic resulted in too few travelers in the second half of 2020. Visitors from Europe were not surveyed in 2021 through 2023.

AIDED ADVERTISING AWARENESS - O'AHU



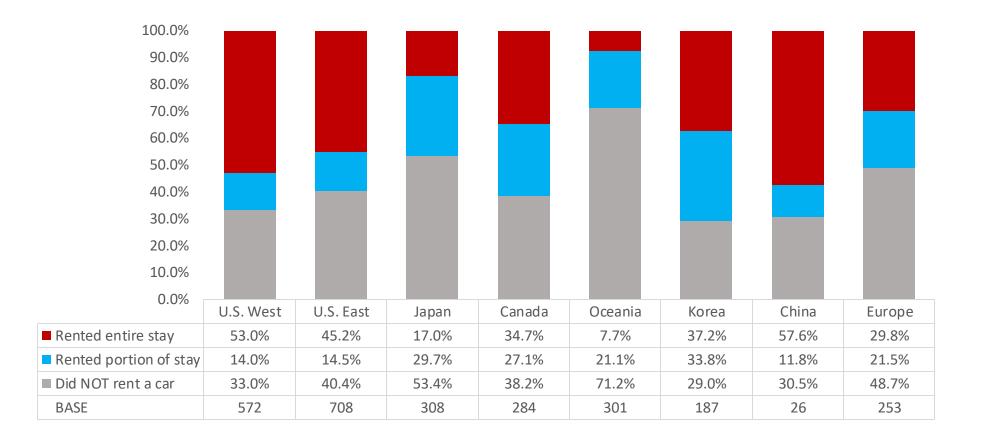


MOTIVATING FACTORS - O'AHU

	U.S. West	U.S. East	Japan	Canada	Oceania	China	Korea	Europe
Famous landmarks or imagery/ natural beauty	38.4%	43.3%	42.1%	49.2%	45.9%	64.7%	54.5%	57.1%
Hawaiian cultural events	15.4%	14.8%	16.7%	17.8%	12.8%	27.7%	6.1%	17.3%
Social media posts and videos	12.9%	13.3%	31.8%	21.6%	19.3%	24.6%	22.3%	18.1%
Television programs or movies filmed in Hawai'i	8.7%	9.4%	38.1%	16.9%	18.9%	18.4%	18.5%	27.1%
Outdoor or sporting activities and events	14.5%	13.0%	12.3%	16.3%	10.8%	15.3%	19.0%	14.9%
Hawaiian music	11.3%	5.9%	14.0%	9.9%	8.0%	3.1%	2.8%	12.8%
BASE	612	756	316	295	323	29	190	268



CAR RENTAL - O'AHU



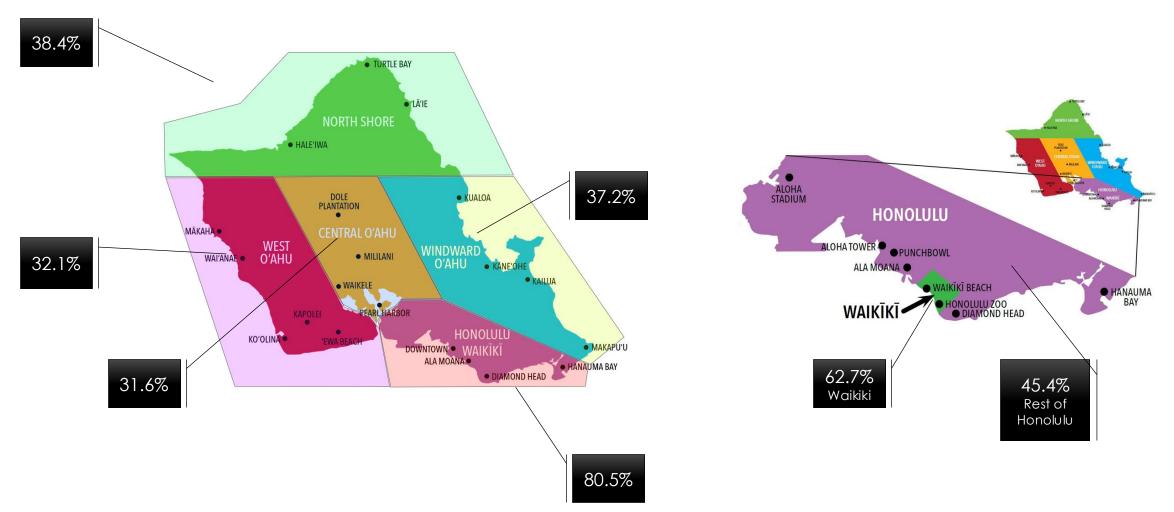


REASONS FOR PARTIAL RENTAL CAR - O'AHU

	U.S. West	U.S. East	Japan	Canada	Oceania	China	Korea	Europe
I only needed a vehicle on certain dates	71.8%	75.0%	75.9%	75.7%	81.0%	28.8%	61.0%	69.4%
Parking was too expensive at my hotel/ lodging	37.2%	37.9%	10.9%	38.2%	34.1%	42.4%	55.2%	25.0%
Car rental rates were too expensive	11.5%	13.5%	18.7%	20.5%	18.4%	0.0%	31.3%	15.6%
Wanted to reduce my carbon footprint	3.9%	3.9%	1.1%	10.4%	4.8%	0.0%	8.5%	18.8%
Vehicles were not available for all of my trip dates	2.6%	0.0%	3.5%	1.2%	0.0%	28.8%	3.5%	3.8%
BASE	78	102	91	78	63	3	65	52

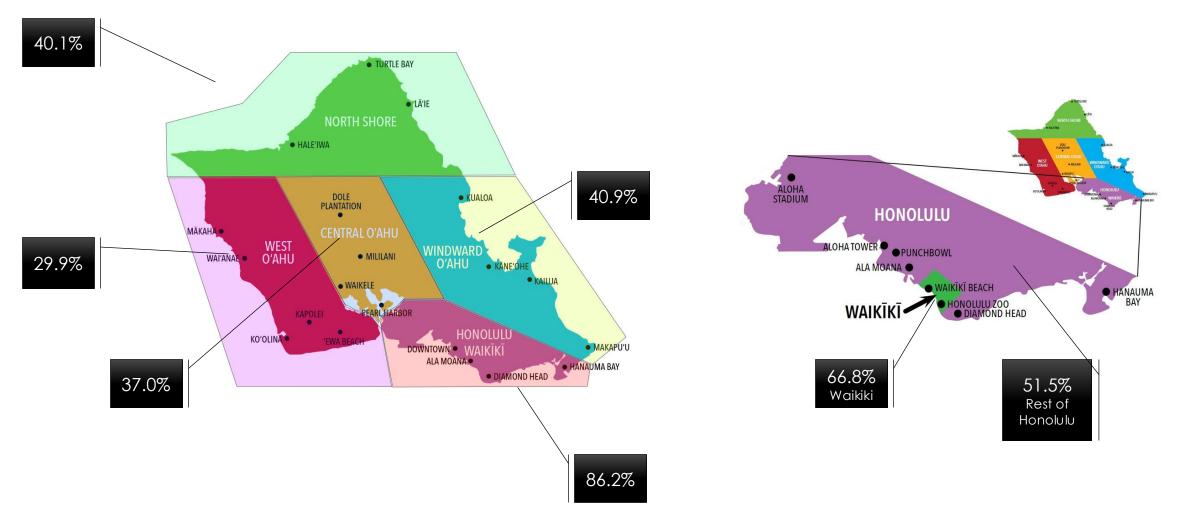


AREAS VISITED O'AHU U.S. WEST



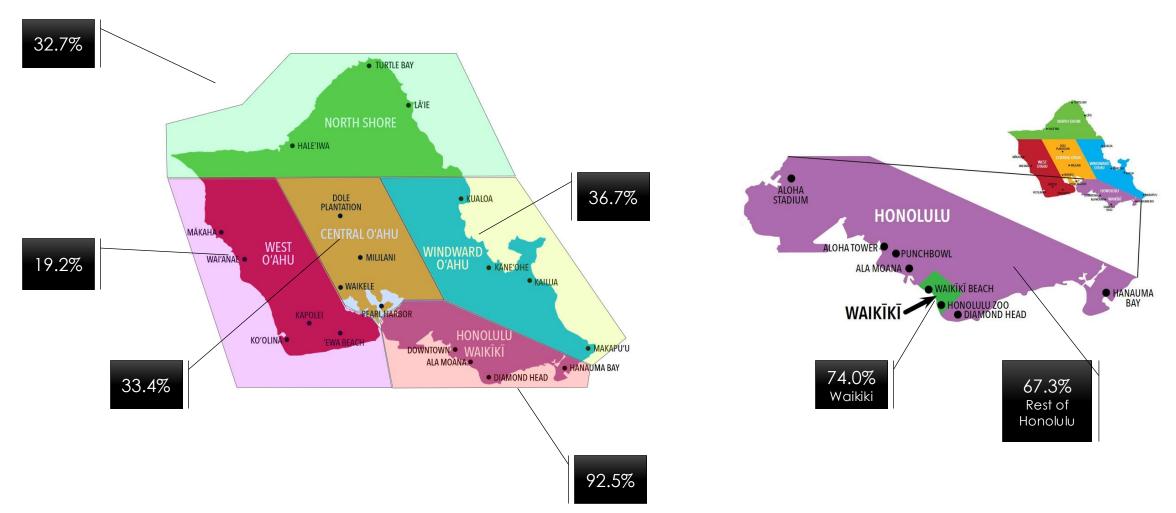


AREAS VISITED O'AHU U.S. EAST



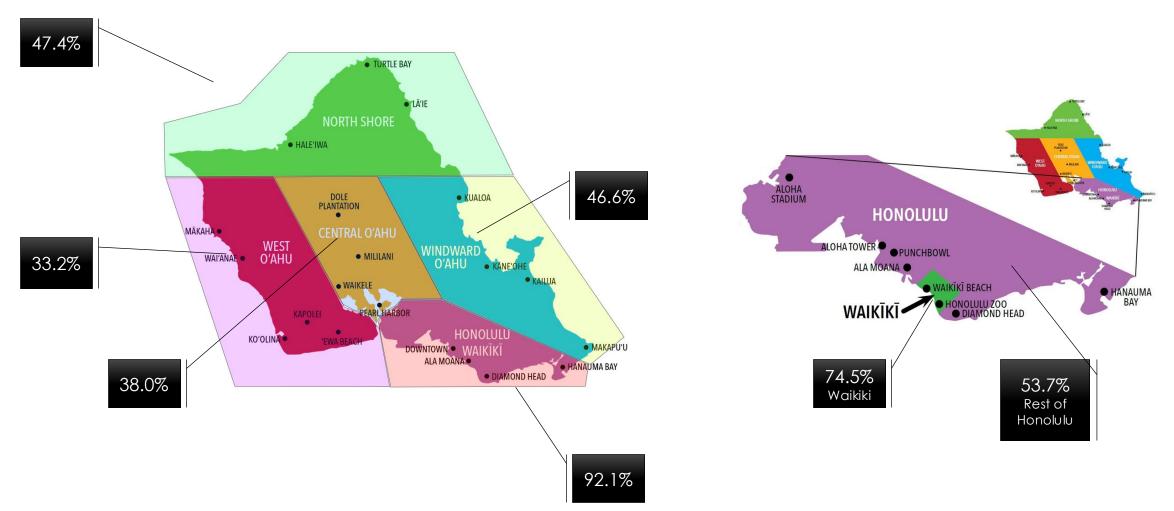


AREAS VISITED O'AHU JAPAN



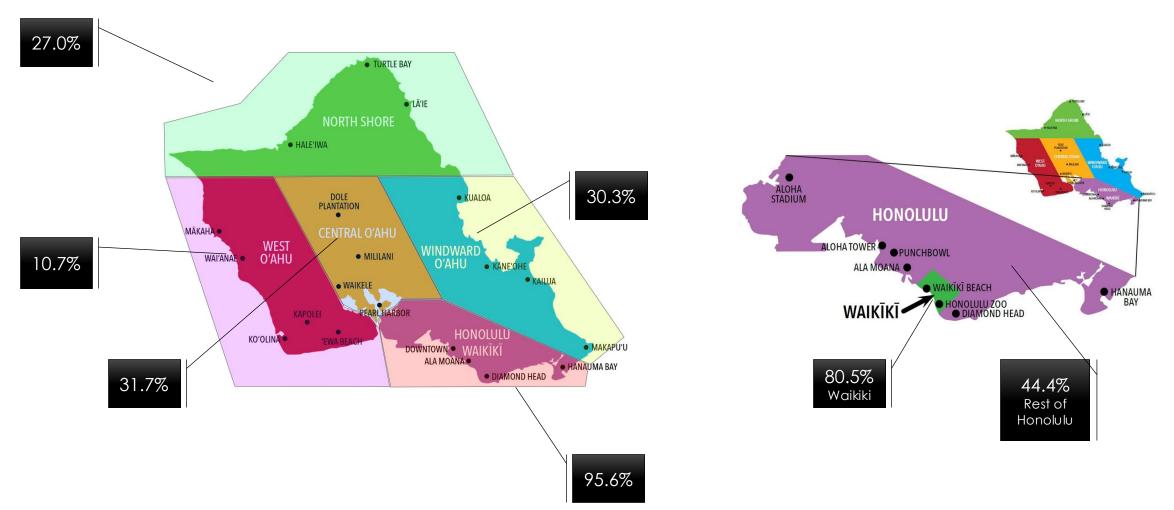


AREAS VISITED O'AHU CANADA



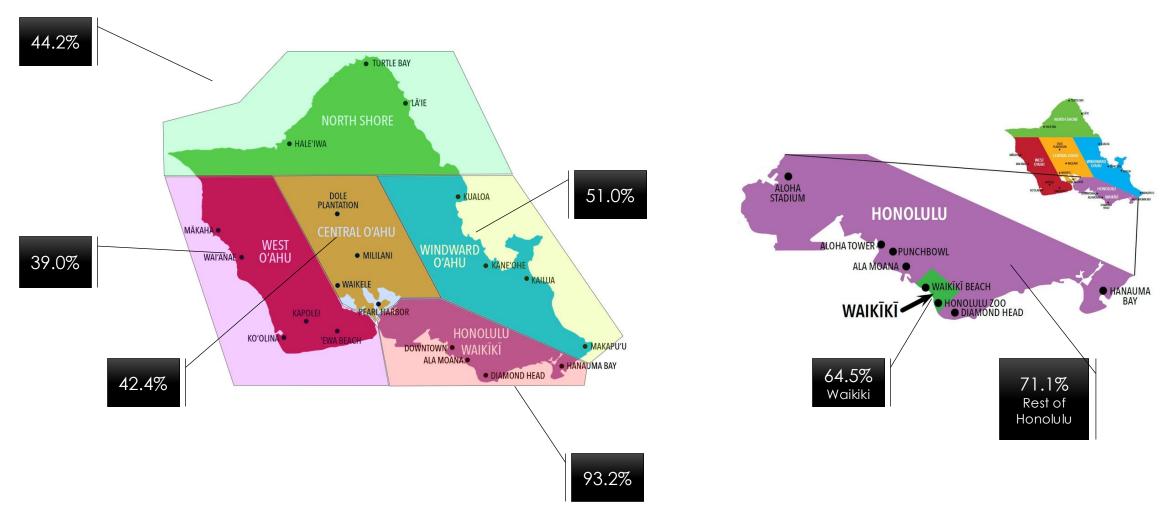


AREAS VISITED O'AHU OCEANIA



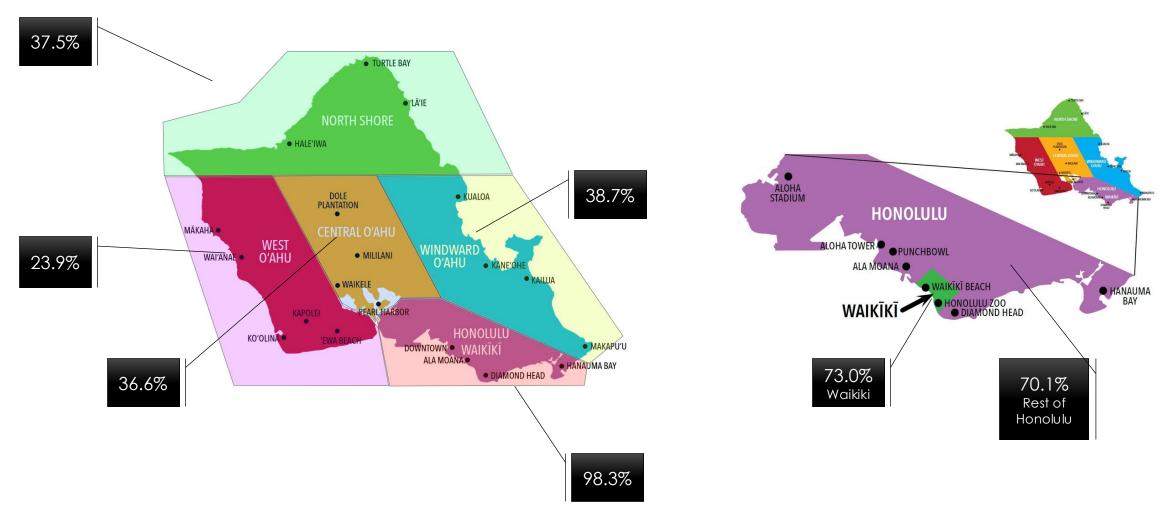


AREAS VISITED O'AHU CHINA



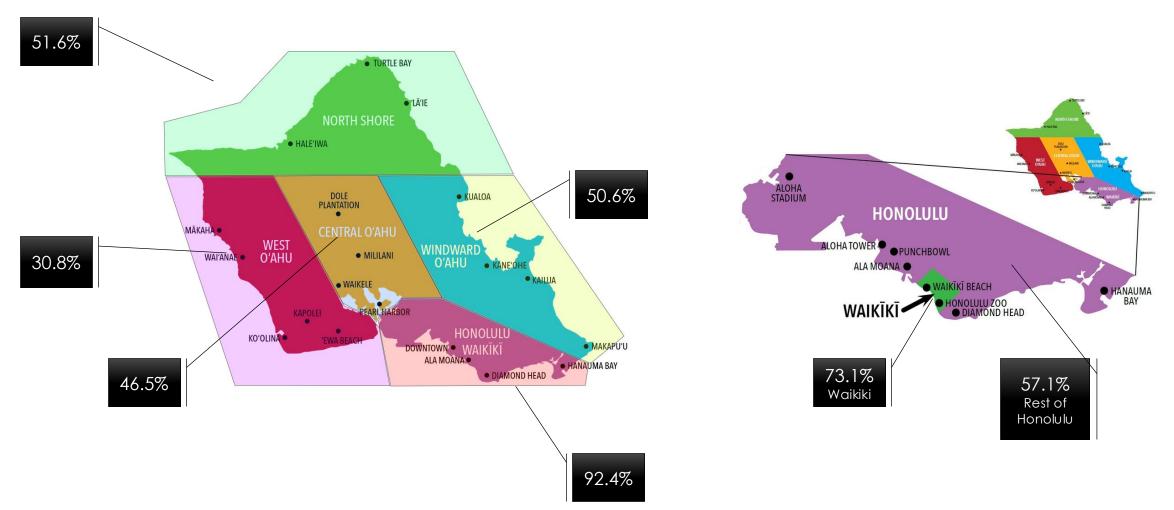


AREAS VISITED O'AHU KOREA





AREAS VISITED O'AHU EUROPE



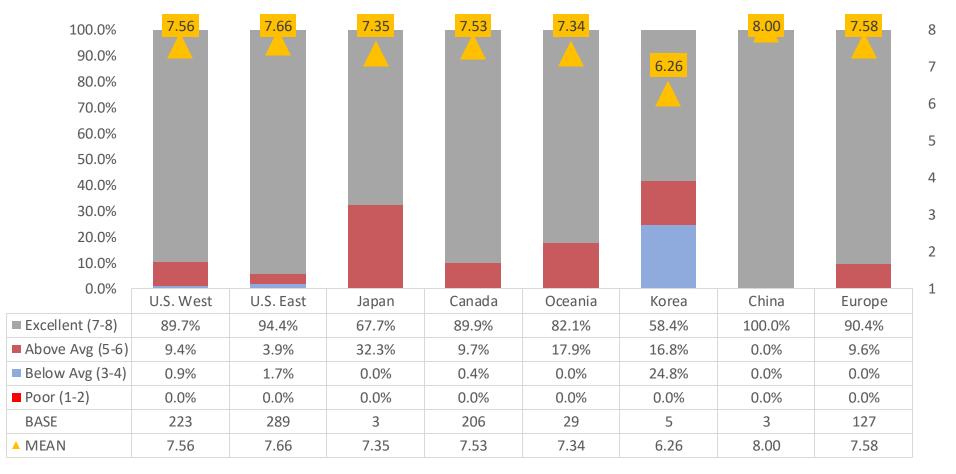


Section 6 – Kauaʻi



SATISFACTION - KAUA'I





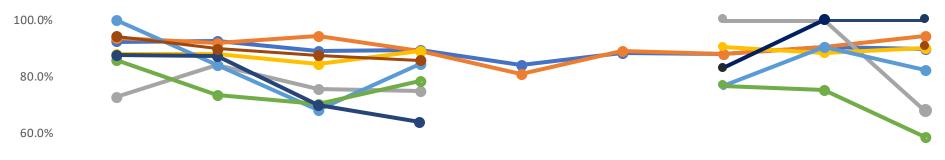


SATISFACTION - KAUA'I

- **Gender:** Male respondents from **U.S. West** expressed higher levels of satisfaction compared to female respondents from this visitor market.
- *Education:* Visitors with a college degree from U.S. West and U.S. East gave higher satisfaction scores than those without a college degree from these visitor markets.

SATISFACTION - KAUA'I

Tracking Data – Rating of "Excellent" (7-8)



40.0%

20.0%

0.0%									
0.076	Q4 2016	Q4 2017	Q4 2018	Q4 2019	Q4 2020	Q4 2021	Q4 2022	Q4 2023	Q4 2024 P
U.S. West	92.4%	92.5%	88.8%	89.4%	83.9%	88.4%	88.0%	90.3%	89.7%
U.S. East	93.5%	91.8%	94.2%	88.9%	80.7%	88.8%	88.0%	90.5%	94.4%
Japan	72.5%	84.0%	75.5%	74.9%			100.0%	100.0%	67.7%
Can ada	88.0%	88.0%	84.4%	88.8%			90.3%	88.4%	89.9%
Oceania	100.0%	83.9%	68.1%	84.4%			76.5%	90.3%	82.1%
Korea	85.7%	73.4%	70.2%	78.4%			76.6%	75.0%	58.4%
China	87.4%	87.1%	69.8%	63.6%			82.8%	100.0%	100.0%
Europe	94.1%	89.8%	87.5%	85.7%					90.4%

P= Preliminary Data

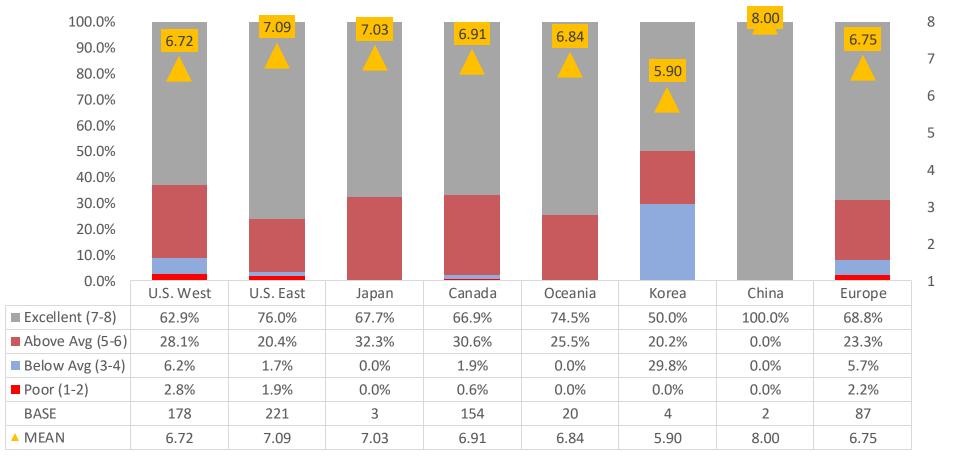
Q. How would you rate your most recent trip to the state of Hawai'i? How would you rate your experience on___?



Note: Due to impact of the pandemic, there were too few travelers from Japan, Canada, Oceania, Korea, and China in 2020 and 2021 to provide an adequate sample size of visitors. For Europe, the pandemic resulted in too few travelers in the second half of 2020. Visitors from Europe were not surveyed in 2021 through 2023.

ENTERTAINMENT/ ATTRACTIONS - KAUA'I

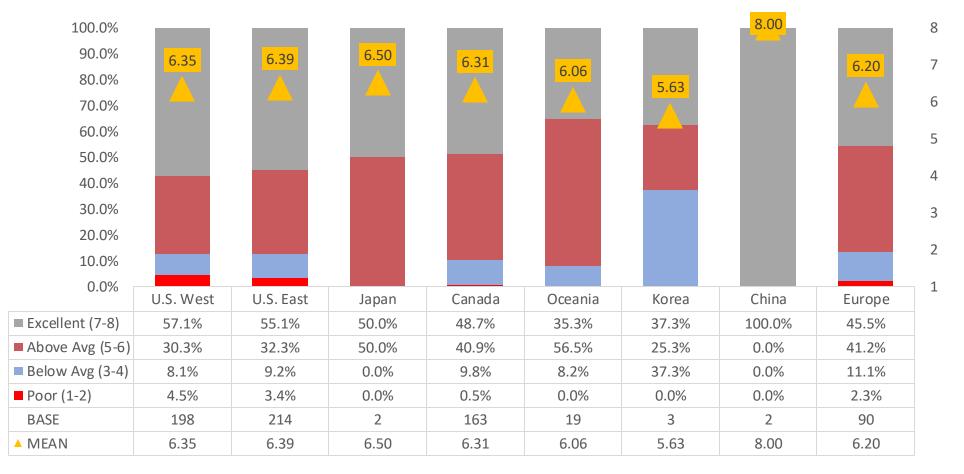






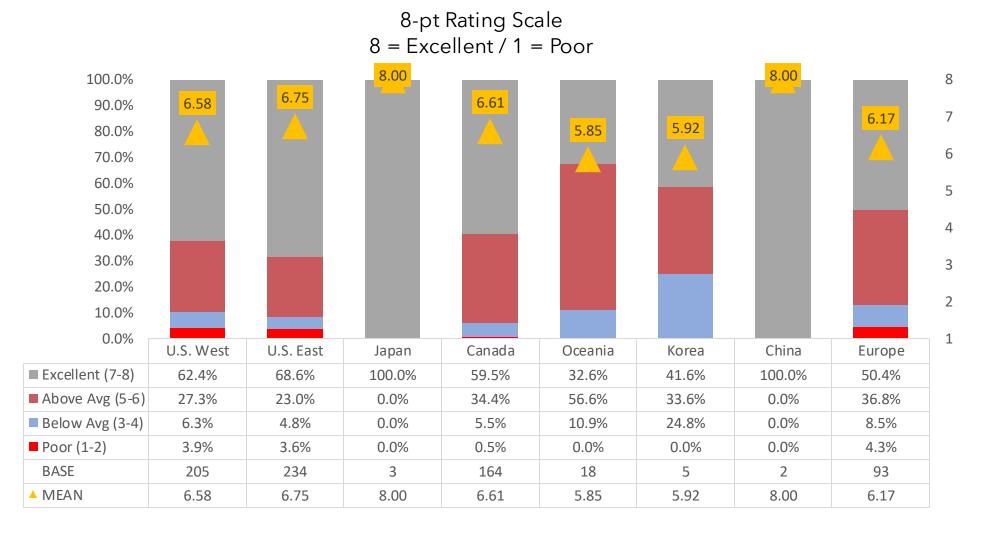
SHOPPING - KAUA'I

8-pt Rating Scale 8 = Excellent / 1 = Poor



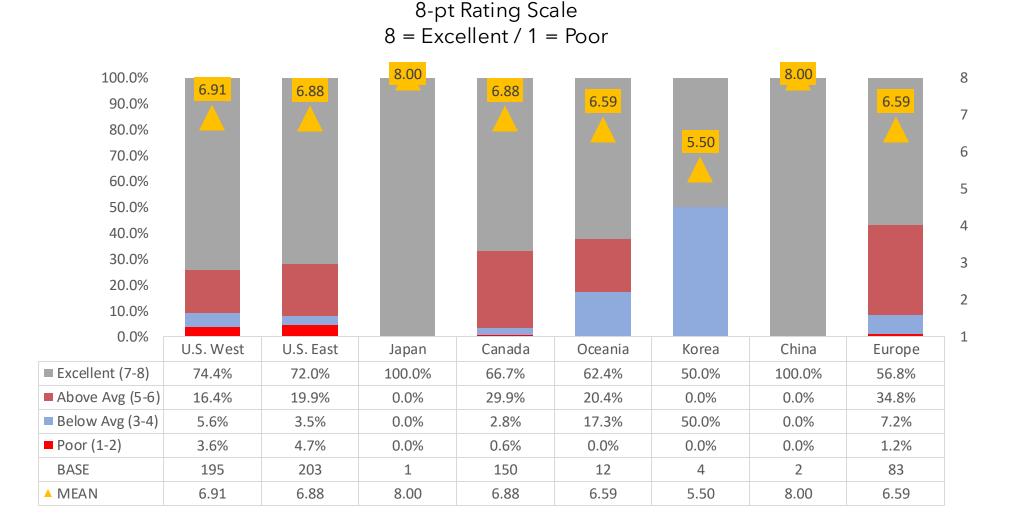


DINING/FOOD & BEVERAGE - KAUA'I



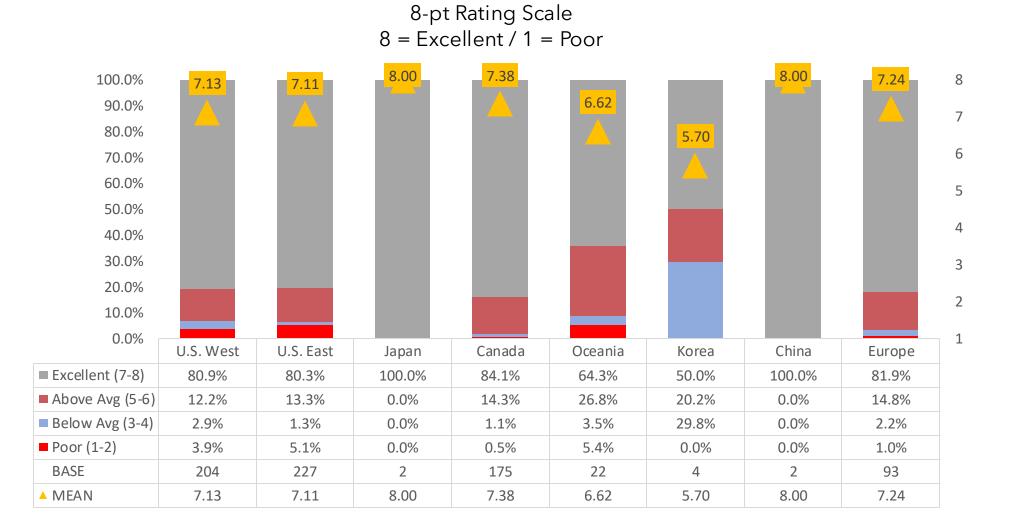


LODGING/ ACCOMMODATIONS - KAUA'I



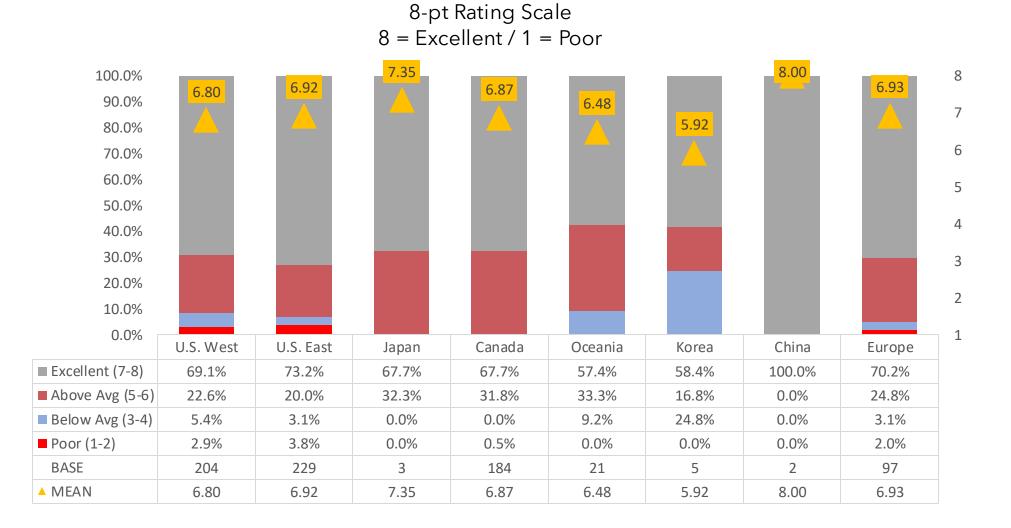


BEACHES - KAUA'I



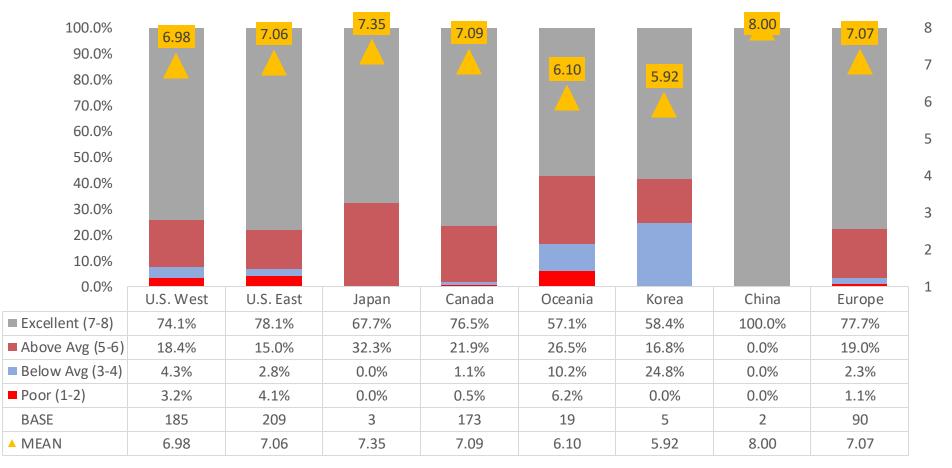
DBEDT

PUBLIC AREAS - KAUA'I



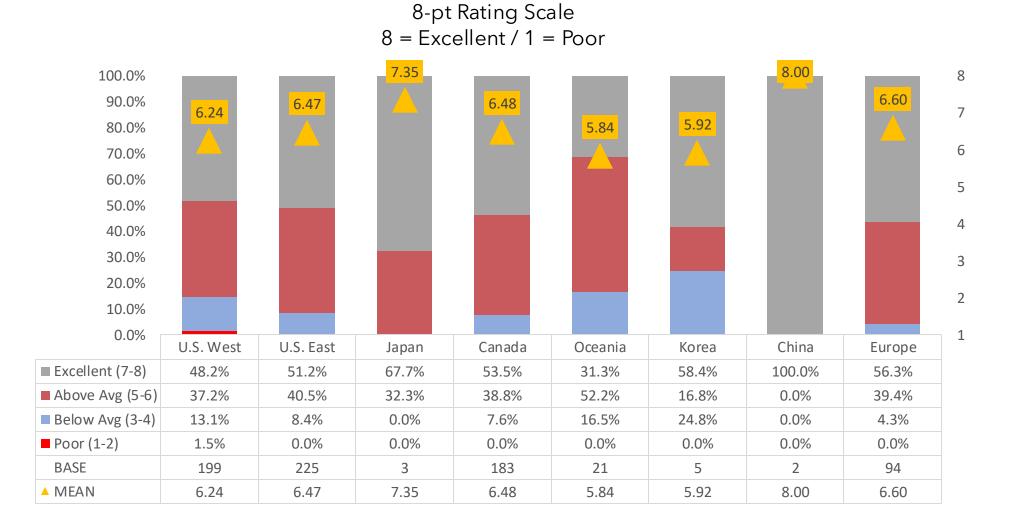
PARKS - KAUA'I

8-pt Rating Scale 8 = Excellent / 1 = Poor



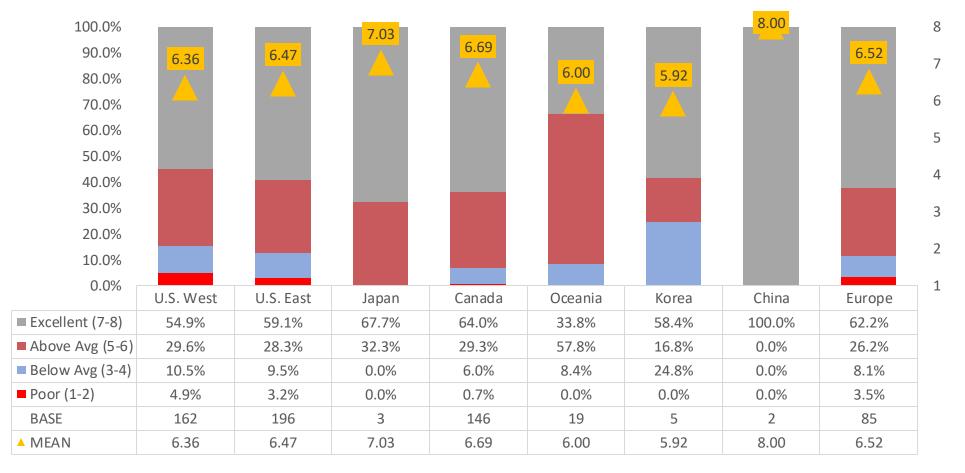


ROADS - KAUA'I



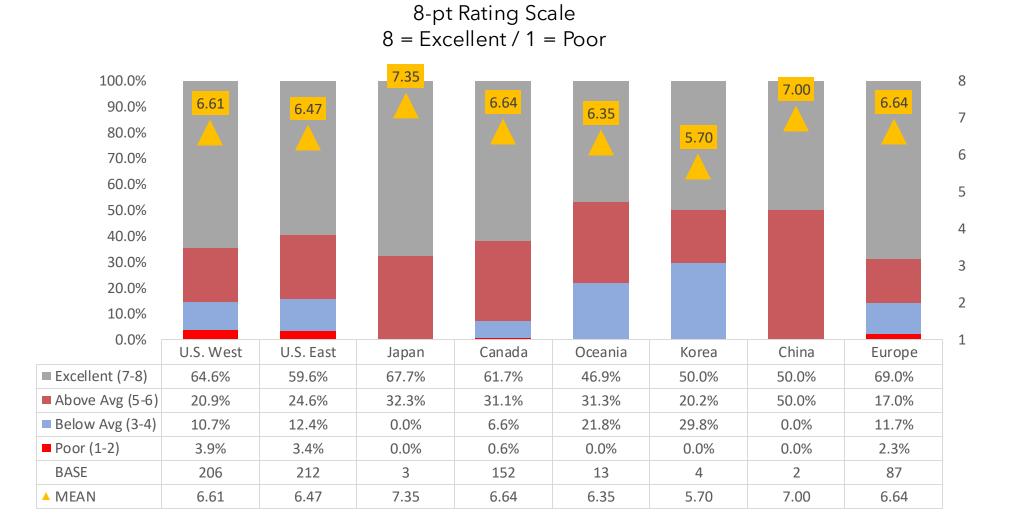
TRANSPORTATION ON ISLAND - KAUA'I





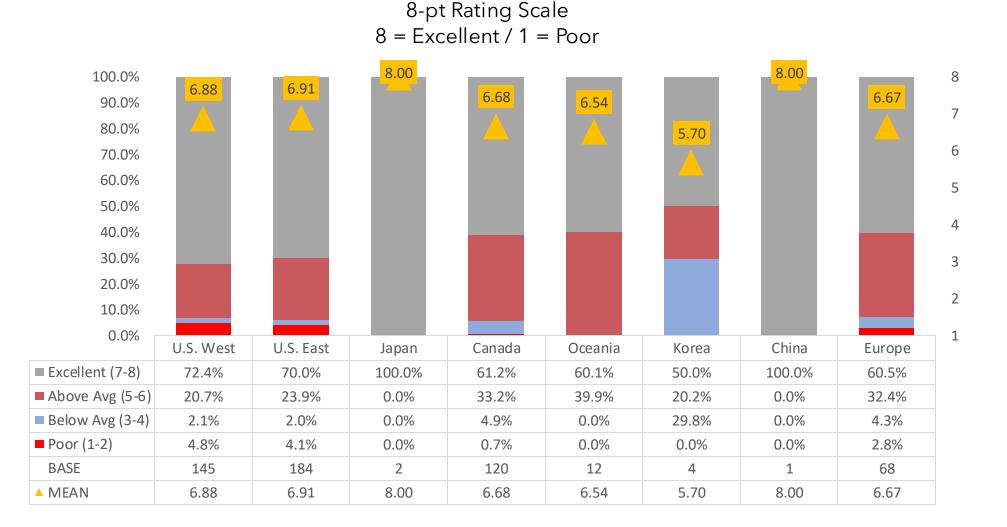


AIRPORT- KAUA'I





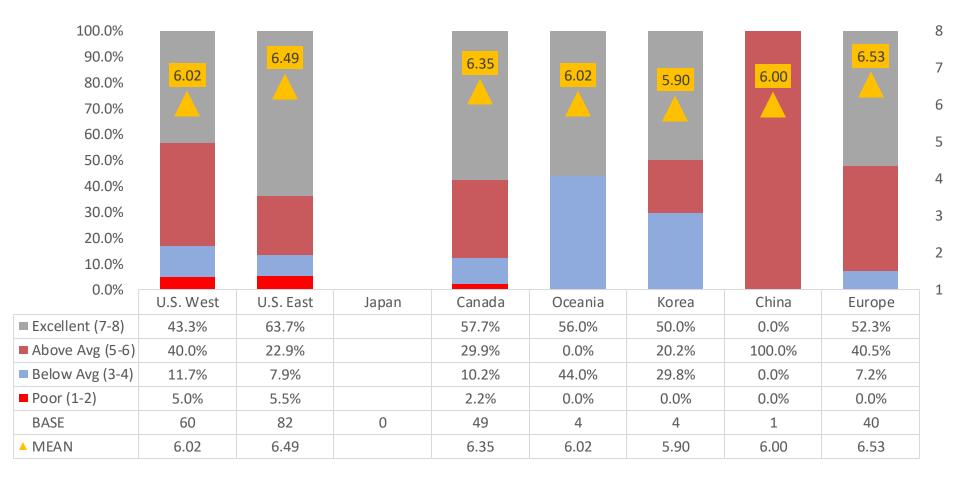
CULTURAL ACTIVITIES – KAUA'I



DREDT

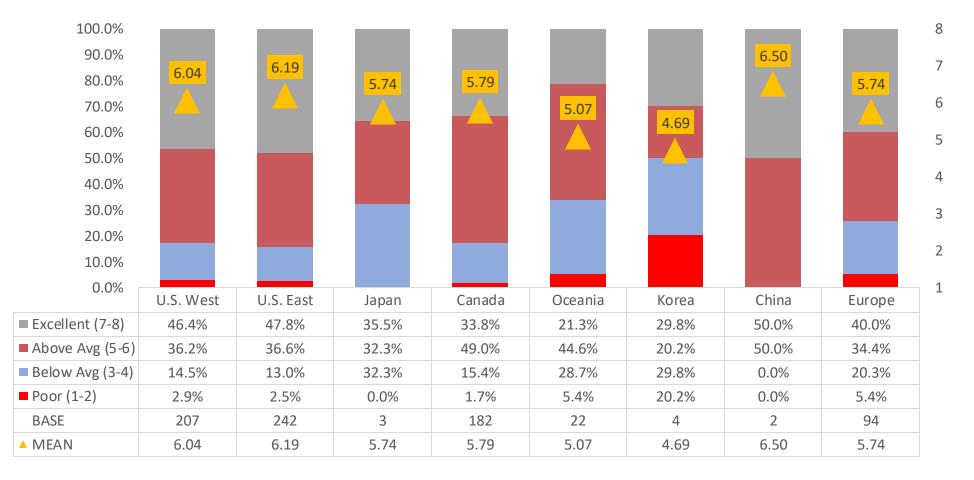
VOLUNTEER ACTIVITIES – KAUA'I

8-pt Rating Scale 8 = Excellent / 1 = Poor



VALUE FOR THE MONEY- KAUA'I

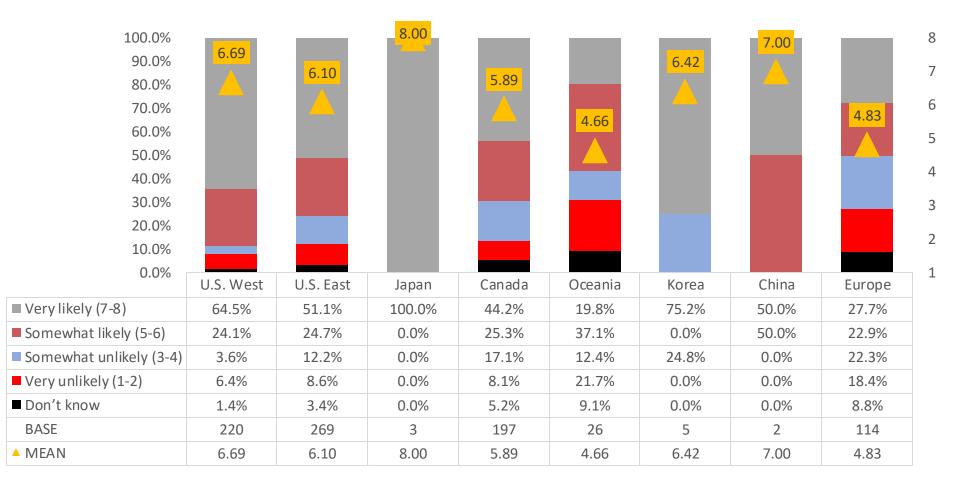
8-pt Rating Scale 8 = Excellent / 1 = Poor





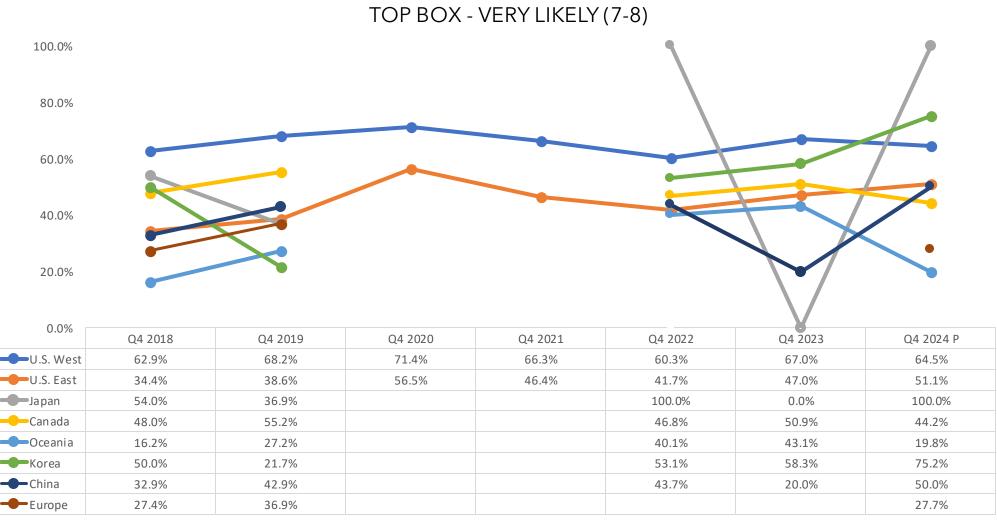
LIKELIHOOD OF RETURN VISIT - KAUA'I

8-pt Rating Scale 8 = Very likely / 1 = Very unlikely





LIKELIHOOD OF RETURN VISIT - KAUA'I



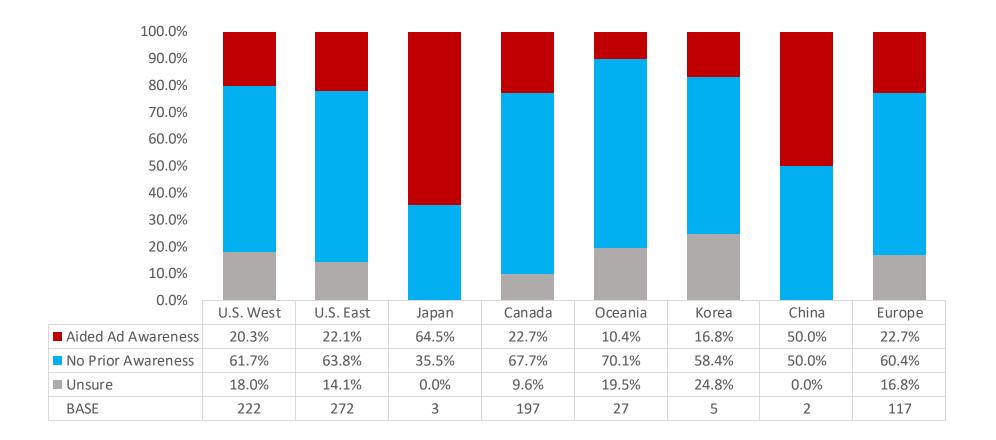
P= Preliminary Data

Q. How likely are you to visit Kaua'i again in the next five years?



Note: Due to impact of the pandemic, there were too few travelers from Japan, Canada, Oceania, Korea, and China in 2020 and 2021 to provide an adequate sample size of visitors. For Europe, the pandemic resulted in too few travelers in the second half of 2020. Visitors from Europe were not surveyed in 2021 through 2023.

AIDED ADVERTISING AWARENESS - KAUA'I



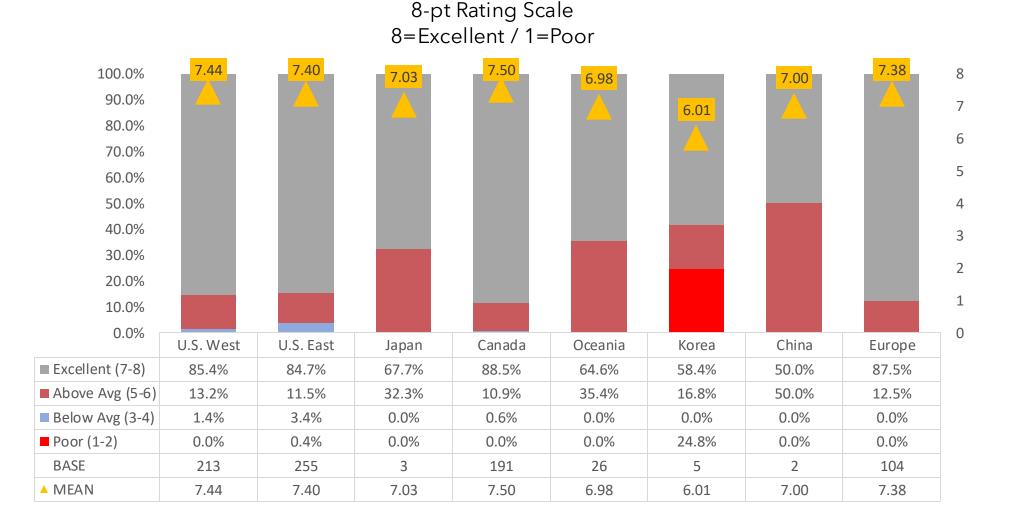


MOTIVATING FACTORS - KAUA'I

	U.S. West	U.S. East	Japan	Canada	Oceania	China	Korea	Europe
Famous landmarks or imagery/ natural beauty	42.8%	44.2%	64.5%	48.4%	26.9%	0.0%	0.0%	58.0%
Outdoor or sporting activities and events	17.6%	13.5%	0.0%	14.2%	13.3%	50.0%	0.0%	13.8%
Social media posts and videos	7.7%	8.5%	0.0%	10.5%	13.6%	0.0%	16.8%	16.2%
Hawaiian cultural events	8.6%	7.0%	0.0%	8.2%	13.3%	0.0%	0.0%	9.4%
Television programs or movies filmed in Hawai'i	3.6%	5.8%	0.0%	6.5%	0.0%	0.0%	16.8%	14.8%
Hawaiian music	5.0%	2.6%	0.0%	5.5%	4.5%	50.0%	0.0%	1.7%
BASE	222	271	3	197	27	2	5	117



FRIENDLINESS OF KAUA'I RESIDENTS



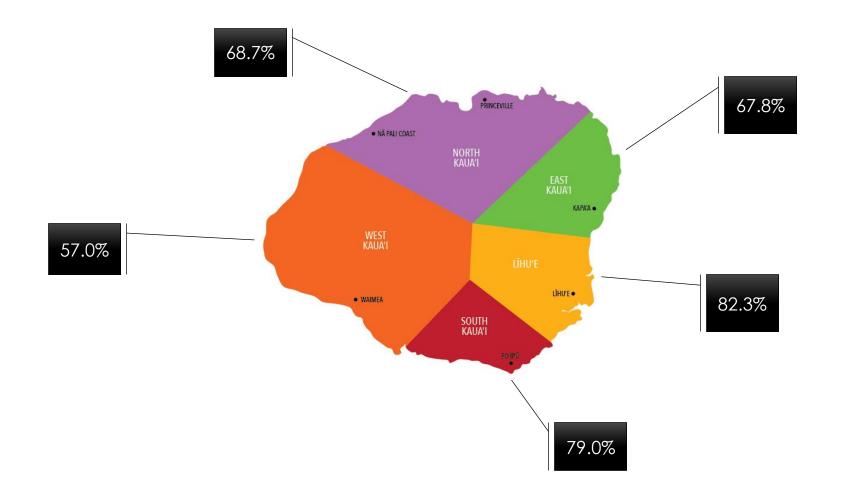
DBEDT

TOP TRIP INFLUENCERS – KAUA'I

	U.S. West	U.S. East	Japan	Canada	Oceania	China	Korea	Europe
Been here before	43.2%	26.6%	0.0%	28.7%	9.1%	0.0%	0.0%	14.9%
Friend recommendation	23.9%	24.3%	35.5%	27.1%	17.0%	50.0%	24.8%	24.7%
Cruise line stop/part of tour	1.4%	12.8%	0.0%	16.3%	50.8%	0.0%	0.0%	10.0%
Visiting Family/ Friends	7.1%	5.9%	32.3%	1.1%	0.0%	0.0%	0.0%	2.1%
Attending Conference/ Event	4.3%	2.1%	0.0%	3.7%	0.0%	0.0%	24.8%	4.0%
Social Media Post	2.9%	3.4%	0.0%	1.5%	3.0%	50.0%	0.0%	3.0%
Article/ Blog	1.9%	3.5%	32.3%	2.5%	9.3%	0.0%	0.0%	12.8%
Location/ Never been, but went to other islands	2.9%	2.8%	0.0%	2.2%	0.0%	0.0%	0.0%	3.0%
Travel Agent	1.4%	3.4%	0.0%	2.5%	4.7%	0.0%	33.6%	13.5%

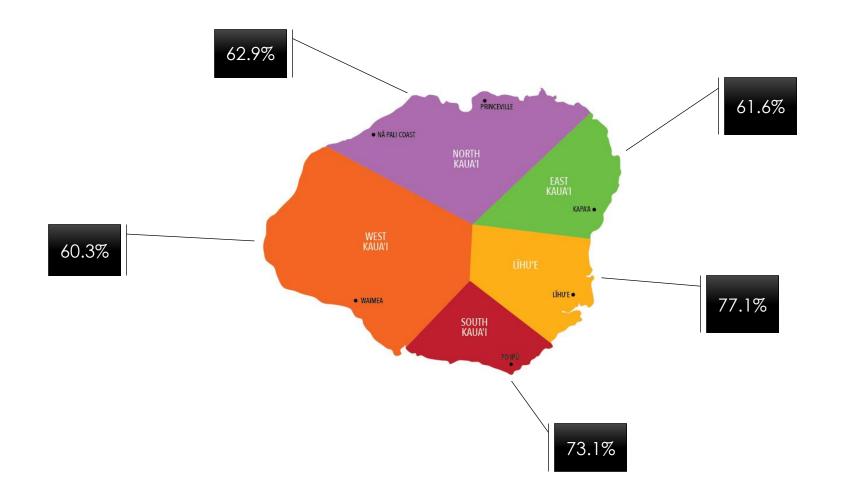


AREAS VISITED KAUA'I U.S. WEST



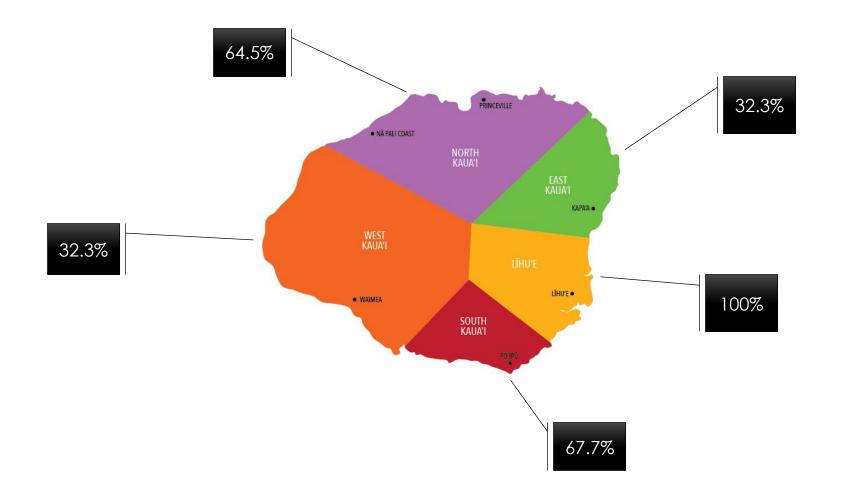


AREAS VISITED KAUA'I U.S. EAST



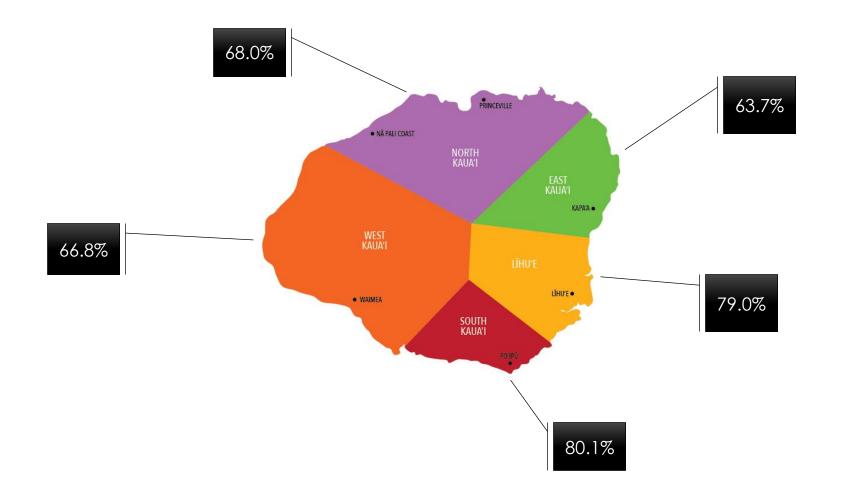


AREAS VISITED KAUA'I JAPAN



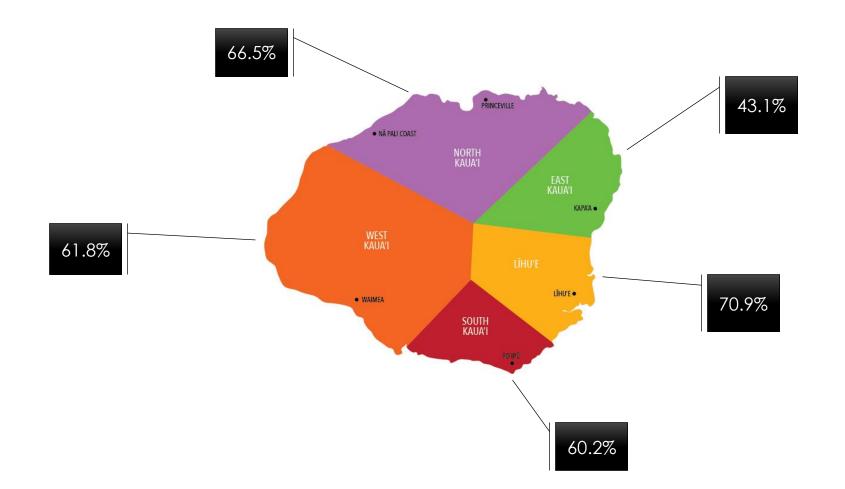


AREAS VISITED KAUA'I CANADA



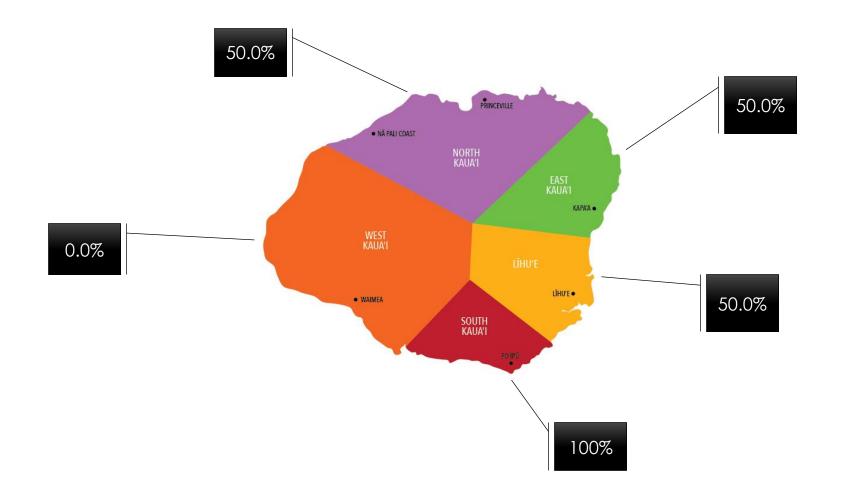


AREAS VISITED KAUA'I OCEANIA



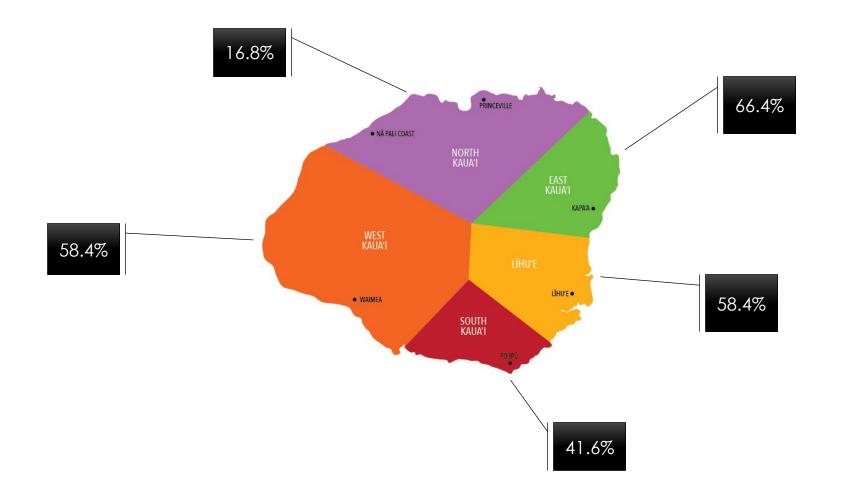


AREAS VISITED KAUA'I CHINA



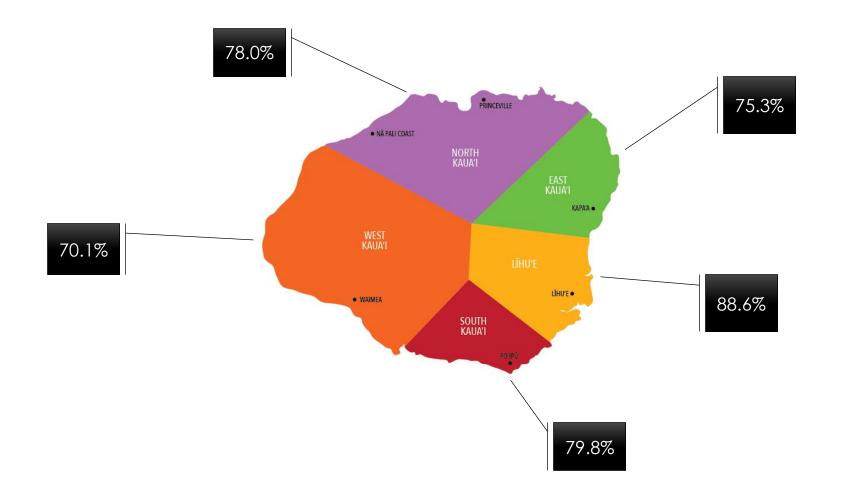


AREAS VISITED KAUA'I KOREA





AREAS VISITED KAUA'I EUROPE

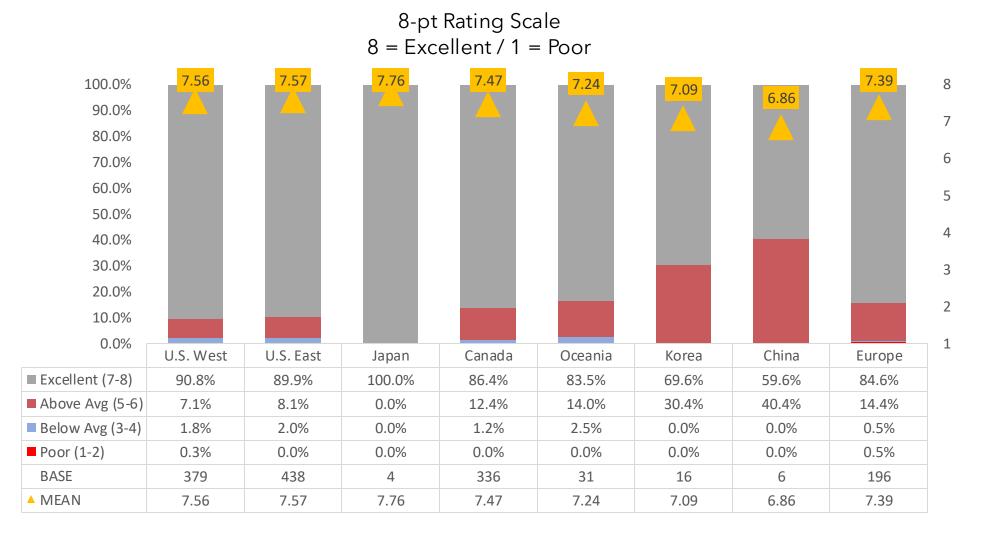




Section 7 – Maui



SATISFACTION - MAUI



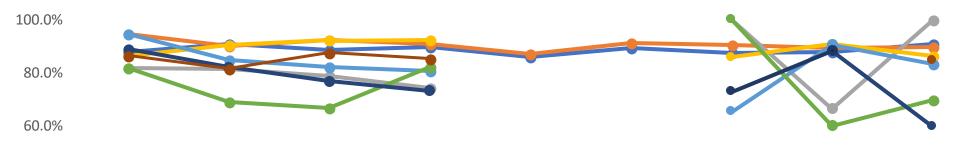
SATISFACTION - MAUI

- *Gender:* Female respondents from U.S. West and U.S. East gave higher satisfaction scores than male respondents from these visitor markets.
- *Education:* Those with a college degree from **U.S. West** were more satisfied with their stay than those without a college degree from this visitor market.
- **Islands visited:** Visitors from **U.S. East** whose trip was limited to just Maui were more satisfied with their stay compared to those whose trip included stops on other islands.



SATISFACTION - MAUI

Tracking Data – Rating of "Excellent" (7-8)



40.0%

20.0%

0.0%									
0.070	Q4 2016	Q4 2017	Q4 2018	Q4 2019	Q4 2020	Q4 2021	Q4 2022	Q4 2023	Q4 2024 P
U.S. West	88.0%	90.9%	88.7%	89.9%	86.0%	89.4%	87.5%	87.8%	90.8%
U.S. East	94.5%	90.0%	92.3%	90.7%	87.2%	91.3%	90.6%	89.4%	89.9%
Japan	81.9%	81.5%	78.6%	74.3%			100.0%	66.4%	100.0%
Canada	86.2%	90.3%	92.3%	92.4%			85.8%	90.8%	86.4%
Oceania	94.8%	84.7%	82.2%	80.6%			65.2%	90.6%	83.5%
Korea	81.9%	68.9%	66.7%	82.1%			100.0%	60.0%	69.6%
China	88.8%	82.0%	76.8%	73.3%			72.9%	88.4%	59.6%
Europe	86.5%	81.5%	87.6%	85.3%					84.6%

P= Preliminary Data

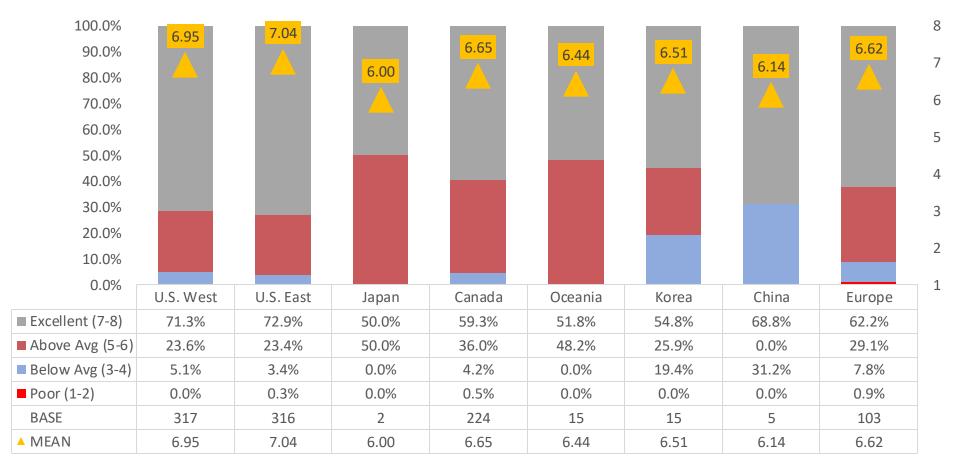
Q. How would you rate your most recent trip to the state of Hawai'i? How would you rate your experience on___?



Note: Due to impact of the pandemic, there were too few travelers from Japan, Canada, Oceania, Korea, and China in 2020 and 2021 to provide an adequate sample size of visitors. For Europe, the pandemic resulted in too few travelers in the second half of 2020. Visitors from Europe were not surveyed in 2021 through 2023.

ENTERTAINMENT/ ATTRACTIONS - MAUI

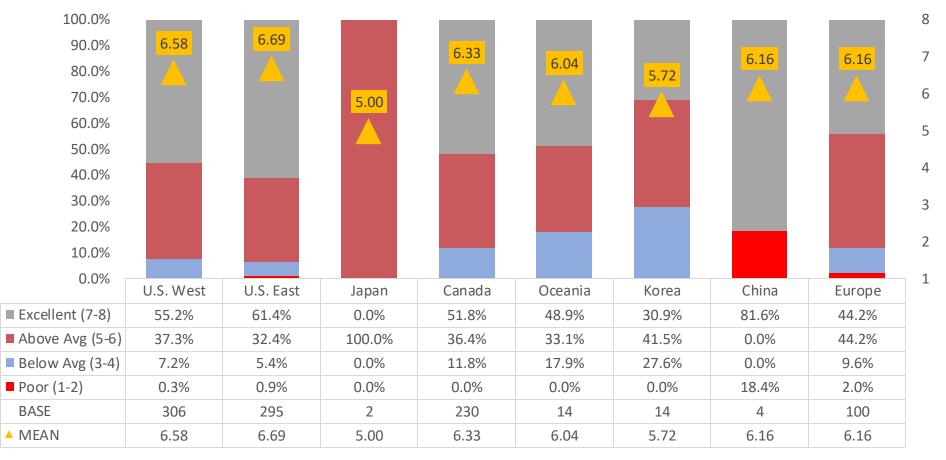
8-pt Rating Scale 8 = Excellent / 1 = Poor





SHOPPING - MAUI

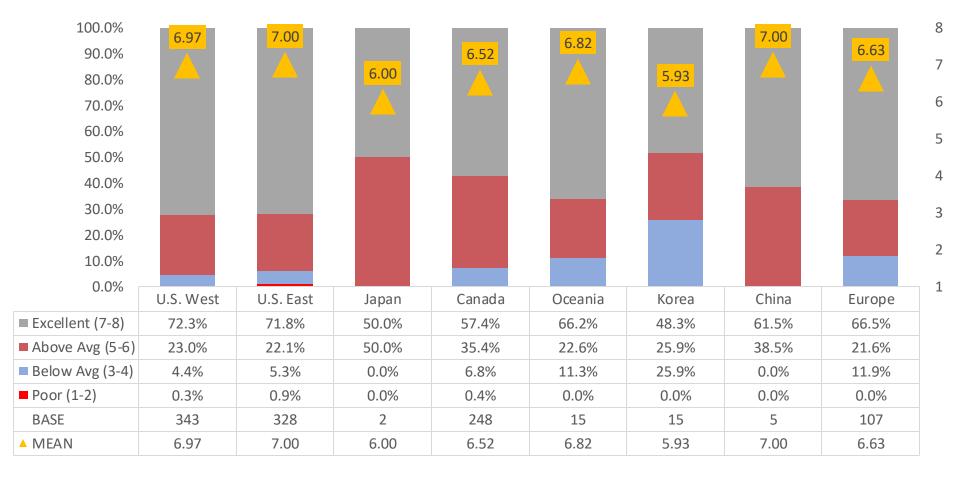






DINING/FOOD & BEVERAGE - MAUI

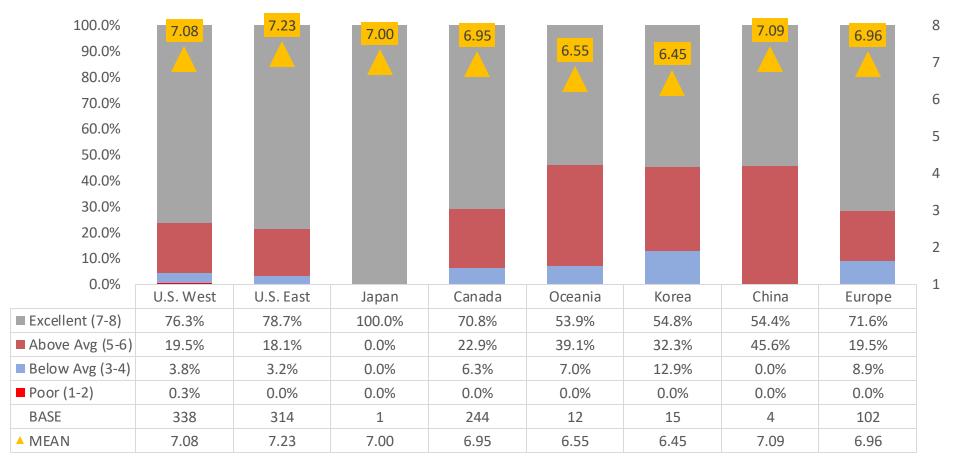
8-pt Rating Scale 8 = Excellent / 1 = Poor





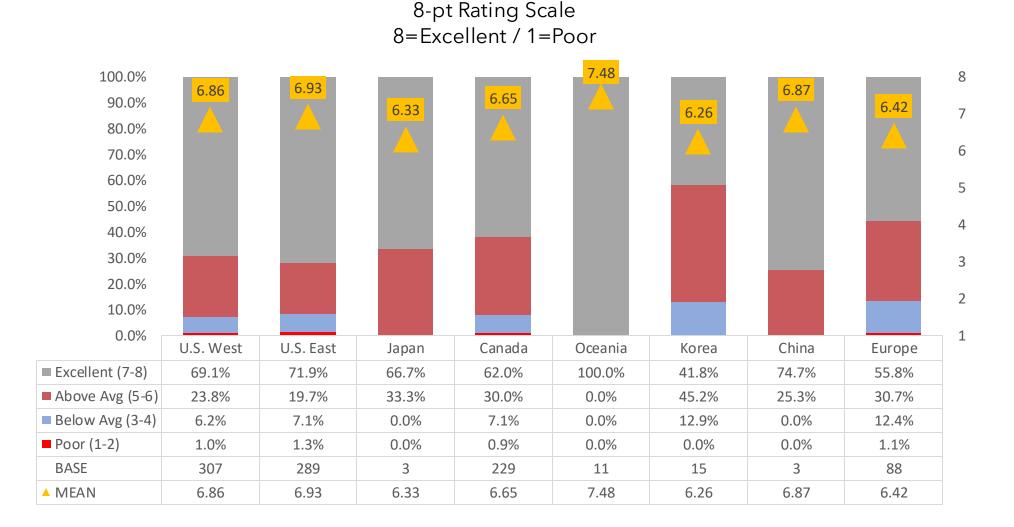
LODGING/ ACCOMMODATIONS - MAUI

8-pt Rating Scale 8 = Excellent / 1 = Poor





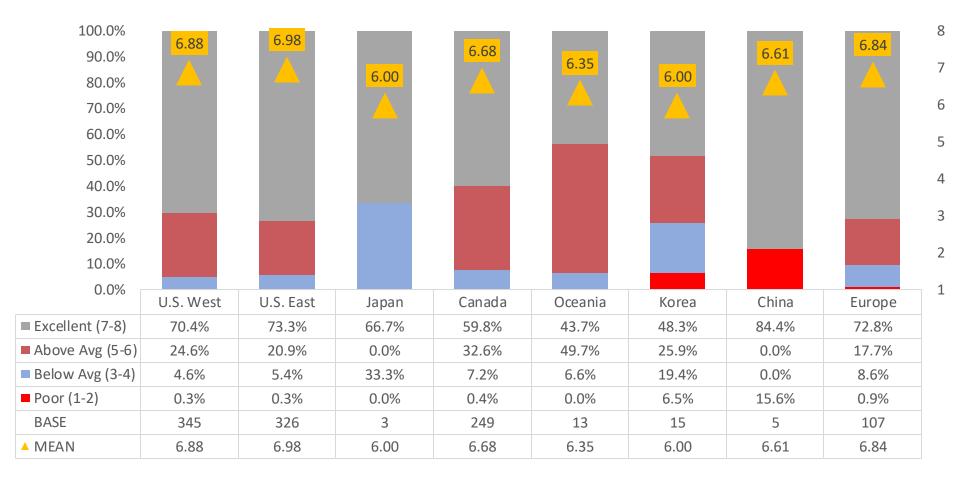
TRANSPORTATION ON ISLAND - MAUI



DREDT

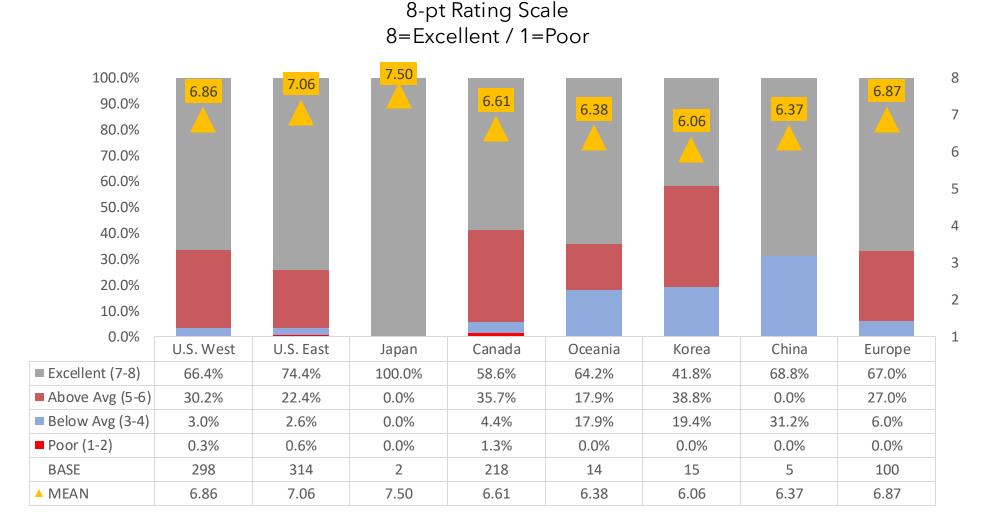
AIRPORT - MAUI

8-pt Rating Scale 8=Excellent / 1=Poor





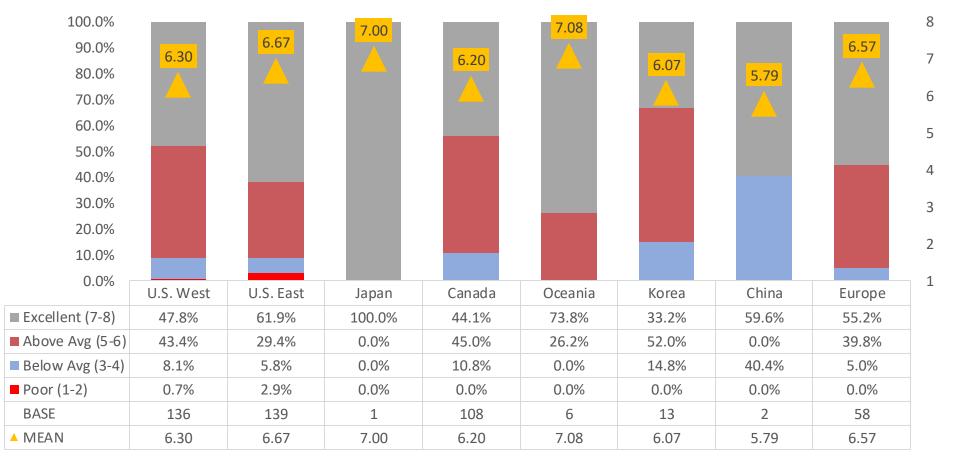
CULTURAL EXPERIENCES – MAUI



DREDT

VOLUNTEER EXPERIENCES – MAUI

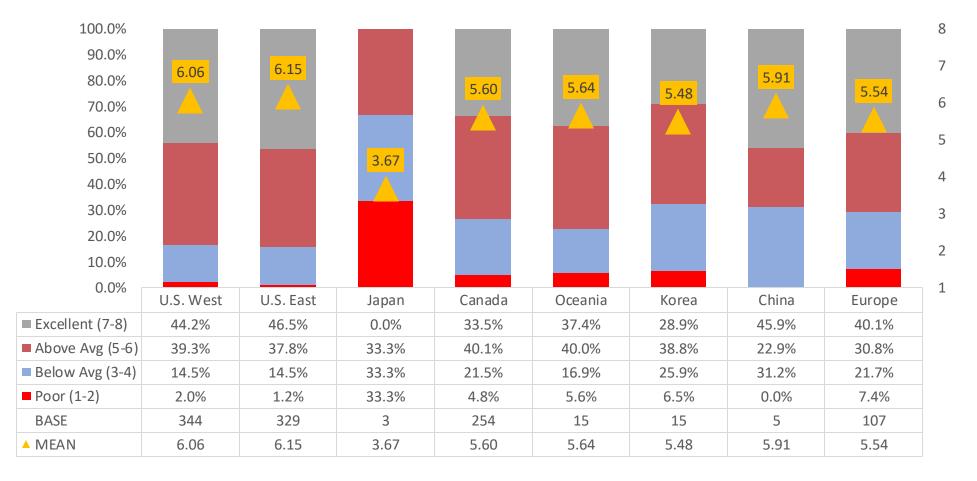






VALUE FOR THE MONEY - MAUI

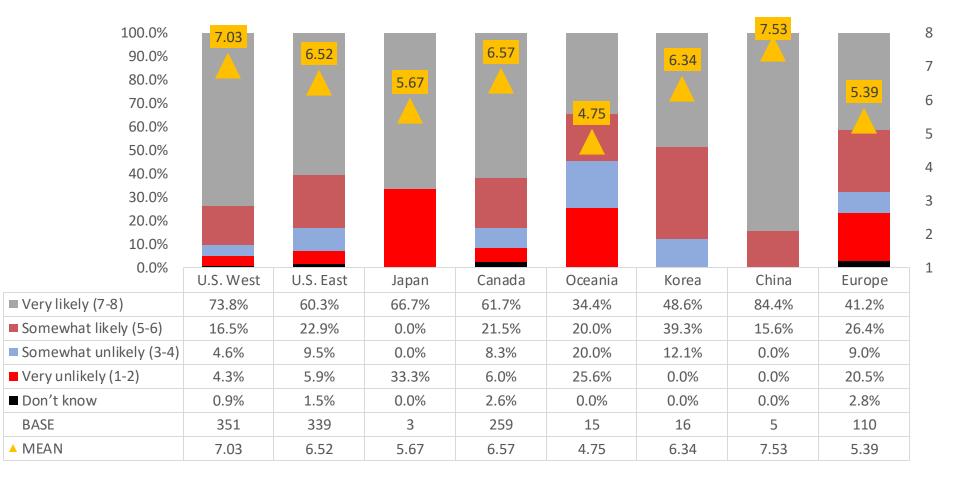
8-pt Rating Scale 8=Excellent / 1=Poor





LIKELIHOOD OF RETURN VISIT - MAUI

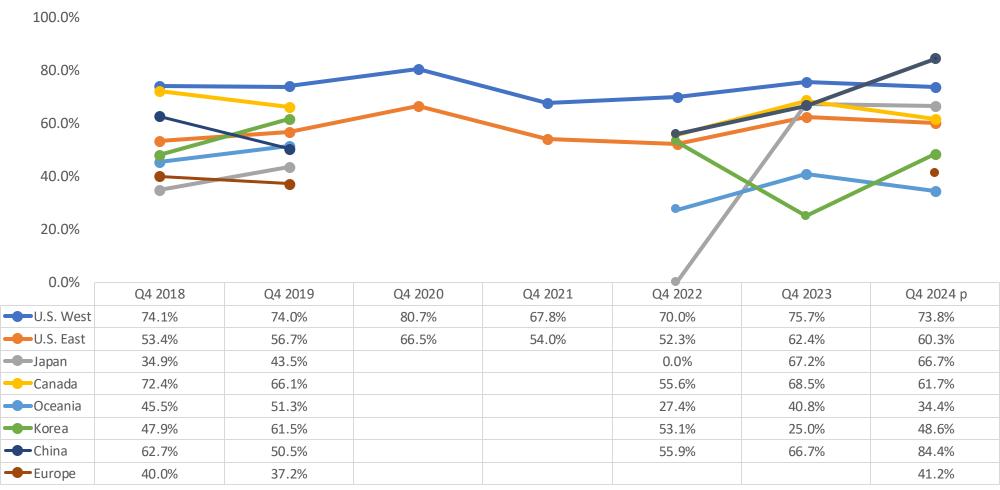
8-pt Rating Scale 8 = Very likely / 1 = Very unlikely





LIKELIHOOD OF RETURN VISIT - MAUI

TOP BOX - VERY LIKELY (7-8)



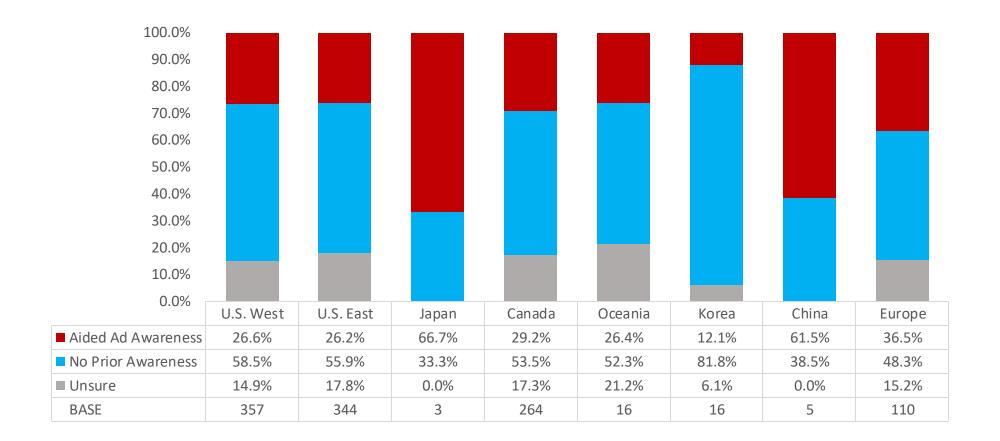
P= Preliminary Data

Q. How likely are you to visit Maui again in the next five years?



Note: Due to impact of the pandemic, there were too few travelers from Japan, Canada, Oceania, Korea, and China in 2020 and 2021 to provide an adequate sample size of visitors. For Europe, the pandemic resulted in too few travelers in the second half of 2020. Visitors from Europe were not surveyed in 2021 through 2023.

AIDED ADVERTISING AWARENESS - MAUI



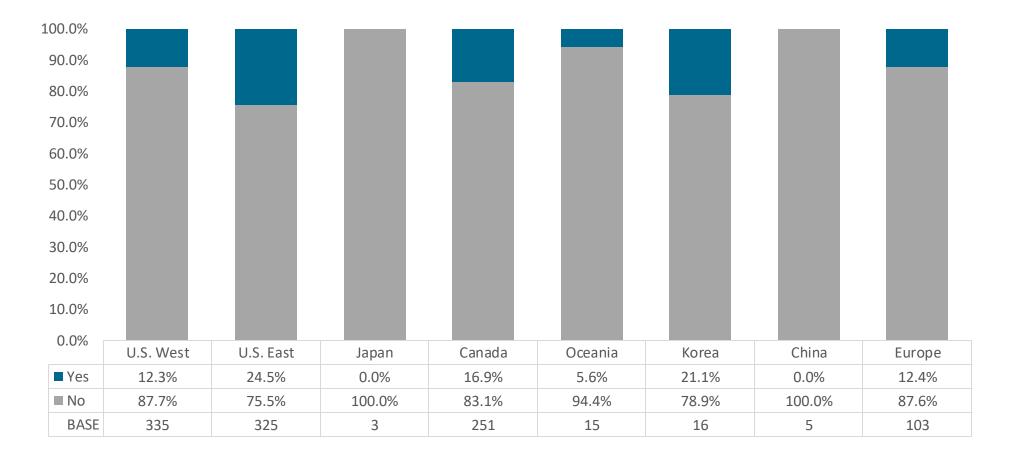


MOTIVATING FACTORS - MAUI

	U.S. West	U.S. East	Japan	Canada	Oceania	China	Korea	Europe
Famous landmarks or imagery/ natural beauty	35.9%	44.9%	33.3%	44.6%	26.4%	45.9%	54.6%	49.0%
Hawaiian cultural events	9.8%	12.1%	33.3%	10.5%	0.0%	15.6%	12.1%	14.4%
Outdoor or sporting activities and events	20.7%	16.7%	0.0%	16.5%	0.0%	0.0%	6.1%	18.3%
Social media posts and videos	12.9%	13.9%	0.0%	13.8%	21.2%	0.0%	18.2%	15.2%
Hawaiian music	7.8%	6.1%	33.3%	7.2%	0.0%	0.0%	0.0%	6.4%
Television programs or movies filmed in Hawai'i	4.5%	5.5%	0.0%	9.4%	8.0%	22.9%	0.0%	15.4%
BASE	357	344	3	264	16	5	16	110

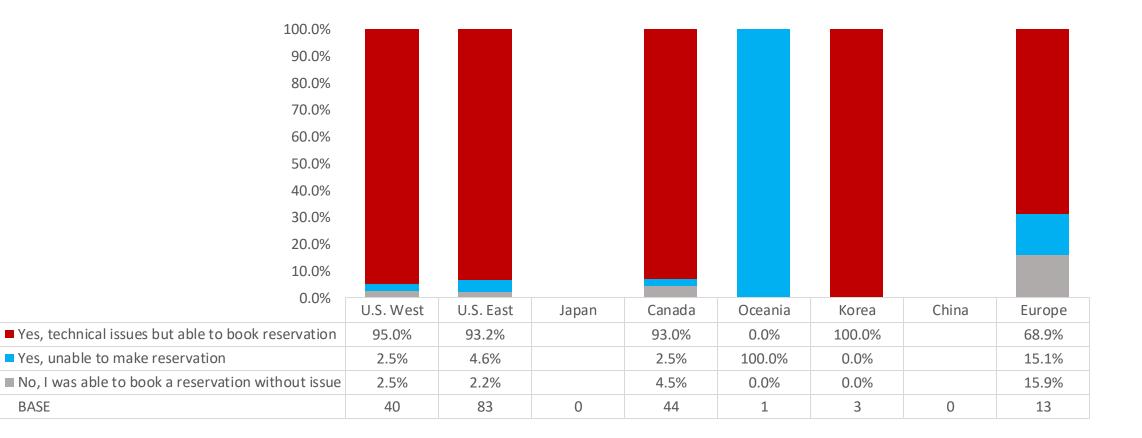


WAI'ĀNAPANAPA STATE PARK -RESERVATIONS SYSTEM USE



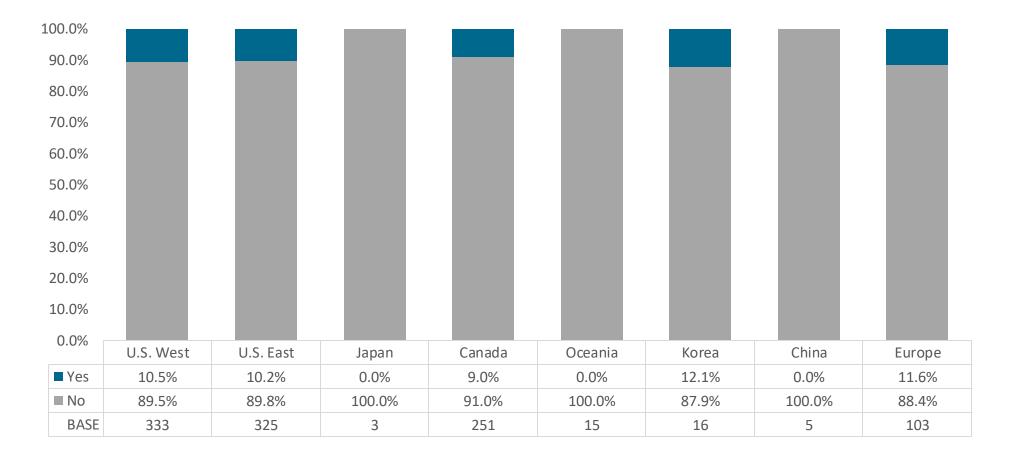


WAI'ĀNAPANAPA STATE PARK -RESERVATIONS SYSTEM PROBLEMS



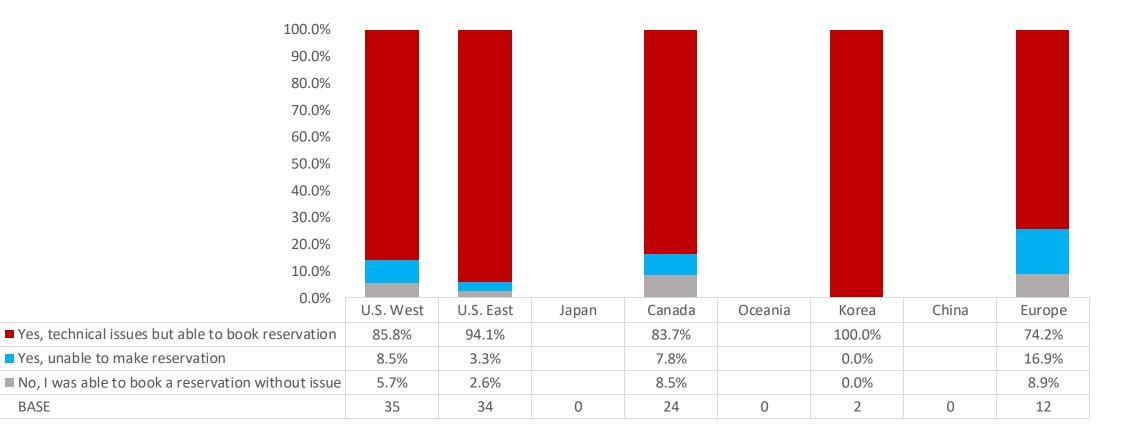


'ĪAO VALLEY STATE MONUMENT -RESERVATIONS SYSTEM USE



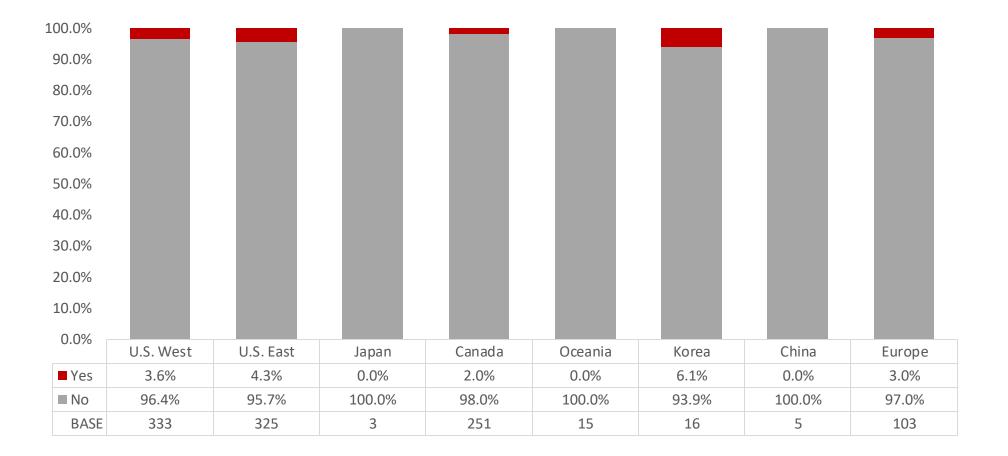


'ĪAO VALLEY STATE MONUMENT -RESERVATIONS SYSTEM PROBLEMS





VISITED MAUI FOR SPECIFIC EVENT



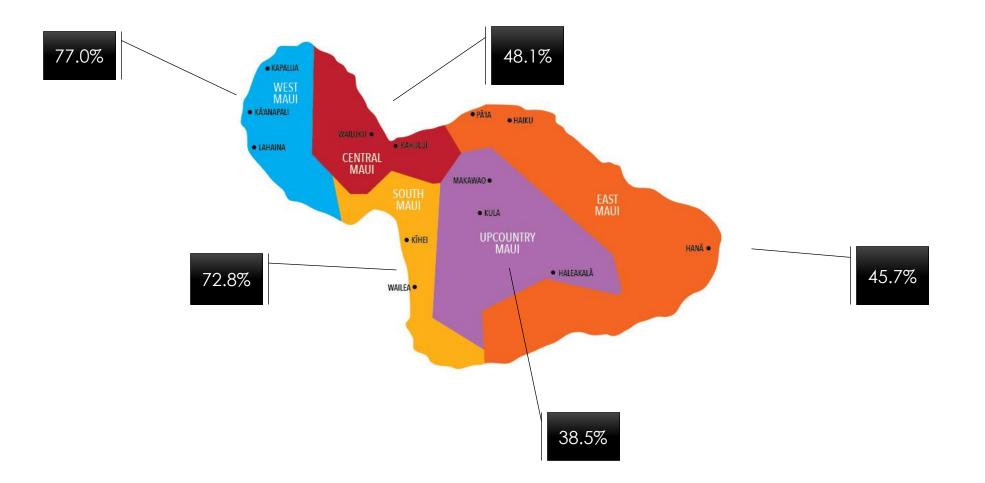


VISITED MAUI FOR SPECIFIC EVENT

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China	Europe
Maui Invitational	33.3%	92.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Other Festival/concert	16.6%	7.8%	0.0%	21.4%	0.0%	0.0%	0.0%	0.0%
Convention/Conference/ Retreat/Seminar/Meeting/ Workshop/ Training/Work event	16.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	34.4%
Other sporting event	8.3%	0.0%	0.0%	21.4%	0.0%	0.0%	0.0%	65.6%
Other (please specify festival/event name)	8.5%	0.0%	0.0%	18.0%	0.0%	0.0%	0.0%	0.0%
Hawaiʻi Food and Wine Festival	8.3%	0.0%	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
Wedding/Honeymoon/ Anniversary/Birthday/ Funeral/ Graduation	8.3%	0.0%	0.0%	18.0%	0.0%	0.0%	0.0%	0.0%
Sentry Tournament of Golf Champions	0.0%	0.0%	0.0%	21.4%	0.0%	0.0%	0.0%	0.0%
BASE	12	14	0	5	0	1	0	3

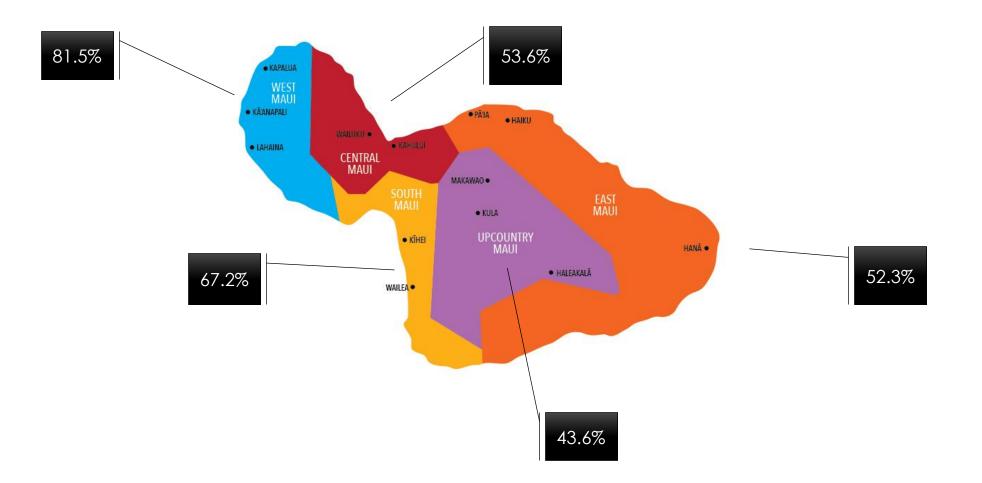


AREAS VISITED MAUI U.S. WEST



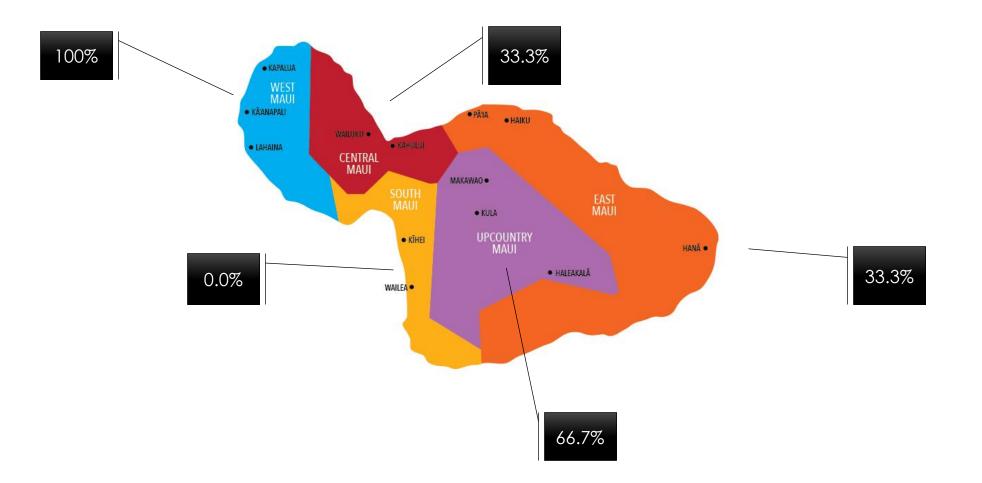


AREAS VISITED MAUI U.S. EAST



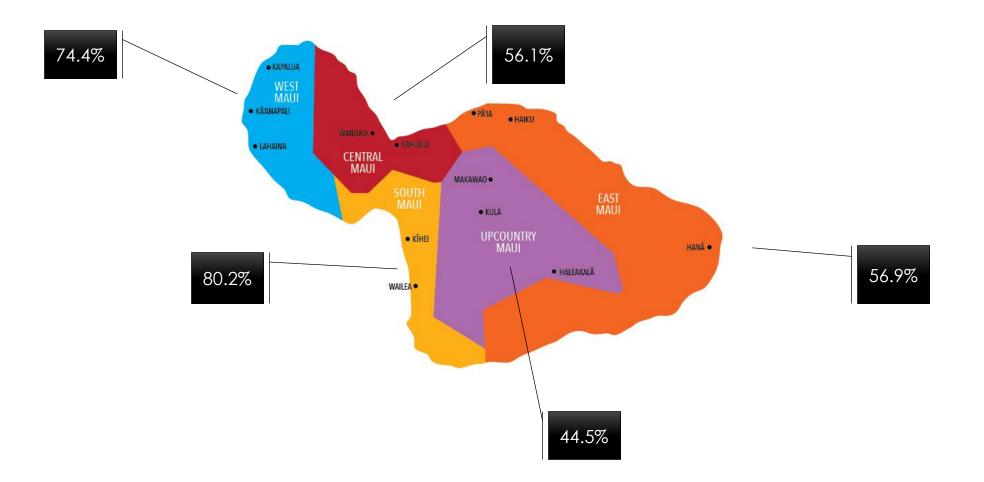


AREAS VISITED MAUI JAPAN



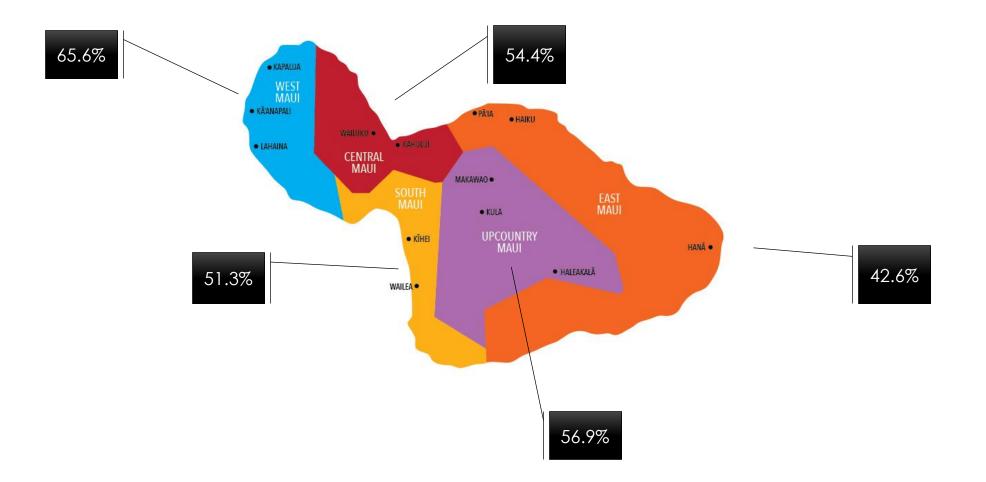


AREAS VISITED MAUI CANADA



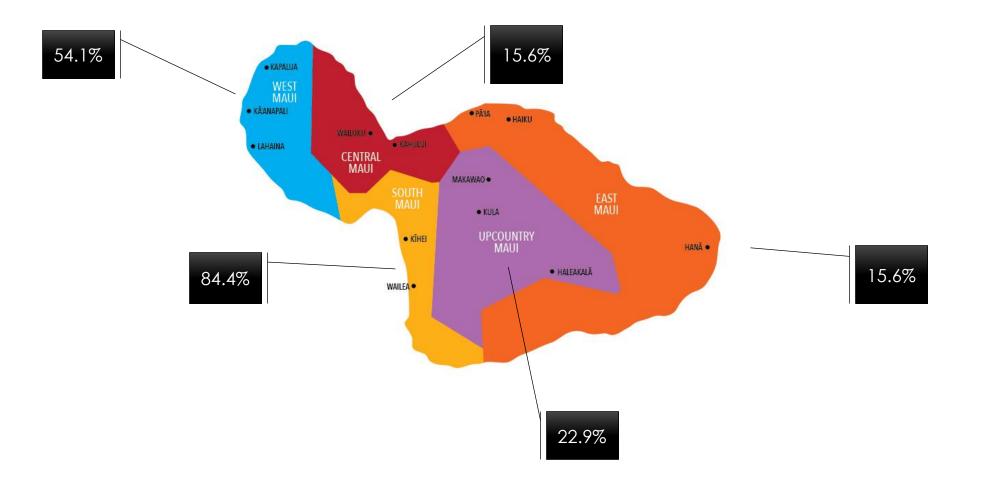


AREAS VISITED MAUI OCEANIA



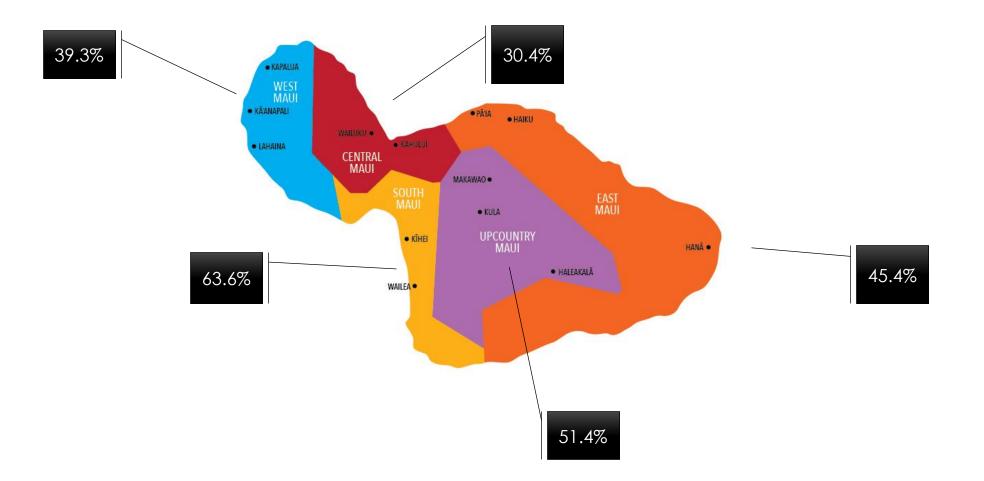


AREAS VISITED MAUI CHINA



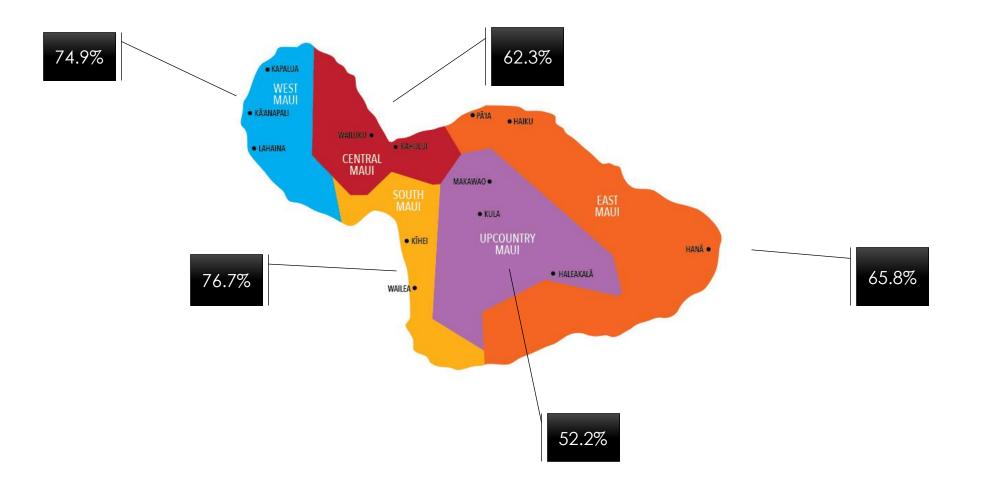


AREAS VISITED MAUI KOREA





AREAS VISITED MAUI EUROPE

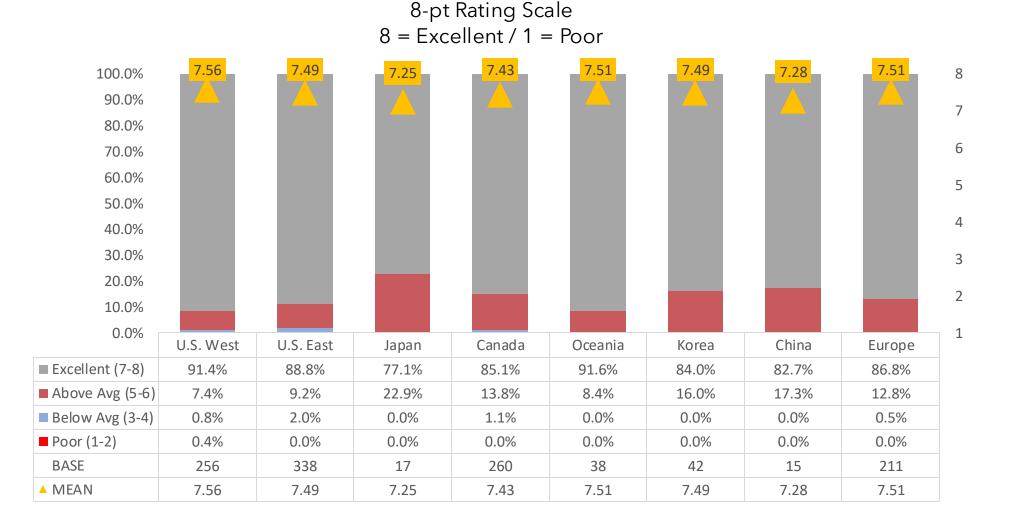




Section 8 – Island of Hawai'i



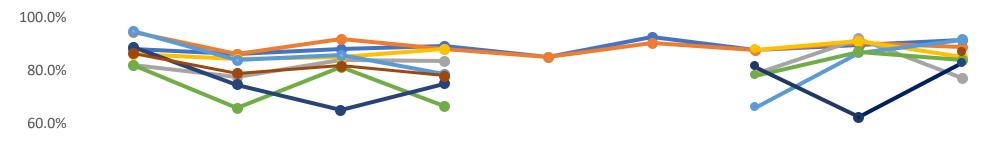
SATISFACTION - ISLAND OF HAWAI'I





SATISFACTION - ISLAND OF HAWAI'I

Tracking Data – Rating of "Excellent" (7-8)



40.0%

20.0%

0.0%									
0.070	Q4 2016	Q4 2017	Q4 2018	Q4 2019	Q4 2020	Q4 2021	Q4 2022	Q4 2023	Q4 2024 P
-U.S. West	88.0%	86.1%	87.9%	89.0%	85.0%	92.6%	87.5%	89.6%	91.4%
	94.5%	86.1%	91.7%	88.0%	85.1%	90.5%	87.8%	90.3%	88.8%
Japan	81.9%	77.6%	83.9%	83.6%			78.7%	92.0%	77.1%
Canada	86.2%	84.2%	84.9%	88.1%			87.7%	90.9%	85.1%
Oceania	94.8%	83.8%	85.7%	78.5%			65.9%	86.7%	91.6%
Korea	81.9%	65.9%	81.2%	66.7%			78.0%	87.0%	84.0%
China	88.8%	74.6%	65.0%	74.9%			81.3%	62.3%	82.7%
Europe	86.5%	78.8%	81.8%	78.0%					86.8%

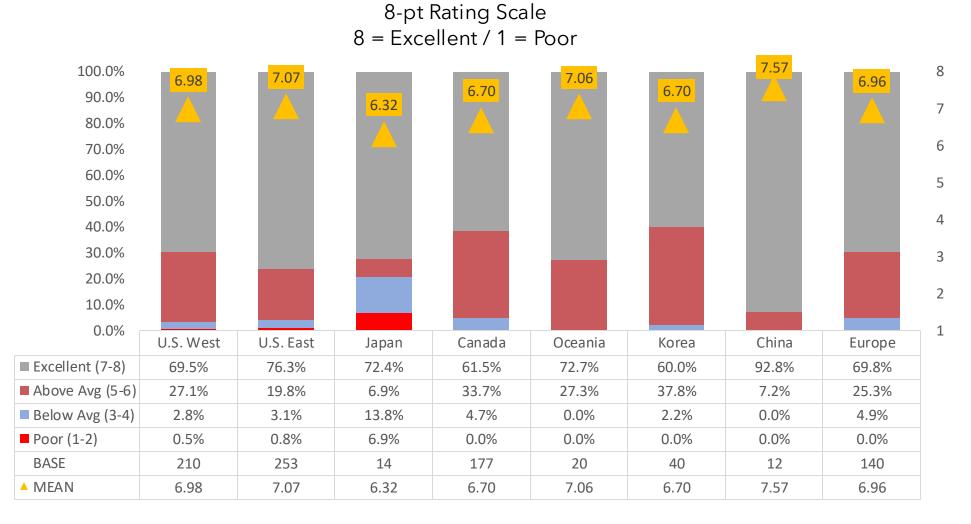
P= Preliminary Data

Q. How would you rate your most recent trip to the state of Hawai'i? How would you rate your experience on___?



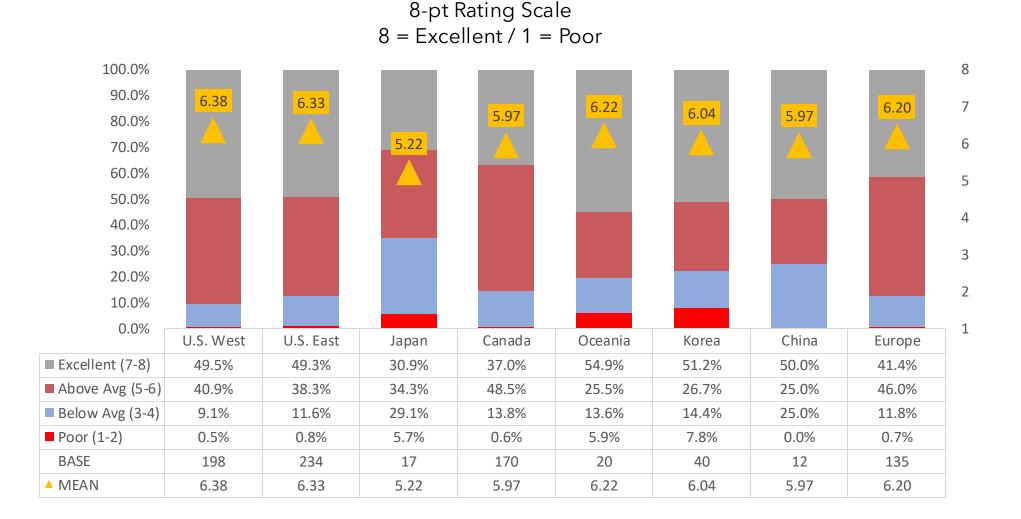
Note: Due to impact of the pandemic, there were too few travelers from Japan, Canada, Oceania, Korea, and China in 2020 and 2021 to provide an adequate sample size of visitors. For Europe, the pandemic resulted in too few travelers in the second half of 2020. Visitors from Europe were not surveyed in 2021 through 2023.

ENTERTAINMENT/ ATTRACTIONS -ISLAND OF HAWAI'I



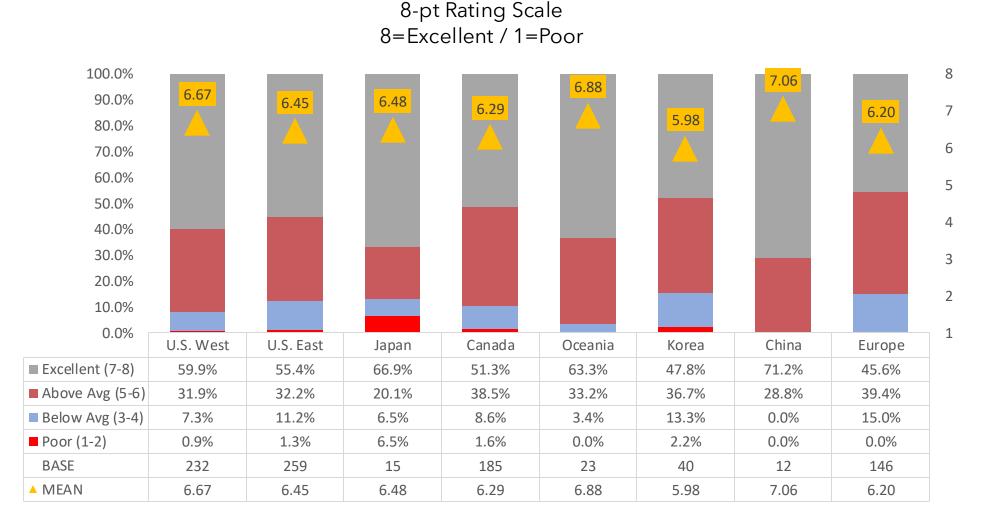


SHOPPING - ISLAND OF HAWAI'I





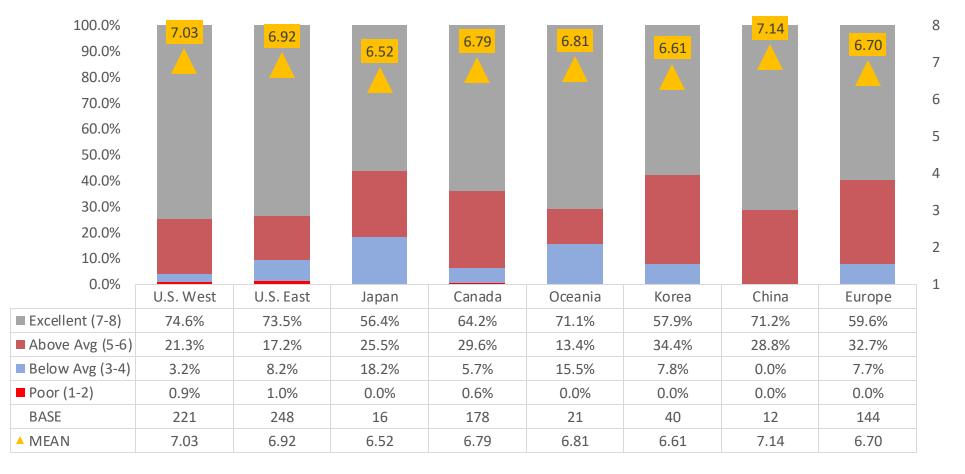
DINING/ FOOD & BEVERAGE -ISLAND OF HAWAI'I





LODGING/ ACCOMMODATIONS -ISLAND OF HAWAI'I

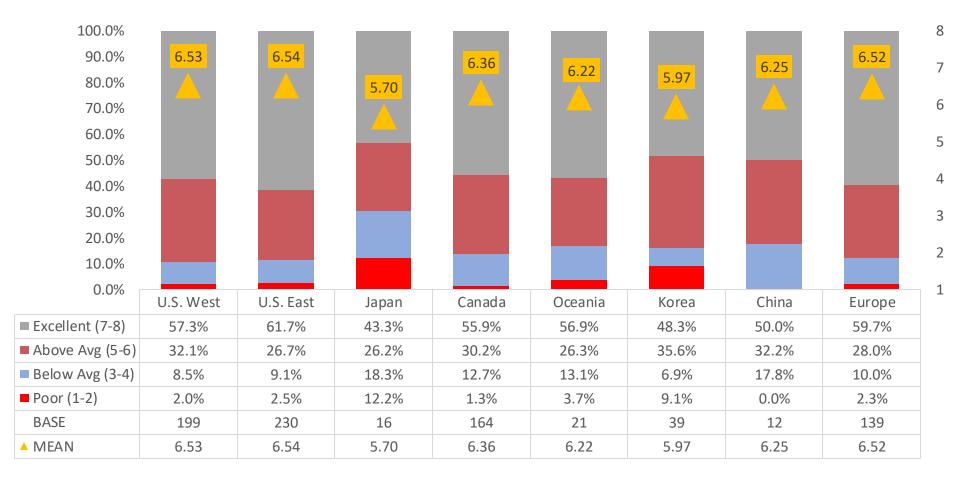
8-pt Rating Scale 8 = Excellent / 1 = Poor





TRANSPORTATION ON ISLAND -ISLAND OF HAWAI'I

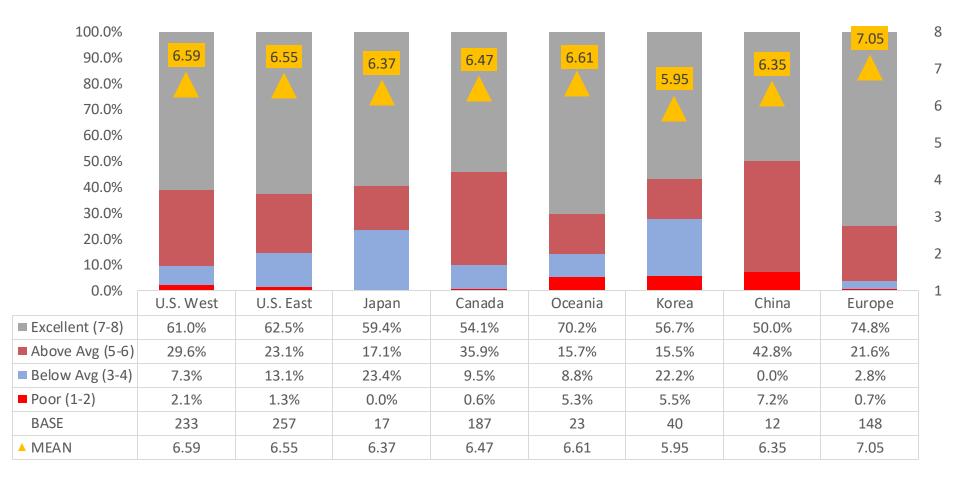
8-pt Rating Scale 8 = Excellent / 1 = Poor





AIRPORT-ISLAND OF HAWAI'I

8-pt Rating Scale 8 = Excellent / 1 = Poor





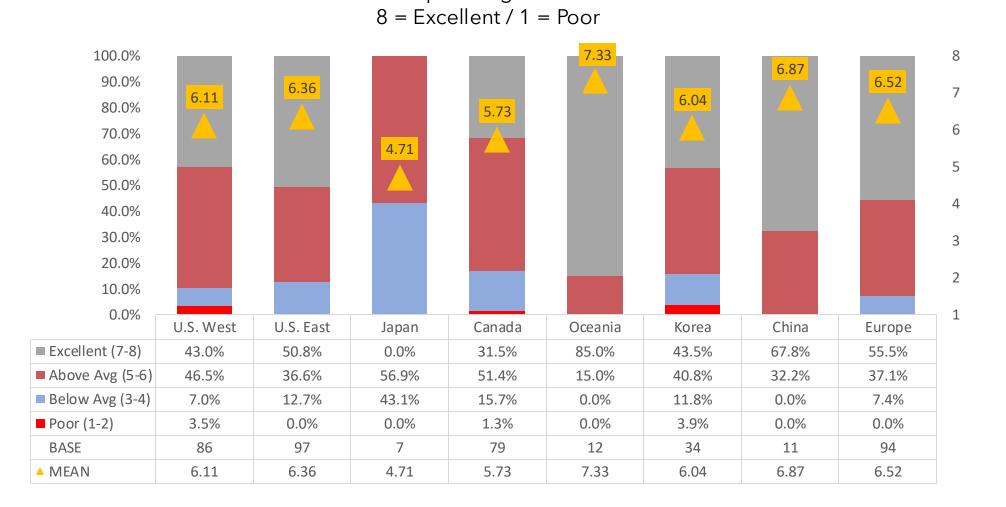
CULTURAL EXPERIENCES ON ISLAND – ISLAND OF HAWAI'I 8-pt Rating Scale

8 = Excellent / 1 = Poor

100.0% 8 6.70 90.0% 7 5.85 80.0% 6 70.0% 60.0% 5 50.0% 4 40.0% 30.0% 3 20.0% 2 10.0% 0.0% 1 U.S. West U.S. East Canada China Japan Oceania Korea Europe Excellent (7-8) 73.8% 75.7% 61.5% 73.7% 68.7% 85.6% 25.0% 68.4% Above Avg (5-6) 23.3% 21.4% 58.9% 35.5% 16.8% 23.2% 14.4% 25.8% Below Avg (3-4) 2.4% 3.0% 9.4% 8.1% 0.0% 2.5% 16.1% 5.1% Poor (1-2) 0.5% 0.0% 0.0% 0.0% 0.0% 0.0% 0.7% 0.4% BASE 239 12 173 21 38 12 210 137 7.35 6.95 ▲ MEAN 7.00 7.05 5.85 6.77 7.10 6.70

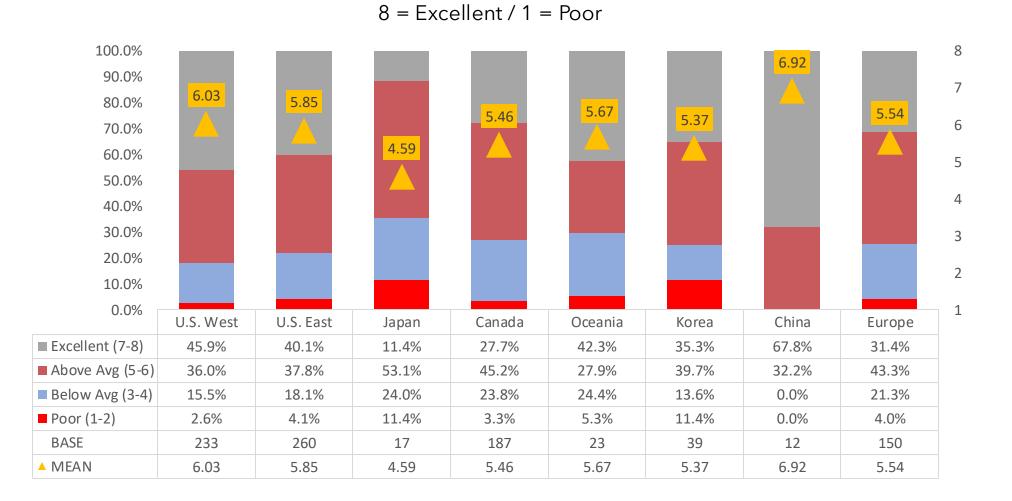


VOLUNTEER EXPERIENCES ON ISLAND – ISLAND OF HAWAI'I 8-pt Rating Scale





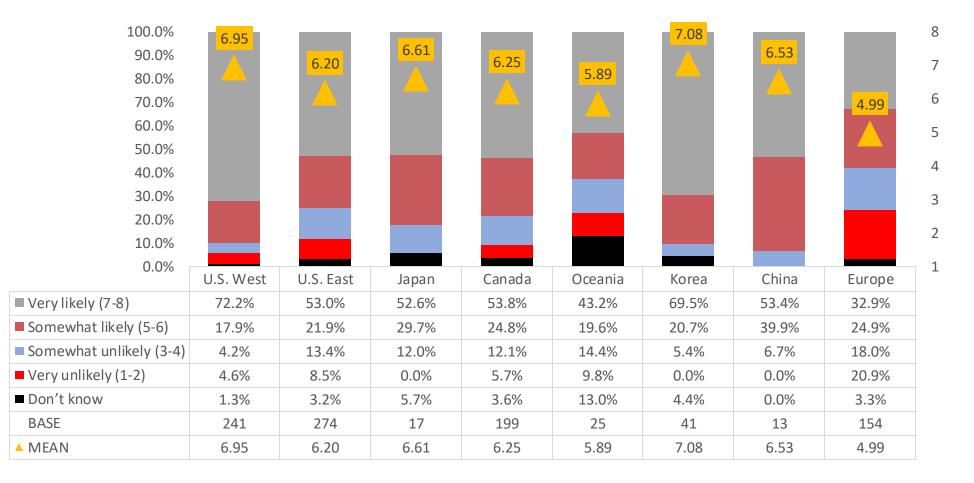
VALUE FOR THE MONEY ON ISLAND – ISLAND OF HAWAI'I 8-pt Rating Scale





LIKELIHOOD OF RETURN VISIT -ISLAND OF HAWAI'I

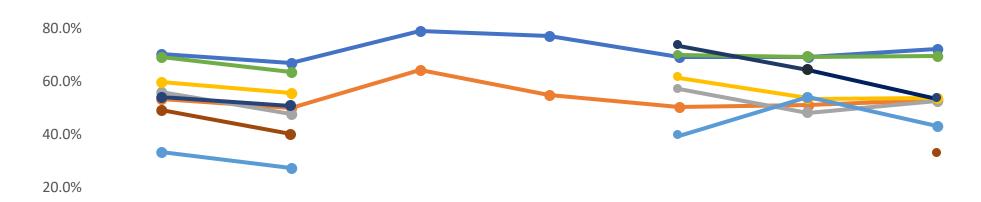
8-pt Rating Scale 8=Very likely/ 1=Very unlikely





LIKELIHOOD OF RETURN VISIT -ISLAND OF HAWAI'I

TOP BOX - VERY LIKELY (7-8)



0.0%							
0.078	Q4 2018	Q4 2019	Q4 2020	Q4 2021	Q4 2022	Q4 2023	Q4 2024 P
U.S. West	70.4%	66.9%	79.0%	77.1%	69.2%	69.2%	72.2%
U.S. East	53.4%	49.9%	64.4%	54.7%	50.5%	51.0%	53.0%
Japan	56.0%	47.8%			57.1%	48.1%	52.6%
Canada	59.6%	55.7%			61.4%	53.6%	53.8%
Oceania	33.2%	27.1%			39.4%	54.0%	43.2%
Korea	69.1%	63.7%			69.9%	69.2%	69.5%
China	54.1%	50.7%			73.4%	64.4%	53.4%
Europe	49.3%	40.1%					32.9%

P= Preliminary Data

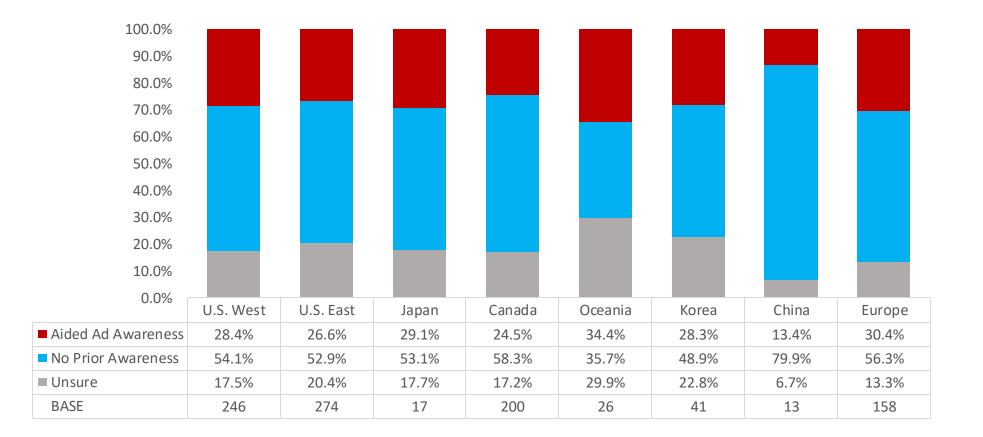
Q. How likely are you to visit the island of Hawai'i again in the next five years?

100.0%



Note: Due to impact of the pandemic, there were too few travelers from Japan, Canada, Oceania, Korea, and China in 2020 and 2021 to provide an adequate sample size of visitors. For Europe, the pandemic resulted in too few travelers in the second half of 2020. Visitors from Europe were not surveyed in 2021 through 2023.

AIDED ADVERTISING AWARENESS -ISLAND OF HAWAI'I



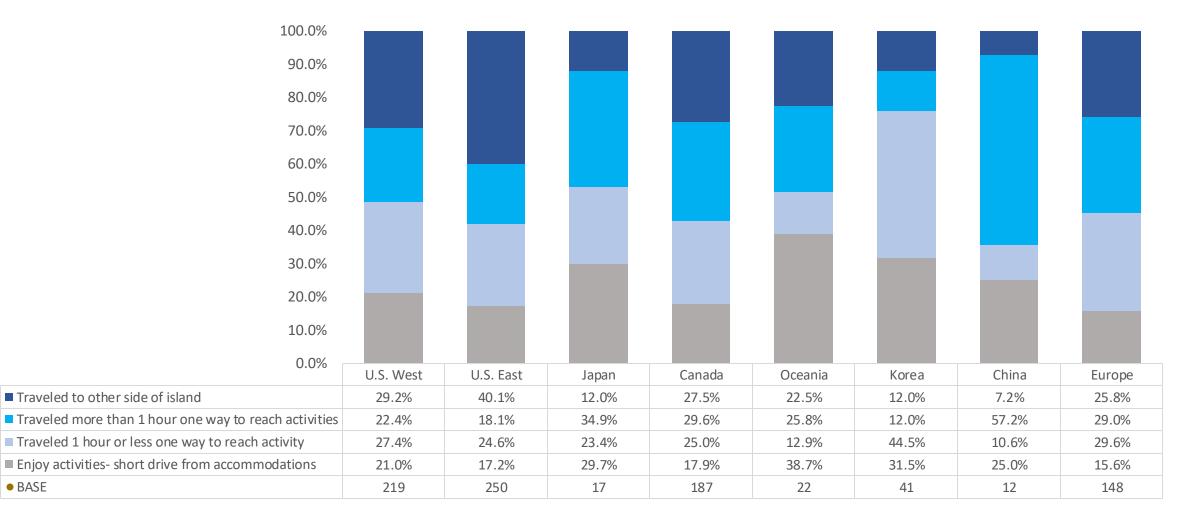


MOTIVATING FACTORS - ISLAND OF HAWAI'I

	U.S. West	U.S. East	Japan	Canada	Oceania	China	Korea	Europe
Famous landmarks or imagery/ natural beauty	43.1%	50.3%	76.0%	51.3%	47.2%	56.9%	52.1%	58.1%
Outdoor or sporting activities and events	20.3%	14.8%	23.4%	21.6%	17.3%	30.0%	17.4%	31.2%
Social media posts and videos	11.4%	10.5%	24.0%	10.7%	10.9%	30.0%	33.7%	11.1%
Hawaiian cultural events	11.8%	12.8%	22.9%	13.1%	14.3%	6.7%	2.2%	12.7%
Television programs or movies filmed in Hawai'i	3.3%	8.7%	24.0%	11.3%	3.1%	9.9%	9.8%	18.6%
Hawaiian music	7.3%	8.0%	11.4%	10.7%	4.8%	6.7%	2.2%	5.7%
BASE	246	274	17	200	26	13	41	158



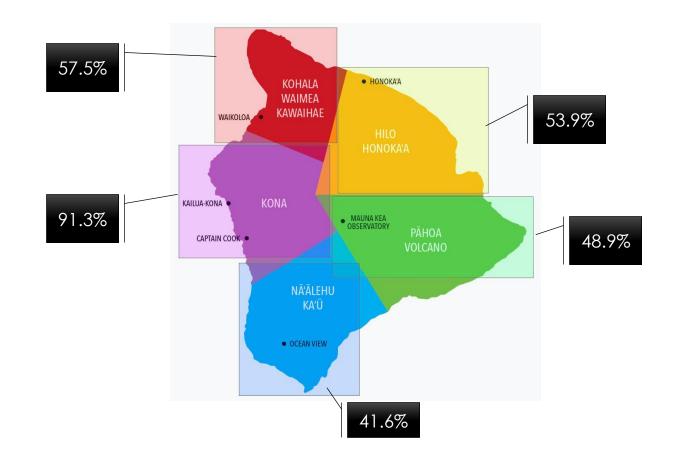
TRAVEL ON ISLAND OF HAWAI'I





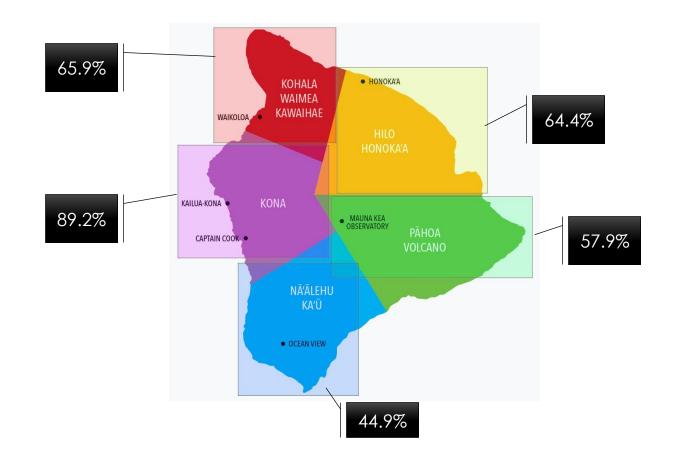
BASE

AREAS VISITED ISLAND OF HAWAI'I U.S. WEST



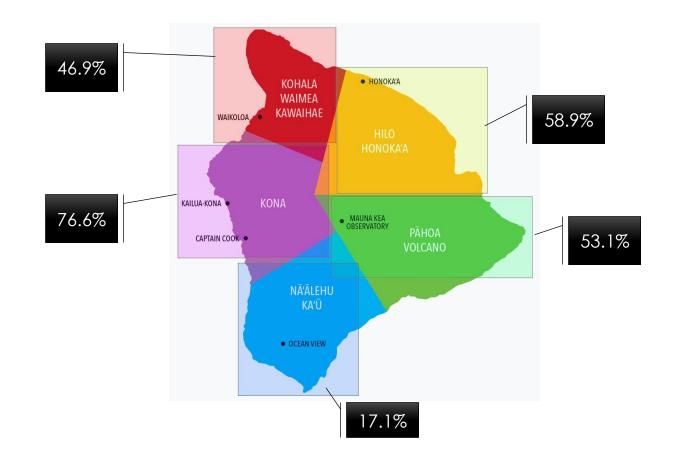


AREAS VISITED ISLAND OF HAWAI'I U.S. EAST



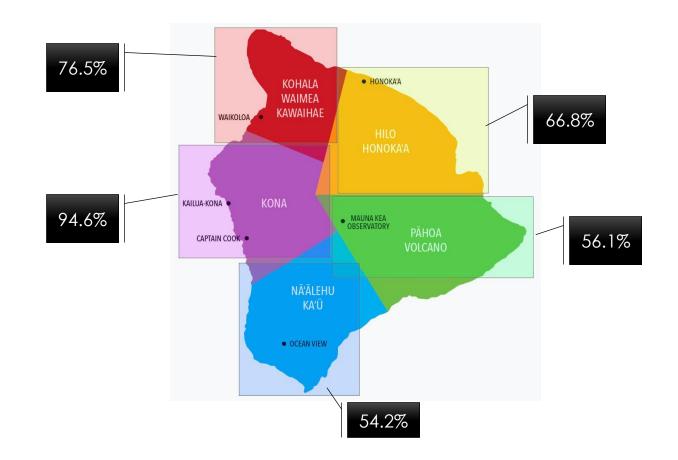


AREAS VISITED ISLAND OF HAWAI'I JAPAN



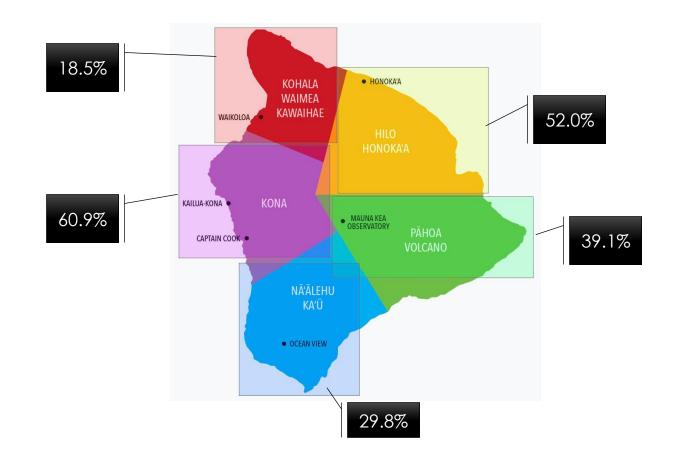


AREAS VISITED ISLAND OF HAWAI'I CANADA



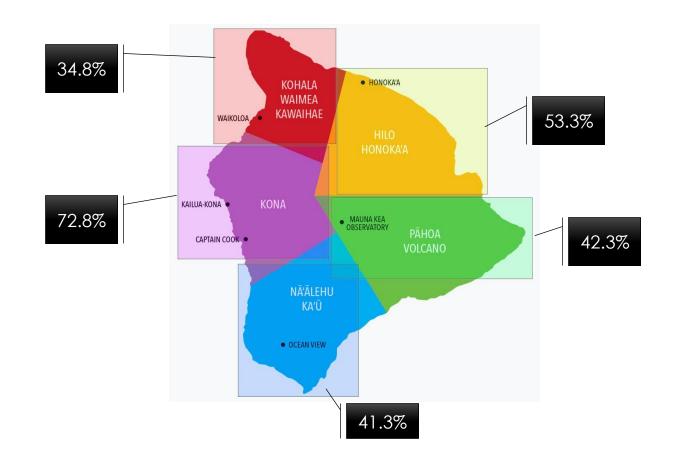


AREAS VISITED ISLAND OF HAWAI'I OCEANIA



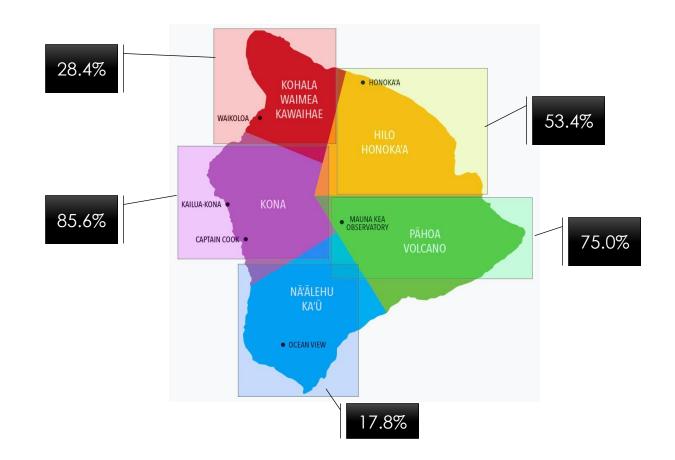


AREAS VISITED ISLAND OF HAWAI'I KOREA



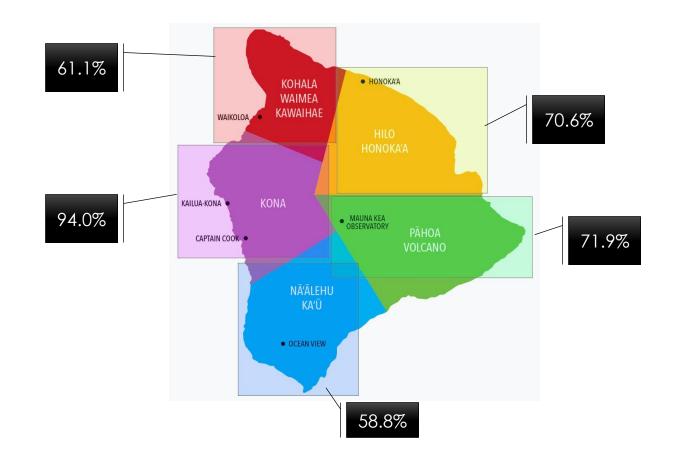


AREAS VISITED ISLAND OF HAWAI'I CHINA



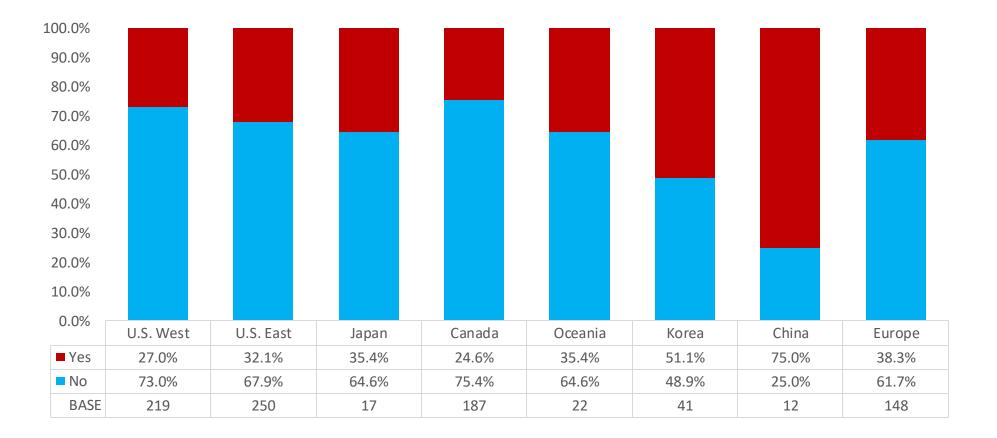


AREAS VISITED ISLAND OF HAWAI'I EUROPE





VOLCANIC ERUPTION MOTIVATOR -ISLAND OF HAWAI'I

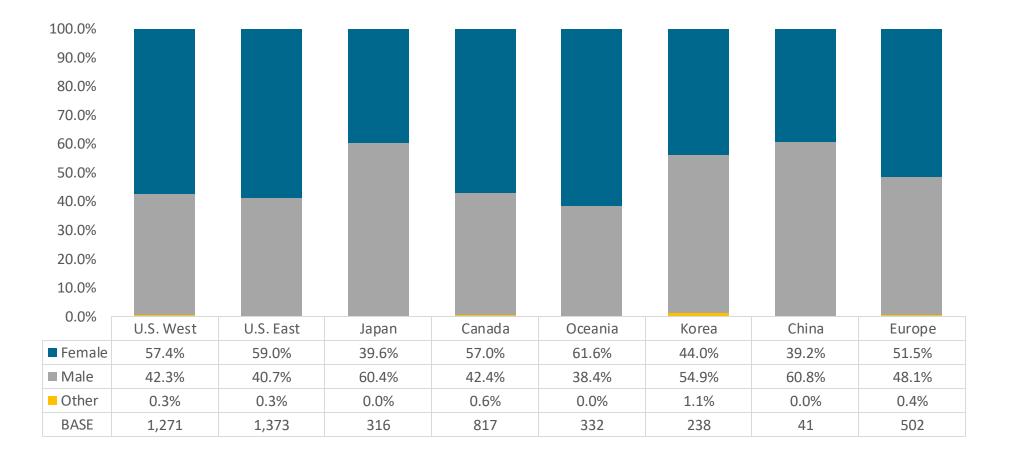




Section 9 – Visitor Profile

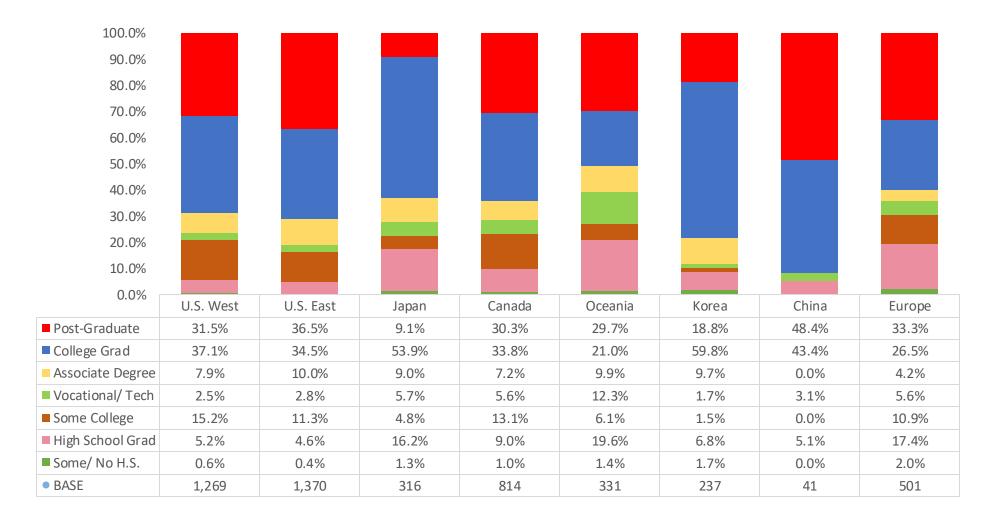


VISITOR PROFILE - GENDER





VISITOR PROFILE - EDUCATION





VISITOR PROFILE - HOUSEHOLD INCOME (US\$)

	U.S. West	U.S. East	Canada	Oceania	Europe
< \$40,000	5.2%	3.6%	3.3%	9.5%	13.6%
\$40,000 to \$59,999	4.2%	5.9%	6.4%	8.4%	13.5%
\$60,000 to \$79,999	7.2%	7.0%	9.3%	11.5%	15.9%
\$80,000 to \$99,999	8.1%	9.7%	11.1%	9.4%	14.2%
\$100,000 to \$124,999	13.6%	13.4%	16.3%	10.5%	11.4%
\$125,000 to \$149,999	10.5%	12.7%	10.9%	13.5%	8.0%
\$150,000 to \$174,999	10.2%	10.2%	9.4%	9.1%	8.5%
\$175,000 to \$199,999	9.3%	7.1%	7.9%	9.6%	5.4%
\$200,000 to \$249,999	10.4%	10.8%	9.6%	9.1%	4.4%
\$250,000 +	21.3%	19.6%	15.9%	9.5%	5.2%



VISITOR PROFILE - HOUSEHOLD INCOME (Yen)

	Japanese
< ¥3.5 million	10.0%
¥3.5 - ¥4.5 million	10.5%
¥4.5 - ¥5.5 million	10.4%
¥5.5 - ¥6.5 million	6.7%
¥6.5 - ¥7.5 million	6.8%
¥7.5 - ¥8.5 million	8.5%
¥8.5 - ¥10.0 million	11.6%
¥10.0 - ¥15.0 million	18.9%
¥15.0 - ¥20.0 million	7.4%
¥20.0 million +	9.2%



VISITOR PROFILE - HOUSEHOLD INCOME (Korean Won)

	Korean
<₩16,305,000	8.3%
₩16,305,000 - ₩27,173,999	6.3%
₩27,174,000 - ₩38,041,999	8.3%
₩38,042,000 - ₩48,911,999	10.9%
₩48,912,000 - ₩59,781,999	8.3%
₩59,782,000 - ₩70,652,999	8.7%
₩70,653,000 - ₩81,520,999	10.3%
₩81,521,000 - ₩92,390,999	5.1%
₩92,391,000 - ₩103,259,999	9.6%
₩103,260,000 - ₩149,999,999	13.6%
₩150,000,000 - ₩199,999,999	1.8%
₩200,000,000+	8.6%

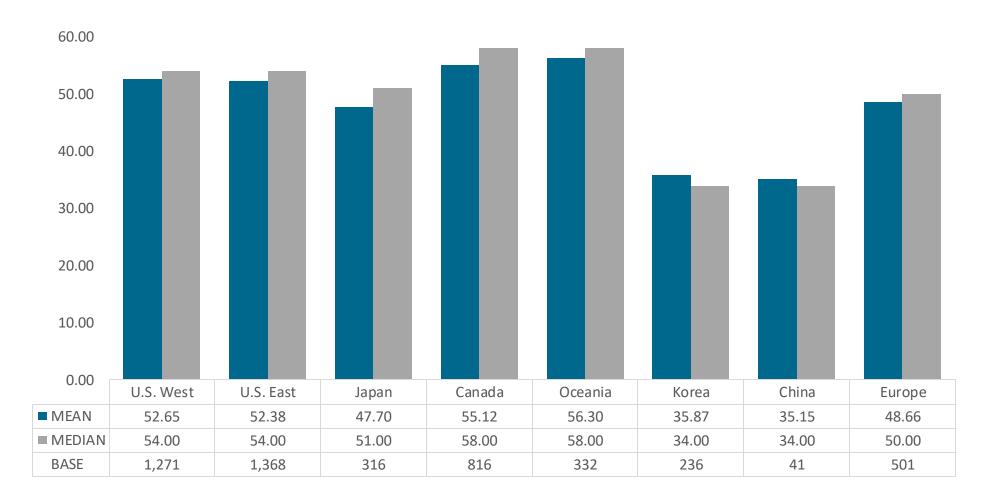


VISITOR PROFILE - HOUSEHOLD INCOME (Chinese Yuan)

	China
<¥250,799	4.2%
¥250,800 – ¥376,099	31.9%
¥376,100 – ¥501,399	12.4%
¥501,400 – ¥626,799	-
¥626,800 – ¥783,499	4.2%
¥783,500 – ¥940,199	7.2%
¥940,200 – ¥1,096,899	7.2%
¥1,096,900 - ¥1,253,599	7.2%
¥1,253,600 – ¥1,560,799	7.2%
¥1,560,800+	18.5%

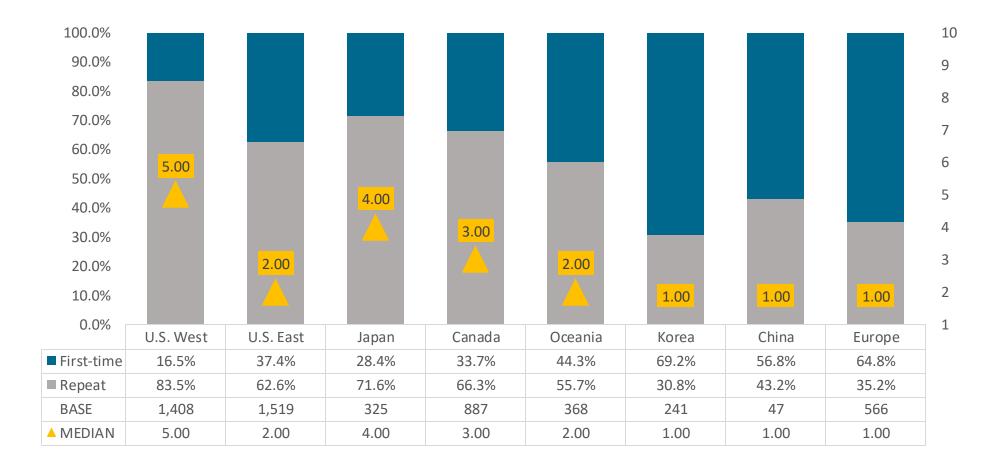


VISITOR PROFILE – AGE



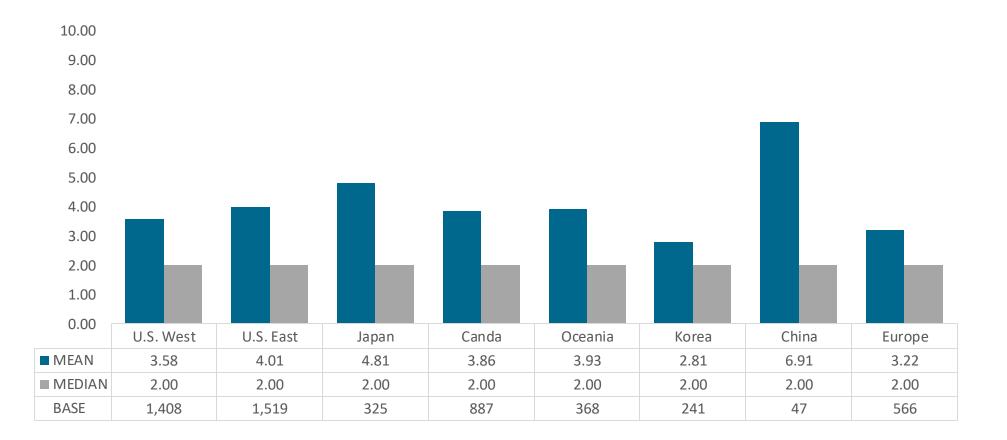


VISITOR PROFILE - TRIPS TO HAWAI'I





VISITOR PROFILE - TRAVEL PARTY SIZE





VISITOR PROFILE – TRAVEL PARTY

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China	Europe
My spouse	57.9%	53.1%	61.4%	64.0%	62.5%	69.6%	30.9%	46.2%
Other adult members of my family	28.8%	28.6%	18.9%	25.8%	23.0%	14.6%	29.9%	18.0%
My child(ren)/ grandchild(ren) under 18	22.4%	15.8%	11.5%	14.2%	20.3%	15.7%	7.2%	10.5%
My friends/ associates	16.7%	15.2%	16.1%	16.1%	13.4%	7.1%	28.3%	14.9%
Myself only (traveled alone/ no one else)	10.1%	14.1%	12.7%	6.6%	11.3%	7.9%	15.4%	18.5%
My girlfriend/ boyfriend	6.2%	6.4%	1.5%	6.0%	2.5%	2.4%	11.0%	10.3%
Same gender partner	1.6%	1.0%	0.0%	1.0%	0.2%	0.4%	3.7%	1.7%



Section 10 – Island Survey Methodology



METHODOLOGY & SAMPLE SIZE - ISLAND VSAT O'AHU

The Visitor Satisfaction and Activity Survey is a survey of visitors who recently completed a trip to Hawai'i. As part of the survey, each respondent is asked a series of questions specific to one of the islands visited during their stay. Respondents have the opportunity to complete up to two island-specific surveys. The following table summarizes the number of surveys completed for the island of O'ahu.

ММА	Completed	Margin of Error <u>+</u>
U.S. West	654	3.83
U.S. East	914	3.24
Japan	319	5.49
Canada	408	4.85
Oceania	352	5.22
Korea	227	6.50
China	39	15.69
Europe	438	4.68
All MMAs	3,351	1.69



METHODOLOGY & SAMPLE SIZE - ISLAND VSAT KAUA'I

The Visitor Satisfaction and Activity Survey is a survey of visitors who recently completed a trip to Hawai'i. As part of the survey, each respondent is asked a series of questions specific to one of the islands visited during their stay. Respondents have the opportunity to complete up to two island-specific surveys. The following table summarizes the number of surveys completed for the island of Kaua'i.

ММА	Completed	Margin of Error <u>+</u>
U.S. West	223	6.56
U.S. East	289	5.76
Japan	3	56.58
Canada	206	6.83
Oceania	29	18.20
Korea	5	43.83
China	3	56.58
Europe	127	8.70
All MMAs	885	3.29

METHODOLOGY & SAMPLE SIZE - ISLAND VSAT MAUI

The Visitor Satisfaction and Activity Survey is a survey of visitors who recently completed a trip to Hawai'i. As part of the survey, each respondent is asked a series of questions specific to one of the islands visited during their stay. Respondents have the opportunity to complete up to two island-specific surveys. The following table summarizes the number of surveys completed for the island of Maui.

ММА	Completed	Margin of Error <u>+</u>
U.S. West	379	5.03
U.S. East	438	4.68
Japan	4	49.00
Canada	336	5.35
Oceania	31	17.60
Korea	16	24.50
China	6	40.01
Europe	196	7.00
All MMAs	1,406	2.61

METHODOLOGY & SAMPLE SIZE - ISLAND VSAT ISLAND OF HAWAI'I

The Visitor Satisfaction and Activity Survey is a survey of visitors who recently completed a trip to Hawai'i. As part of the survey, each respondent is asked a series of questions specific to one of the islands visited during their stay. Respondents have the opportunity to complete up to two island-specific surveys. The following table summarizes the number of surveys completed for the island of Hawai'i.

ММА	Completed	Margin of Error <u>+</u>
U.S. West	256	6.13
U.S. East	338	5.33
Japan	17	23.77
Canada	260	6.08
Oceania	38	15.90
Korea	42	15.12
China	15	25.30
Europe	211	6.75
All MMAs	1,177	2.86