



VISITOR SATISFACTION STUDY Q2 2022

State of Hawai'i Department of Business, Economic Development & Tourism

Prepared By:

[ANTHOLOGY®]

RESEARCH

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Survey Methodology

The Visitor Satisfaction and Activity Survey is a survey of visitors from eight visitor markets who recently completed a trip to Hawai'i. For Quarter 2, 2022, the sampled visitor markets include: U.S. West (Alaska, California, Oregon, Washington, Arizona, Colorado, Idaho, Montana, Nevada, New Mexico, Utah, and Wyoming), U.S. East (all other states in the Continental U.S.), and Canada.

Visitor market	Completed	Margin of Error <u>+</u>	Response Rate
U.S. West	1,697	2.38%	19.09%
U.S. East	1,879	2.26%	21.17%
Canada	852	3.36%	24.45%
All visitor markets	4,428	1.47%	17.68%





Survey Methodology (cont.)

Monthly samples of visitors who stayed for at least two days were drawn from completed the Domestic In-Flight database. Selected U.S. visitors were sent an email invitation with a link to complete the survey online.

Collected data were statistically adjusted to reflect the distribution of cases by island and first-time/repeat visitor status in the In-Flight Survey. Data were statistically adjusted to be representative of the population of visitor parties entering Hawai'i during the quarter. Data from both visitor markets were reported as weighted data based on weights generated for Quarter 2, 2022. The VSAT weighting system was developed to adjust for disproportionate sampling across all visitor markets.

Note: Some results are presented with very small sample sizes that produce statistics with sample error estimates greater than 10 points. Please exercise caution in interpreting results based on small bases.



Effect of COVID-19 Pandemic

COVID-19 Travel Restrictions

Concerns around the continuing COVID-19 pandemic have resulted in significant travel restrictions and limited flights to Hawai'i from China, Japan, Korea and Oceania. Therefore, visitors from those MMAs did not participate in the VSAT survey for this quarter.



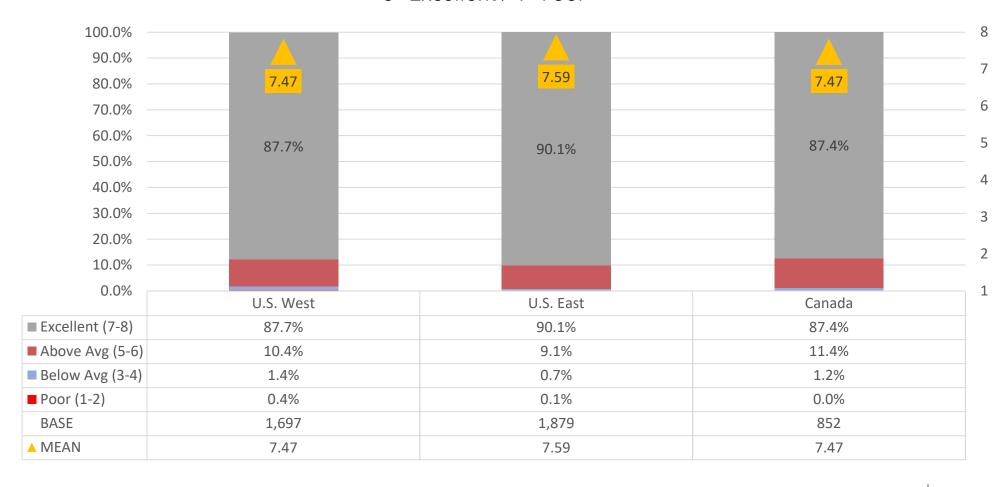
Section 1 — Visitor Satisfaction





SATISFACTION - STATE OF HAWAI'I BY VISITOR MARKET

8-pt Rating Scale 8=Excellent / 1=Poor







7

SATISFACTION - STATE OF HAWAI'I BY VISITOR MARKET

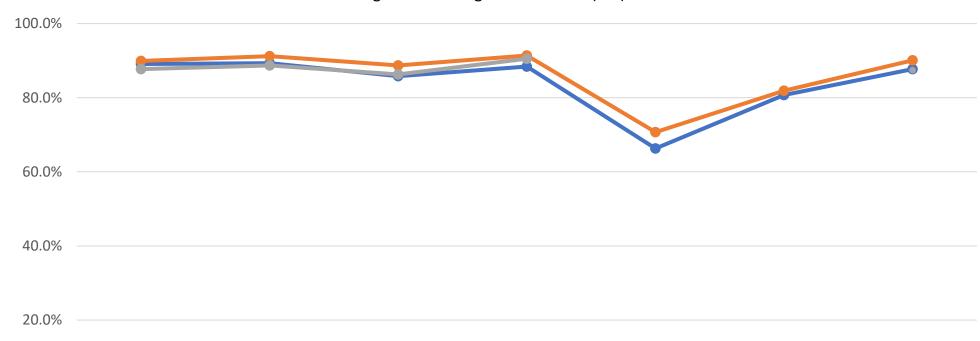
- *Age:* For visitors from the U.S. West, satisfaction was highest amongst younger travelers or those under the age of 35, and was lowest amongst visitors between the ages of 50 and 64.
- **Gender**: Female visitors from the U.S. West and U.S. East gave statistically higher satisfaction scores than males from these visitor markets.





SATISFACTION - STATE OF HAWAI'I BY VISITOR MARKET

Tracking Data – Rating of "Excellent" (7-8)

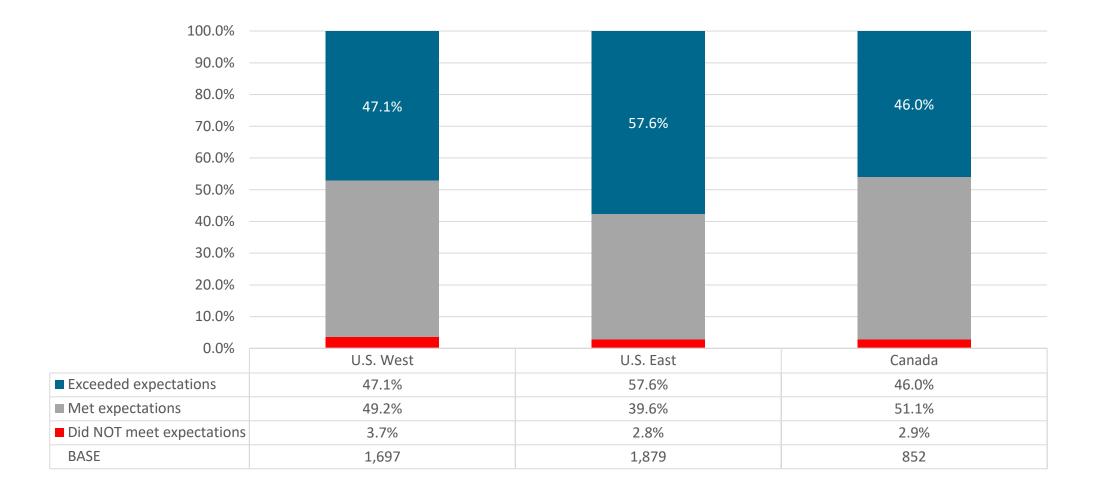


0.0%							
0.070	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020	Q2 2021 P	Q2 2022 P
U.S. West	89.1%	89.3%	85.8%	88.4%	66.3%	80.7%	87.7%
U.S. East	89.9%	91.2%	88.7%	91.4%	70.7%	81.9%	90.1%
—— Canada	87.7%	88.7%	86.3%	90.5%			87.4%





SATISFACTION - HAWAI'I TRIP EXPECTATIONS







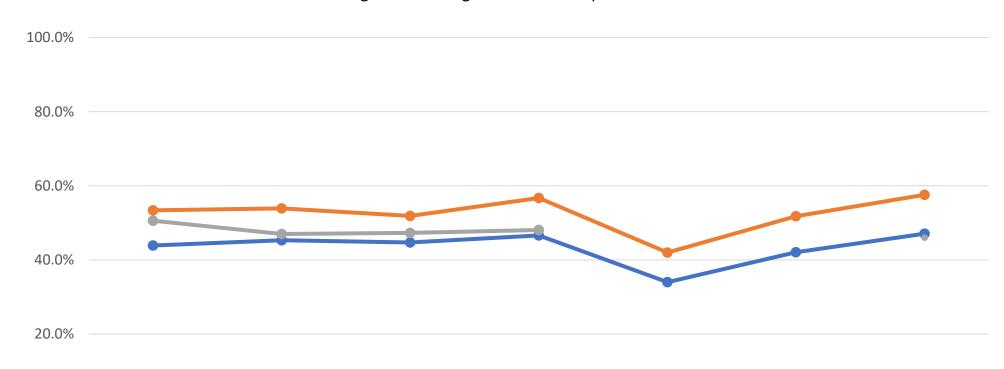
SATISFACTION - HAWAI'I TRIP EXPECTATIONS

- **Trips to Hawai'i:** First-time visitors from the U.S. West, U.S. East, and Canada, were more positive about their trip in terms of expectations than repeat visitors from these markets.
- **Age:** Younger travelers from the U.S. West, U.S. East, and Canada gave higher satisfaction scores when asked if their trip lived up to their expectations.
- **Gender:** Female visitors from the U.S. West and U.S. East gave higher mean scores compared to male visitors, when asked about how their trip to the state met with their expectations prior to arrival.



SATISFACTION - HAWAI'I TRIP EXPECTATIONS

Tracking Data – Rating of "Exceeded expectations"



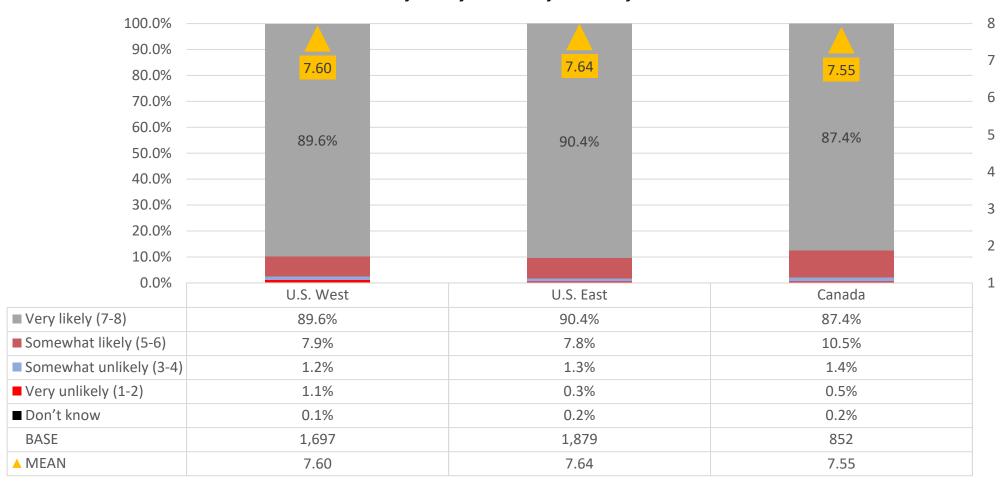
0.0%							
0.076	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020	Q2 2021 P	Q2 2022 P
U.S. West	43.9%	45.3%	44.7%	46.6%	34.0%	42.1%	47.1%
U.S. East	53.4%	53.9%	51.9%	56.7%	42.0%	51.8%	57.6%
Canada	50.6%	47.0%	47.3%	48.1%			46.0%





BRAND/ DESTINATION - ADVOCACY

8-pt Rating Scale 8=Very likely / 1=Very unlikely







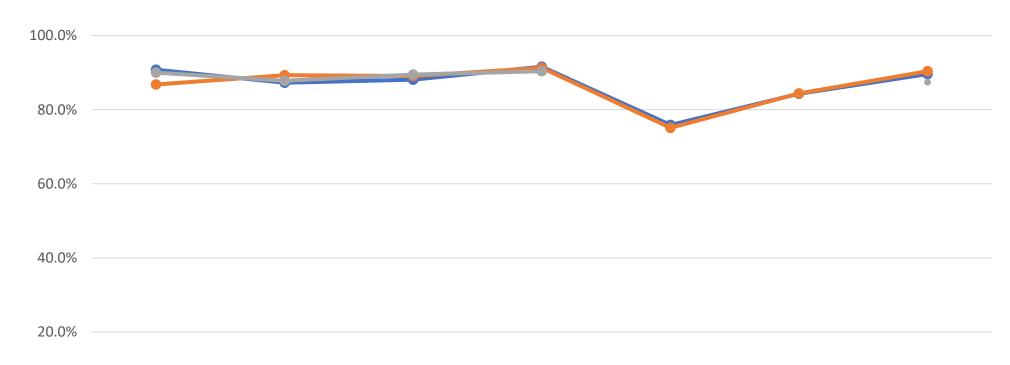
BRAND/ DESTINATION - ADVOCACY

• **Gender:** Females from the U.S. West and U.S. East were stronger brand advocates for the state compared to males from these visitor markets.



BRAND/ DESTINATION - ADVOCACY

Tracking Data – Rating of "Very Likely" (7-8)



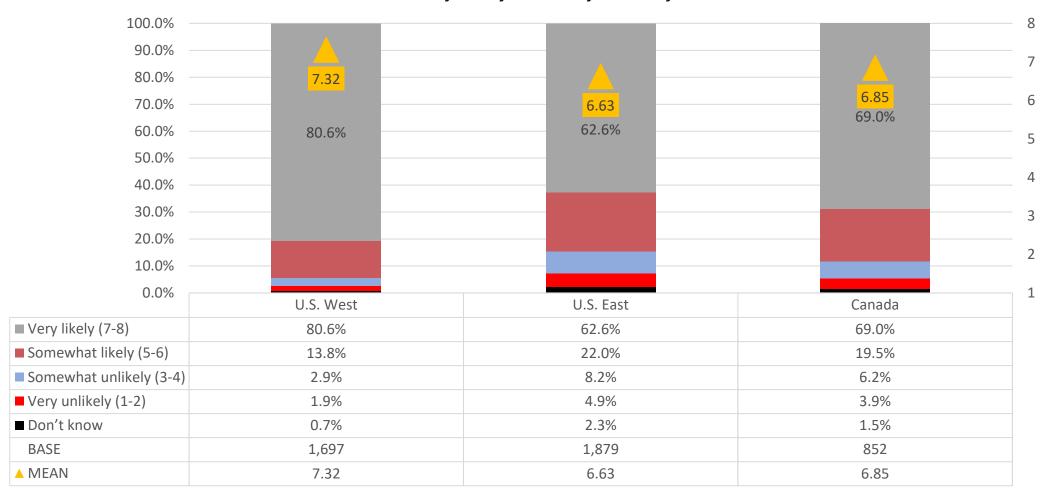
0.0%							
0.0%	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020	Q2 2021 P	Q2 2022 P
U.S. West	90.8%	87.3%	88.1%	91.6%	75.9%	84.3%	89.6%
U.S. East	86.8%	89.3%	89.1%	91.3%	75.1%	84.4%	90.4%
— Canada	90.0%	87.8%	89.5%	90.4%			87.4%

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LIKELIHOOD OF RETURN VISIT

8-pt Rating Scale 8=Very likely / 1=Very unlikely







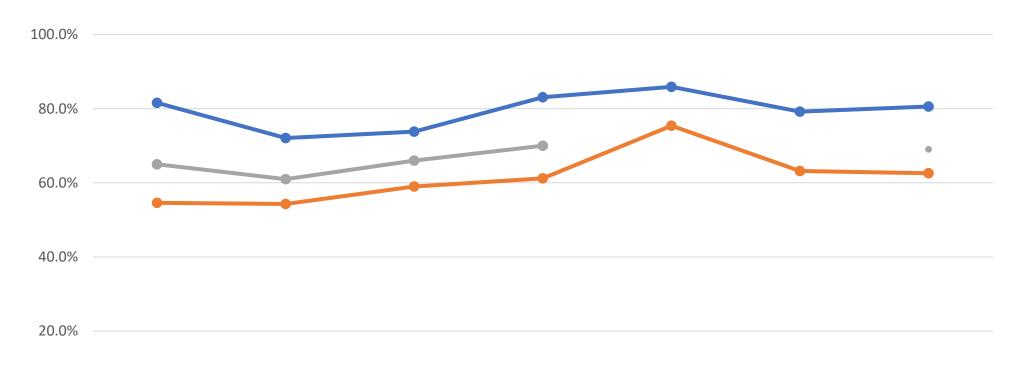
LIKELIHOOD OF RETURN VISIT

- *Trips to Hawai'i:* Repeat visitors from the U.S. West, U.S. East, and Canada were more likely to return to the state compared to first-time visitors.
- *Travel party size:* Visitors from the U.S. West and U.S. East who traveled to the state by themselves appeared more likely to return to the state compared to those who came with others in their travel party.
- **Age:** Seniors from the U.S. East were the least likely to return to the state compared to younger travelers from this particular travel market.
- *Islands Visited:* Visitors from the U.S. East whose trip consisted of visiting a single island were more likely to return to the state compared to visitors from this market that stayed on multiple islands.



LIKELIHOOD OF RETURN VISIT

Tracking Data – Rating of "Very Likely" (7-8)



0.0%							
0.076	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020	Q2 2021 P	Q2 2022 P
U.S. West	81.6%	72.1%	73.8%	83.1%	85.9%	79.2%	80.6%
U.S. East	54.6%	54.3%	59.0%	61.2%	75.4%	63.2%	62.6%
—— Canada	65.0%	61.0%	66.0%	70.0%			69.0%





UNLIKELY TO RETURN - TOP REASONS U.S. WEST

Q2 2021 P	Q2 2022 P
41.5% Too expensive 37.1% Want to go someplace new 33.6% Poor value 29.5% COVID-19 20.3% Too crowded/ congested/ traffic 20.2% No reason to return/ nothing new 14.4% Unfriendly people/ felt unwelcome 11.9% Poor service 11.5% Too commercial/ overdeveloped	55.3% Too expensive 36.1% Poor value 31.9% Want to go someplace new 26.6% Too commercialized/ overdeveloped 25.6% Too crowded/ congested/ traffic 19.1% No reason to return/ nothing new 14.9% Unfriendly people/ felt unwelcome
37.1% Want to go someplace new 33.6% Poor value 29.5% COVID-19 20.3% Too crowded/ congested/ traffic 20.2% No reason to return/ nothing new 14.4% Unfriendly people/ felt unwelcome 11.9% Poor service	36.1% Poor value 31.9% Want to go someplace new 26.6% Too commercialized/ overdeveloped 25.6% Too crowded/ congested/ traffic 19.1% No reason to return/ nothing new



UNLIKELY TO RETURN - TOP REASONS U.S. EAST

Q2 2021 P	Q2 2022 P
47.0% Too expensive	54.8% Too expensive
32.5% Want to go someplace new	41.9% Flight too long
32.2% Flight too long	39.9% Want to go someplace new
20.9% COVID-19	19.4% Five years is too soon
17.8% Too crowded/ congested/ traffic	14.0% Poor value
16.5% Poor value	13.4% Too crowded/ congested/ traffic
14.5% Unfriendly people/ felt unwelcome	11.7% Other financial obligations
12.5% Too commercialized/ overdeveloped	10.3% Too commercialized/ overdeveloped
11.6% Five years is too soon	
10.4% Poor service	



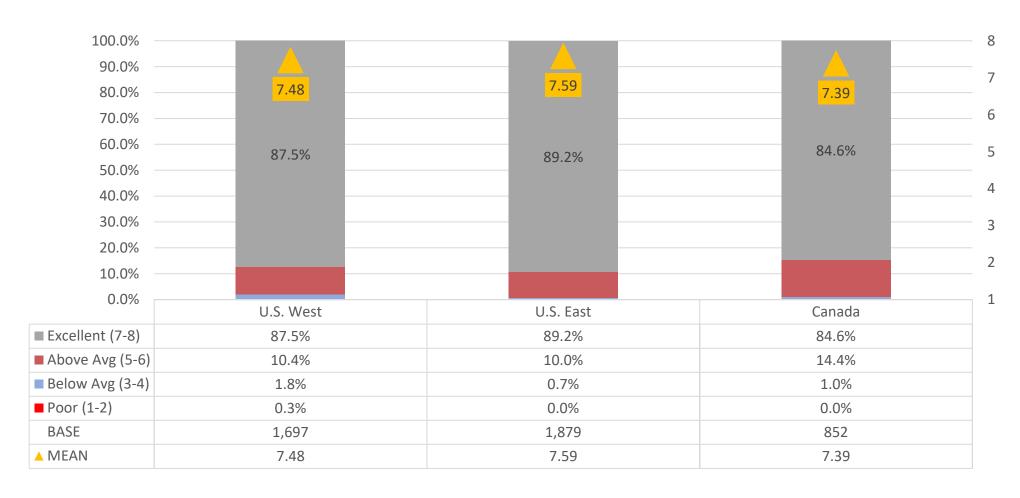
UNLIKELY TO RETURN - TOP REASONS CANADA

Q2 2019*	Q1 2022 P
54.9% Too expensive	60.3% Too expensive
45.4% Want to go someplace new	44.7% Want to go someplace new
40.2% Flight too long	36.0% Flight too long
24.0% Five years is too soon	21.9% Poor value
22.2% Poor value	21.0% Five years is too soon
16.4% Too commercialized/ overdeveloped	18.0% Too crowded/ congested/ traffic
13.5% Too crowded/ congested/ traffic	14.4% Other financial obligations
11.6% Other financial obligations	13.2% No compelling reason to return
10.4% No compelling reason to return	10.9% Too commercialized/ overdeveloped

^{*}Note: Canadian visitors were not sampled in 2020 & 2021 due to low visitor counts as a result of the pandemic.



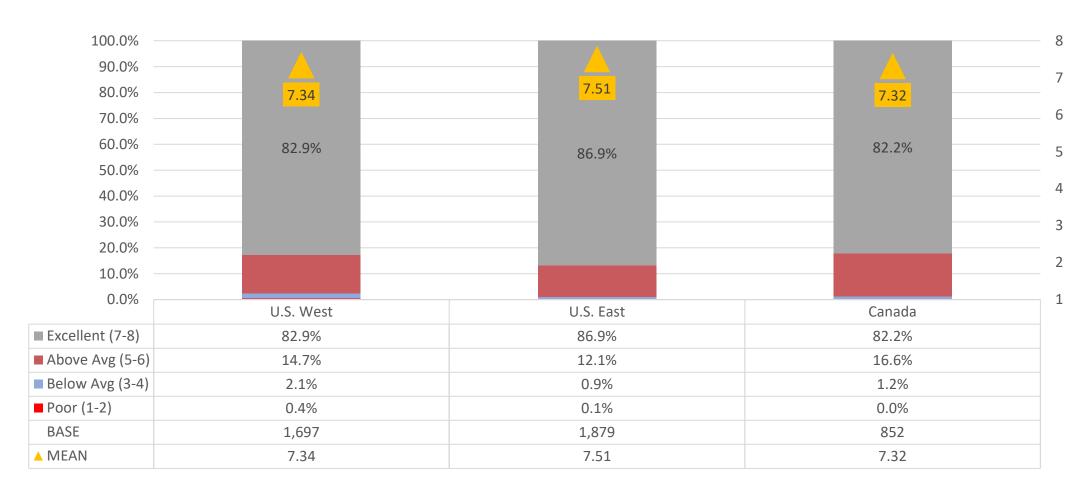
OFFERING A VARIETY OF EXPERIENCES





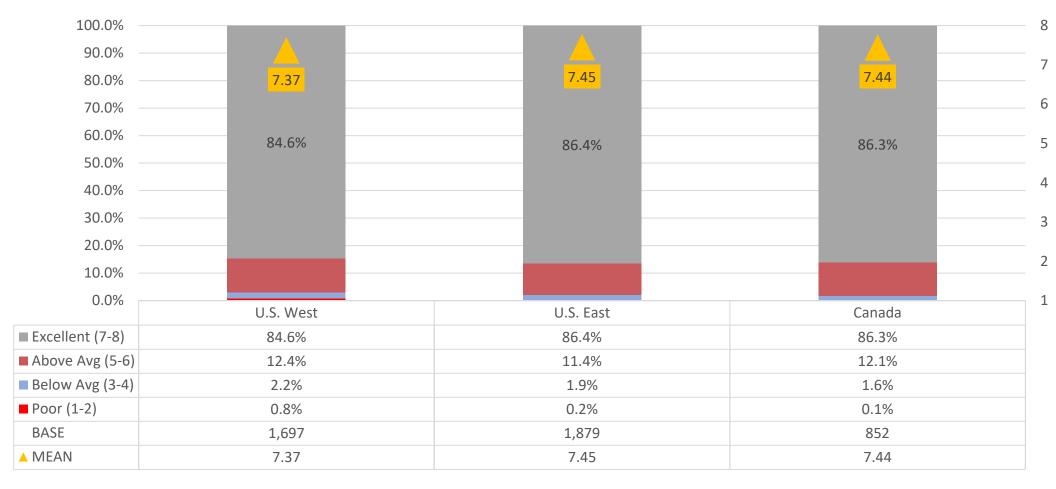


NUMBER OF DIFFERENT/ UNIQUE EXPERIENCES





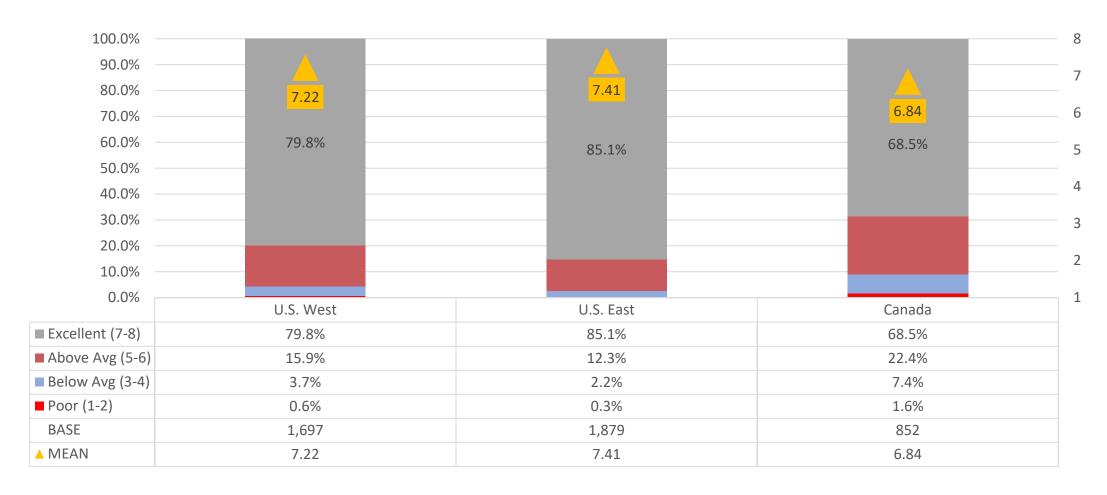
SAFE AND SECURE DESTINATION





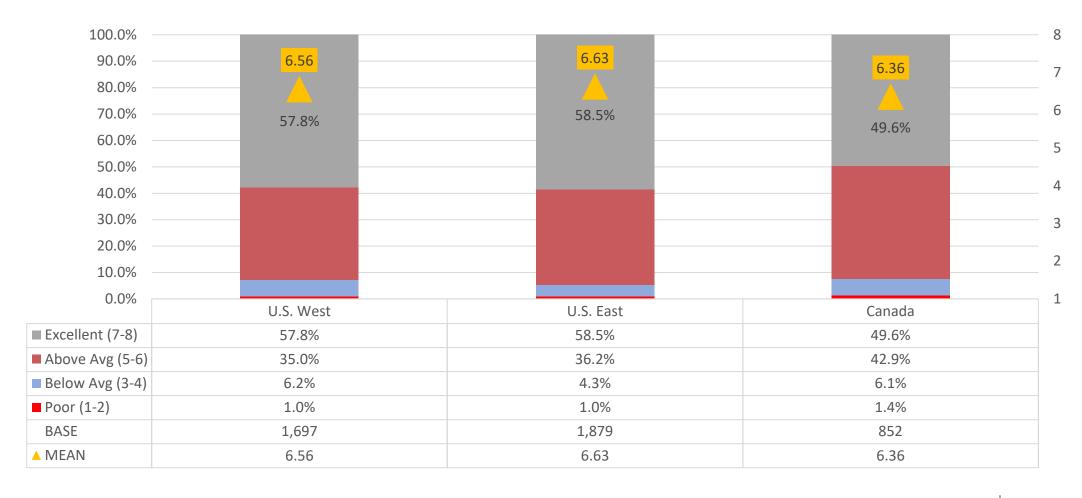


ENVIRONMENTALLY FRIENDLY/ SUSTAINABLE





VOLUNTEER/ GIVE-BACK OPPORTUNITIES





Section 2 — Activities





ACTIVITIES - SIGHTSEEING

	U.S. West	U.S. East	Canada
TOTAL	97.2%	97.7%	97.8%
On own (self guided)	84.8%	82.1%	84.9%
Helicopter/ airplane	3.3%	6.3%	6.0%
Boat/ submarine/ whale	27.6%	35.6%	28.0%
Visit towns/communities	53.1%	54.8%	60.1%
Limo/ van/ bus tour	7.2%	16.1%	9.3%
Scenic views/ natural landmark	59.6%	70.9%	68.6%
Movie/ TV/ film location	5.1%	6.7%	5.8%





ACTIVITIES - RECREATION

	U.S. West	U.S. East	Canada
TOTAL	98.1%	98.1%	99.1%
Beach/ sunbathing	88.6%	88.0%	92.0%
Bodyboarding	14.0%	8.2%	12.9%
Standup paddle board	7.8%	4.7%	5.6%
Surfing	7.6%	7.5%	11.1%
Canoeing/ kayak	7.7%	7.7%	9.8%
Swim in the ocean	69.7%	70.9%	76.4%
Snorkeling	50.1%	48.5%	52.4%
Freediving	2.2%	1.8%	1.5%
Windsurf/ Kitesurf	0.4%	0.1%	0.1%
Jet ski/ Parasail	2.4%	2.2%	1.8%
Scuba diving	2.5%	3.4%	3.6%
Fishing	3.2%	2.8%	1.7%
Golf	6.0%	6.4%	9.4%





ACTIVITIES - RECREATION (continued)

	U.S. West	U.S. East	Canada
TOTAL	98.1%	98.1%	99.1%
Run/ Jog/ Fitness walk	27.1%	25.9%	32.1%
Cycling	2.9%	3.4%	7.5%
Spa	8.8%	9.2%	6.2%
Hiking	47.7%	56.8%	57.7%
Backpack/ camp	2.0%	2.1%	2.5%
Agritourism	13.0%	15.8%	12.3%
Sport event/ tournament	1.1%	0.6%	1.3%
Park/ botanical garden	37.5%	43.9%	41.7%
Waterpark	1.5%	1.3%	1.7%
Mountain tube/ waterfall rappel	1.8%	1.9%	1.4%
Zip lining	4.8%	5.4%	3.8%
Skydiving	0.3%	0.4%	0.6%
All terrain vehicle (ATV)	3.1%	5.2%	3.5%
Horseback riding	1.4%	1.9%	2.0%



ACTIVITIES - ENTERTAINMENT & DINING

	U.S. West	U.S. East	Canada
TOTAL	99.1%	98.9%	99.8%
Lunch/ sunset/ dinner/ evening cruise	23.1%	28.1%	22.4%
Live music/ stage show	30.3%	36.3%	29.0%
Nightclub/ dancing/ bar/ karaoke	8.2%	7.8%	6.7%
Fine dining	46.8%	51.7%	49.0%
Family restaurant	66.1%	62.1%	59.8%
Fast food	38.2%	36.1%	44.4%
Food truck	45.2%	46.0%	44.0%
Café/ coffee house	52.2%	49.7%	57.8%
Ethnic dining	28.0%	31.1%	24.8%
Farm to table cuisine	16.9%	19.7%	14.3%
Prepared own meal	47.8%	38.4%	55.5%

ACTIVITIES - SHOPPING

	U.S. West	U.S. East	Canada
TOTAL	98.1%	97.5%	98.5%
Mall/ department store	43.9%	41.5%	54.1%
Designer boutique	18.2%	19.9%	21.9%
Hotel/ resort store	35.5%	41.6%	32.3%
Swap meet/ flea market	16.6%	15.1%	11.8%
Discount/ outlet store	14.2%	14.3%	18.1%
Supermarket	64.9%	56.8%	65.0%
Farmer's market	38.6%	32.9%	41.2%
Convenience store	51.8%	54.2%	55.1%
Duty free store	4.4%	5.7%	5.2%
Hawai'i made products	48.6%	50.1%	46.7%
Local shop/ artisan	59.3%	64.5%	61.9%



ACTIVITIES - HISTORY, CULTURE & FINE ARTS

	U.S. West	U.S. East	Canada
TOTAL	70.5%	79.0%	68.5%
Historic military site	15.5%	27.6%	16.2%
Historic Hawaiian site	30.4%	38.8%	31.9%
Other historical site	13.0%	14.3%	13.5%
Art museums	3.3%	2.9%	3.1%
Art gallery/ exhibition	11.8%	10.8%	12.2%
Luau/ Polynesian show/ hula show	30.0%	43.3%	25.8%
Lesson ex. ukulele, hula, canoe, lei making	4.6%	6.3%	3.3%
Play/ concert/ theatre	2.4%	1.8%	2.9%
Art/ craft fair	10.4%	9.6%	9.5%
Festival event	3.7%	4.1%	2.4%



ACTIVITIES - TRANSPORTATION

	U.S. West	U.S. East	Canada
TOTAL	94.7%	94.8%	95.9%
Airport shuttle	14.9%	15.2%	18.0%
Trolley	3.5%	3.7%	4.3%
Public bus	3.8%	4.5%	8.4%
Tour bus/ tour van	7.5%	15.7%	8.9%
Taxi/ limo	6.5%	11.5%	15.5%
Rental car	75.4%	72.0%	74.8%
Ride share	17.4%	21.4%	19.2%
Car share	7.4%	6.2%	5.8%
Bicycle rental	2.5%	1.8%	3.7%





ACTIVITIES - OTHER

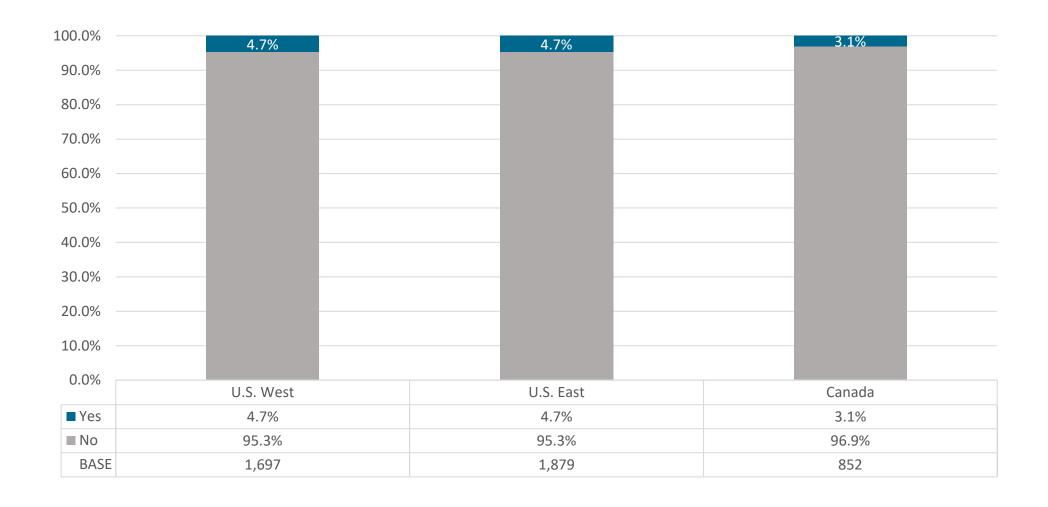
	U.S. West	U.S. East	Canada
TOTAL	31.0%	26.1%	25.4%
Visit friends/ family	28.0%	23.0%	22.2%
Volunteer non profit	3.9%	3.8%	4.2%

Section 3 – Travelers with Disabilities





DISABLED TRAVELER - REQUIRED ASSISTANCE





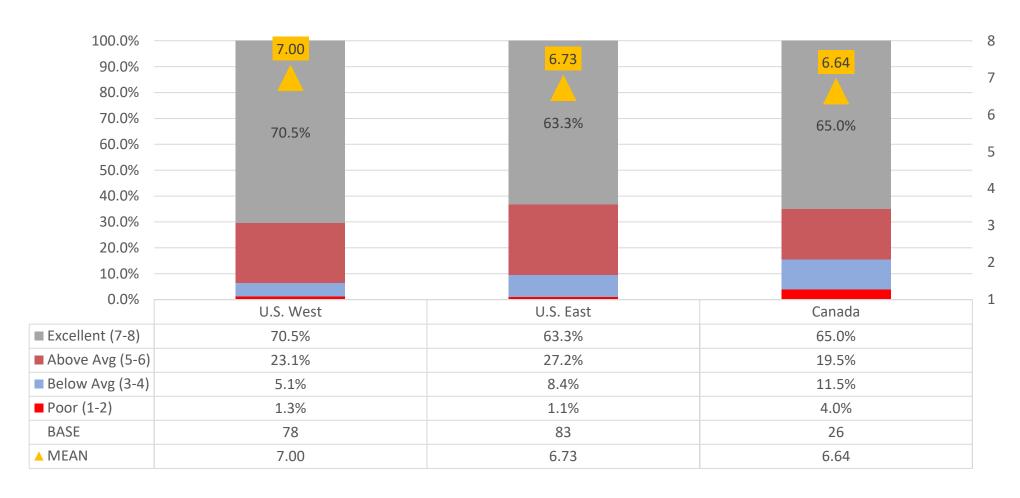


DISABLED TRAVELER - REQUIRED ASSISTANCE

	U.S. West	U.S. East	Canada
Mobility aid	68.7%	65.2%	70.0%
Personal assistance	26.3%	17.5%	12.0%
Other	8.8%	6.8%	15.0%
NA No one needed assistance	6.2%	7.0%	3.5%
Orientation and Mobility Assistance	2.5%	1.2%	7.5%
Lift equipped van	1.3%	1.2%	11.5%
ASL Interpreter/ texting/ captioning	1.2%	1.0%	0.0%
Ambulance/ Hospital/ Medical visit	0.0%	1.2%	0.0%
Print material in alternate format	0.0%	1.2%	0.0%
BASE	80	87	26



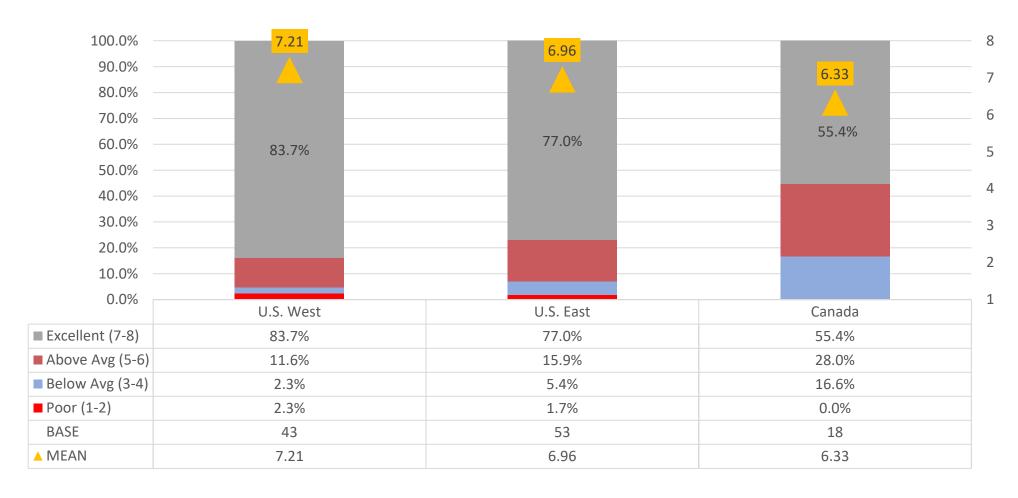
OVERALL ACCESSIBILITY - AIRPORTS







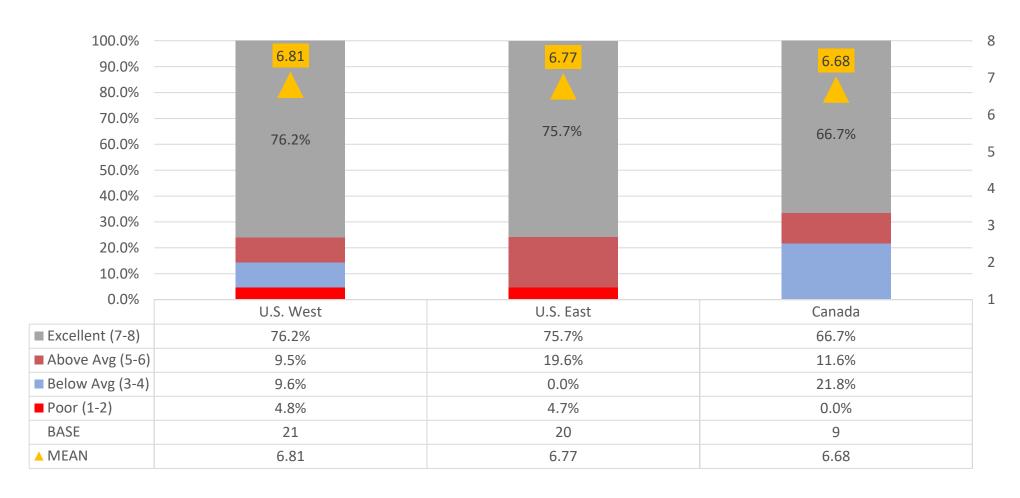
OVERALL ACCESSIBILITY - PRIVATE TRANSPORTATION







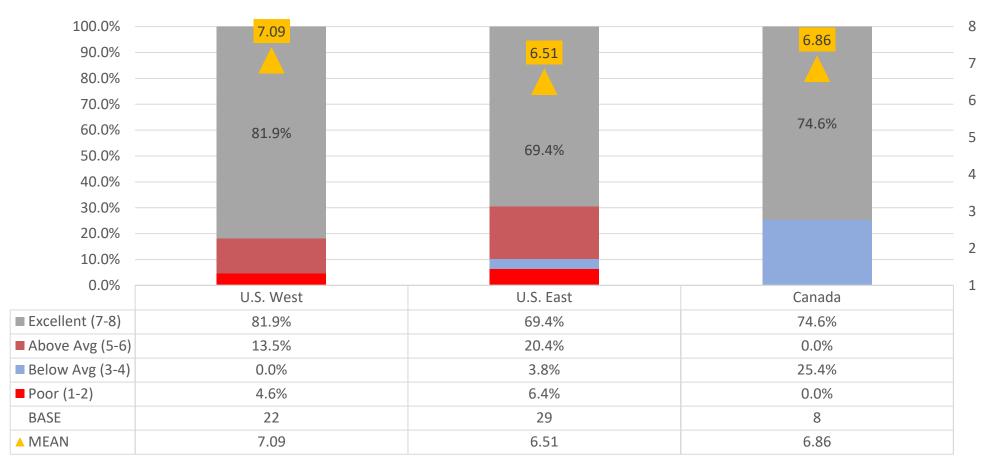
OVERALL ACCESSIBILITY - PUBLIC TRANSPORTATION





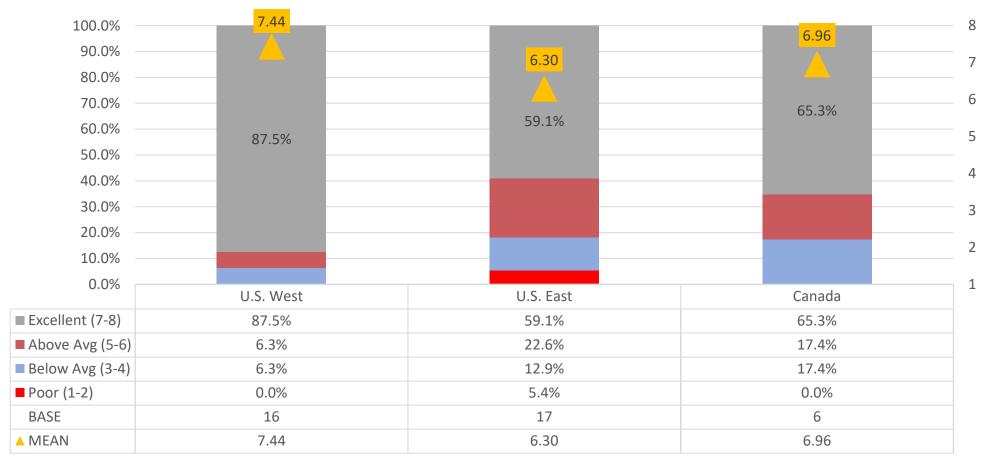


OVERALL ACCESSIBILITY - RIDE SHARE/ CAR SHARE



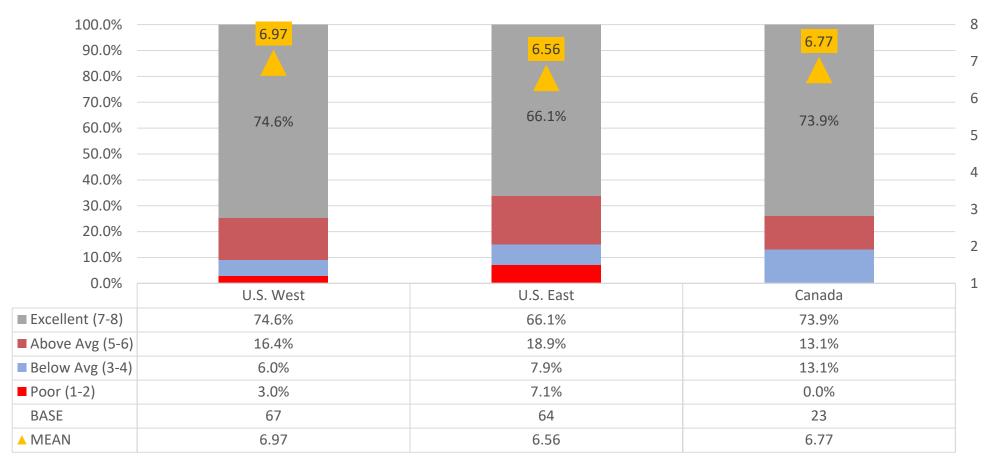


OVERALL ACCESSIBILITY - DEPARTMENT OF AGRICULTURE ANIMAL QUARANTINE



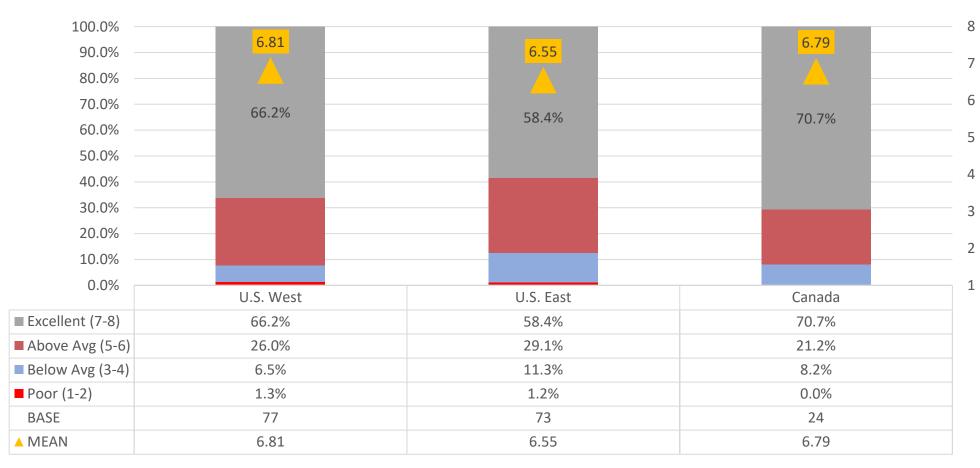


OVERALL ACCESSIBILITY - HOTELS



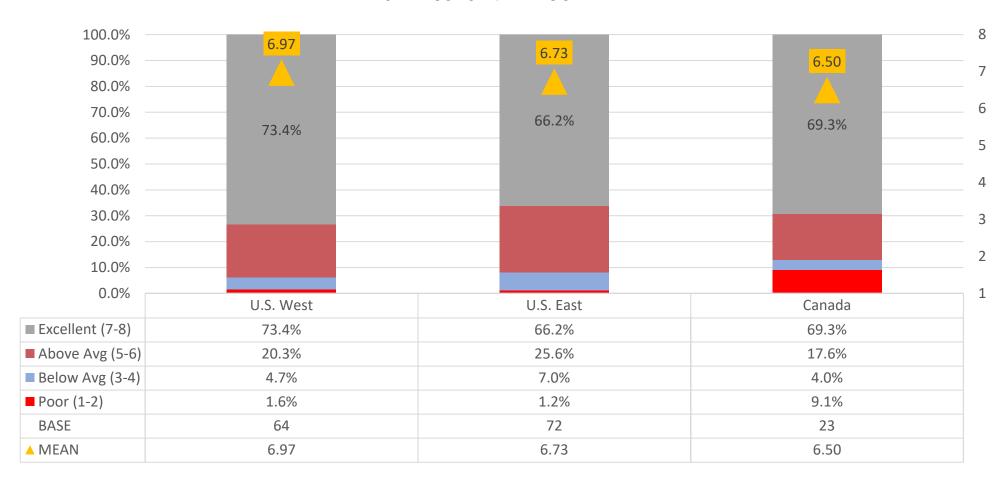


OVERALL ACCESSIBILITY - RESTAURANTS



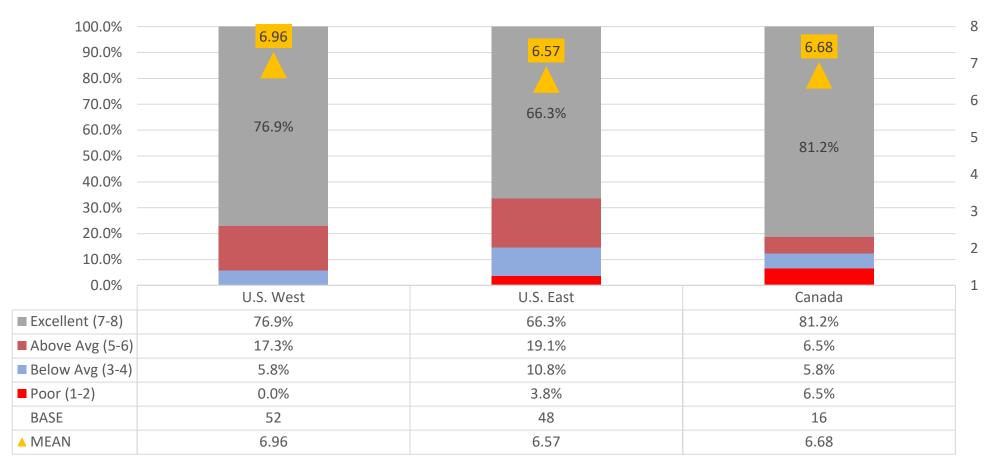


OVERALL ACCESSIBILITY - PUBLIC ATTRACTIONS





OVERALL ACCESSIBILITY - PRIVATE ATTRACTIONS

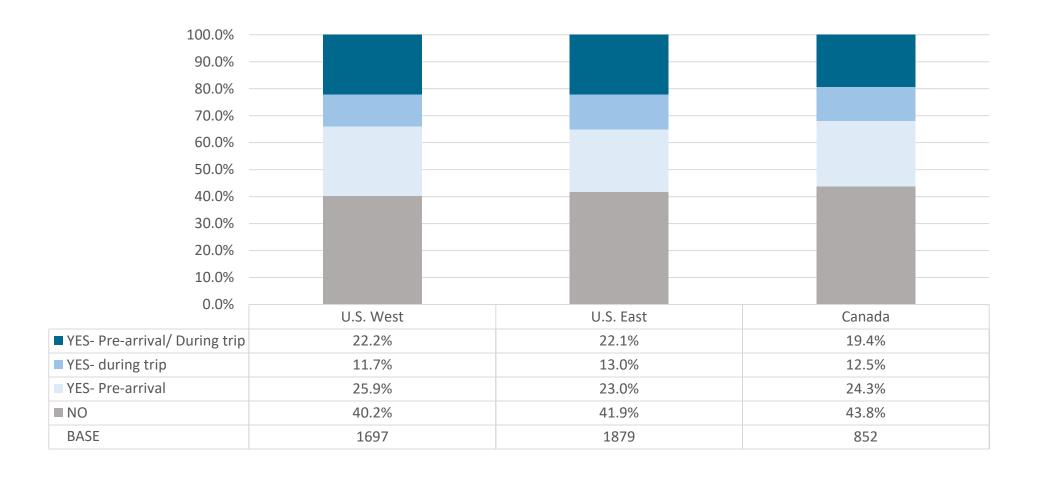




Section 4 – Alternative Messaging



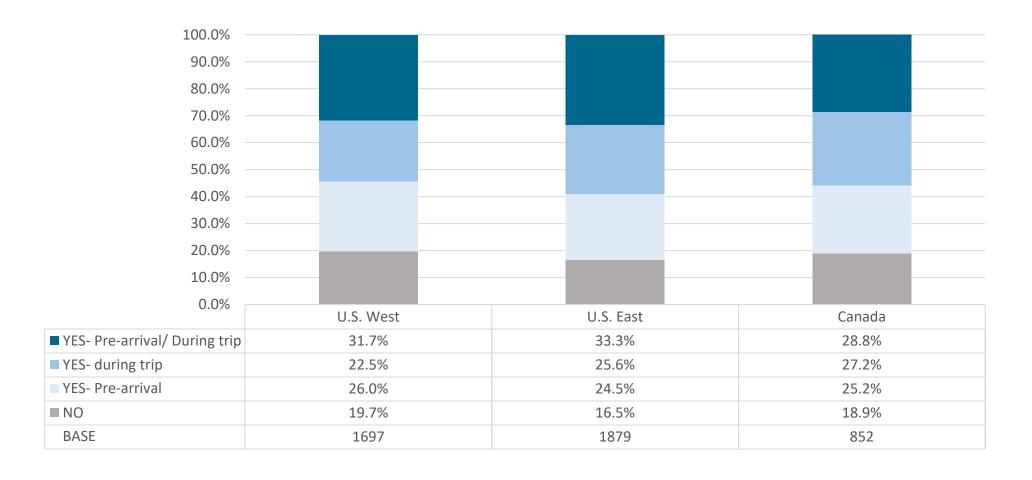
SAFE AND RESPONSIBLE TRAVEL







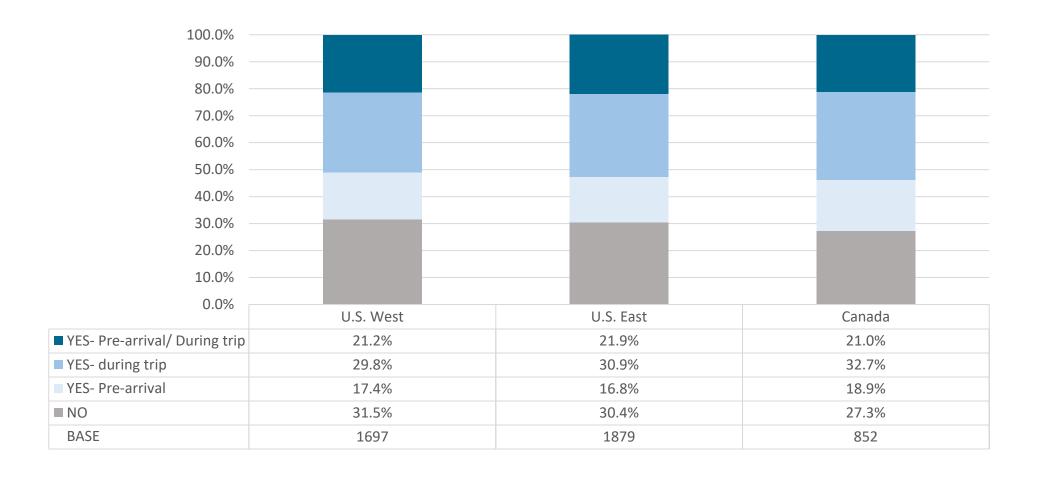
CARING FOR AND RESPECTING HAWAI'I'S CULTURE, PEOPLE, AND ENVIRONMENT







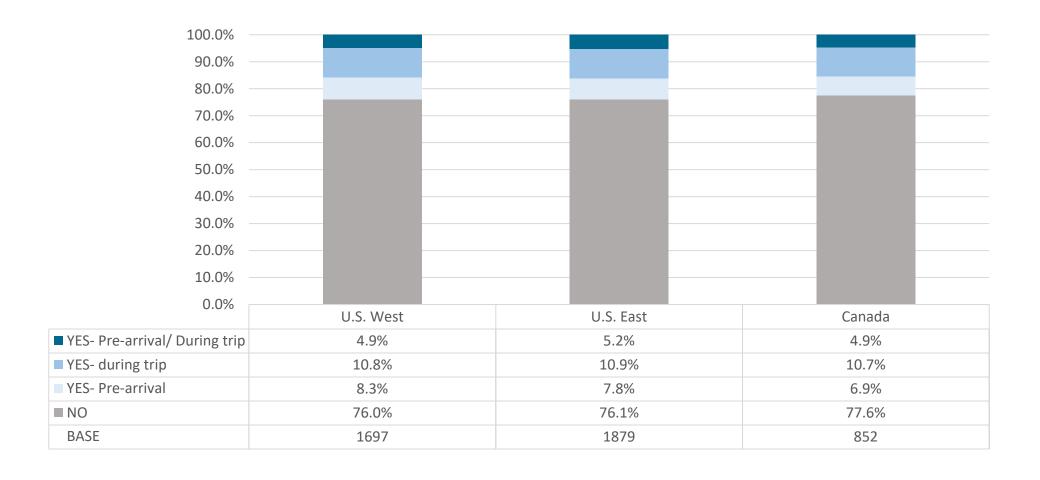
OCEAN AND HIKING SAFETY







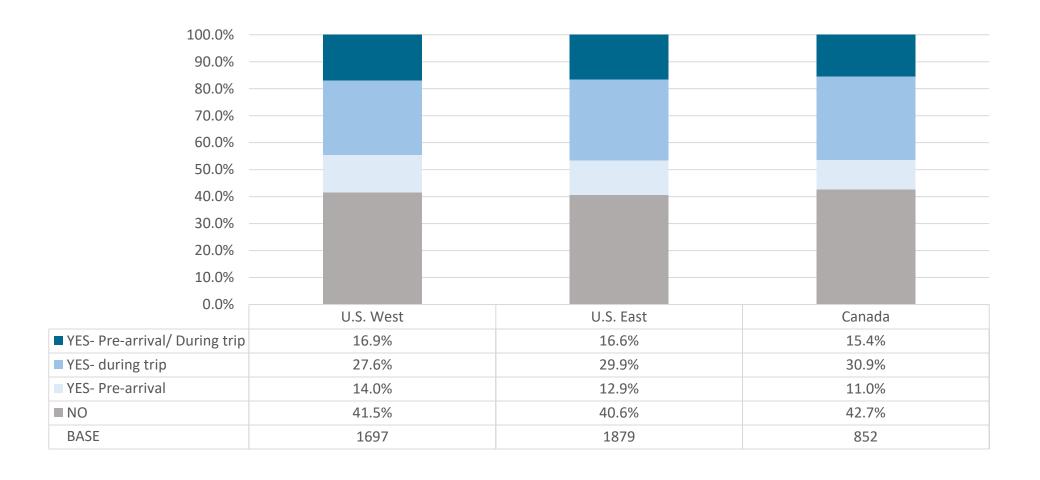
VOLUNTEER/ GIVE-BACK OPPORTUNITIES







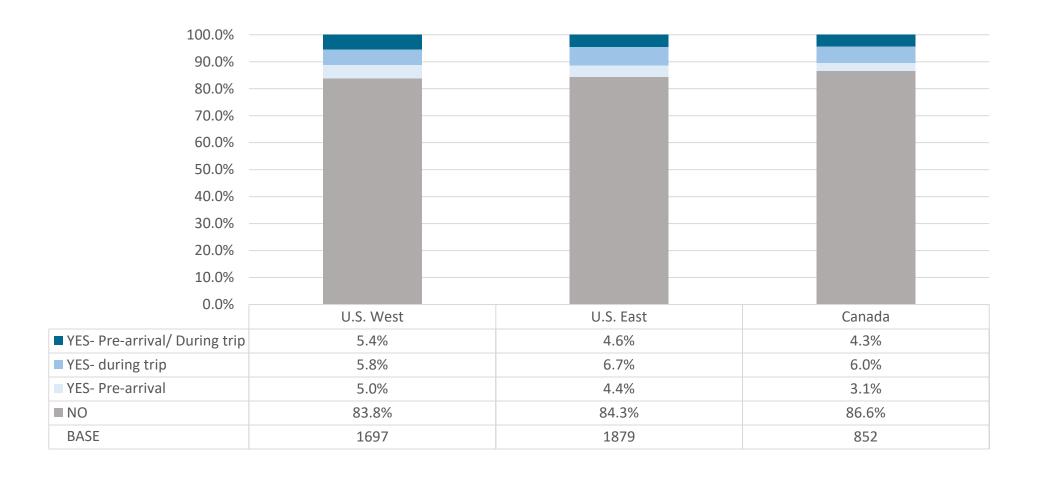
SUPPORT LOCAL/ SHOP LOCAL







MALAMA HAWAI'I





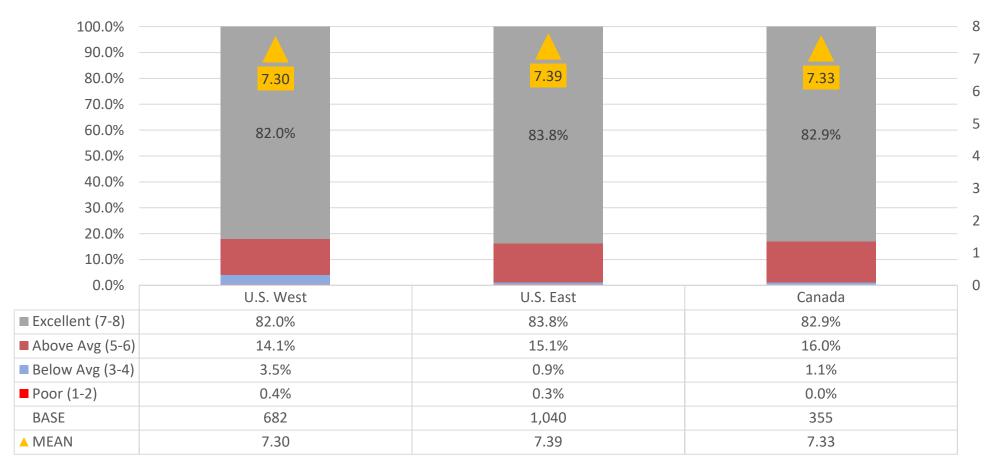


Section 5 – O'AHU





SATISFACTION - O'AHU







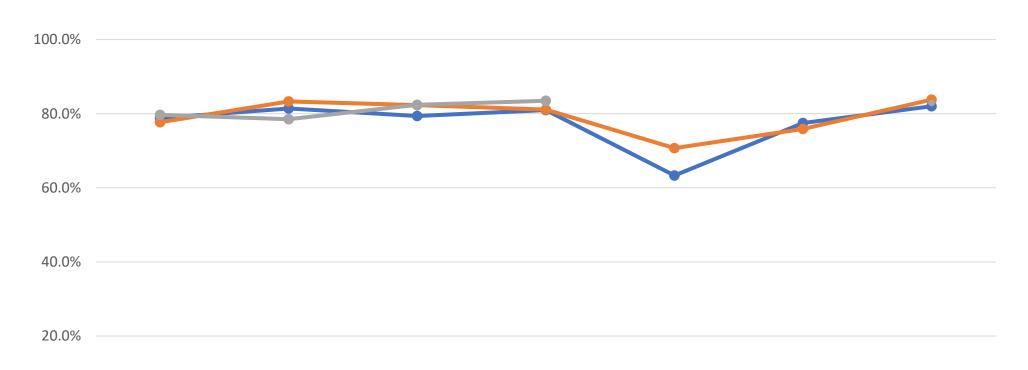
SATISFACTION - O'AHU

- *Islands visited:* Visitors from the U.S. East and U.S. West who stayed exclusively on O'ahu during their trip gave the island higher satisfaction scores, compared to those who's trip also included a Neighbor Island stay.
- **Age:** Amongst visitors from the U.S. West, satisfaction was highest with young adults under the age of 35 and was lowest with visitors between the ages of 50-64.
- **Gender:** Female visitors from the U.S. East gave higher satisfaction scores compared to males from this visitor market.



SATISFACTION - O'AHU

Tracking Data – Rating of "Excellent" (7-8)

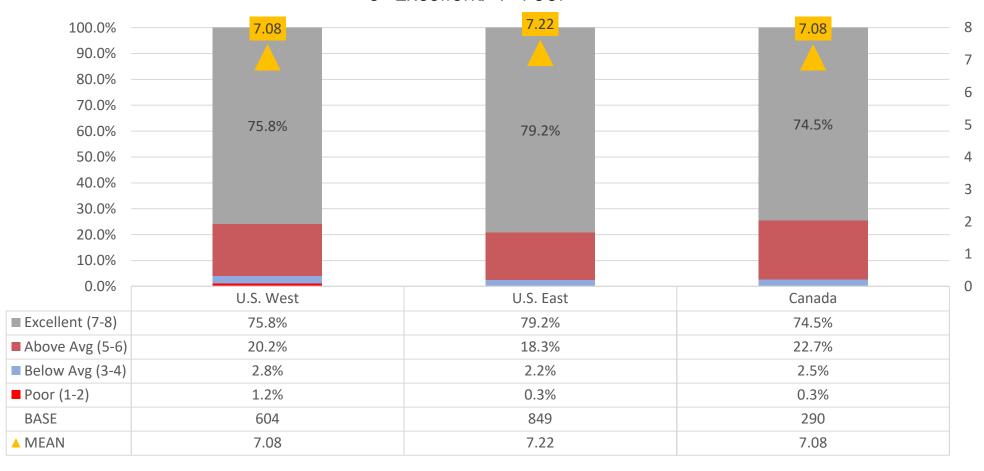


0.0%							
0.076	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020	Q2 2021 P	Q1 2022 P
U.S. West	78.8%	81.4%	79.4%	81.0%	63.3%	77.5%	82.0%
U.S. East	77.7%	83.3%	82.3%	81.1%	70.7%	75.9%	83.8%
Canada	79.7%	78.5%	82.4%	83.5%			82.9%





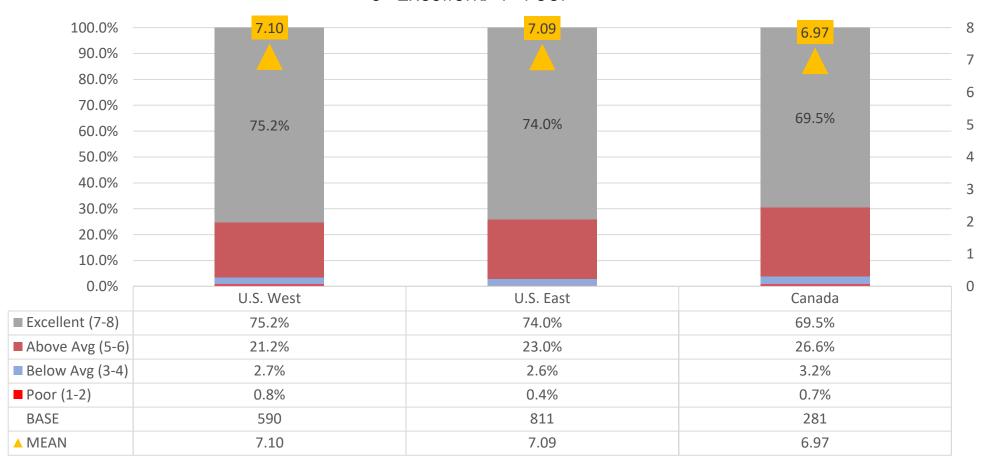
ENTERTAINMENT/ ATTRACTIONS - O'AHU







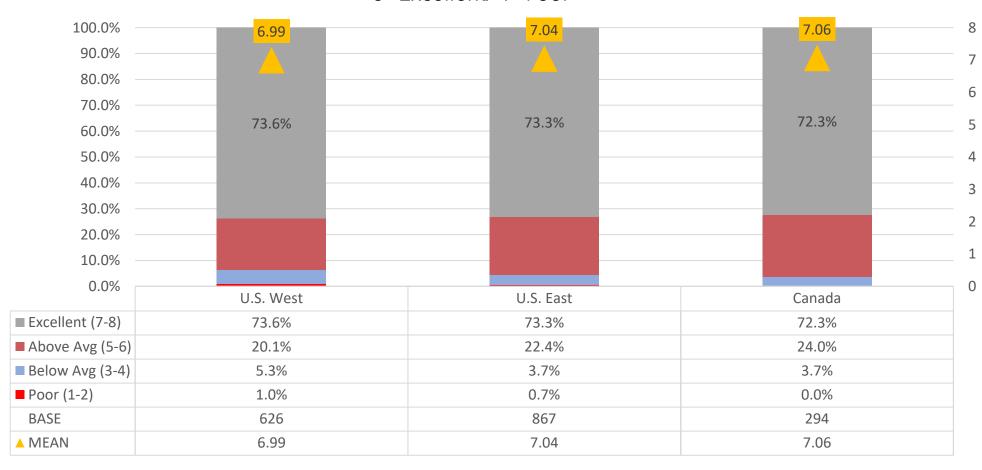
SHOPPING - O'AHU





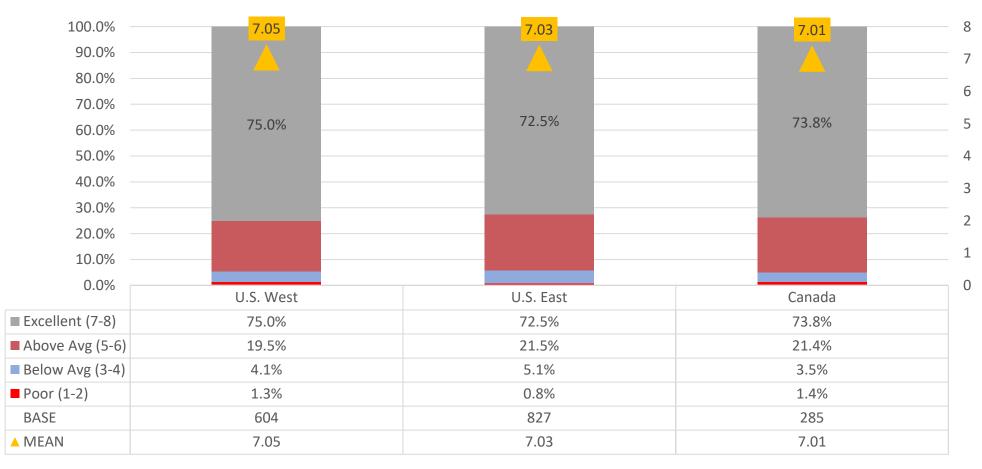


DINING/FOOD & BEVERAGES - O'AHU





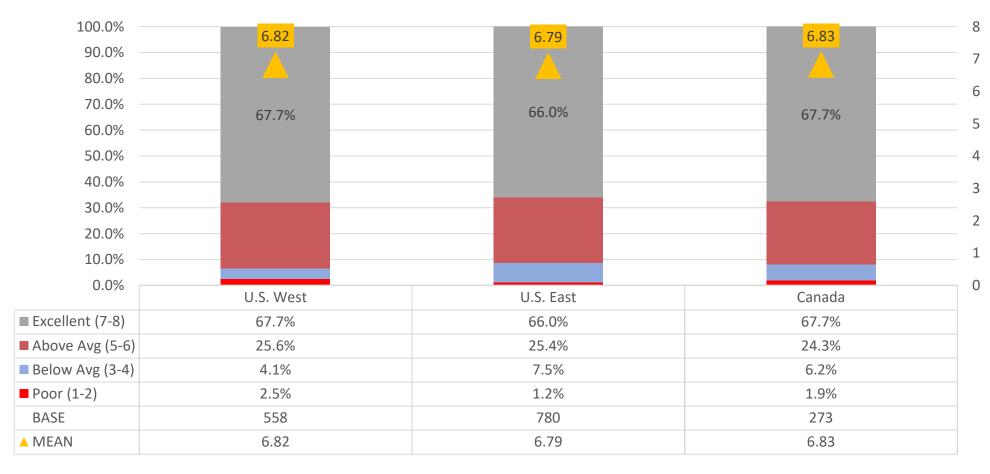
LODGING/ ACOMMODATIONS - O'AHU







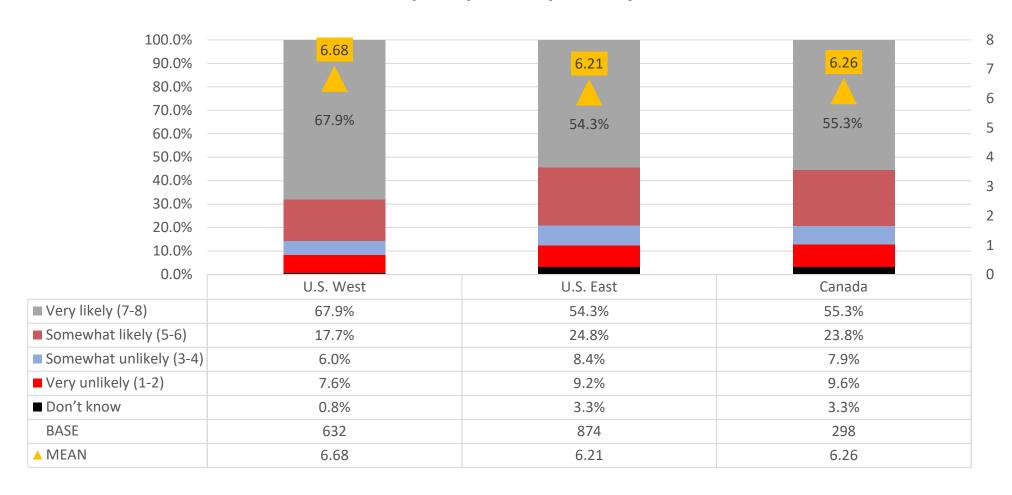
TRANSPORTATION ON ISLAND - O'AHU





LIKELIHOOD OF RETURN VISIT - O'AHU

8-pt Rating Scale 8=Very likely/ 1=Very unlikely

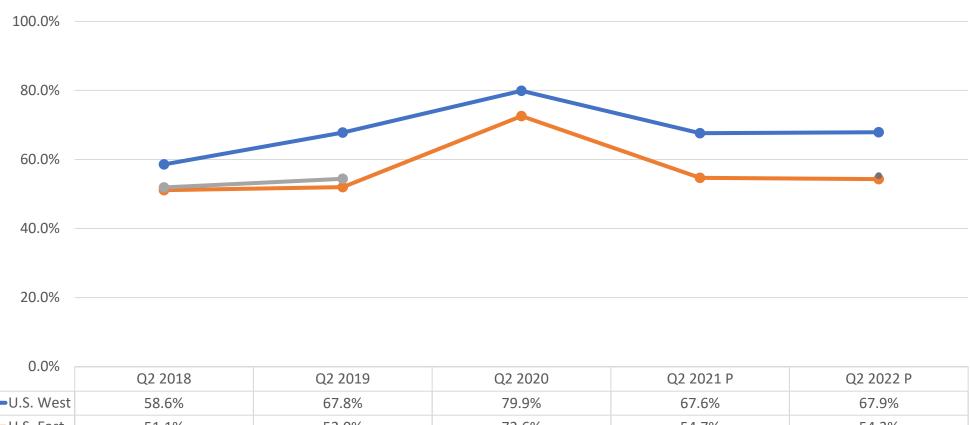






LIKELIHOOD OF RETURN VISIT - O'AHU

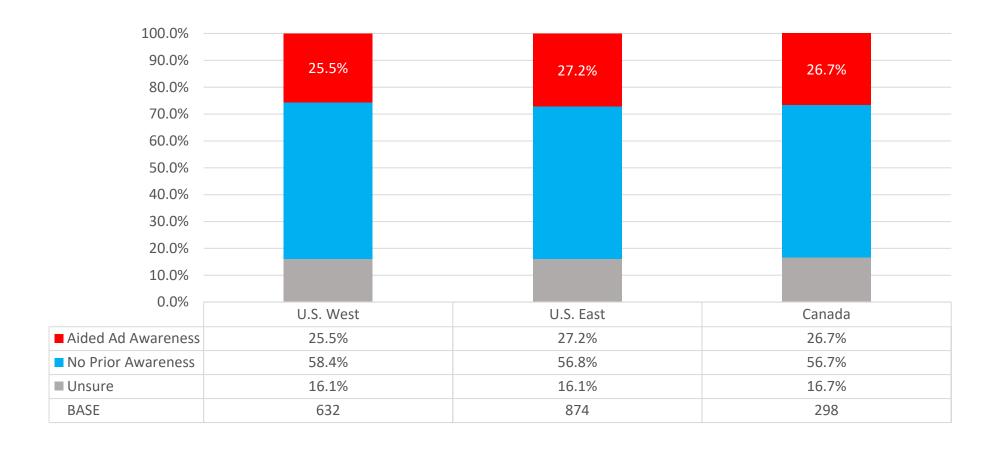
TOP BOX - VERY LIKELY (7-8)



0.0%	Q2 2018	Q2 2019	Q2 2020	Q2 2021 P	Q2 2022 P
U.S. West	58.6%	67.8%	79.9%	67.6%	67.9%
U.S. East	51.1%	52.0%	72.6%	54.7%	54.3%
— Canada	51.9%	54.4%			55.3%



AIDED ADVERTISING AWARENESS - O'AHU







MOTIVATING FACTORS - O'AHU

	U.S. West	U.S. East	Canada
Famous landmarks or imagery/ natural beauty	41.1%	45.8%	50.4%
Outdoor or sporting activities/ events	18.5%	12.4%	17.7%
Hawaiian cultural events	15.2%	14.2%	12.0%
Social media posts/ videos	12.6%	13.3%	20.4%
Hawaiian music	6.5%	5.1%	6.7%
Television programs or movies filmed in Hawaiʻi	9.2%	11.0%	17.5%
BASE	632	874	298



ATTRACTIONS- O'AHU

	U.S. West	U.S. East	Canada
Atlantis Submarine & Cruises	3.0%	4.3%	3.0%
Bernice P. Bishop Museum	2.5%	4.7%	3.3%
Byodo In Temple	11.2%	13.9%	13.6%
Chinatown & Honolulu Art District	10.6%	10.8%	13.0%
Diamond Head State Monument	24.6%	36.9%	43.2%
Dole Plantation	30.8%	36.5%	35.7%
Foster Botanical Garden	4.7%	3.7%	2.9%
Haleiwa	20.1%	21.4%	18.6%
Hanauma Bay Nature Reserve	11.1%	9.8%	17.1%
Harold L. Lyon Arboretum	1.0%	0.7%	0.7%
Hawai'i State Art Museum	1.3%	1.1%	0.6%
Honolulu Museum of Art	1.6%	0.8%	2.4%
Hawaiian Mission Houses, Historic Site and Archive	0.6%	1.0%	1.3%
Hawaiʻi's Plantation Village	1.6%	1.3%	1.7%
Honolulu Zoo	6.3%	9.1%	12.8%





ATTRACTIONS- O'AHU

	U.S. West	U.S. East	Canada
Ho'omaluhia Botanical Garden	5.1%	5.5%	7.3%
Iolani Palace State Monument	4.4%	7.6%	6.7%
Kailua Town	12.8%	10.3%	11.8%
Kaiwi State Scenic Shoreline/ Makapuu Trail	3.9%	7.2%	5.6%
Kakaako Street Art	1.9%	1.6%	2.7%
Koko Head Crater Trail	7.4%	6.2%	14.5%
Kualoa Private Nature Reserve	16.1%	16.1%	20.4%
Lanikai or Kailua Beach	28.3%	25.3%	34.1%
Manoa Falls & Trail	14.7%	15.4%	16.8%
National Memorial Cemetery of the Pacific	7.1%	11.4%	6.7%
Nuuanu Pali Lookout	10.6%	13.7%	11.1%
North Shore Beaches	44.9%	44.5%	50.8%



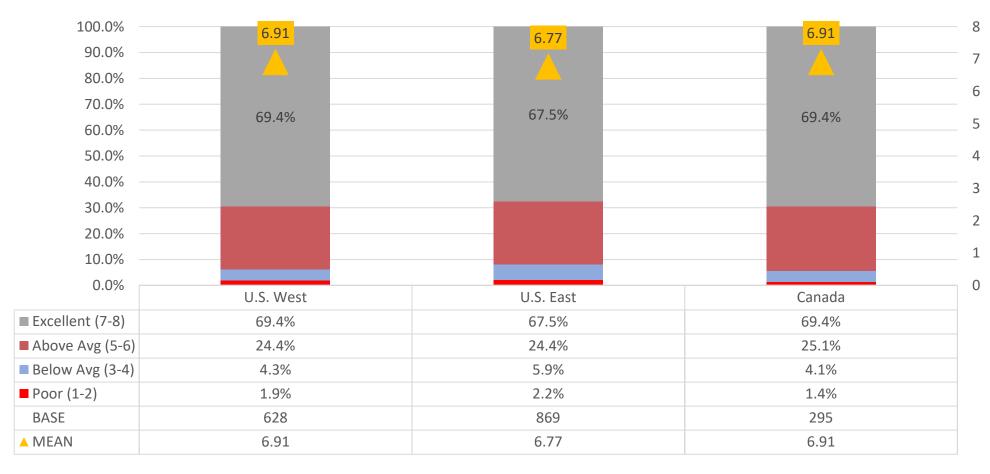
ATTRACTIONS- O'AHU

	U.S. West	U.S. East	Canada
Pearl Harbor National Memorial	30.2%	49.1%	35.1%
Battleship Missouri Memorial	10.6%	18.4%	14.3%
Pearl Harbor Aviation Museum	8.4%	15.3%	13.0%
Pacific Fleet Submarine Museum	3.0%	7.4%	6.5%
Polynesian Cultural Center	16.4%	15.6%	14.8%
Queen Emma's Summer Palace	1.9%	1.7%	0.4%
Sea Life Park Hawaiʻi	4.1%	3.6%	6.3%
Waikiki Aquarium	4.6%	5.1%	6.4%
Waimanalo Beach Park	8.1%	8.4%	13.8%
Waimea Valley	16.9%	18.4%	16.1%



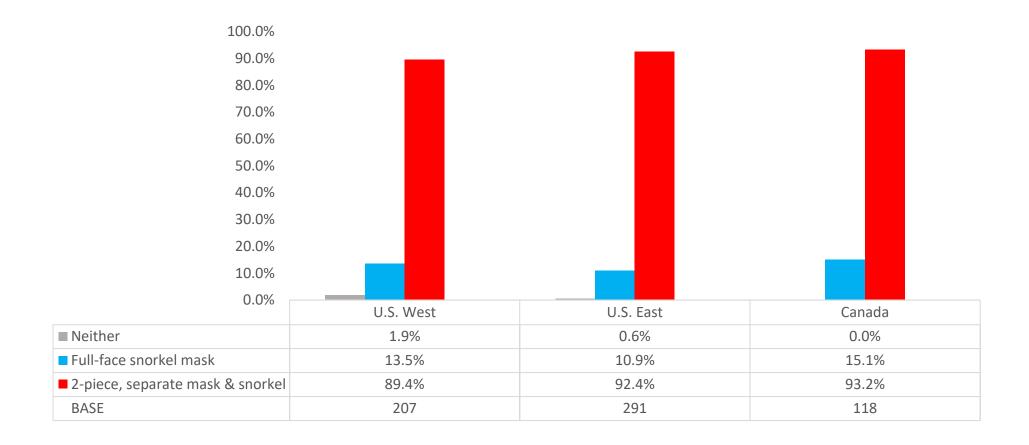


DANIEL K. INOUYE INTERNATIONAL AIRPORT





SNORKELING EQUIPMENT USED - O'AHU





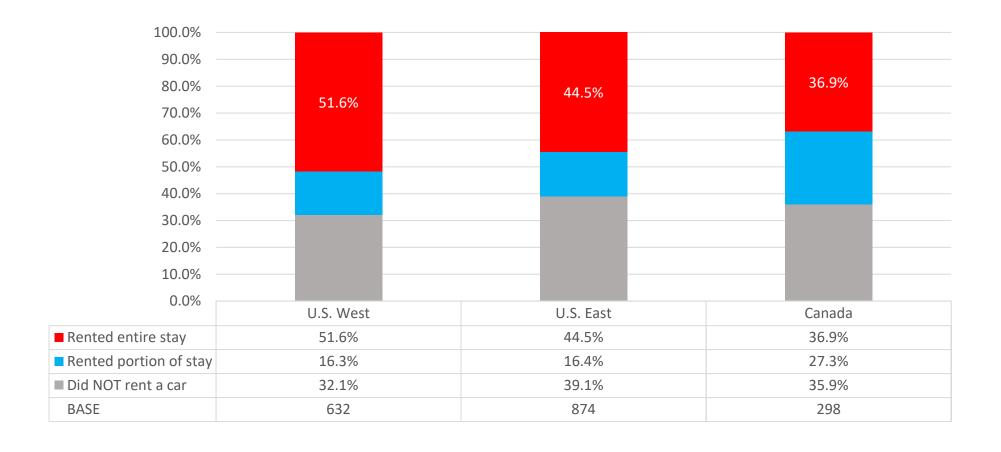


SNORKELING OCEAN SAFETY- O'AHU

	U.S. West	U.S. East	Canada
Did not have to be assisted or rescued	99.0%	96.4%	98.2%
Yes, needed assistance using 2 piece mask & snorkel	1.0%	3.3%	1.8%
Yes, while doing another type of ocean activity	0.0%	0.3%	0.0%
BASE	203	289	118



CAR RENTAL - O'AHU





REASONS FOR PARTIAL RENTAL CAR - O'AHU

	U.S. West	U.S. East	Canada
I only needed a vehicle on certain days	74.8%	68.4%	71.1%
Parking was too expensive at my hotel/lodging	42.7%	39.2%	43.9%
Car rental rates were too expensive	31.1%	30.8%	36.9%
Vehicles were not available for all of my trip dates	3.9%	9.6%	5.1%
BASE	103	144	81

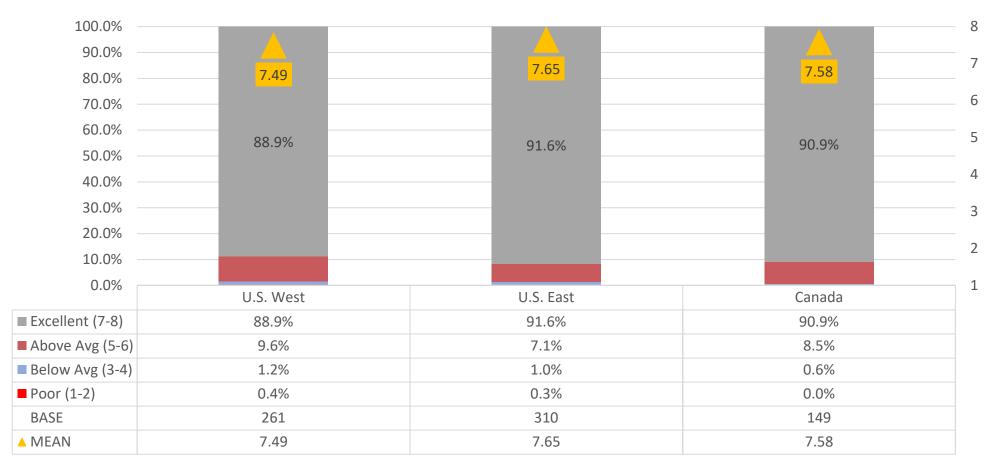


Section 6 – KAUA'I





SATISFACTION - KAUA'I

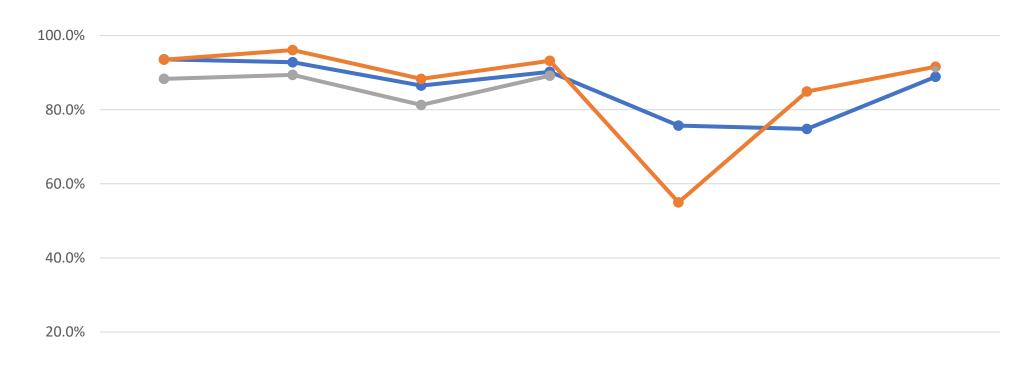






SATISFACTION - KAUA'I

Tracking Data – Rating of "Excellent" (7-8)

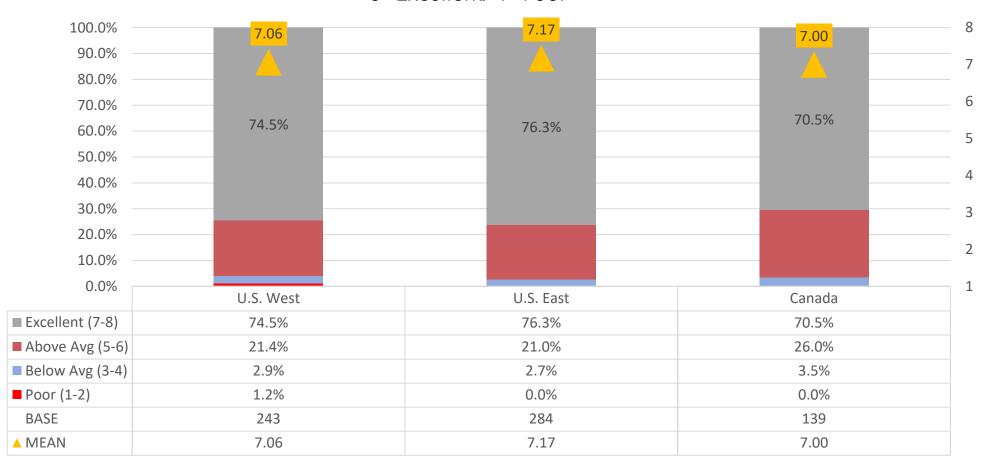


0.0%							
0.078	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020	Q2 2021 P	Q2 2022 P
U.S. West	93.6%	92.8%	86.5%	90.2%	75.7%	74.8%	88.9%
U.S. East	93.5%	96.1%	88.3%	93.2%	55.0%	84.9%	91.6%
— Canada	88.3%	89.4%	81.3%	89.2%			90.9%





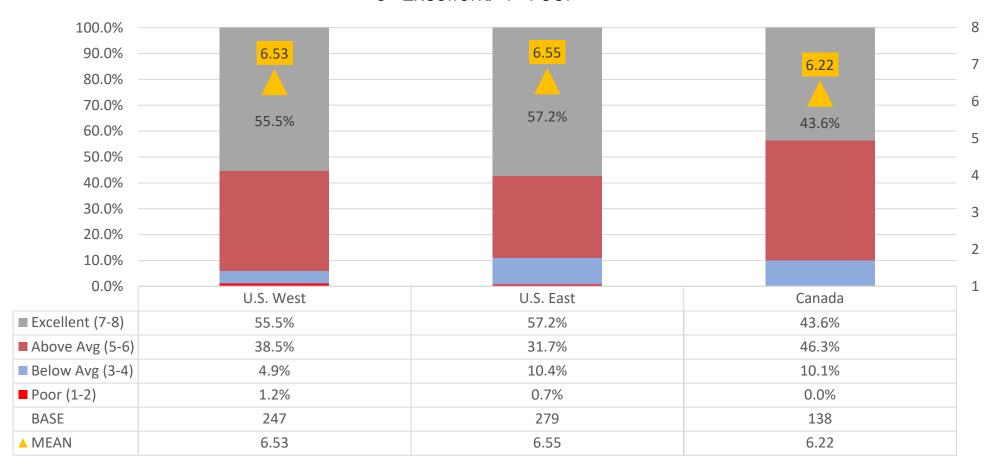
ENTERTAINMENT/ ATTRACTIONS - KAUA'I





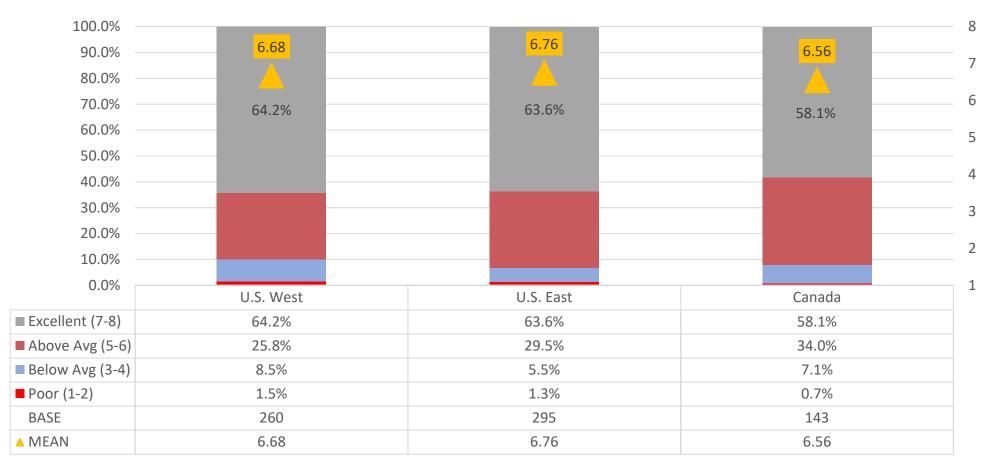


SHOPPING - KAUA'I



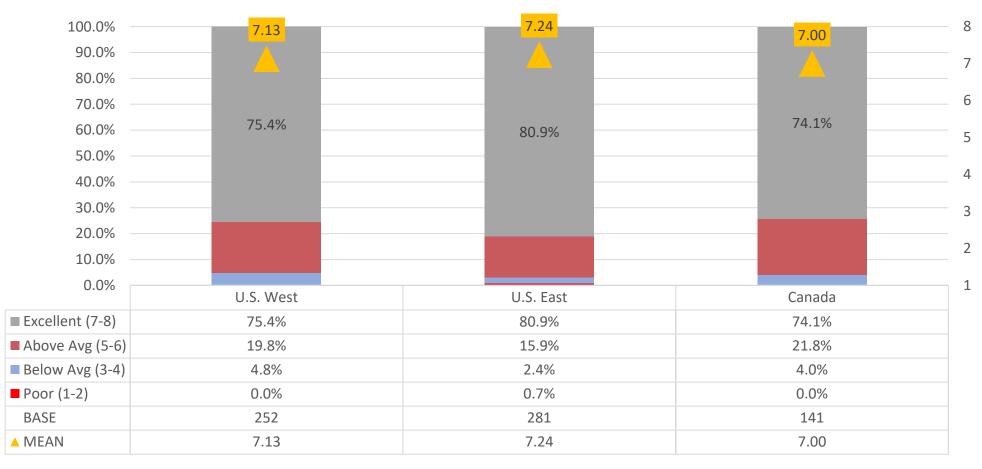


DINING/FOOD & BEVERAGE - KAUA'I



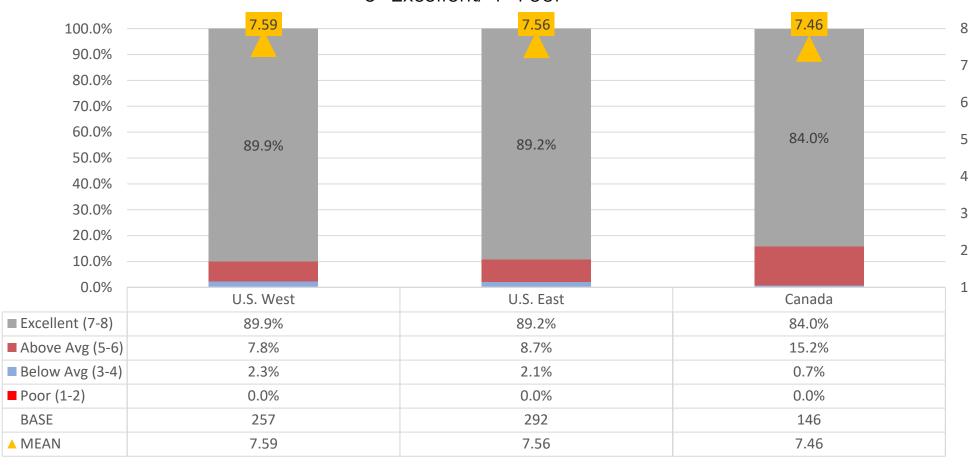


LODGING/ ACCOMMODATIONS - KAUA'I



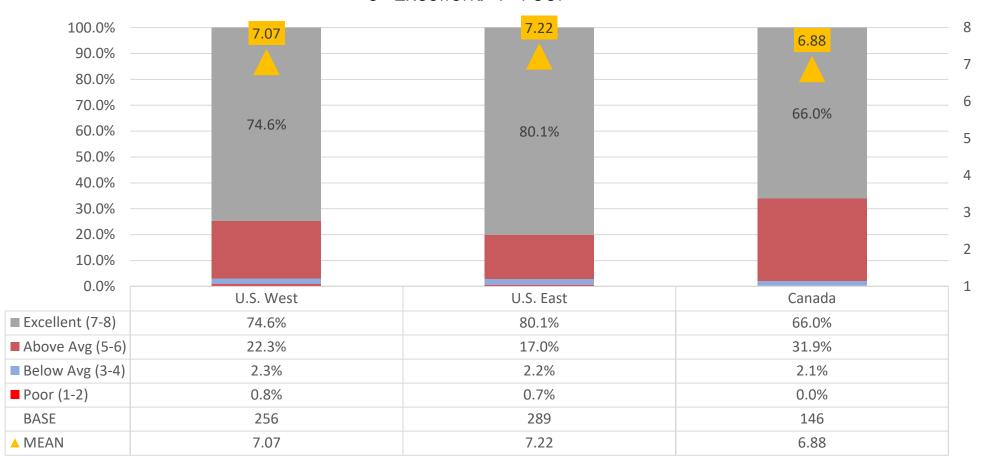


BEACHES - KAUA'I





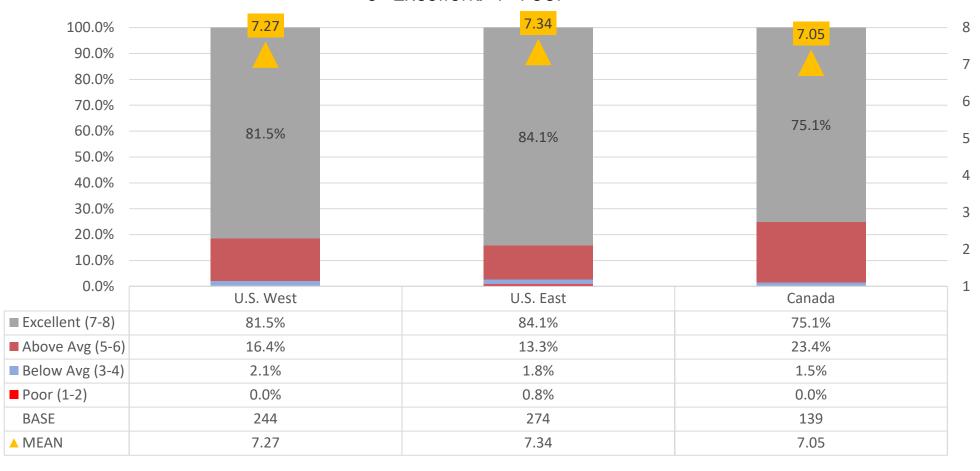
PUBLIC AREAS - KAUA'I







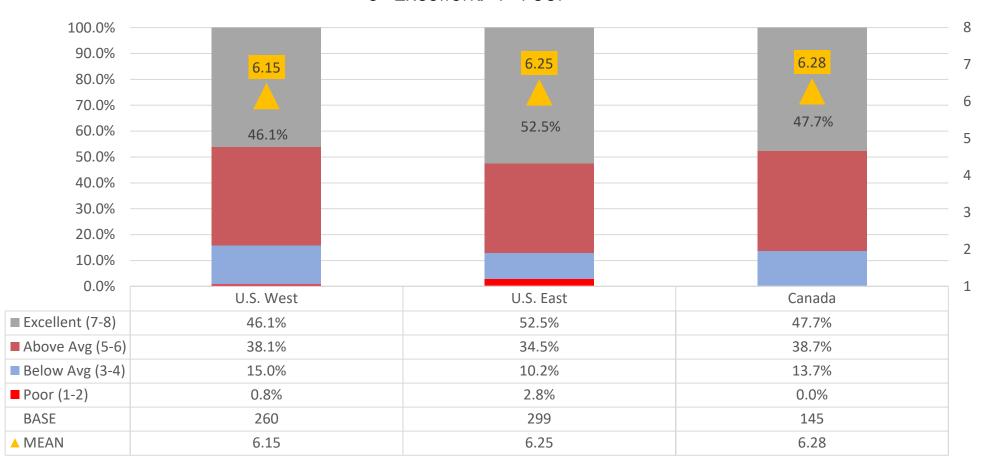
PARKS - KAUA'I







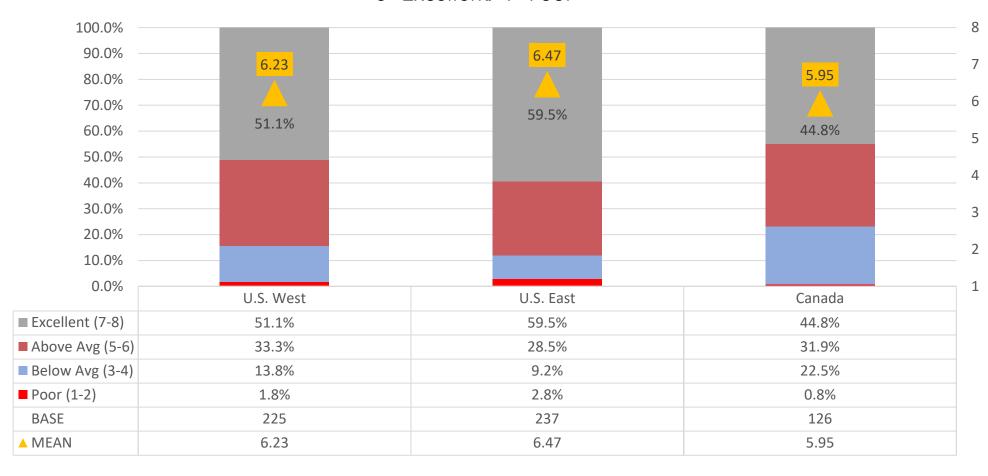
ROADS - KAUA'I







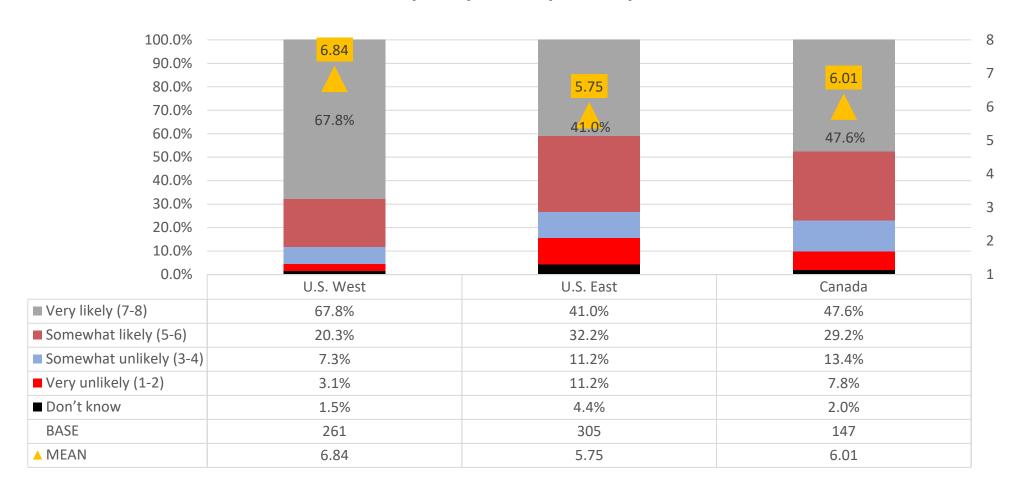
TRANSPORTATION ON ISLAND - KAUA'I





LIKELIHOOD OF RETURN VISIT - KAUA'I

8-pt Rating Scale 8=Very likely/ 1=Very unlikely

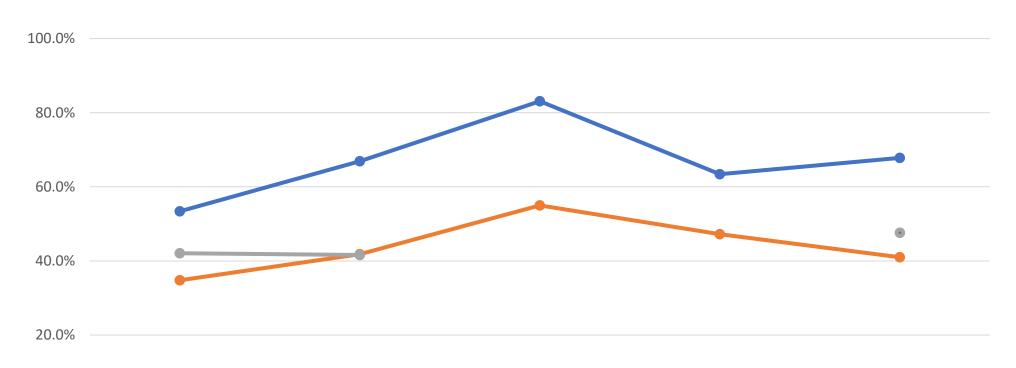






LIKELIHOOD OF RETURN VISIT - KAUA'I

TOP BOX - VERY LIKELY (7-8)

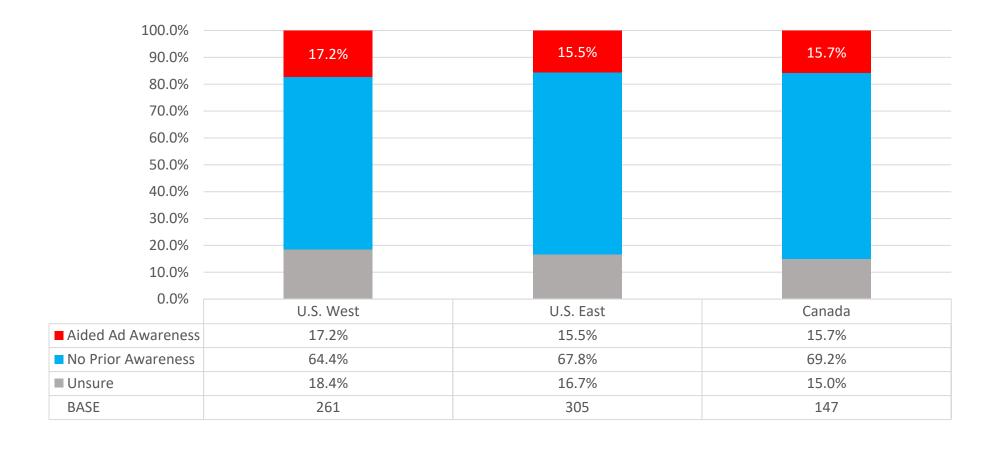


0.0%					
0.076	Q2 2018	Q2 2019	Q2 2020	Q2 2021 P	Q1 2022 P
U.S. West	53.4%	66.9%	83.1%	63.4%	67.8%
U.S. East	34.8%	41.8%	55.0%	47.2%	41.0%
— Canada	42.1%	41.6%			47.6%





AIDED ADVERTISING AWARENESS - KAUA'I







MOTIVATING FACTORS - KAUA'I

	U.S. West	U.S. East	Canada
Famous landmarks or imagery/ natural beauty	41.4%	55.8%	49.4%
Outdoor or sporting activities/ events	22.2%	20.9%	17.0%
Hawaiian cultural events	6.9%	6.9%	5.5%
Social media posts/ videos	8.0%	8.4%	12.7%
Hawaiian music	4.2%	3.2%	6.3%
Television programs or movies filmed in Hawai'i	3.5%	4.8%	7.2%
BASE	261	305	147





ATTRACTIONS- KAUA'I

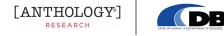
	U.S. West	U.S. East	Canada
Fern Grotto	8.8%	12.7%	14.2%
Hanalei Town	60.5%	49.5%	64.4%
Hanalei Beach	52.5%	45.3%	62.1%
Kalapaki Beach	25.3%	22.7%	28.8%
Kalalau Trail	16.1%	17.3%	18.9%
Bike Path in Kapaa	5.4%	7.6%	15.9%
Kaua'i Museum	4.2%	2.7%	2.7%
Ke'e Beach	13.0%	18.2%	16.5%
Kilauea Lighthouse	25.3%	22.7%	34.0%
Koke'e	8.8%	11.6%	19.9%





ATTRACTIONS- KAUA'I

	U.S. West	U.S. East	Canada
Koke'e Museum	4.6%	3.2%	6.9%
Na Aina Kai Gardens	1.5%	2.1%	0.0%
Napali Coast	42.9%	60.6%	47.6%
Allerton Garden	8.1%	5.6%	6.0%
Limahuli Garden	6.5%	4.8%	7.4%
Old Koloa Town	42.2%	29.9%	42.9%
Opaeka'a Falls	15.3%	19.1%	17.7%
Poʻipu Beach	72.8%	64.8%	68.5%
Smith's Tropical Paradise Gardens	8.4%	9.9%	4.7%
Spouting Horn	34.9%	32.8%	36.3%
Wailua Falls	39.4%	43.1%	47.2%

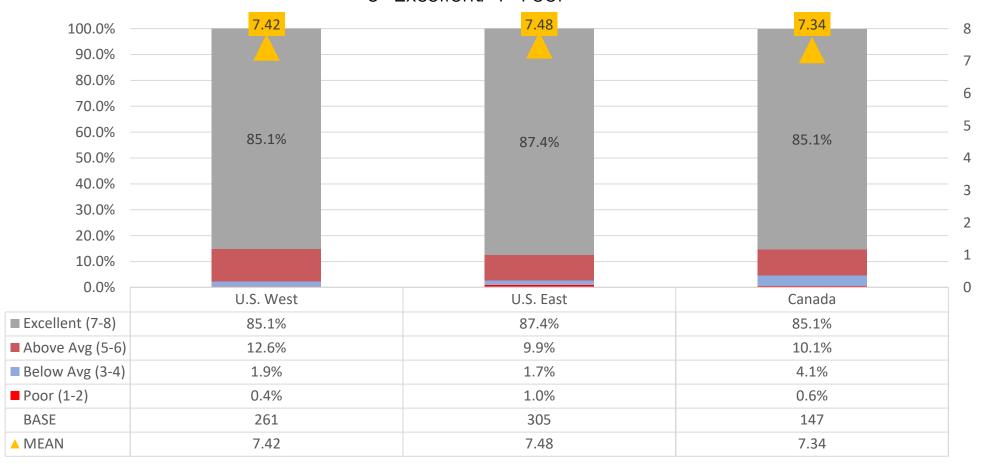


ATTRACTIONS- KAUA'I

	U.S. West	U.S. East	Canada
Wailua River	26.8%	28.0%	27.8%
Waimea Canyon	51.7%	60.5%	67.4%
Disc Golf	1.5%	1.0%	2.1%
Mini Golf	4.2%	0.3%	4.2%



FRIENDLINESS OF KAUA'I RESIDENTS







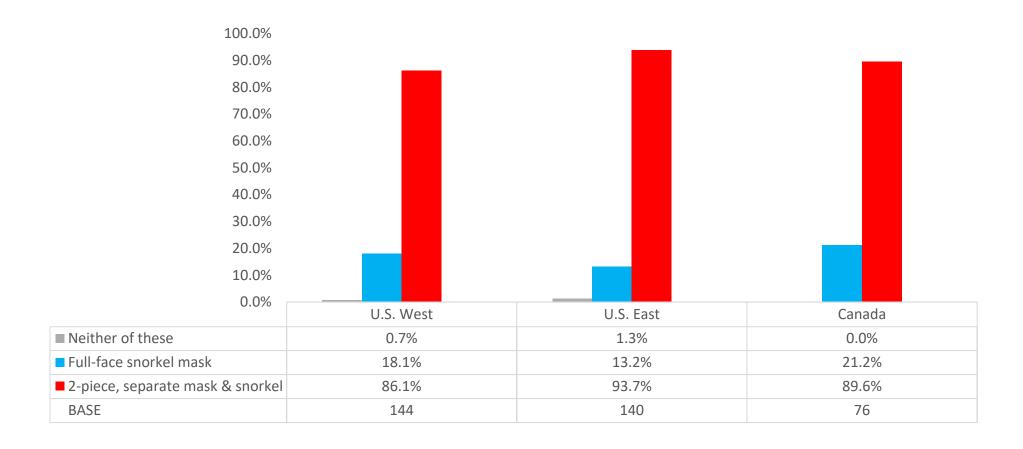
TOP TRIP INFLUENCERS - KAUA'I

	U.S. West	U.S. East	Canada
Been here before	44.9%	22.5%	29.9%
Friend recommendation	32.1%	40.2%	33.7%
Location/ Never been, but went to other islands	3.8%	3.8%	4.3%
Visiting Family/ Friends	3.8%	3.4%	2.7%
Article/ Blog	1.9%	5.4%	5.8%
Attending Conference/ Event	3.4%	1.2%	2.6%
Own a timeshare	2.7%	0.6%	2.1%
Cruise line stop/part of tour	0.0%	5.8%	5.3%
Social Media Post	1.1%	2.9%	3.3%
Other (please specify)	1.1%	1.9%	1.3%
Nature/ Beauty/ Scenery	0.8%	1.5%	1.3%
Travel Agent	0.0%	2.9%	2.6%





SNORKELING EQUIPMENT USED - KAUA'I







SNORKELING OCEAN SAFETY- KAUA'I

	U.S. West	U.S. East	Canada
Did not have to be assisted or rescued	97.9%	97.8%	98.8%
Yes, needed assistance using 2 piece mask & snorkel	1.4%	2.2%	1.2%
Yes, while doing another type of ocean activity	0.7%	0.0%	0.0%
BASE	143	138	76

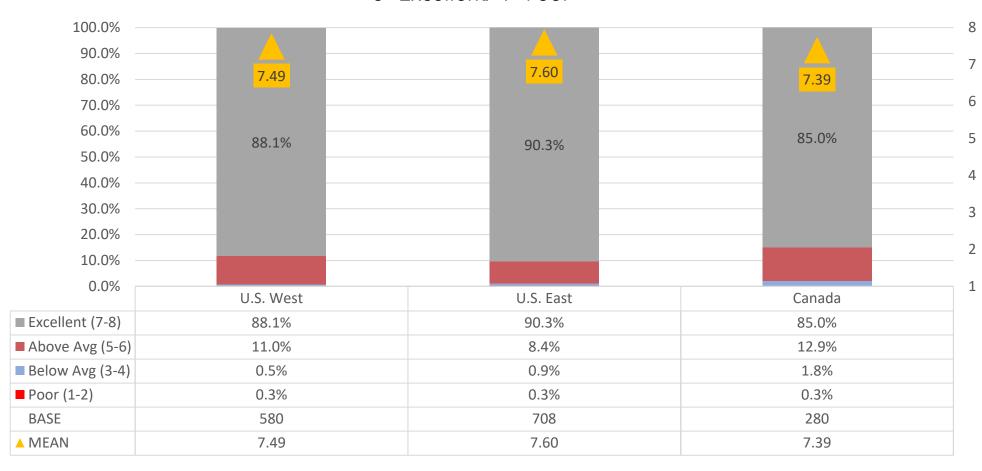


Section 7 – MAUI





SATISFACTION - MAUI

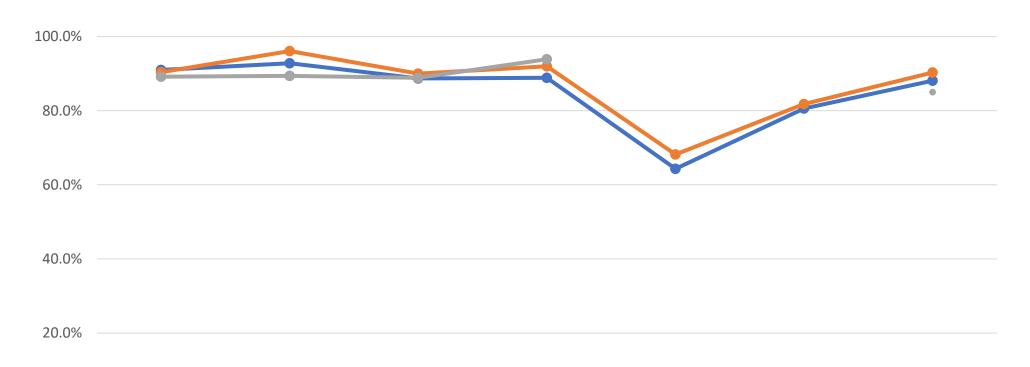






SATISFACTION - MAUI

Tracking Data – Rating of "Excellent" (7-8)

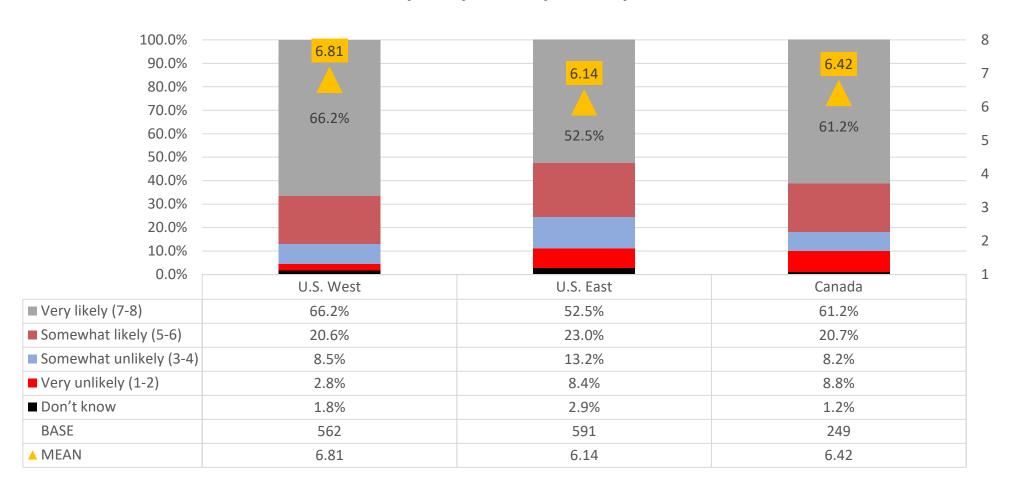


0.0%							
0.076	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020	Q2 2021 P	Q2 2022 P
─ U.S. West	91.0%	92.8%	88.7%	88.9%	64.3%	80.6%	88.1%
U.S. East	90.4%	96.1%	90.0%	92.0%	68.2%	81.8%	90.3%
— Canada	89.2%	89.4%	88.9%	93.9%			85.0%



LIKELIHOOD OF RETURN VISIT - MAUI

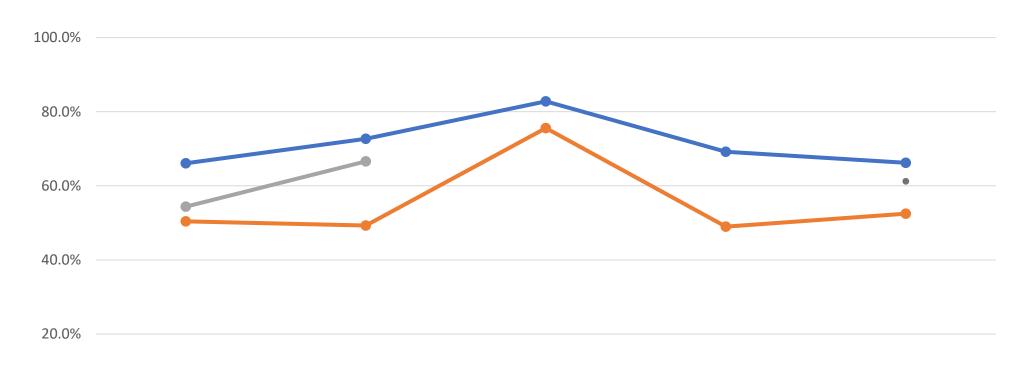
8-pt Rating Scale 8=Very likely/ 1=Very unlikely





LIKELIHOOD OF RETURN VISIT - MAUI

TOP BOX - VERY LIKELY (7-8)

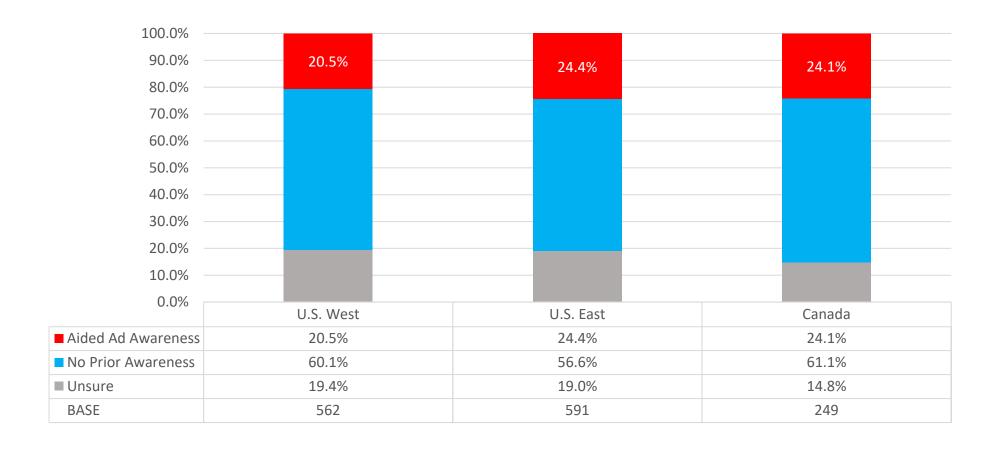


0.0%					
0.076	Q2 2018	Q2 2019	Q2 2020	Q2 2021 P	Q2 2022 P
─ U.S. West	66.1%	72.7%	82.8%	69.2%	66.2%
U.S. East	50.4%	49.3%	75.6%	49.0%	52.5%
Canada	54.4%	66.6%			61.2%





AIDED ADVERTISING AWARENESS - MAUI







MOTIVATING FACTORS - MAUI

	U.S. West	U.S. East	Canada
Famous landmarks or imagery/ natural beauty	38.1%	44.6%	39.0%
Outdoor or sporting activities/ events	18.9%	17.8%	14.8%
Hawaiian cultural events	9.2%	10.7%	9.9%
Social media posts/ videos	8.4%	13.6%	16.5%
Hawaiian music	6.6%	4.6%	6.8%
Television programs or movies filmed in Hawai'i	3.9%	4.5%	9.7%
BASE	562	591	249



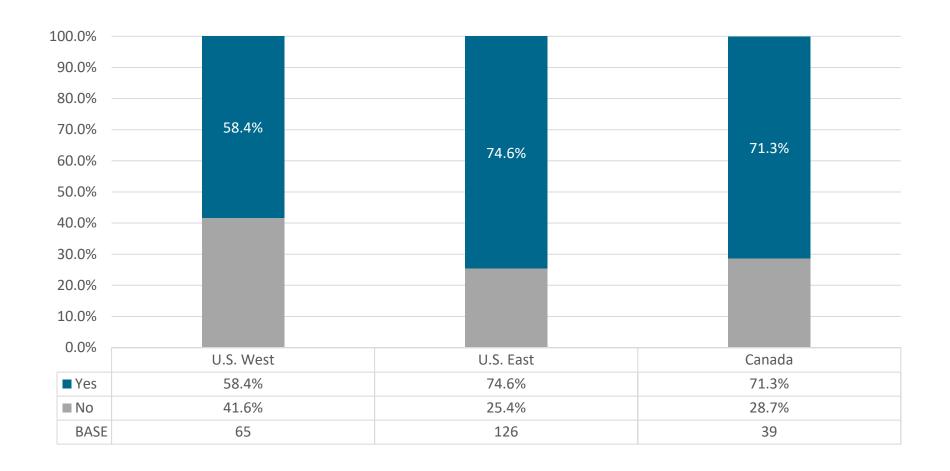
ATTRACTIONS- MAUI

	U.S. West	U.S. East	Canada
Alexander & Baldwin Sugar Museum	1.8%	1.0%	1.2%
Aquarium Maui /Maui Ocean Center	15.9%	15.5%	16.3%
Baldwin Missionary Home Museum	3.0%	3.9%	5.3%
Hale Pa'i Printing House	0.4%	0.0%	0.0%
Haleakala National Park	28.5%	50.7%	41.7%
Haleki'i Pihana Heiau State Monument	1.6%	2.2%	1.1%
Hana Cultural Center	7.3%	11.2%	12.8%
'Iao Valley State Monument	15.5%	14.4%	14.9%
Kepaniwai Park & Heritage Gardens	3.6%	4.9%	3.9%
Kula Botanical Garden	7.1%	8.1%	5.9%
Maui Historical Society Bailey House Museum	1.4%	1.5%	0.8%
Wainapanapa State Park	11.6%	21.0%	15.4%
Whaler's Village Museum	15.0%	16.5%	14.5%
Wo Hing Temple Museum	2.0%	1.7%	1.3%





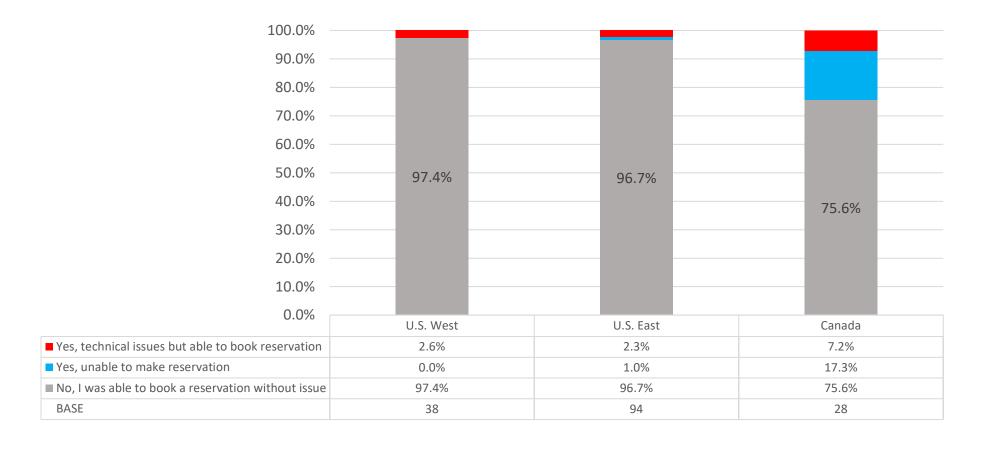
WAINAPANAPA STATE PARK - RESERVATIONS SYSTEM USE





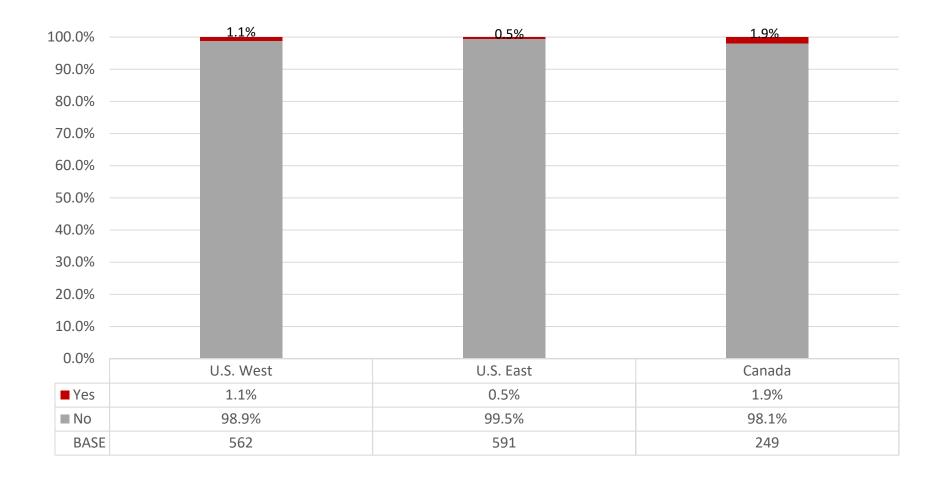


WAINAPANAPA STATE PARK – RESERVATIONS SYSTEM PROBLEMS





VISITED MAUI FOR SPECIFIC EVENT

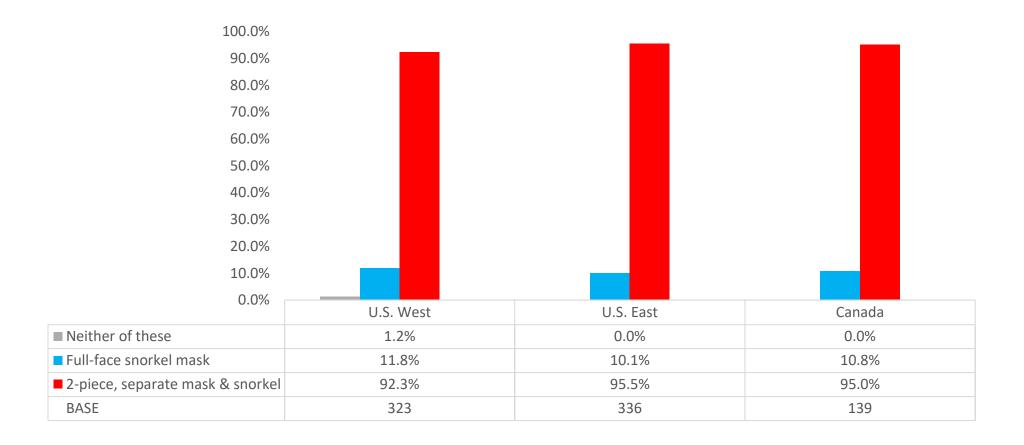




VISITED MAUI FOR SPECIFIC EVENT

	U.S. West	U.S. East	Canada
Maui Marathon	16.7%	0.0%	37.9%
Wedding/ honeymoon/ anniversary/ birthday/ funeral/ graduation	0.0%	33.3%	43.1%
Convention/ conference/ retreat/ seminar/ workshop	33.2%	0.0%	0.0%
Other festival/ concert	16.7%	0.0%	0.0%
Kapalua Food & Wine Festival	16.7%	33.3%	0.0%
Hawai'i Food & Wine Festival	16.7%	33.3%	19.0%
BASE	6	3	5

SNORKELING EQUIPMENT USED - MAUI







SNORKELING OCEAN SAFETY- MAUI

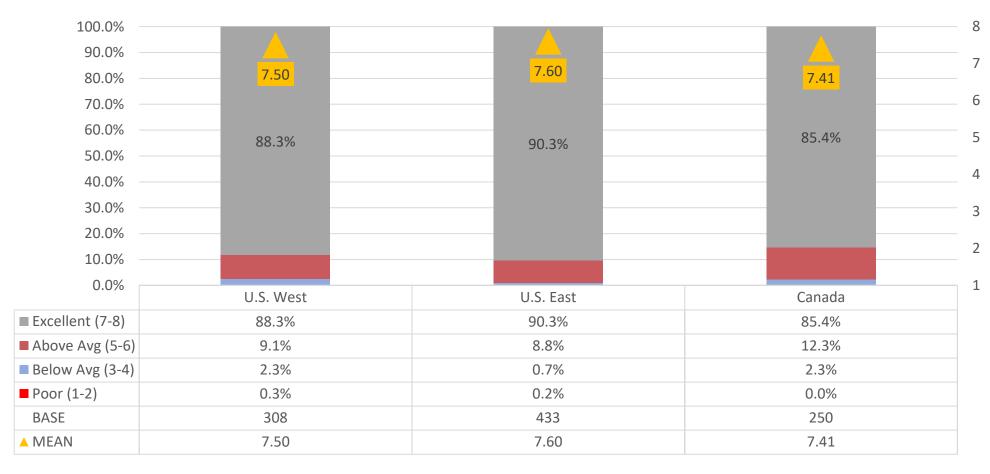
	U.S. West	U.S. East	Canada
Did not have to be assisted or rescued	97.5%	98.3%	98.7%
Yes, needed assistance using 2 piece mask & snorkel	1.9%	1.7%	1.3%
Yes, while doing another type of ocean activity	0.6%	0.0%	0.0%
BASE	319	336	139

Section 8 – ISLAND OF HAWAI'I



SATISFACTION - ISLAND OF HAWAI'I

8-pt Rating Scale 8=Excellent/ 1=Poor

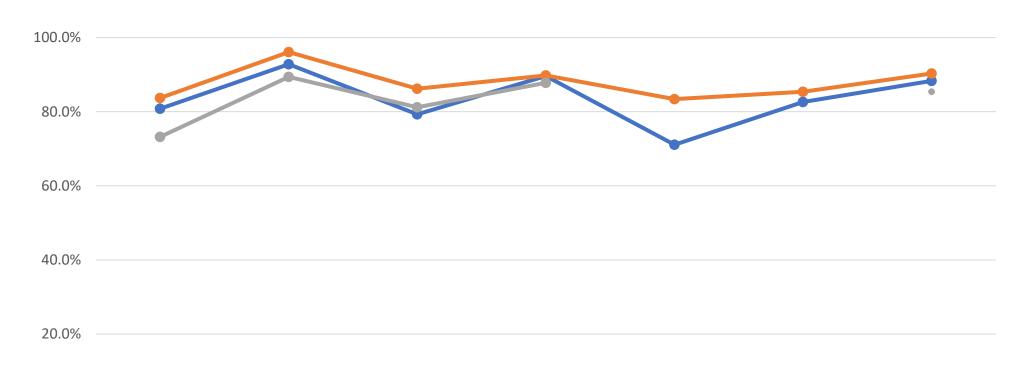






SATISFACTION - ISLAND OF HAWAI'I

Tracking Data – Rating of "Excellent" (7-8)

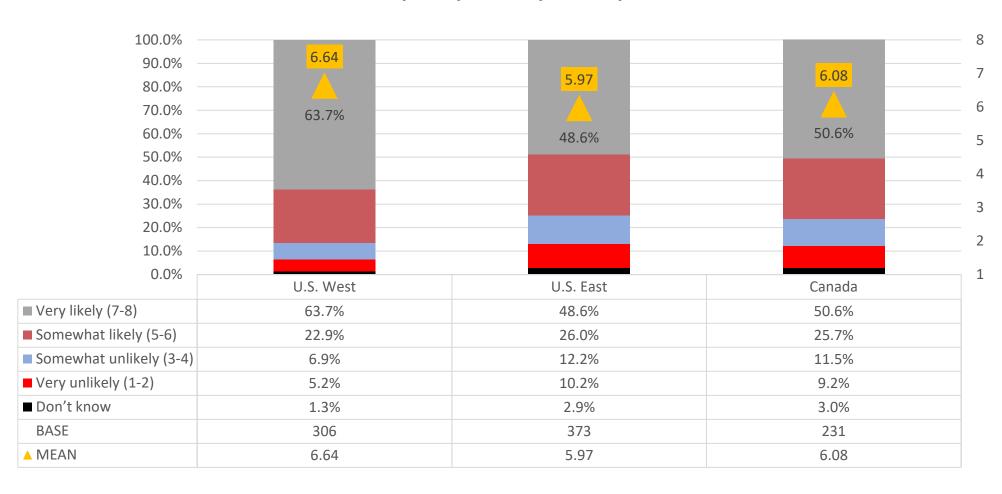


0.0%							
0.076	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020	Q2 2021 P	Q1 2022 P
U.S. West	80.8%	92.8%	79.3%	89.6%	71.1%	82.6%	88.3%
U.S. East	83.7%	96.1%	86.2%	89.8%	83.4%	85.4%	90.3%
— Canada	73.2%	89.4%	81.2%	87.8%			85.4%



LIKELIHOOD OF RETURN VISIT ISLAND OF HAWAI'I

8-pt Rating Scale 8=Very likely/ 1=Very unlikely

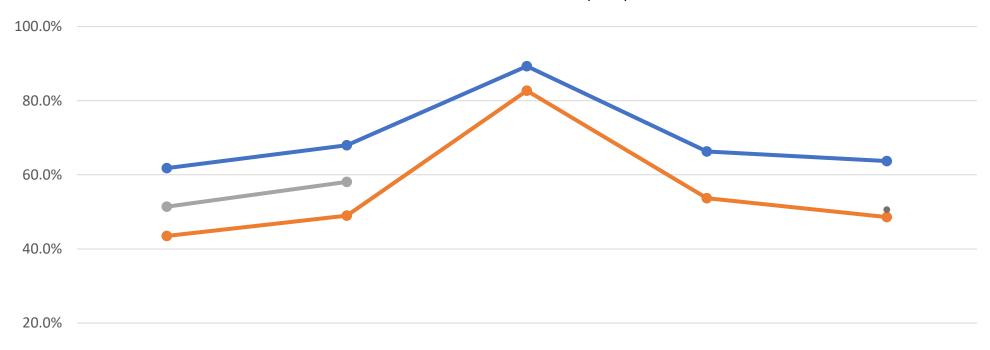






LIKELIHOOD OF RETURN VISIT ISLAND OF HAWAI'I

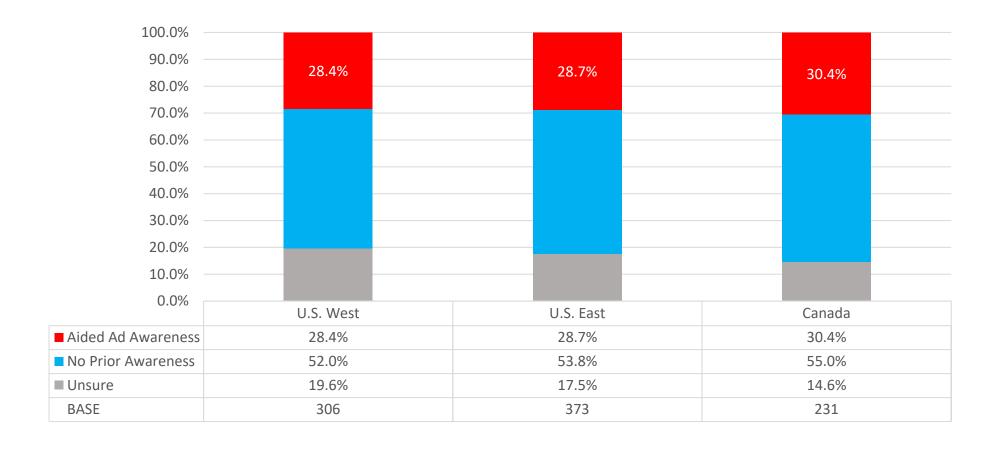
TOP BOX - VERY LIKELY (7-8)



0.0%					
0.076	Q2 2018	Q2 2019	Q2 2020	Q2 2021 P	Q2 2022 P
U.S. West	61.8%	68.0%	89.3%	66.3%	63.7%
U.S. East	43.5%	49.0%	82.7%	53.7%	48.6%
— Canada	51.4%	58.1%			50.6%



AIDED ADVERTISING AWARENESS ISLAND OF HAWAI'I







MOTIVATING FACTORS - ISLAND OF HAWAI'I

	U.S. West	U.S. East	Canada
Famous landmarks or imagery/ natural beauty	52.3%	58.7%	51.9%
Outdoor or sporting activities/ events	15.4%	22.0%	26.5%
Hawaiian cultural events	9.2%	13.9%	13.4%
Social media posts/ videos	8.8%	11.1%	10.3%
Hawaiian music	6.9%	6.8%	10.2%
Television programs or movies filmed in Hawai'i	4.6%	9.7%	10.7%
BASE	306	373	231





ATTRACTIONS- ISLAND OF HAWAI'I

	U.S. West	U.S. East	Canada
'Akaka Falls	34.3%	34.9%	32.7%
Botanical Gardens	21.2%	17.2%	20.7%
H.N. Greenwell Store	2.0%	3.9%	3.5%
Hawai'i Volcanoes National Park	59.4%	73.9%	57.9%
Hilo Farmers Market	31.4%	26.0%	27.7%
Hulihe'e Palace	3.3%	4.1%	2.2%
'Imiloa Astronomy Ctr	2.6%	2.4%	2.1%
Kaloko Honokohau National Historical Park	10.1%	11.0%	8.3%
Kona Coffee Living History Farm	15.0%	16.2%	13.0%
Lili'uokalani Park and Garden	10.5%	10.5%	7.8%

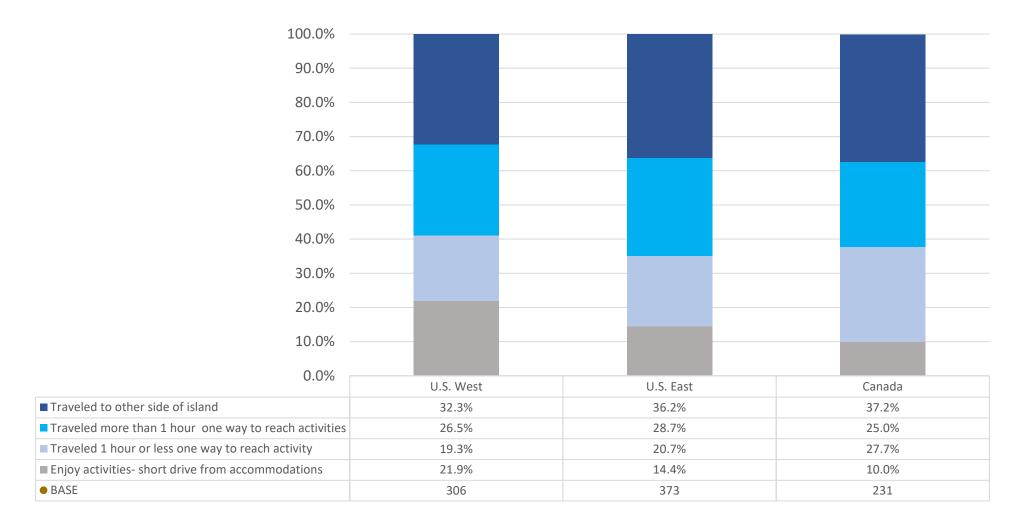


ATTRACTIONS- ISLAND OF HAWAI'I

	U.S. West	U.S. East	Canada
Lyman House Memorial Museum	0.7%	2.4%	0.4%
Maunakea Visitor Ctr/ Summit	14.1%	19.0%	20.7%
Orchid Farm	1.6%	2.1%	3.9%
Pacific Tsunami Museum	3.9%	3.3%	2.2%
Pana'ewa Rainforest Zoo & Garden	5.6%	2.6%	3.4%
Pu'uhonua o Honaunau National Historical Park	23.9%	24.4%	24.9%
Pu'ukohola Heia National Historical Site	11.1%	12.3%	8.6%
Punalu'u Black Sand Beach	36.9%	43.5%	38.9%
Rainbow Falls	29.7%	35.1%	28.8%
Volcano Art Center	9.1%	10.6%	9.7%



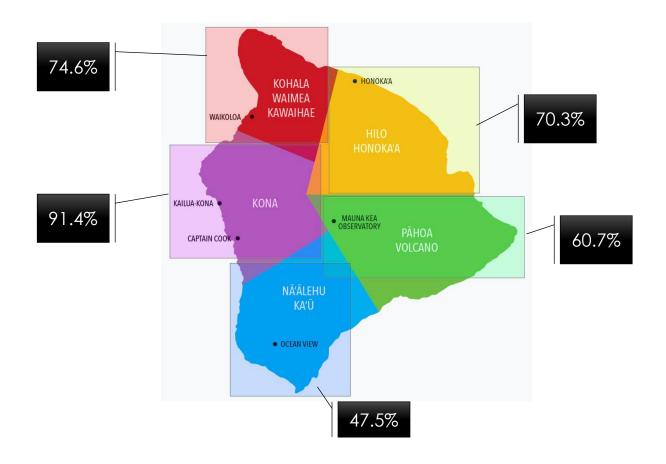
TRAVEL ON ISLAND OF HAWAI'I





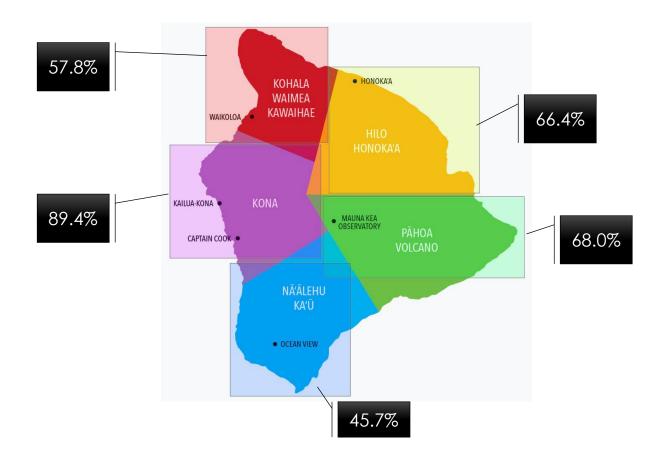


AREAS VISITED ISLAND OF HAWAI'I U.S. WEST



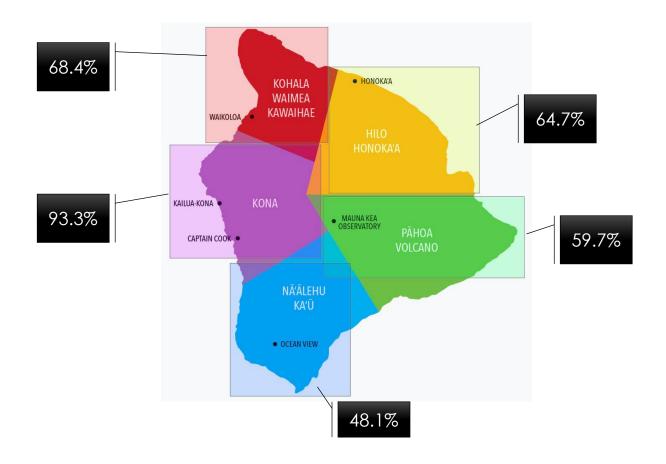


AREAS VISITED ISLAND OF HAWAI'I U.S. EAST



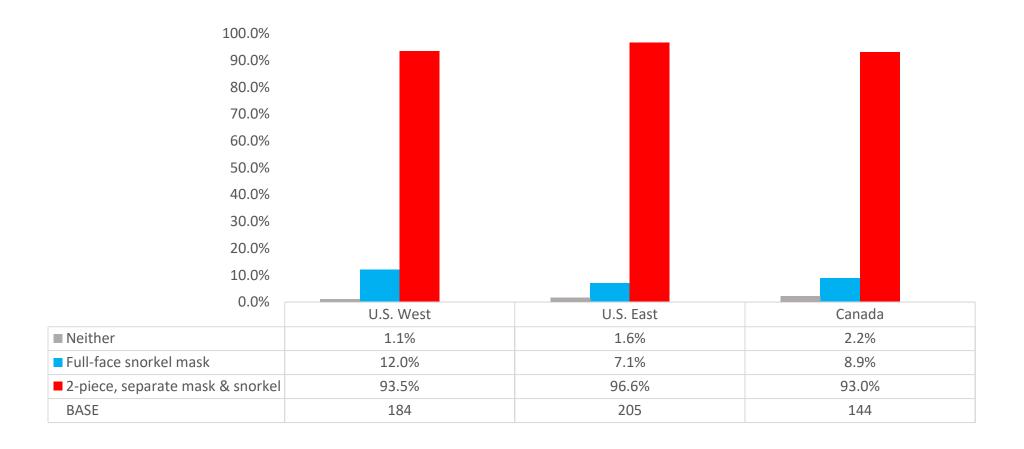


AREAS VISITED ISLAND OF HAWAI'I CANADA





SNORKELING EQUIPMENT USED ISLAND OF HAWAI'I







SNORKELING OCEAN SAFETY- ISLAND OF HAWAI'I

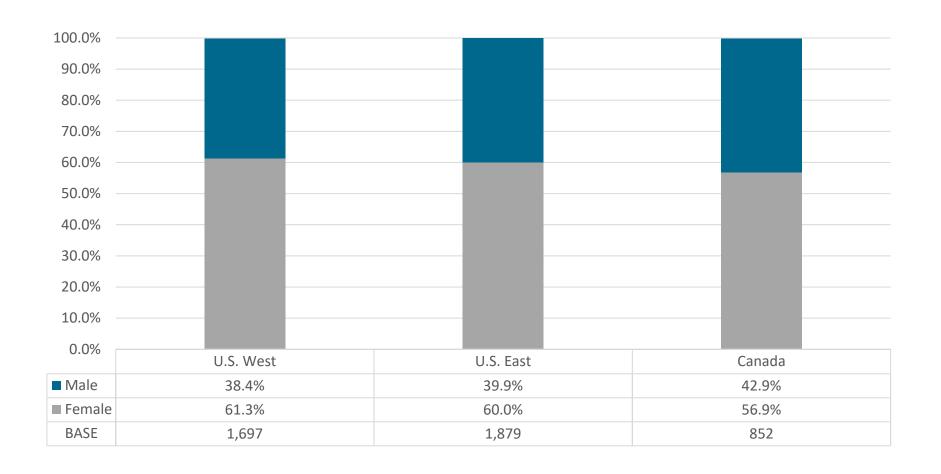
	U.S. West	U.S. East	Canada
Did not have to be assisted or rescued	99.4%	97.2%	97.9%
Yes, needed assistance using 2 piece mask & snorkel	0.6%	2.8%	1.5%
Yes, while doing another type of ocean activity	0%	0%	0.6%
BASE	182	202	141



Section 9 – VISITOR PROFILE

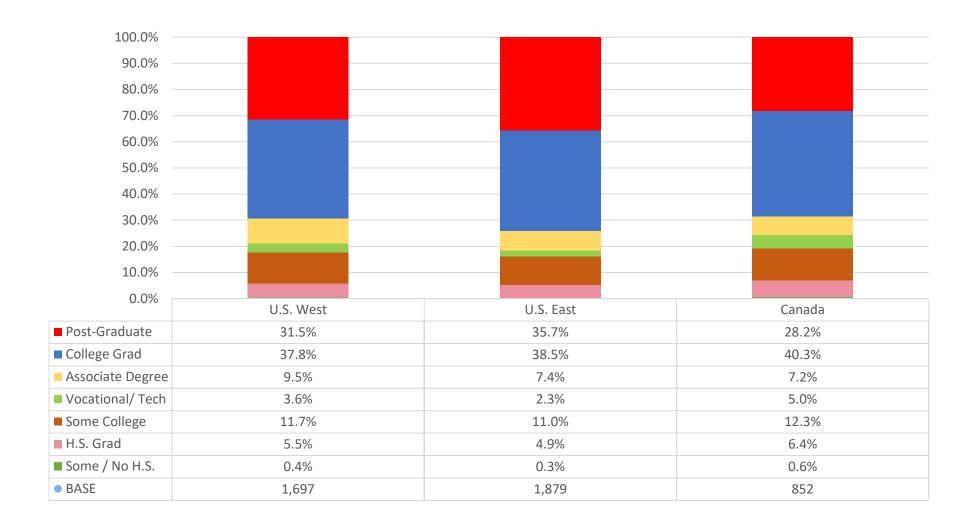


VISITOR PROFILE - GENDER





VISITOR PROFILE - EDUCATION



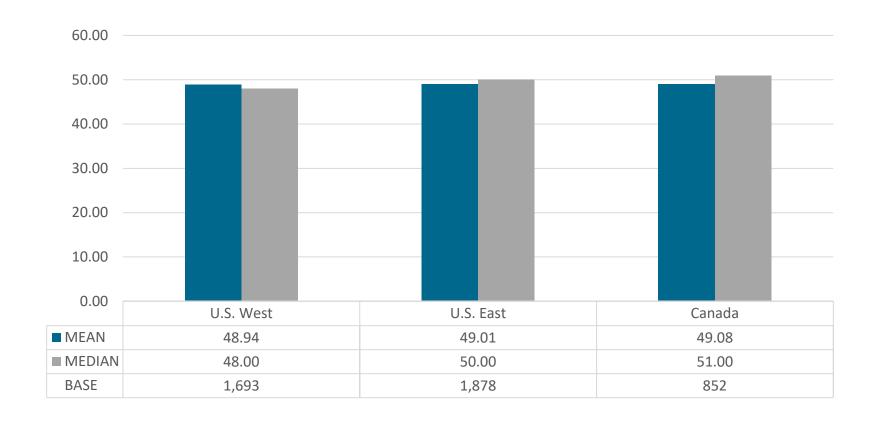


VISITOR PROFILE - HOUSEHOLD INCOME (US\$)

	U.S. West	U.S. East	Canada
< \$40,000	4.5%	5.1%	4.7%
\$40,000 to \$59,999	5.0%	5.9%	5.4%
\$60,000 to \$79,999	7.9%	7.4%	9.6%
\$80,000 to \$99,999	8.8%	9.9%	9.7%
\$100,000 to \$124,999	13.0%	13.6%	11.3%
\$125,000 to \$149,999	11.6%	10.9%	12.0%
\$150,000 to \$174,999	9.8%	11.1%	10.8%
\$175,000 to \$199,999	7.5%	6.6%	8.2%
\$200,000 to \$249,999	10.9%	10.1%	10.2%
\$250,000 +	20.9%	19.3%	18.0%



VISITOR PROFILE - AGE

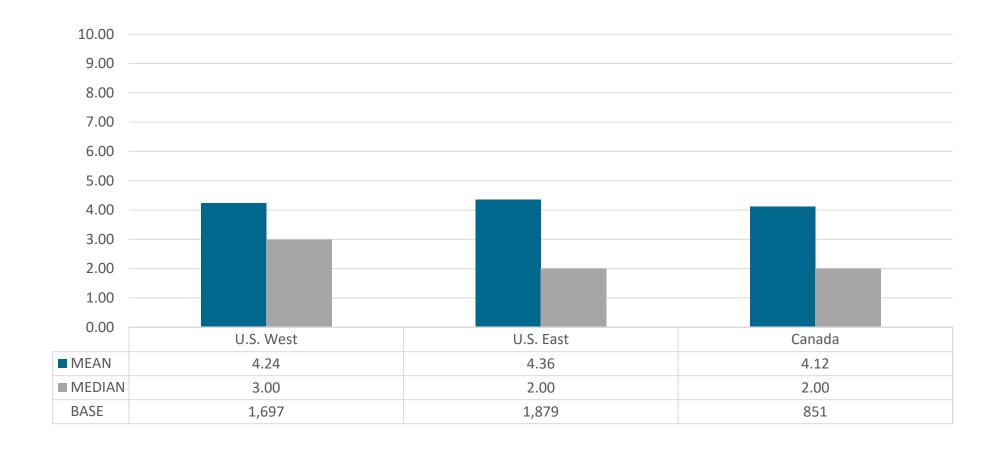


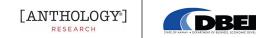
VISITOR PROFILE - TRIPS TO HAWAI'I





VISITOR PROFILE - TRAVEL PARTY SIZE





VISITOR PROFILE - TRAVEL PARTY

	U.S. West	U.S. East	Canada
Spouse	61.7%	61.5%	59.9%
Child <18	35.4%	26.6%	18.5%
Other adult family	30.4%	31.4%	28.0%
Friend/ Associate	15.1%	14.2%	19.3%
Girlfriend/ boyfriend	7.6%	6.9%	9.0%
Alone	6.4%	8.7%	7.0%
Same sex partner	1.3%	1.2%	0.9%



Section 10 – ISLAND SURVEY METHODOLOGY



METHODOLOGY & SAMPLE SIZE - ISLAND VSAT O'AHU

The Visitor Satisfaction and Activity Survey is a survey of visitors who recently completed a trip to Hawai'i. As part of the survey, each respondent is asked a series of questions specific to one of the islands visited during their stay. Respondents have the opportunity to complete up to two island specific surveys. The following tables summarizes the number of surveys completed for the island of O'ahu.

MMA	Completed	Margin of Error
U.S. West	682	3.75%
U.S. East	1,040	3.04%
Canada	355	5.20%
All MMAs	2,077	2.15%



METHODOLOGY & SAMPLE SIZE - ISLAND VSAT KAUA'I

The Visitor Satisfaction and Activity Survey is a survey of visitors who recently completed a trip to Hawai'i. As part of the survey, each respondent is asked a series of questions specific to one of the islands visited during their stay. Respondents have the opportunity to complete up to two island specific surveys. The following tables summarizes the number of surveys completed for the island of Kaua'i.

ММА	Completed	Margin of Error <u>+</u>
U.S. West	261	6.07%
U.S. East	310	5.57%
Canada	149	8.03%
All MMAs	720	3.65%



METHODOLOGY & SAMPLE SIZE - ISLAND VSAT MAUI

The Visitor Satisfaction and Activity Survey is a survey of visitors who recently completed a trip to Hawai'i. As part of the survey, each respondent is asked a series of questions specific to one of the islands visited during their stay. Respondents have the opportunity to complete up to two island specific surveys. The following tables summarizes the number of surveys completed for the island of Maui.

ММА	Completed	Margin of Error <u>+</u>
U.S. West	580	4.07%
U.S. East	708	3.68%
Canada	280	5.86%
All MMAs	1,568	2.47%



METHODOLOGY & SAMPLE SIZE - ISLAND VSAT ISLAND OF HAWAI'I

The Visitor Satisfaction and Activity Survey is a survey of visitors who recently completed a trip to Hawai'i. As part of the survey, each respondent is asked a series of questions specific to one of the islands visited during their stay. Respondents have the opportunity to complete up to two island specific surveys. The following tables summarizes the number of surveys completed for the island of Hawai'i.

ММА	Completed	Margin of Error <u>+</u>
U.S. West	308	5.58%
U.S. East	433	4.71%
Canada	250	6.20%
All MMAs	991	3.11%

